

Conway sets 'em all
ATWITTER again!

CONWAY TWITTY

sings



HEY
LITTLE
LUCY

(Don'tcha Put No Lipstick On)

WHEN I'M
NOT WITH
YOU

MGM K12785



SPOTLIGHT ALBUM OF THE WEEK



SMASH SELLER!

CONWAY TWITTY
SINGS

STEREO E3744

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This One



WBP1-5FH-7HGB

VOX JOX

By JUNE BUNDY

STORZ MEET: The Conventions Planning Committee for the forthcoming Second Annual Radio Programming Seminar and Disk Jockey Convention (May 29, 30 and 31 in Miami) met at the Palmer House in Chicago over the weekend to discuss the convave.

Jocks attending were Paul Berlin, KNUZ, Houston; Ira Cook, KMPG, Hollywood; Paul Cowley, WKLO, Louisville; Tom Edwards, WERE, Cleveland; Bob Caffarella, WABC, New York; WRIT, Milwaukee; Howard Miller, WILD, Chicago; Robin Seymour, WKMH, Detroit; and Joe Smith, WILD, Boston. Also in attendance was Conventions Co-Ordinator Bill Stewart, national program director for Starz, sponsor of the meet.

CHANGE OF THEME: Bob Ancell's (WERE, Cleveland) has loaned him a "Juge Farewell" top, loaned by WERE's Bill Randle last week. Ancell is leaving Cleveland to join WGBS, Miami, where he will host a daily afternoon seg-2:30-6:45 p.m. **Bum Eber,** formerly programming chief of WERE, is programming and promotional head of WGBS. Ancell has been active as a record producer in Cleveland, and plans to continue his recording activities with local talent in Miami.

The "Magnificent Montague" has switched from WAAP, Chicago, to WAIT, same city, in the 9-11 a.m. slot. . . . Chuck Francisco is now handling the all-night show on WIND, Chicago. . . . **Wally King,** WABC, New York, is doing nightly hour-long remotes from various local night clubs.

Wally King, formerly with WJW, Cleveland, has replaced Johnny Bell as all-night spinner at KYW, Cleveland. Bell has moved to WINZ, Miami, in an afternoon time slot. . . . New program manager at KDKA, Pittsburgh, is William H. Schwarz, formerly program director of WCCO, Minneapolis. He replaces Guy S. Harris, who is reported to become program chief of WERE, Cleveland.

Lionel F. Baxter has been named to the newly created post of director of radio operations for Storor Broadcasting. He will continue active management of WBBG, Philadelphia, until a successor is appointed. . . . Guy L. A. Tex, who has joined WEAL, Baltimore. . . . New acting program manager at WEAL is Thomas H. O'Connor, formerly program chief of WBMD, Baltimore.

Jim Adams, now doing double duty as day-evening program director at KNOX, Fort Knox, Ky., has been appointed promotional director of Armed Forces Radio at the Fort Knox affiliate. . . . Joe Thompson and part of his show on KHEY, St. Paul, Tex., are leaving that station to join new outlet KINT, El Paso, which is expected to be on the air sometime this month. Pat O'Day is program director of the new station. Jocks moving to KINT include Jerry Jackson, Dave Richards and Freddy Carr.

Phil Gaines has taken over the all-night show on WWDG, Washington, from 1 to 6 a.m. He replaces Nat Wright, who has moved into a daytime spot on the station. . . . New program director at KRIZ, Phoenix, Ariz., is Gary Seger, who also anchors the 6-9 a.m. time slot for the outlet. Mary Maguire, formerly with WBBM, Chicago, has joined WTHH, Baltimore.

GIMMIX: In a move to solve the "request headache," Loren Hooker, WFKY, Franklin, Ky., has placed special request boxes in all local schools and record shops. The boxes, which feature a cardboard cut-out photo of Hooker and the name of his show ("Bandstand") and all letters, plus about 1,000 weekly requests for the jock's nightly five-hour show on KHEY, St. Paul, Tex., dedicated his March 21 show to the "first day of spring," and played only jazz tunes whose titles included the word "spring." One disk was tagged "Spring Can Really Hang You Up the Most."

RAIL STUNT: Dealers across the country are co-operating on a stunt, wherein listeners are invited to take an active part in "bailing Kingston Trio out of the 'Tijuana Jail.'" Titles of their new Capitol disk, *Deja Vu* (Gene De Zotte, WTRY, Troy, N. Y., for example, said he received so many inquiries (asking if the boys were really incarcerated in the Mexican border city jail) that the station, in turn, asked dealers to send cards to the Tijuana warden pleading for the group's release.

Spinner Al Anthony, KAFY, Bakersfield, Calif., staged a similar stunt to "spring" the boys, and in less than a week received more than \$125,000 from his teen-age listeners in children's play money, dime store certificates, money, bogus checks and other forms of one-legal tender for use as bail.

THIS N' THAT: Pete Dwyer has joined WLLY, Richmond, Va., in the 6-8 a.m. time slot. . . . Station WMLB, Lebanon, Ky., is adding remote lists (in Springfield, Mo.) to its operation about May 1. Alan Baker, assistant general manager, assumes the additional duties of Springfield station manager under the new setup.

Trader Bob Longwell, WKMH, Detroit, is conducting a contest to find "The Disc Jockey who thinks the most of his or her mother." Listeners under 15-years of age are asked to write letters about their mother, with prizes offered for the best entries. . . . Art Wood, WTSN, Manchester, N. H., recently staged a "Seacout Teen-A-Rama" dance at the Grand Auditorium in Portsmouth, N. H. The three and a half hour show and dance played to a full house. Wood needs photos of artists and guests record talent for future "Teen-A-Rama" productions.

ARTIST'S BIOGRAPHIES FOR JOCKEY PROGRAMMING



Tommy Dee Shines With 'Three Stars'

Virginia-born Tommy Dee grew up in Virginia. A couple of years back he headed west with the dream of becoming an announcer and jockey. His first radio job was at KZ 18 in Flagstaff, Ariz., followed by a stint at KOFA in Yuma. He left Arizona to join the announcing staff at KFPM in San Bernardino, Calif.

During his first week at KFPM, the young artist wrote "Three Stars" and brought a demo to Cross Records. Cross signed him promptly, and several nights later he recorded the tune with Carol Kay and the Tens-A-Tens. . . . Dee stands six feet two inches, and has blue eyes and blond hair.



Fiestas on Charts With 'So Fine'

Baritone Sam Ingalls, first tenor Tommy Bullock, bass Preston Lane and second tenor Eddie Morris are the four lads who make up the Fiestas. The boys all live in the same Newark neighborhood, have known one another since childhood, and have been singing together for over a year.

They made a demo at Jim Gribble's studio a while back, and Gribble was so impressed that he took them to His Weits of Old Town Records, who eventually signed them to a three-year contract.

"So Fine," their first hit, was cut last October, but started breaking in February. The Fiestas are booked for appearances in Washington and Baltimore later this month, and for Atlanta and New York in May.

YESTERYEAR'S TOPS—The million's top tunes on records as reported by The Billboard

APRIL 9, 1949

1. Crusing Down the River
2. Far Away Places
3. Red Roses for a Blue Lady
4. Sunflower
5. Forever and Ever
6. Powder Your Face With Sun-Kissed
7. Careless Hands
8. So Tired
9. I've Got My Love to Keep Me Warm

APRIL 10, 1954

1. Make Love to Me
2. Wanted
3. Secret Love
4. Cross Over the Bridge
5. I Get So Lonely
6. Young at Heart
7. I Never Me, My Love
8. From the Vine Came the Grape
9. Oh, Mein Papa (Oh, My Papa)
10. Stranger in Paradise

DISTRIBUTOR NEWS

By HOWARD COOK

NEW YORK—United Artists Records advises that distributors all over the country are reporting tremendous activity on the "Forces and Bess" LP by Diahann Carroll and André Previn. The LP is receiving heavy air play. Superior Record Productions of New York has re-ordered for the third time 5,000 albums.

Lou Klayman, pressy of Action Records, Inc., newly formed New York distributor, has retained Marty Wax in addition to his regular promotion staff, to help break the new Crest disk, "Three Stars" by Tommy Dee.

Sam Levy of Ideal Record Products reports heavy action on "Cross-Fire" by Johnny and the Hurricanes on Warwick. "Side Saddle" by Freddie Morgan on Challenge is also showing well. Other hot items are "Jo-Jo, the Dog-Faced Boy" by Annette on Vista, "Cranes" by the Chumbles on Challenge, and "Laughing On the Outside" by the Harptones on Warwick. M-G-M is hot with "I Still Get a Thrill" by Jimi James and "I Told Myself a Lie" by Julie McWhorter. "Love's Burning Fire" by Beverly Ann Gibson on Del is hot. Top LPs are "Cowboy Tensity" on M-G-M, "Ametic" on Buena Vista, the sound track of "The Shaggy Dog" on Buena Vista, the sound track of "The Sleeping Beauty" on Buena Vista and the sound track of "Gigi" on M-G-M.

CLEVELAND: Short note from Tony Deroule of King Records, Inc., who informs us that "What Makes You So Tough" by Teddy Humphries is getting bigger every day.

DETROIT: Bob Szilagay of S and S Distributing Company writes that the various M-G-M distributors are appreciative of the thanks shown by the label whenever one of their platters passes the million mark. Everytime an M-G-M disk goes over a million the company sends a written reply of the golden locust to their distributors, inscribed: "Thank you for your part in selling over a million records. Lower half of the disk bears the following inscription: This Gold Record awarded to . . . follows" by the name of the individual salesman or distributor.

Ben Bartel of Warner Bros. Record Sales Corporation sends word that "Kookie, Kookie" b/w "Lend Me Your Comb" by Edward Barbee, one of the co-stars of TV's "77 Sunset Strip," has broken out. Other big sellers for the label are "77 Sunset Strip" by Warren Barker, "You Can't Be True, Darling" by the Mary Kaye Trio, "77 Sunset Strip" by Don Ralke and "There's No Fool Like a Young Fool" by Tak Hunter. Hottest LPs are "The Goshawk Collector of Beverly Hills" by Irving Taylor and "The World's Ten Greatest Popular Piano Concertos" by George Greeley.

DETROIT: Another note from Dave Hollis of RCA Victor Distributing Corporation. I called Dave's last letter, sorry, and I think I fractured the cat. This one's almost last-strictly business. Top items for him are "The Sound of Music," "Tears Around" by Harry Belafonte and Preley's two-sider, "I Need Your Love, Tonight" b/w "A Fool Such as I."

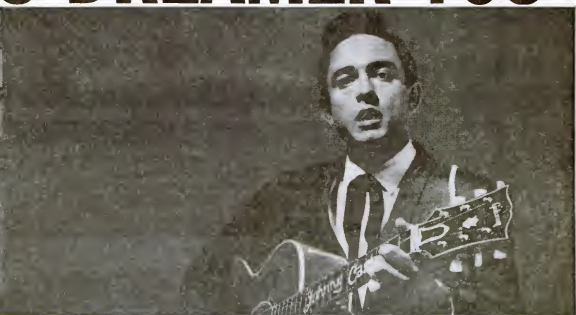
LODI, N. J.: Calo Records, 71 Central Avenue, is open for distrib.

MILWAUKEE: Benn Ollman in his latest monthly round-up reports the following: Spring disk sales are hitting exciting highs. Every distributor covering the territory claims a handful of last-moving, hit-caliber items. "Young Ideas" by Chico Holiday on RCA Victor II and L. Productions report is moving. Hamd Rites of Tally Ho Music, Richmond, Va., also reports action on "Tears Around" by Harry Belafonte. Bill Blue, sales boss of Decca, notes that "Sing Along With Red Foley" is their top LP. A local appearance of the Kalin Twins is expected to give their latest a boost. "Clady Loo" by Kenny Rankin and "Bill Bailey Won't You Please Come Home" by Brenda Lee are also going well.

Don Smith of Records, Unlimited, has clicks with "Yep!" by Duane Eldon on Jamie and "Thunder Wagon" by the Nublemen, a local group, on U. S. A. Records. These are also clicks with "I'm a Fool" by "Fora Old" on "I'm a Fool" by Margie Bowes on Hickory and "Three Stars" by Tommy Dee on Crest. Strongest album is "Jimmie Rodgers—His Golden Years" by Marty Schwartz with sellers with "Cool Shovelers" by Duddy Stevens on Crest. "Wang Dang Tally Apple Tango" by Pat Boone on Dot and "I Can't Get You Out of My Heart" by Al Martino on RCA Victor II. "I'm a Fool" by "Fora Old" on "I'm a Fool" by Margie Bowes on Hickory and "Three Stars" by Tommy Dee on Crest. Strongest album is "Jimmie Rodgers—His Golden Years" by Marty Schwartz with sellers with "Cool Shovelers" by Duddy Stevens on Crest. "Wang Dang Tally Apple Tango" by Pat Boone on Dot and "I Can't Get You Out of My Heart" by Al Martino on RCA Victor II. 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A
GREAT
NEW
SINGLE
RELEASE
BY
THE
FABULOUS
JOHNNY
CASH

"YOU DREAMER YOU"



b/w "FRANKIE'S MAN, JOHNNY"

4-41371

ON HIGH-FIDELITY RECORDS BY

COLUMBIA 

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JINGLE DISK TO PLUG NAT'L RADIO MONTH

WASHINGTON—Twenty artists from some of the nation's top orchestras and singing groups have recorded jingles for promotion of National Radio Month, the National Association of Broadcasters reports. The jingles were produced by Village Productions, Inc., makers of musical commercials for national advertisers. Bob Haggart, a famous musical director, jazz performer and composer, wrote and arranged the music for the NAB jingles.

The NAB jingles were recorded by Recording Laboratories, Inc., and will be distributed to NAB members on a double-faced, 12-inch, standard 33 1/3 rpm. disk. The jingles will be based on the National Radio Month theme, "You're Always in Tune" and "You Can Take It With You," and will be heard over more than 1,900 radio stations in May, with clearance for an additional nine weeks of use thereafter.

Cap Speeds Up Screenings on Master Buys

HOLLYWOOD—Capitol Records last week streamlined its procedure in screening independently-produced masters submitted for its possible purchase. Capitol instituted a 24-hour reply policy whereby outside producers' master delays while their masters are being considered.

Speed-up in master screening was ordered by Capitol's artist-rep vice president, Lloyd Dangle, who is a member of the Hollywood Artists' department—Tom Morgan, Ken Nelson and Buck Ram—wrote and were authorized to screen outside-produced masters, while Manny Kellen will similarly handle New York masters.

Capitol will adhere to its long-standing policy of insisting on an artist's option when it buys a single master. Firm is thus protected to have an artist's services when he could build his single into a hit.

Folk, Gospel Concert Set

NEW YORK—A five-hour show of folk, gospel and spiritual music will be headed by Mahalia Jackson Sunday afternoon, May 24, at Madison Square Garden. Joe Botte, who does "The Gospel Train" program over WLIR, will produce the show.

Botte expects to corral a flock of vocalists for the event. Also scheduled are remote radio pickup of some of the top acts who will be appearing in the show, plus a couple of audio features from the West Coast.

Cash Off for Down Under

SAN FRANCISCO—John Cash, along with the Tennessee Two, plans out of here today (13) for a series of dates in Australia. He will headline a show promoted by Gordon and opening Wednesday (15) in Melbourne. From the latter city Cash and his duo move to Sydney, where they will have two appearances to follow.

Cash returns to the States April 24 for rehearsals for the Chevy Chase "Specialty" TV show April 28. The Down Under tour was arranged by Bob Neel, manager of Johnny Cash Enterprises, with headquarters in Hollywood.

Haggart, a highly popular bass man, will play the bass fiddle on the NAB disk. Haggart has authored "What's New, What's Hot From Winnetka" and "Rampart Street Parade." Lyrics to the NAB jingles were written by Les Krim, executive producer of national musical commercials, says NAB.

Singers recording the jingles include: Darlene Zito (voice of "Chiquita Banana"); Marilyn Palmer, of the Ray Charles Singers; Little Ryan, member of Fred Waring's original "Smoothies"; Mac Perini, also a Fred Waring singer; Jimmie Brown, formerly a soloist with Guy Lombardo, and with Sammy Kaye.

Musicians recording include: Nick Perito, accompanist for Eydie Gorme, and musical director for Julius La Rosa, pianist; Bunny Shawker, formerly with Les Brown and Charlie Spivak, on drums; Danny Pearl of the Perry Como TV show, on guitar. On trumpets will be Steve Lipinc, NBC staff musician, formerly with Jimmy Dorsey; Jimmy Falschuh, NBC staff musician; Nick Travis, NBC staff musician on the Jack Paar show, and an album recorder in his own right.

BIGGEST YEN FOR R&R IN USO SERVICE SHOWS

Continued from page 1

tion Army, and the National Travelers' Aid Society. This comparatively small nucleus has enlisted services of some 80,000 civilians from people in the United States and other countries and the professions. It has arranged, since 1941, a staggering total of 450,460 performances, and the service has the strongest 37 million in G.I. audiences. USO operates 245 clubs and centers in the United States, ranging from Paris, France, to Seoul, Korea.

\$11.5 Mil. Needed For 1959, to keep the music playing, and the shows revolving around the global installations where temperatures range from below 110 above and 110 below zero, the USO needs at least \$11.5 million. USO shows are a grassroots response, to keep scattered members of our defense lines aware of the home inter-l in their welfare.

For 1959, the most wanted entertainment, and Colossal Coray, and all kinds are welcome. But right now, the uprooted young people like the service have the strongest yen for rock and roll—exactly like the hometown youngsters. Of course, there is a yen for the shows. Top-rated show business personalities like Bob Hope, Mary Martin, and others who've spent time and energy on the hardship circuit from Alaska to the Far East are deeply appreciated, and many more are needed—and frankly, the emphasis is more on quantity, personal warmth and fitness for the job, than on artistic reputation.

Also, spokesmen from all walks of the USO effort, said the program could stand much more in the way of voluntary aid from the

Bobby Lord Under Knife

SPRINGFIELD, Mo.—Bobby Lord, Columbia Records artist and member of the Red Hotley troupe here last week, underwent major surgery at Burge Hospital here Thursday (9). According to the 24-year-old singer's physician, the operation was successful. Lord, 30, says location of a tumor in the vicinity of the thyroid gland. He will be in the hospital at least two

Texas Disk Tax Bill In Hopper

DALLAS—The Texas State Legislature will vote the next four weeks vote on a bill, which proposes to put a 10 percent State tax on the sale or use of phonographs in the Lone Star State. Herms Nye, Dallas official with Whittles Music, formerly a practicing attorney and legal counsel of the Texas Record Dealers Association, told The Billboard that the bill was introduced recently by Representative Oliver. The bill covers both records sold to consumers and records sold to juke box operators specifically in its provisions. Nye said the bill is the result of a number of bills before State Legislators which seeks to increase the State's tax coffers.

If the bill were passed, Texas would become the first State to enact a bill to specifically tax records on a State level. Nye said, too, that it probably would present another burden to the independent record dealer, in that the record dealer would probably not be in the category, because they are probably in the inter-state sales category and therefore non-taxable on a State level.

Capitol's Hat In Stereo Singles Ring

HOLLYWOOD—Capitol will invade the stereo singles field on April 27 with an initial release of six titles. Four of these will be simultaneous stereo and one-track singles while two will be dual-track versions of earlier monaural releases.

Four simultaneous stereo-monaural singles will feature Peggy Lee, Bobby Hammond, Ronnie Lee, and Earl Holliman. Stereo reissues of earlier monaurals will be Ray Anthony's "Walk to Mothers" and Johnny Oxt's "Castin' My Spells."

Dicks will list at \$1.15 per single. The company will stick to a regular stereo singles schedule but will issue dual-track singles when it feels market demands or the material itself particularly warrants.

Another Bdw. for Col. NEW YORK—Columbia Records introduced the original cast rights to the forthcoming Broadway musical about the beat generation called "The Nervous Set." The musical will be produced by Lantz, the book is by Jay Landman and Ted Flicker from the novel by Landman. Score was composed by Tommy Wolfe. Columbia has another original cast album coming up soon, the score of "Gypsy" which is due to bow on Broadway in May.

NIGHT CLUB REVIEW Elgart Class Hypos Class Spot

The Larry Elgart band is holding forth these days at the Roosevelt Grill, and to these ears swinging music has not been heard in this last remaining class spot in New York for a band in many years. The Larry Elgart crew, one half of the famous Les and Larry Elgart band of yore (each brother now has his own act) is the same sound, highly danceable crew that has delighted the college set for the past five years. When Larry left he took with him the same arrangements that he used to use to use, and thus the continuity is unbroken. For the first time in a long time, the Larry Elgart crew, the Brooks Brothers suits and attractive young ladies from colleges are crowding the Grill, especially on the weekends, to fox trot and lindy to the Elgart brand of dance music. And along with the fine work of the rock and roll orchestra sections, as well as Larry Elgart's work on sax, is the deep-voiced singing of the attractive canary Carol Sloane.

The Elgart crew, composed mainly of young musicians, sticks to standards and jazz classics. It is a modern swing band, in the Glenn Miller-type groove. The band is set at the Grill thru June, and perhaps, if the crew continues to draw the business it has been doing to date, there will be more young bands hooked into the room over the year.

CONCERT REVIEWS

Bikel Concert Parlays Folk Charm

That talented polyglot, Theodore Bikel, worked his way thru a program of folk songs in many languages at New York's Town Hall last Sunday (5). The gathering Bikel has a fair-sized corner on the entertainment market with his radio program, TV and movie stints, Broadway experiences and recordings, is a large man with a large charm. His material is off-beat and cleverly presented.

After a rousing Russian-gypsy opener entitled "Goodbye," the audience was treated to a cycle about love in many lands followed by a group of songs in gypsy style.

In the second half of the evening, guitarist Ray Rogers joined Bikel for some ingratiating and spirited duets. Russian, Yiddish and Hebrew numbers impressed most, and elicited warmest response from the audience, who obviously were familiar with much of the material from the artist's Elektra diskings.

Bernie Hollis.

VICTOR 'PACIFIC' WINS ACCOLADE

NEW YORK—RCA Victor's "South Pacific" won a special Academy Award last week for achievement in sound. The package is available both in stereo and monaural versions, and is a best-seller with the monaural still among the top 10 on charts after having debuted more than one year ago.

Decca Inks Mills Artists

NEW YORK—Publisher Sid Mills announced this week that Bobby Hamilton and Sam Hankins, both of whom had recorded for Millie Diana label, have been signed by Decca Records. Decca also acquired the Hamilton master of "Lonesome Blues," and "Uh-Huh Baby," originally out on Diana.

Mills also signed Mercer Ellington, Coral disk artist, to a personal management pact. Ellington has completed two disks for Decca. At the same time, Mills signed Marc Fredricks, arranger, composer and conductor to a management deal and is in the process of wrapping up a contract with a major diskery for Fredricks to record instrumental.

B'wdy Singer to Make Col. Debut

NEW YORK—Columbia Records posted Ed Kennedy, the local singer in Rodgers and Hammerstein's "Flower Drum Song" to the New York stage. His first record will be out this week. The diskery also signed George Roberts, the bass trombone player formerly with Stan Kenton, who will record both singles and albums. The third artist signed by Columbia is Alan Chase, former member of the Four Voices.

MGM Trumpets 'Gigi' Honors

HOLLYWOOD—MGM Records last week was ready and waiting for "Gigi" to walk away with the Motion Picture Academy Oscars (it won none). Well in advance of the awards presentations, MGM's distributors received special trimmings to be affixed to MGM's original soundtrack album of the Lerner & Loewe screen musical. These called attention to the fact that "Gigi" had won the Academy honors, in the hope that the Oscar reminder would keep "Gigi" album sales soaring.

Label reports it has sold 500,000 "Gigi" albums and estimates it will rack up an additional 100,000 in the coming five to six months, directly in response to the awards. "Gigi's" Oscars were bestowed on Alan Lerner and Frederick Loewe for best music; on Andre Previn for Best Scoring; on Lerner & Loewe for Best Lyrics; on Arthur Freed as Producer of the Best Motion Picture; and on Lerner for writing the Best Screenplay. Other Oscars went to the movie for Best Direction, Best Actress, Best Costume Design and Best Editing.

A special national Oscar went to Maurice Chevalier, who costarred in the film, for his personal contributions to the movie industry, but not directly for his work in "Gigi."

Other Academy Award winner in the music field was Dimitri Tiomkin for Best Score of a Dramatic Picture in scoring "Old Man and the Sea," the first for a score (original soundtrack album released by Columbia Records), the fourth Oscar (others for "High Society," "The Band Wagon," and "Mighty," score).

This was the first time Oscars had been bestowed upon Previn and Lerner and Loewe.

Dot proudly presents the greatest talent on record.....



PAT BOONE



DALE STORM



BILLY TABB



LAWRENCE WELK



DEBBIE REYNOLDS



STEVE ALLEN



MARGARET WHITING



DON CORNELL



MAHIE VAN DOREN



BOB CROSBY



THE MILLS BROTHERS



JAYNE MEADOWS



JOHN ASHLEY



THE FONTAINE SISTERS



JOHNNY MADOCK



THE HILLTOPPERS



ROBIN LUKE



THE TREVSKS



IVORY JOE HUNTER



EDDIE ALBERT



HELEN TRAUBEL



EDDIE PEAODY



MILTON DE LUGO



BONNIE GUITAR



JANE HARVEY



NICK TODD



BUDDY HACKETT



JACKIE COOPER



SASHA GISTER



THE VOGUES



LONNIE DONEGAN



EDDIE CONDON



DR. CHARLES KENDALL



AL BOLLINGTON



MAC WISEMAN



KEN NORDINE



ST. OLIVER



TOMMY JACKSON



BEASLEY SMITH



WOODY DE FRANCO



ELMER BERNSTEIN



PAUL HORN



BILL PAGE



THE CLARK SISTERS



MANNY ALBAM



JIM LOWE



THE MULCATS



CLARA WARD



CAROL HUGHES



LEROY MCALLIFF



TRAVIS AND BOB



BRIAN DAVIES



EDDIE STEVENS



THE BROTHERS CADWALL



DAVID LADD



CAROL JARVIS

Gee, fellows!
You've turned
our
heads



...with the big reception you've given our first two RCA VICTOR releases.

CHICO HOLIDAY'S
"YOUNG IDEAS"

c/w "CUCKOO GIRL" 47/7499



THE TRADEWINDS'
"TONI"

c/w "TWINS" 47/7511

LOOK FOR OUR TRADEMARK ON ALL OUR RELEASES. *Hugo and Luigi and Friend*



RCA VICTOR
RECORDED & BROADCASTED
RADIO CORPORATION OF AMERICA



It was just **"A MATTER OF TIME"...**

BROOK BENTON

Greatest inspirational ballad
since "I Believe"...

"A Mother's Love"

featuring
DAVE SOMERVILLE
and

THE DIAMONDS

Mercury
71449

Her biggest since "Comfortable"...

"Separate Ways"

SARAH VAUGHAN

Mercury
71433

The big smash hits are on

...Now it goes on **"ENDLESSLY"**

"Endlessly"

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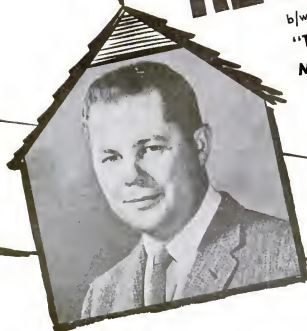
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Miller Estate Soundtr'k Suit Gets to Trial

NEW YORK — The long-awaited case of the Estate of Glenn Miller album to "The Glenn Miller Story," a Universal Picture. Universal and Decca Records got underway in New York Supreme Court this week. Judge Henry Epstein is hearing the case.

The origin of the contest goes back in January, 1954, at which time Decca released the sound-track album to "The Glenn Miller Story," a Universal Picture. Universal had received certain Miller arrangements for use in the picture with the permission of the Miller Estate. According to the record, however, permission to use the material in a track album did not automatically go along with permission for picture use.

The track album became a competitor at the time with an RCA Victor Limited Edition package of Miller favorites. Victor, however, is not a party in the case. The central charge lodged by the Miller Estate involves the alleged unauthorized use of the picture sound-track in a photograph record album. It further alleged that at no time did Decca make any arrangements to make payments of any sort to the estate for the disk use of the music.

Since David Mackay, attorney for the Miller Estate, was at one time Miller's personal manager, he is appearing as a witness in the case rather than counsel. The Miller end is being handled by the firm of Gallop, Clemenko and Condit, while Henry Cohen is attorney for Universal and Decca.

Novel Promo for New Label Deb

HOLLYWOOD — A new Coast Indie label, Catalina Records, is using a novel contest promotion to herald it. Kick-off. Its first release, a pop single tagged "Lead-In," treats of the car racing craze and at intervals features the sound of a sumped up juke. Single's sleeve carries the contest blank and details, offering \$100 to the individual who is first to correctly identify the name and year of car used in the sound effects.

Blank also carries a space for the contest buyer to name the deejay on whose program the contest first heard the disk played. A duplicate prize will be awarded to the jukeky whose name appears on the winner's blank. Record is distributed nationally by Allied. Label is owned by Dale Daler and Jack Bowman. She is a former San Francisco stop-outer.

ARCHITECTS THE JAZZIEST

NEW YORK — According to the School of Jazz, which is running an intercollegiate scholarship competition for student jazz musicians, under a grant from Schaefer Beer, more jazz players are being found among students of architecture than in any other single group on college campuses.

From the University of Pennsylvania alone, one of 12 colleges taking part in the first year's competition, 30 percent of the swinging jazz musicians are architecture majors. As architects, they're most likely interested in rock 'n' roll.

New TV-ers To Spotlight Brill Building

NEW YORK — The Brill Building will literally be spotlighted on TV when a new situation comedy series with music.

"Love and Marriage," a half-hour film series about a music publishing business, will debut over NBC-TV in the fall, and Georgia Gibbs is readying a weekly series, which will feature the company as a teen song plunger. Both formats afford ample opportunity for musical segs and recording talent as guest stars.

"Love and Marriage" will star William Demarest, Shubby Kaye, singer Ken Arnes, Jeanne Bal and Murray Hamilton. Demarest plays a veteran music publisher "who is soured on the present rock and roll era." Miss Arnes will appear as his secretary and comedian Kaye portrays a song plunger.

Songwriters, record artists, and other music business personalities will make guest appearances from time to time—their guestings being integrated into the plot. Bob Hope's head writer, Mel Shavelson, is senior writer and story consultant on the series, which will be packaged by Louis F. Edelman, producer of "The Danny Thomas Show," "Wyatt Earp," etc.

Ellington Set to Cleff Pic Score

NEW YORK — Duke Ellington has been set to compose the score for the forthcoming flick, "The Anatomy of a Murder." Columbia Records, Ellington's diskery, will release the sound track version of the score.

Victor Sets Deal to Press Disks in Cuba

NEW YORK — RCA will press disks in Cuba, according to an agreement signed last week by George H. Prutting, manager of records for the RCA International Division. Decca created a new Cuban company, Discuba, whose executives have been closely connected with the distribution of RCA's products in Cuba for many years.

Company will be headed by Jesus Hinzara. Org will manufacture and distribute records by local artists for Cuban distribution, as well as international sales. Elvise Valdes leads local a.d.r.

"The creation of Discuba solidifies RCA's No. 1 position in the Latin American markets," it was stated by Dick Benedick, manager of Record Export Marketing for RCA International.

During the past year, local manufacturing plants have been set in Venezuela, Puerto Rico, Colombia, Ecuador, Jamaica, Trinidad — in addition to Cuba.

Levy, Lester Named New Rank Execs

NEW YORK — Len Levy and Sonny Lester have been appointed to top posts with Rank Record Company of America, according to Norm Weinstein, new general manager of the firm. Levy will become executive administrative assistant to Weinstein while Lester assumes the post of a.d.r. director.

Levy leaves his position as general manager of Hanover Records to take the new post. Prior to his association with Hanover, he served in sales under Weinstein at Coral Records. Lester had most recently been on the New York a.d.r. staff of Dot Records. Prior to that he did a.d.r. work, primarily in the jazz and package field, for Coral Records.

Siviero Inked to 2-Year Urania Pact

NEW YORK — Urania Records has signed Vincenzo Siviero, Italian opera and concert star, to a two-year, exclusive contract. His first album for Urania will consist of Italian folk songs.

The artist has sung leading roles in several operas both in this country and abroad. Several other LP's by the tenor will be released after his debut album which is scheduled for this fall.

ON THE BEAT

By BEN GREVATT

Of times in these columns, we've commented on the relationship between schools of our day and the pop record field. It's no secret that many songs have been written having to do with school and its surrounding school of life. And it's probably just as true that many of the current crop of artists in the pop derby are now attending high school.

One of these is young Linda Laurie, who has become a disk star on Glory Records. Miss Laurie is now leading the double life of student and singer. She's a member of the Nichols High School and member of the hit disk "Ambrose (Part I)." You'll recall that the record details a walk thru the subway with the voices of the girl and the rough, guttural Ambrose, who says repeatedly, "Just Keep Walkin'," both taken by Linda Laurie, herself.

"It was just a party routine I used to do to amuse my friends," she told us. "We played around with the idea of making some records of the routine and made a few tapes. I guess that was the start of it all," she told us. As might be expected, there is now a follow-up disk. This is called, "Forever Ambrose," and here Ambrose (in the person of Miss Laurie) sings as well as talks. There is also an Ambrose type album in the works. Who can guess what kind of natural Ambrose obsession this all may lead to? It may bring on Ambrose disks and perhaps Ambrose and maybe little white type gadgets that say in guff tones, "Just keep movin'." When you blow on them. There is really no telling what a hit record may produce in the way of offshoots.

Anyway, young Miss Laurie plans to speed her record earnings wisely. She'll enter college at New York University, next fall. "Sure, I hope to be a dramatic actress," she added. Speaking of the drama, Phil Ross, who heads up the Glory label, on which Linda Laurie's hit emerged, has hit the big time in the field of the legitimate drama. Ross is the producer and the man behind the current straight drama smash, "Raisin in the Sun." The play has been universally acclaimed and Ross has just negotiated for a motion picture version.

Getting back to the school scene for a moment, it's fitting to point out three new records, all oriented to the classroom kick. Currently, there is "Late, Late, Late to School," by Johnny Sardo on Warner Brothers Records. The Martely on Nones, have come out with "Teacher, Don't Keep Me In," and Frankie Lorenz on Mercury, has "Soon the School Year Will Be Over." The latter can be expected to lead, in a month or so, to quite a rash of "School's out," "vacation" types of records to carry their timely messages to the teenagers.

On another phase of the pop record scene, what might be called the "TV Jazz" influence is appearing to have increasing sway. "Peter Gunn," has, of course, been a smash piece of merchandise in both the singles and album end. In singles, this record has already been noted as one of several aspects of the growing popularity of jazz material in the pop field. "Peter Gunn" has also apparently been the inspiration for other TV background theme records of a jazz character. Note this week several disks: Pete Rugolo and hand turned in a coupling of "Richard Diamond Theme" and "Thin Man Theme," on Mercury while a bass trombonist with calls himself simply, Mr. Roberts, has a single of "The Thin Theme," another jazzy, heavy hit of TV theme matter.

A host of the press, deejay and recording fraternity turned out to tip hats to Benny Goodman at New York's 21 Club, Wednesday (8). The occasion was all part of the elaborate build-up planned by CBS and Tunes for the Goodman "Swing into Spring," show at the network. Friday (10). The affair also showcased the anniversary of Goodman's 25th year as a bandleader. Goodman seemed to be reunited with the maestro on the show were Peggy Lee and Lionel Hampton.

A recent panel discussion on WNTA-TV in Newark brought together such eminent figures in the music world as David Susskind, George Marek, Virgil Thompson, Roberta Peters, Erich Leinsdorf and Isaac Stern. For a time it seemed as if all voices were chiming in at once, creating a kind of oo-the-air chaos. But when the subject of rock and roll was discussed by these authorities, such phrases as musical abortion and "artistic blasphemy" rang out clearly. One speaker cited so-called rock and roll riots at concerts as being in the nature of the result obtained by detectors with beating drums.

Another felt that "that kind of music was lewd and obscene and that it galvanizes young people into excesses." Marek, on the other hand defended the medium, calling it "a new, exciting, brilliant and responsible artist who was very good in his field." Thompson pointed out that he "couldn't stand the cocktail hour that they put on WDRX. Frankly at that time of day when I'm driving home in my car, I listen to WDRX with their pop records. I like it. I admitted the respected former music critic for The New York Herald Tribune.

On-the-Square Records is pushing its dinking of "Ugly Face," by the Pearls. The new label has also kicked off its subsidiary firm, Savoy Promotional Agency, says press: E. Duke Pilgrim. . . . Peacock has signed the Ever-Blessed Gospel Singers, a new group. . . . Frank Abramson and Bugs Bower are enlarging the operation of Decca Records, a subsidiary of Sonny Kaye-Jack Parnes Enterprises. Abramson, who heads Kaye's publishing firm, and Bower, a.d.r. chief of Dale, have been cutting disks with artists associated with Kaye's ABC-TV show. More clippers are also being passed by the firm.

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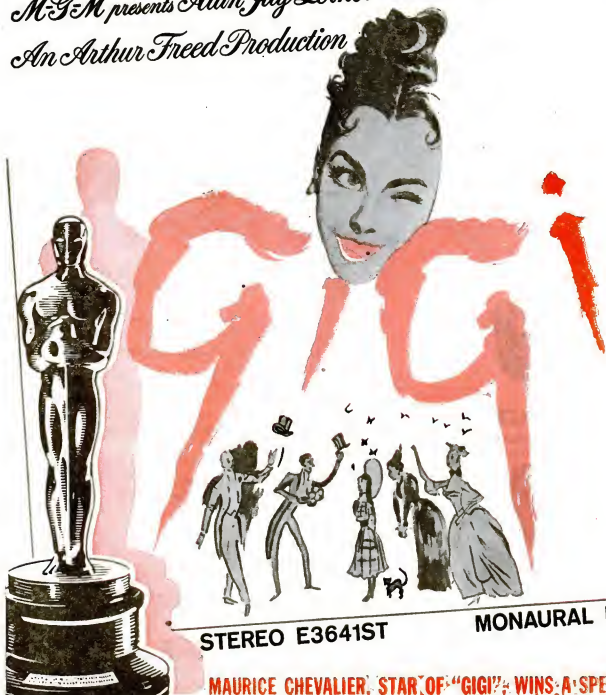
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- 1939—"Over the Rainbow"—E. Y. Harburg, Harold Arlen
- 1940—"When You Wish Upon A Star"—Ned Washington, Leigh Harline
- 1941—"The Last Time I Saw Paris"—Jerome Kern, Oscar Hammerstein 2nd
- 1942—"White Christmas"—Irving Berlin
- 1943—"You'll Never Know"—Harry Warren, Mack Gordon
- 1944—"Swinging On A Star"—James Van Heusen, Johnny Burke
- 1945—"It Might As Well Be Spring"—Rodgers and Hammerstein
- 1946—"On the Atchison, Topeka and Santa Fe"—H. Warren, J. Mercer
- 1947—"Zip-A-Dee-Do-Dee"—Allie Wrubel, Ray Gilbert
- 1948—"Buttons and Bows"—Jay Livingston, Ray Evans
- 1949—"Baby, It's Cold Outside"—Frank Loesser
- 1950—"Mona Lisa"—Ray Evans, Jay Livingston
- 1951—"In the Cool Cool Cool of the Evening"—H. Carmichael, J. Mercer
- 1952—"Do Not Forsake Me, Oh My Darlin'"—Dimitri Tiomkin, Ned Washington
- 1953—"Secret Love"—Sammy Fain, Paul Webster
- 1954—"Three Coins in the Fountain"—Sammy Cahn, Jule Styne
- 1955—"Love is a Many Splendored Thing"—Paul Francis Webster, Sammy Fain
- 1956—"Whatever Will Be, Will Be" ("Que Sera, Sera")—Ray Evans, Jay Livingston
- 1957—"All The Way"—Jimmy Van Heusen, Sammy Davis Jr.

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TOM DOOLEY—
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SAM COOKE on KEEN #2018
LITTLE SPACE GIRL—
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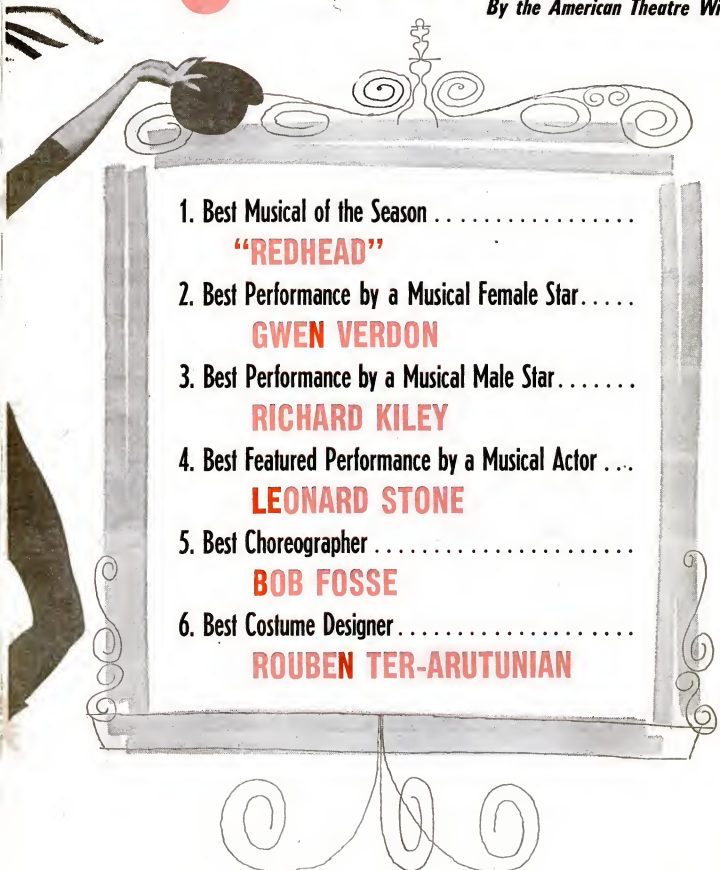


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TAPE MERCHANDISING

Finance Plan Sells Trade-In Recorders

ST. LOUIS—The audio or record dealer who is loth to take trade-ins on tape recorders and phonographs for fear he will have difficulty in disposing of them can find the ideal solution in a unique plan worked out by Mort Singer of Schwieg-Engel, located in midtown St. Louis, is one of the city's oldest dealers in TV, radios, high fidelity phonographs, tape recorders, and associated equipment. During its whole merchandising history, the firm has made it a policy to accept trade-in items for item it sells, which is an important step forward in building sales volume for them.

Selling a consistently heavy volume of tape recorders in all price brackets, Singer steadily takes in an average of eight trade-ins for 10 new recorders sold, allowing average ranging anywhere from \$25 to \$50 on the purchase. Usually, Schwieg-Engel sells them off at a low price which represents the trade-in allowance plus whatever repairs, replacement parts, new tubes, etc., have been a lided by the firm's well-equipped service department. Consequently, there are always recorders available below the \$50 price range.

Time Payments Needed
Surprisingly, Schwieg-Engel sells most of its trade-in recorder volume to what would definitely be classified as the "middle income class." There are simple reasons for this, he points out. One of them is that most people who have a serious desire to own a tape recorder and plan to use it for recording music, for business, etc., are likely dubious about the purchase of a well-worn, used machine and will usually elect to either take advantage of a time payment plan to buy a better, new or moderately priced new machine, or dip up the cash somehow. On the other hand, as Schwieg-Engel points out, the low-income price class is accustomed to buying used merchandise, and as a rule such customers show little resistance to the fact that the machine has seen long service with someone else, so long as repairs are made and they are guaranteed. Here, the difficulty has always been that many working people find it difficult to

scrape up \$25, \$35, etc., in cash, and must buy everything they purchase on a time payment basis.

Cash Drawback
"We found out sometimes ago that this inability to pay cash was the only drawback where selling low price trade-in recorders and phonographs was concerned," Singer said. "Obviously, the solution was to make it possible for people in lower income, working classes to buy such trade-ins as televisions, tape recorders, phonographs, etc., on time payments."

A little difficulty existed, of course, however, in the fact that few commercial firms, banks, etc., care to write up a contract which involves only \$25 to \$50, and in which the collateral is a low priced, used machine. Unable to carry all of the "paper" on his own shoulders, Singer decided that all he needed to do was find a financing organization which would underwrite such low-unit-price sales.

Scouting around at all avenues, Schwieg-Engel eventually came up with the answer in a credit guaranteeing firm which was accustomed to financing purchases of home appliances and home furnishings, agreed to sell up such similar time payment convenience for customers, wanting to buy a \$25 phonograph, for example, and to pay for it over the space of anywhere from one to six months. For this, a 7 per cent interest rate.

(Continued on page 24)

Motorola '60 Radio Line Has 11 Models

CHICAGO—Three personal-size transistor portables highlight Motorola's new portable radio line. Eleven basic models—four tube sets and seven transistor sets—comprise the line.

Line leader is Model L12, a completely finished, front and back, six transistor plus two diodes portable designed to be a cordless table radio.

Features include separate battery compartment so that in changing batteries there is no chance of burning the radio's circuitry. Six flashlight cells power the set for two years at a cost of 14¢ cent per hour, less than line power costs.

More than six times the audio output necessary for indoor listening makes these, especially useful out of doors where sound output tends to "get lost." This feature in the three luxury sets eases the budget. Radio Voice of the Out of Doors. In brown or green case, the set is tagged at \$42.95.

Model L13 steps up by adding an external rotating antenna and vernier tuning. It has seven transistors plus two diodes. Earphone jack is included in all L Series models. Model L13 has a \$34.95 tag in a white or "maple sugar" polystyrene case.

Model L14 uses eight transistors plus two diodes for "powerful listening." (Continued on page 35)

DEALER SAYS:

Cut 'Profit Leaks' For Retail Success

CHATTANOOGA—Taking decisive steps to cut down on "profit leaks" in department store record merchandising has functioned so effectively at Loverman's here, that the store is averaging a volume of less than \$70,000 per year from a space of less than 1,000 sq. ft.

A \$70,000 per year volume isn't spectacular. Hollie Curtis, department manager, agrees. What is spectacular, however, is that by using practical methods of combating expensive "profit leaks" which cut into mark-up, Loverman's has been able to maintain a full-price offering for every dollar in the volume figures for the past two years.

"We sell entirely at list prices," Mr. Curtis said. "With the exception, of course, of promotion merchandise which comes along every now and then, and rare clearance to do away with big ends in the inventory."

Mishandling Problem
This pleasant situation didn't begin until when Mr. Curtis, some two years ago, made a survey of untoward influences which tend to detract from what he considers a fair mark-up figure. Looking at the department from the viewpoint of the customer, he "went thru the motions" of shopping for each variety of record, made use of the facilities, visualized the temptations and opportunities which came along in the process, but since he feared, and in this way formed a clear picture of potential improvements possible. The analysis turned up several outstanding points, among which were, first, that the prime source of loss was scratch and other damage to records played on albums when carelessly handled by the customers, second, there was too much petty theft where 45 r.p.m. single-play records were being sampled, and that too much self-service tended to cut the ultimate of salesmanship entirely out of everyday operation.

All of these problems have been met by a series of physical and policy changes which have been implemented thereafter, and which led to as smoothly operating a record department as can be found in any retail situation.

Self-Service Solution
First, it was found that long-play records, particularly those in albums, were not receiving enough attention since service display was not up in scale. This condition was rectified by setting up a large, open picture, far from the counter in the department, which displays around 75 per cent of the albums where the customer can pick them up and "serve himself" as he likes. Only slower-moving, less likely to be called for by albums are kept from self-service. Now, it is entirely unnecessary for a customer to call for a salesperson assistance in locating a particular title. Because of this convenience, many more albums are closely examined by customers which, naturally, means more sales.

"Self-service" stops with the initial choice of the album, however, since, as described above, due to expensive records, one of the primary sources of loss. Where the customer wants to hear the record before making up his mind, the manager has installed a phone recorder directly beneath the counter, protected against record damage. Taking the album out of the customer's hand, the salesperson indicates a separate listening booth which the customer can enter and invites the customer to record at that point, while the record is played by him. Since the customer

doesn't handle the records at all, where playing is concerned, there is no breakage, scratching, or other damage at all.

Fighting Theft
Next, as might be expected, the store has taken decisive steps toward preventing theft. Fortunately, Mr. Curtis has been able to do away with this problem only by major physical changes. In studying the loss figures, it was obvious that their occurrence was due to the Loverman's record department has maintained a series of four listening booths, all with tightly closing doors, some distance from the service counter, along the rear wall.

Here, choosing 45 r.p.m. records from self-service racks, the "customer" could simply take a hand full of records into the listening booth, with several of them into a handbag, under a sweater, or otherwise conceal them out of sight, to represent a dead loss to the store. The only logical solution lay in not only relocating the listening booth to a point directly opposite of the entrance, but also having a salesperson was on duty could keep a close eye on the booth during the whole time each was occupied, but likewise removing the doors as well.

By doing just this, Loverman's made a large investment in terms of time and expense, but since few people have the temerity of pocketing records within full view of store personnel, the "profit leak" has been stopped. Invaluable to the relocation of the booth was Mr. Curtis' decision to take all 45 r.p.m. records, and other damage to records, to hand them out instead, over the counter, one at a time to the customer. A catalog pricing system with a department number for each record has made this possible and has at the same time helped the department to control its 45 r.p.m. buying policies more accurately.

Cater to Album Buyers
In connection with the booth program, it might be well to mention that Loverman's "have bent over backwards" to please the album customer, buying better-price albums, just as it has switched 45 r.p.m. methods to discourage theft and carelessness. A new booth, completely glazed in and controlled by the 33 1/3 r.p.m. browser behind the counter, has been provided for the album customer, buying better-price albums, just as it has switched 45 r.p.m. methods to discourage theft and carelessness. A new booth, completely glazed in and controlled by the 33 1/3 r.p.m. browser behind the counter, has been provided for the album customer, buying better-price albums, just as it has switched 45 r.p.m. methods to discourage theft and carelessness. A new booth, completely glazed in and controlled by the 33 1/3 r.p.m. browser behind the counter, has been provided for the album customer, buying better-price albums, just as it has switched 45 r.p.m. methods to discourage theft and carelessness.

Third, by switching over self-service from fast moving to slow moving albums, and making it necessary for the customer to move to the listening booth. (Continued on page 24)

MRIA Adds Four Firms to Roster

NEW YORK—Four firms have just been accepted for membership by the Magnetic Recording Industry Association. They are: Soundex, Inc. (New York), Electro-Voice (Buchanan, Mich.), American Recording Tape Company (Los Angeles, Calif.) and North American Philips (Hicksville, N. Y.).

An announcement was made by Mark E. Rosen, executive vice president of the association's Savena Park, Md. headquarters.



Motorola's Ranger 1000 (Model L14)

Roland Shows New Portable Clock Radio

NEW YORK—A pocket-sized clock radio is being introduced to the trade by Roland Radio Corporation. The alarm clock set, called "Transclock," has full clock radio features. The chassis combines eleven transistors and is powered by four penlight batteries. They provide more than 200 hours operation. The clock runs on a full year on one penlight battery.

The clock has the usual summer cut-off switch and the wake-up timer. The unit has built-in ferrite rod antenna and Alnico V magnetic speaker. An earphone jack is also provided. Set weighs one pound seven ounces. Cabinet, in break-resistant plastic, comes in black or turquoise with silver and gold trim. It measures 6 1/2 inches wide, 3 inches deep, 4 1/2 inches high. Tan leather carrying case is optional.

Waters Conley and SAC Tie Hinted in Tape-Player Deal

SKOKIE, Ill.—Though officials of Stereophonic Automaton Corporation are mum as to details, it was learned that the manufacturer of commercial tape background music, jukebox and consumer-type tape-magazine converters for stereo playback units is currently in the midst of a major merger which would include Waters Conley Co., Rochester, Minn., veteran maker of disk playback units (The Billboard, March 30). An impending announcement, early this week, will reveal, it's rumored, that heavyweights have entered the picture, involving both firms.

Four-Track Monaural
SAC introduced the first selective eight-to-10-hour tape magazine-loading commercial background music unit at the Music Operators' Association convention at the Morrison Hotel last

week. The monaural unit, equipped to play 300, 600 or 12,000-foot tape magazines automatically, plays four-track tape at one and seven-eighths inches per second. The newest Fidelity background music unit joins a first Fidelity unit which played two-track monaural tape at three and three-quarters inches per second, introduced last November. The new unit, figured to list at around \$275, when marketed within the next six weeks, will feature a number of other accessories, in addition to selectivity.

Automatic Operation
Selectivity of any of the four tracks is made possible either by letting the tape reel run to the end, with the next track following automatically, or if a change of mood in music is desired at any time. (Continued on page 132)

THE ORIGINAL!

RECORDING

no. 1 in England!

NEW MUSICAL EXPRESS

NME MUSIC CHARTS

BEST SELLING POP RECORDS IN BRITAIN

(Week ending March 28, 1959)

- 1 1 **SIDE SADDLE**
Russ Conway
- 2 3 **SMOKE GETS IN YOUR EYES**
Platters (Mercury)
- 3 4 **AS I LOVE YOU**
Shirley Bassey (Parlophone)
- 4 2 **MY HAPPINESS**
Cosmo Francis (MGM)
- 5 6 **PETITE FLEUR**
Shirley Bassey (Parlophone)
- 6 4 **AS I LOVE YOU**
Shirley Bassey (Parlophone)
- 7 5 **SHACARA SAYS**
Shirley Bassey (Parlophone)
- 8 7 **SHACARA SAYS**
Shirley Bassey (Parlophone)
- 9 8 **SHACARA SAYS**
Shirley Bassey (Parlophone)
- 10 9 **SHACARA SAYS**
Shirley Bassey (Parlophone)

MELODY MAKER April 4, 1959

TOP 20 POPS

(Week ending March 28, 1959)

- 1 (1) **SIDE SADDLE**
Russ Conway
- 2 (2) **SMOKE GETS IN YOUR EYES**
Platters
- 3 (3) **MY HAPPINESS**
Cosmo Francis
- 4 (4) **PETITE FLEUR**
Shirley Bassey
- 5 (5) **IT DOESN'T MATTER ANY MORE**
Shirley Bassey
- 6 (6) **AS I LOVE YOU**
Shirley Bassey
- 7 (7) **AS I LOVE YOU**
Shirley Bassey
- 8 (8) **AS I LOVE YOU**
Shirley Bassey
- 9 (9) **AS I LOVE YOU**
Shirley Bassey
- 10 (10) **AS I LOVE YOU**
Shirley Bassey

The Cash Box, Music

London Lowdown

England's Top 30 Records

(Week ending Saturday March 21st 1959)

"NEW MUSICAL EXPRESS" BEST SELLING RECORDS IN BRITAIN

- 1 **SMOKE GETS IN YOUR EYES**
Platters (Mercury)
- 2 **Side Saddle**
Russ Conway
- 3 **As I Love You**
Shirley Bassey (Parlophone)
- 4 **My Happiness**
Cosmo Francis (MGM)
- 5 **Petite Fleur**
Shirley Bassey

Lon on on Philips.
Vera Lynn starts her fourth
vision series next month.
One of hottest piano players of the
moment is British Keyboard wizard,
Russ Conway, whose waxing of his
own composition "Side Saddle" is
high in our Hit Parade.
Dave King will star as summer
replacement for the Milton Berle show
on N.B.C. He is the

SIDE SADDLE

c/w PIXILATED PENGUIN

RECORD NO. 4138



RUSS CONWAY



Pfanstiehl DIRECT-TO- DEALER NEEDLE SPECIAL FREE NEEDLES FOR Pfanstiehl FORTY-SECOND BIRTHDAY!

(Offer expires May 31, 1959)

Here's your chance to make extra money helping us celebrate our forty-two years in business! We are proud of our long record of service to the American public and to the Music Industry. Join in our birthday celebration—make money with PFANSTIEHL!

Here is our Birthday Special Offer:

One \$2.50 (list) Sapphire Needle will be given FREE with each single point Diamond Needle bought at the regular dealer price of \$3.99.

One \$3.50 (list) double point Sapphire Needle will be given FREE with each double point Diamond-Sapphire bought at the regular dealer price of \$3.46.

Minimum purchase on the Birthday Special is seven Diamond Needles (any assortment).

THERE IS NO LIMIT ON THIS OFFER. THE MORE DIAMOND NEEDLES YOU BUY, THE MORE FREE SAPPHIRE YOU GET.

The Sale of the FREE Sapphire Needles will practically pay for the Diamonds!

EXTRA!... A DOUBLE BONUS!

2 FREE SAPPHIRE NEEDLES WITH EVERY 10TH DIAMOND NEEDLE! Birthday Special Offer applies only to Pfanstiehl Diamond and Sapphire replacement needles. In addition we can supply your requirements of POWER POINTS, SOUND-FLO CARTRIDGES, and ACCESSORIES at liberal discounts.

Pfanstiehl
CHEMICAL CORPORATION
104 Lakeside • Waukegan, Ill.
Originators of the \$9.95 Diamond Needle

FILL IN AND MAIL ME TODAY!

I enclose list of seven or more Diamond Needles for the new sale or under your Birthday Offer. I understand that you will ship me Sapphire Needles, FREE of extra cost.

Name _____

Authorized Signature _____

Address _____

City _____

State _____

Zip _____

Send me my needle numbering system, too, will you please. Orders filled same day from factory stock.

Emerson Bows 'Custom Crafted' Stereo Units

NEW YORK—Emerson has introduced what they call "a completely integrated line of stereo high fidelity components" in their new "Custom Crafted" series.

The firm points out that units in the series are coordinated components that can be used in various combinations. The series comprises Model 908, 974, 910 and 904.

Model 908 is the master control center for the stereo system. It is a two-channel amplifier and speaker system and can receive both AM-FM simulcasts plus separate AM and FM programs. The Emerson Model 910 stereo record changer can be attached, as well as the Model 974 external speaker.

The 974 speaker system is designed to match Model 908. It also matches the 901 dual amplifier and automatic record changer, a shelf-sized unit.

Emerson plans to promote their "Custom Crafted" series through advertising in all media. Prices and

descriptions of various units in the series follow:

Model 908 (\$98) two-channel amplifier with AM-FM radio. Includes speaker system and provision for hooking in external speaker system and stereo record changer.

Model 974 (\$28) external speaker system for use with Model 908 in providing stereo reproduction.

Model 910 (\$48) four speed stereo record changer.

Model 901 (\$78) two-channel amplifier and record changer combination. Can be used with Model 974 speaker system for stereo reproduction.

Soundcraft Adds Second Jazz Premium

NEW YORK—Reeves Soundcraft is adding another jazz tape to their "Premium Pack Promotion."

The deal, begun several months ago, enables the customer to buy a jazz tape at nominal price and is secured by dealer sales of the firm's recording tape.

The new jazz tape is called "Dixieland Jamfest in Stereo," and features Coleman Hawkins, Coby Carter and Red Allen. It is available in the Premium Pack which includes the jazz recording on one 7-inch reel and a blank 7-inch reel of tape. The cost is just \$100 more than the regular price of two 7-inch reels of tape.

The first jazz tape which was sold under the same arrangement is still available in the Premium Pack. The recorded tapes are designed to demonstrate tape's fidelity and "listening values," says the firm.

Jensen Shows New Accessory, Sil-Spray

CHICAGO—Jensen Industries, needle and accessory firm, is introducing a new product called "Sil-Spray." Packed in aerosol containers, Sil-Spray may be applied directly to the record or sprayed on a cloth and rubbed on. It puts a silicone solution in the grooves which enables the needle to "coast." It removes dust and grit and lengthens needle life. And it also acts as an anti-static agent to reduce pops and clicks from that source. A \$1.25 seller, Sil-Spray is packed in tubes to a display carton.

Webster Has New Rack for Cartridges

CHICAGO—By Webster Electric will introduce a photo cartridge "Service Center" at the May Paris Show in Chicago. With a minimum cartridge selection and an array of interchangeable brackets, the Service Center will enable dealers to replace any of more than 300 cartridges on the market today.

Their new cartridge line gives maximum replacement possibilities from minimum stock, says Webster. The Service Center includes metal container-display and replacement chart.

A metal utility container serving as a colorful display is part of the Service Center package. Made of red and white enameled steel, the container holds 60 plastic encased cartridges in vertical dispensing slots. Part numbers are visible at all times. A drawer at the bottom of the display holds the bracket in separate compartments.

The spiral bound, 18-page cardboard replacement chart is cross-indexed and attaches to the front of the container for convenience. Designed for Webster, the chart gives the correct Webster cartridge and bracket replacement (with price) for any of the models listed.

It will be sold to jobbers as a complete package. The package consists of 60 cartridges (one to five each of the 21 models), 60 brackets (5 to 10 of 23 different models), container-display unit plus telescopic top for additional cartridges, Service Center replacement chart. Neither container nor replacement chart can be ordered separately.

Firm points out that the deal features price reductions on several popular cartridges. The company also reduces its plastic cartridge containers. They are smaller in size for more compact storage and, for ready recognition, diamond styles cartridges have a gold background... sapphire has silver.

Attention RECORD DEALERS

RECORD LISTING CATALOG

For quickly locating records and

Complete news—always up to date.

For Regular records—bi-weekly issues.

For Special records—monthly issues.

3 months—listings—\$9.95; 6 months—listings—\$19.95; 12 months—listings—\$39.95.

Check, money order or cash.

Send no money for first issue.

25¢ cash.

RECORDAIR, Inc.

Dept. 100, 1000 N. 10th St., St. Paul, Minn.

Picture here.

HI-FI MARKET

Arch Sets Decorator Sales Plan

LOS ANGELES—Arch Industries, national sales agency for high-fidelity components here, is aiming a strong merchandising pitch at the interior decorating field. According to Joseph Bob Altshuler, the firm expects to hit a \$500,000 volume in its first year through these channels.

To effect this feat, Arch plans a network of showrooms where decorators and architects can see and buy hi-fi products. The firm currently distributes an Italian furniture line on an exclusive basis. The idea for placing hi-fi components in the showrooms came from a survey made by Altshuler for a component manufacturer.

The decorating trade normally expects a 25 to 40 per cent discount on goods like this. They got no such margin on hi-fi products and, in fact, couldn't buy from some manufacturers.

Now, Arch is negotiating with several hi-fi firms to buy components to put in furniture packages and to offer for sale as components. Samples will be consigned to showrooms and shipments will be made from their Los Angeles warehouse. Through volume purchases, Arch hopes to give decorators the discount he is entitled to.

Inverter for Outdoor TV Stereo Bows

NEW YORK—Now stereo fans can take their two-channel systems with them on camping trips and picnics. As long as their auto is nearby, they can plug their stereo phonographs into the car's electrical system and enjoy two-channel sound out in the open.

The thing that makes it possible is a new inverter which converts an 8 or 12 volt DC battery current to 115 volt, 60 cycle AC power, furnishing the equivalent of 100 or 200 watts. Developed originally to give a portable power source for a car starting and misfire power supplies, the inverter lends itself to use for any appliance that requires regular house current.

The inverter plugs into the cigarette lighter on the dashboard of the car. Into the inverter, any appliance (TV, phonograph, toaster, etc.) can be plugged in turn for regular reception.

Unit is produced by Magnetic Audio, Inc., New York 55, N. Y.

Zenith Shows Pilfer-Proof Radio Display

CHICAGO—Zenith has created a new sales tool for dealers. It's the "Twin-Sell" transistor radio showcase and radio display for in-store use.

The showcase is designed so dealers can display "super market fashion" a selection of 12 to 18 transistor radios in one and a half feet of counter space. The unit is three-sided, positions the radios singly or "two by two" on shelves behind plastic windows, and rotates on its ball-bearing mount to bring each side into view.

According to Joseph Pucin, Zenith sales promotion manager, the showcase will become "the highest profit-making department in the retail store."

A three-sided header locks the windows in place to prevent pilfering. Unless the windows slide up far ease accessibility to the radios. Several keys are included so more than one salesman can work with the unit. The unit case, from mount to the top of the header, measures 27" high. Cost of the showcase-per unit displayed—is low.

'Profit Leaks'

Continued from page 22

at least briefly with a salesperson in buying other types of records. Mr. Curtis has re-introduced "personal salesmanship" into the picture. While the super-market type of record store and its discountment may have some advantages, it doesn't hold in dealing with music lovers, who are always happy to discuss with the staff. He will usually react favorably to suggestion. Mr. Curtis stressed. The upshot is that the new salesmanship exerted in dealing with every customer and a remarkable upturn "the sale of long-play and better priced records in every category."

Finally, Lovenax's earlier ties as large, an inventory in phonographs is customary of a shop of its size, buying from eight manufacturers, and offering a player choice which extends from \$19 to \$44. This sweep will be its consequent appeal to customers in all age brackets and income levels has been a factor in the company's sales but at the same time, has boosted record sales simply because "a customer who owns a phonograph and a record is bound to buy more records."

Finance Plan

Continued from page 22

would be charged. Investigating, Singer worked out a plan with the credit firm which has stood the test ideally ever since, and now makes it possible for Schwieg-Engel to turn over all of its low cost trade-in items swiftly, with down payments of as low as \$1.50, and on a time payment sales program on each, which is immediately purchased by the financing firm, allowing Schwieg-Engel to cash out at once.

"Naturally, there is very little profit in such operations," Singer said. "Except that it keeps a full mark-up on the sale of new sets, which brought the trade-ins into the store in the first place. Occasionally, we slash a profit of 5% or so on the sale of used tape recorders, some of which we find are six years old, but for the most part we are content to break even to move the used sets out quickly, and to keep up the store's cash-on-hand. Buyers who may become new set purchasers later on."

Part of Ampex campaign to push tapes recorder use is stress on recording old the air. Firm points out that multiplex stereos can be recorded on stereo tapes. Part should set up record old-the-air demonstrations like that pictured here.

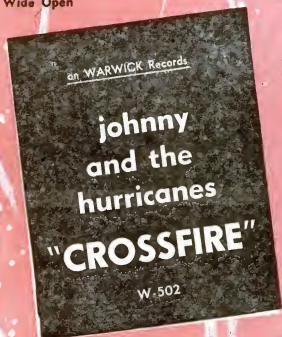
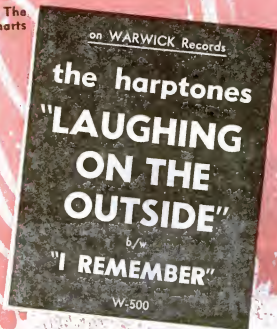
WARWICK

CAUGHT ON LIKE



WILDFIRE

AT THE MOA...

Busted
Wide OpenIntroducing
The New Sound OfMaking The
ChartsSpreading
Nationally

WARWICK

A division of

MORTY CRAFT
(Pres.)

UNITED TELEFILM RECORDS, INC.

701 Seventh Ave. (CL. 5-6000)
New York, New York

The Billboard Buying Guide for PACKAGED RECORDS



BEST SELLING LP'S

FOR SURVEY WEEK ENDING APRIL 4

The information given in this chart is based on actual sales to consumers in a scientific sample of the nation's retail record outlets during the week ending on the date shown above. Sample design, survey size and all methods used in this continuous study of retail record sales are under the direct and continuing supervision and control of the School of Retailing of New York University.

This Week	Last Week	Weeks on Chart
1. Peter Gunn	1	10
Henry Mancini, RCA Victor LPM 1956		
2. From the "Hungry i"	3	9
The Kingston Trio, Capitol T 1107		
3. Come Dance With Me	2	10
Frank Sinatra, Capitol W 1069		
4. Still More Sing Along With Mitch	4	4
Mitch Miller, Columbia CL 1283		
5. Gigi	7	41
Sound Track, M-G-M E 3461 ST		
6. Open Fire, Two Guitars	5	10
Johnny Mathis, Columbia CL 1270		
7. Flower Drum Song	6	14
Original Cast, Columbia OL 5350		
8. Have Twangy Guitar, Will Travel	13	1
Duane Eddy, Jamie JLP 300		
9. South Pacific	8	55
Sound Track, RCA Victor LOG 1633		
10. The Kingston Trio	12	21
Capitol T 906		
11. The Music Man	10	59
Original Cast, Capitol WAO 990		
12. Tchaikovsky: Piano Concerto No. 1	9	37
Van Cliburn, RCA Victor LM 2252		
13. Sing Along With Mitch	11	40
Mitch Miller, Columbia CL 1160		
14. My Fair Lady	14	158
Original Cast, Columbia OL 5090		
15. Near You	15	8
Roger Williams, Kapp KL 1112		
16. Hymns	16	105
Tennessee Ernie Ford, Capitol T 856		
17. But Not for Me	21	19
Ahmad Jamal Trio, Argo LP 628		
18. Remember When?	22	3
Platters, Mercury MG 29410		
19. More Sing Along With Mitch	24	23
Mitch Miller, Columbia CL 1243		
20. Johnny's Greatest Hits	17	50
Johnny Mathis, Columbia CL 1133		
21. Ricky Sings Again	18	11
Ricky Nelson, Imperial IMP 9061		
22. The King and I	19	133
Sound Track, Capitol W 740		
23. South Pacific	20	258
Original Cast, Columbia OL 4180		
24. Ritchie Valens	23	2
Del Fi DEFLP 1201		
25. For LP Fans Only	25	4
Elvis Presley, RCA Victor LPM 1900		

The chart listings include both monophonic and stereophonic sales.



THE BILLBOARD SPOTLIGHT WINNERS OF THE WEEK

The following new packages, reviewed during the past week, have been selected for outstanding sales potential, artistic merit, new talent, sound recording or display value,

as indicated. These "Spotlights," in the opinion of The Billboard staff, merit prime consideration from dealers.

Pop Albums

TRIBUTE TO THE LADY

Sam Cooke—Keen A 2004

Sam Cooke devotes himself to a series of the tunes closely identified with "Lady Day" Billie Holiday. Songs include "God Bless the Child," "She's Funny That Way," "Comes Love" and "Crazy in Love With You." Cooke does a fine job with the material, even at times giving just a touch of the inflection of the great gal herself. Backings are of the lush, string-filled variety. Listenable wax and jacks will find playable things here.



CRAZY HE CALLS ME

Dakota Staton—Capitol T 1170

Dynamic Dakota Staton has another powerful entry. Backed by excellent arrangements, she thrushes her way thru a fine brace of standards in her own inimitable fashion—all to highly listenable results. Good sound and a fine cover shot of the gal are additional lures. Tunes include "Angel Eyes," "Invitation" and "The Party's Over."



BUT BEAUTIFUL

Norman Luboff Choir—Columbia CL 1296

Another winning effort by the Luboff chorists can only add more laurels. After some interesting musical trips to Dixie, the Caribbean and around the world, the group returns to the familiar ground of the standard song here. A dozen are presented—"Fools Rush In," "Moon-glow," "I Don't Know Why," etc. and the choir makes them all sound refreshingly new. A fetching cover can attract more sales. Salable and spinnable wax.



TOMMY DORSEY'S GREATEST BAND (2-12")

20th Fox TCF 101-2

Handsome, double-disk set spotlights several never-before-released songs by the late, famed orkster. Selections were transferred from hi-fidelity tapes, and sound is good. Tunes include versions of some of his greatest, "Boogie Woogie," "Opus No. 1," "On the Sunny Side of the Street," etc. Side inns include such names as Gene Krupa, Dodo Maranzana, Buddy DeFranco, Nelson Riddle, Charlie Shavers and Boogie Richmond. Set should prove a profitable item.



Pop Talent Albums

JUMPIN' AT THE LEFT BANK

The John La Salle Quartet—Capitol ST 1176

STEREO & MONAURAL

The oew group acquits itself very well in its first disk outing. Sparkling vocal arrangements with colorful ork settings help the smart group. It's a stylish, fresh package, and with displays the set can easily find a market. The arrangements appear to have been done with stereo in mind. Sound is excellent. Selections include "Just in Time," "Out of This World" and "Jumpin' at the Left Bank."



Low-Price Pop Albums

THE FLOWER DRUM SONG

Various Artists—Rondito-Lette SA 79

This is a first class performance of the music from the current Rodgers and Hammerstein hit show, very ably performed by an unnamed group of artists. They are solid pros, and the album consequently is a real bargain at its budget price.



(Continued on page 30)

8th Annual "May is Mantovani Month" Promotion

MANTOVANI



extra

10%

discount



100%

exchange privilege



JULY 10th

payment

on all regular MANTOVANI
STEREO and
MONOPHONIC LP's

(including

LATEST RELEASE

MANTOVANI
FILM ENCORES
Vol. 2



Separate Tubbies, The High
and the Mighty, A Certain Society,
Friendly Persuasion, Whatever
Will Be, Will Be (Que Sera,
Sera!), Tomorrow Be My Love,
Ain't Love, When You Wish Upon
A Star, Around The World,
Fascinating Secret Love.
Monophonic LL 3117
\$1.78
Stereo PS 164
\$4.98

"M-M-M" SPECIAL

MANTOVANI SHOWCASE

Limited Edition



STEREO \$2.49

Dealer cost \$1.67



MONOPHONIC \$1.98

Dealer cost \$1.32

An "Operation
Dealer Support"
Program

STEREO \$4.98
MONOPHONIC \$3.98
MONOPHONIC \$3.19
MONOPHONIC \$2.98
STEREO \$3.98
STEREO \$3.69

ALTERNATE PRICING AVAILABLE

"May Is Mantovani Month" Promotion is backed up with:

POINT OF SALE MATERIAL: Life size easel of Mantovani browser bin card, window streamer on Showcase album, streamer on Film Encores Vol. 2, easel window display, easel counter display, Day-Glo footprints, catalogs, cover sheets and jockets.

NATIONAL ADVERTISING: Time, Ladies Home Journal, McCall's, Newsweek, Seventeen, New Yorker and High Fidelity.

Contact your London
salesman for
complete details

LONDON
RECORDS

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ORegon 5-6080

BEYOND
QUESTION—
THE
BEST-
SELLING
ORIGINAL
CAST
RECORDING
OF
ALL
TIME
NOW
IN

STEREO!

OS 2015 STEREO	FIDELITY	COLUMBIA MASTERWORKS	LP	RECORDED IN LONDON FEBRUARY 1, 1959	COLUMBIA MASTERWORKS	LP
Herman Levin presents REX HARRISON JULIE ANDREWS MY FAIR LADY				MY FAIR LADY IN STEREO		
book and lyrics by: Alan Jay Lerner music by: Frederick Loewe production staged by: Moss Hart choreography and musical numbers by: Hanya Helm production designed by: Oliver Smith costumes designed by: Cecil Beaton with STANLEY HOLLOWAY Robert Coote Leonard Weir Bob Chisholm produced for records by Goddard Lieberson recorded in London, February 1, 1959 						



THE MONOPHONIC VERSION TOPPED THE **(LP)** CHARTS FOR THREE STRAIGHT YEARS... OVER 2,500,000 ALBUMS SOLD... NOW IN STEREO... RECORDED IN LONDON WITH THE ORIGINAL BROADWAY CAST... FOUR-PAGE STEREO CATALOG INCLUDED IN EACH ALBUM

COLUMBIA—ALWAYS FIRST WITH THE FINEST BROADWAY SHOWS ALSO BRINGS YOU THESE BRAND NEW ORIGINAL CAST ALBUMS



STEREO OS 2013

MONOPHONIC OL 5380

CALL YOUR COLUMBIA DISTRIBUTOR NOW!
WATCH FOR "GYPSY"...STARRING ETHEL MERMAN...
ANOTHER ORIGINAL CAST ALBUM...IT'S COMING IN MAY!



STEREO OS 2014

MONOPHONIC OL 5400

GUARANTEED HIGH-FIDELITY AND STEREO-FIDELITY RECORDS BY



© "Columbia" - "Masterworks" - "N" - "Monogram" Reg. A division of Columbia Broadcasting System, Inc.

• Review Spotlight on Albums . . .

• Continued from page 26

Classical Albums

BRAHMS: PIANO CONCERTO NO. 2
Emil Gilels, Piano, with the Chicago Symphony
Orch. (Reiner)—RCA Victor LSC 2219
STEREO & MONAURAL

Here's a sure-fire package, spotlighting strong names and fine performance. Russian pianist Gilels, who has a powerful following, gave a superb performance of the demanding work with solid support from Reiner and the Chicago Symphony.

DEBUSSY: IMAGES FOR ORCH.
Boston Symphony Orch. (Munch)—
RCA Victor LSC 2282
STEREO & MONAURAL

There are several fine versions of "Iberia" available, but performances of the other members of the suite ("Gigue" and "Bombarde de Priemps") are comparatively rare, thereby making this package a solid sales item. Munch and the Boston Symphony, of course, are powerful sales draw. Excellent performances. Attractive cover makes album strong display item.

HANDEL: ORGAN CONCERTOS 7-12 (2-12")
E. Power Biggs, Organ, with the London
Philharmonic Orch. (Boult)—Columbia M2S 604
STEREO & MONAURAL

This is the second of a series of three albums being issued by the diskery of the 16 concertos for organ and orchestra by Handel. This set, available both in stereo and monophonically, is performed superbly by E. Power Biggs on the organ of the Earl of Aylesford in Warwickshire, England. The two-LP set is beautifully packaged, as was the previous release (Concertos Nos. 1-6, opus 6). This is an excellent recording for the Handel Bicentennial year and should interest a large audience. The stereo sound adds depth and grandeur.

Jazz Albums

DUKES OF DIXIELAND, VOL. 9
Audio Fidelity APLP 1892
STEREO & MONAURAL

The Dukes have come up with another powerful commercial jazz package, which should step out with as much sales drive as their previous best-sellers. Their bouncy, Dixieland technique is heard on a group of oldies, keyed to the theme "Up the Mississippi." Titles include "South," "Mississippi Mud," "Beale Street Blues" and "Old Man River."

GOING EAST!

The Chico Hamilton Quintet—Warner Bros. WS 1271
STEREO & MONAURAL

The Chico Hamilton Quintet, one of the most tasteful and imaginative in the field of modern jazz impressionism, turns in another fine recording here. The group with Hamilton consists of new young musicians, with D. Budimir on guitar, E. Dolphy on reeds, N. Cerrito on cello and W. Rutherford on bass. But they maintain the fine quality of the other Hamilton combos. Titles include a truly lovely rendering of "I Give My Love a Cherry," "Long Ago and Far Away" and a group of originals, played with charm.

THE STAGE DOOR SWINGS
Stan Kenton—Capitol ST 1166
STEREO & MONAURAL

Kenton turns to a group of well-known show tunes for his latest LP. Set is filled with the artist's imaginative treatments—all of which are ideal in stereo. The rhythmic and melodic variations show imagination and taste. Titles include "Younger Than Springtime," "Whatever Lola Wants" and "I've Never Been in Love Before."

Jazz Special Merit Albums

THE FIRST JAZZ PIANO QUARTET
Warner Bros. WS 1274
STEREO & MONAURAL

There are some fine moments on this adventuresome disk, which in addition to featuring excellent group work by the four pianists also spotlights several interesting solos. The treatments are imaginative and thoughtful, and precision with feeling is the over-all keynote. Rhythm assistance by Al Hall on bass and Ode Johnson on drums is fine. Titles include "April in Paris," "Love for Sale," (one of the best tracks) and "Thou Swell." Sound is a factor. Pianists are Bernie Leighton, Irv Joseph, Mo Wechsler and Morris Nanton.

(Continued on page 35)

The Billboard BEST SELLERS

ON THE RACKS

This chart has been tabulated from the sales made by the nation's leading rack service merchandisers and jobbers. Over a four-week cycle, it covers the main types of packaged records sold on racks. These include: Best Selling LPs (33 or more suggested retail price); Best Selling Low Price LPs (\$2.99 or less suggested retail price); Best Selling EPs, and Best Selling Kiddie Records. This week's chart list:

BEST SELLING KIDDIE SINGLES

POSITION TITLE ARTIST, COMPANY, RECORD NUMBER

- 1 THE CHILDREN'S MARCHING SONG Norman Leyden, Bluebird WBY 306
- 2 THE CHILDREN'S MARCHING SONG Peter Pan Players, Peter Pan P 19
- 3 SMOKEY THE BEAR Eddy Arnold, Bluebird WBY 38
- 4 WAGON TRAIN Sons of the Pioneers, Bluebird WBY 46
- 5 SLEEPING BEAUTY SONGS Dorena and Chorus, Golden TF 466
- 6 PETER RABBIT Paul Wieg, Bluebird WBY 37
- 7 PETER RABBIT Betty Wells, Bill Marlowe and the Phonomatics, Cricket C 36
- 8 CHARLIE BROWN Peter Pan Players, Peter Pan P 38
- 9 SNOW WHITE Nahas Alamoud, Bluebird WBY 3
- 10 GUNSMOKE Public Chiefs, Bluebird WBY 14

ALBUM COVER OF THE WEEK



BIX McMEILEN, Warner Bros. WS 1275. The immortal name of the Billie Holiday is effectively emphasized by a striking cover by Philip Merck. Against a background of red velvet, two blocks of marble are engraved in Roman letters with his name and the present year.



Best Selling Pop EP's

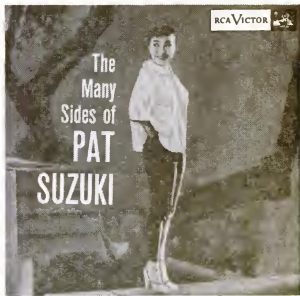
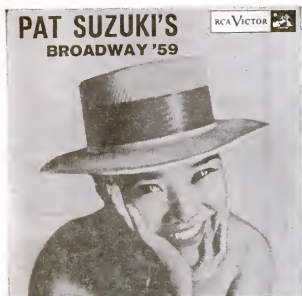
FOR SURVEY WEEK ENDING APRIL 4

The information given in this chart is based on actual sales to customers in a scientific sample of the nation's retail record outlets during the week ending on the date shown above. Sample design, sample size, and all methods used in this continuing study of retail record sales are under the direct and continuing supervision and control of the School of Recording of New York University.

1. PETER GUNN—Henry Mancini... RCA Victor EPA 4333
2. DETOUR—Duane Eddy... Jamie JEP 301
3. THE FABULOUS JOHNNY CASH... Columbia EPB 12532
4. RICKY SINGS AGAIN—Ricky Nelson... Imperial EP 159
5. JOHNNY MATSIS... Columbia EPB 8871
6. ELYS SAILS—Elvis Presley... RCA Victor EPA 4325
7. THE LONELY ONE—Duane Eddy... Jamie JEP 100
8. THE EVERLY BROTHERS' BEST... Cadence CEP 111
9. STARDUST—Pat Boone... Dot DEP 1069
10. STILL MORE SING ALONG WITH MITCH—Mitch Miller... Columbia EPB 12831

P.S.

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LPM-2005. Features *From This Moment On*, *Lazy Afternoon*, *A Sunday Kind of Love*, *Poor Butterfly*, *Solitude*, and seven other all-time popular standards.

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- Consumer ads in *Playboy*, *Downbeat*, *Esquire*, *The New Yorker*!
- Disc jockey promotion!
- De luxe window display and mounted album covers!
- Local newspaper ads!
- Network TV spot on the "Steve Allen Show"!

A SPECIAL 45 EP HIGHLIGHTER ALBUM, featuring sample selections from the Pat Suzuki albums shown above, is being offered free by Studebaker dealers from coast to coast. It means extra Suzuki sales for you, and it's being promoted in a big way by Studebaker. Here's the plan:

- Consumer ads in 1,300 newspapers throughout the country!
- Window displays, posters, consumer color brochures and dealer promotion brochures!
- NBC-TV network spots on Jack Paar show during April!
- Network radio spots on NBC's "Monitor," plus local radio spots!

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No. 2 in G Major, Concerto in G Major
(Leonard Bernstein at the piano and
conducting) ML 5217 MS 5042*

POPULAR



WHAT IS THERE TO SAY?—The
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CL 1307 GS 5128*



HAPPY SESSION—Benny Goodman
and His Orchestra featuring André
Previn and Russ Freeman
CL 1304 GS 5129*



FOLK SONGS—SING ALONG WITH
MITCH
CL 1316 GS 5131*



THE FOUR LADS—SING ALONG
CL 1309 GS 5130*



VAMP! Dance to the original Charle-
ton music of the Roaring Twenties—
Harry Rosen and His Orchestra
CL 1305 GS 5131*



GOLDEN VIBES—Lionel Hampton
CL 1306 GS 5132*

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and strongest advertising and sales promotion



WORLD'S FAVORITE WALTZES—The Philadelphia Orchestra, Eugene Ormandy, Conductor. ML 5359



MOZART: Piano Concerto No. 20 in D Major, K. 455; Piano Concerto No. 23 in F Major, K. 455—Rudolf Serkin, Pianoist; Marlboro Festival Orchestra, Alexander Schneider, Cond. ML 5362 MS 8049*



BEETHOVEN: Concerto in G ("Triple"); Lovers Overture No. 3—John Coquaine, Violin; Leonard Aron, Cello; Walter Rautz, Piano; The W. T. Philharmonic; Bruno Walter, Cond. ML 5363



FLAT ROCK BALLADS—Song and played by Carl Sandburg. ML 5359



MOUSSORGSKY: Pictures at an Exhibition • RAVEL: Albumen de Cassino, Pavane for a Dead Princess—Philippe Catteau, Pianist. ML 5366



BEETHOVEN: Symphony No. 8 in E-flat Major; Symphony No. 5 in C Minor—Bruno Walter conducting the Columbia Symphony Orchestra. ML 5365 MS 8050*



GOD BE WITH YOU—University of Redbank Choir, J. William Jones, Conductor; Charles Davis Smith, Organist. ML 5370



PERCY FAITH AND HIS ORCHESTRA—Percy Faith and His Orchestra. CL 5294 CS 8129*



BACCHANAL! The Passions and Pageantry of Greek and Goddesses of Mythology—Frank Sinatra and His Orchestra. CL 5297 CS 8154*



BLUE TROMBONE—J. J. Johnson. CL 5293 CS 8129*



LILI MARLENE—Marlene Dietrich. CL 5275



HYMNS BY JOHNNY CASH. CL 5294 CS 8129*



JAZZ FROM "PETER GUNN"—The Joe Miller Quartet. CL 5303 CS 8129*



BUT BEAUTIFUL—The Norman Luboff Choir. CL 5294 CS 8154*

ADVENTURES IN SOUND



ROMANTICA—Aurelio Fierro. ML 548



BRASS BAND FROM BADEN BADEN—Reinhold Schenker and his Schwabach Brass Band. ML 542



YVES MONTAND—On Men Shines—Recorded at the Theatre de l'Unité, Paris, 1958. ML 550

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IN
HI-FI

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FOUR-BUTTON DIXIE
Matty Malneck and the
Piedpiper Quartet
WS 1280/W 1280



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FAR OUT FOLK**
The Fred Katz Orchestra
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• Review Spotlight on Albums . . .

• Continued from page 30

Jazz Special Merit Albums

COLEMAN HAWKINS SOUL

With Kenny Burrell & Ray Bryant—Prestige 7149

Hawkins has never sounded better. His tone is little less than superb on this set of varied tunes. "Greensleeves" is given an especially soulful reading with complementary support by Ray Bryant on piano and Kenny Burrell on guitar. Osie Johnson, drums and Wendell Marshall on bass are also featured. Both the ballads and up numbers are well expressed by the veteran artist who is blowing younger than ever.



Folk Albums

FOLK SONGS BY THE KARMON ISRAELI SINGERS AND DANCERS

Vanguard VSD 2027 & VRS 9048

STEREO & MONAURAL

One of the outstanding folk albums of the year, this features brilliant, exciting performances of 20 Israeli folk songs. Some are exuberant, others tender, all are beautifully performed by the Karmion group, which won first place over Russia's Minstrel troupe in the competition at the festival held in Lille, France. Sales should be aided by U. S. appearances, including national exposure via the Ed Sullivan show.



TRAVELLING ON WITH THE WEAVERS

Vanguard VSD 2022 & VRS 9043

STEREO & MONAURAL

It's difficult to imagine the Weavers sounding any better than they have in their previous LP's for the label, but the combination of excellent performances, interesting material and exceptionally good sound make this perhaps their finest to date. In stereo the vocal achieve dimension that increases the appeal. Side 1 features folk songs a la Americana; flip includes folk material from other countries. Displayable cover will also spur sales.



Opera Albums

PUCINI: THE GIRL OF THE GOLDEN WEST (3-12")

Renata Tebaldi, Soprano; Mario Del Monaco, Tenor; Giorgio Tozzi, Bass; Various Artists: Chorus & Orchestra of the Accademia De Santa Cecilia, Rome (Capanna)—London OSA 1306

STEREO & MONAURAL

An outstanding reading of the Puccini opera with London's usual fine sound. Package is attractively bound and includes a tastefully-illustrated brochure including the story of the opera, libretto and lyrics of the arias. Fine merchandise for all those who to whom Tebaldi and this cast should prove a draw.



BLITZSTEIN: REGINA (3-12")

Brenda Lewis, Soprano; Various Artists: The New York City Opera Orch. & Chorus (Kracshalmnick)—Columbia OSL 2360

Marc Blitzstein's opera, first introduced in 1949 at long last receives its much-deserved disk. The attractive packaging includes short arias by several music and theater personalities in addition to the libretto of the work. The opera, based on "The Little Foxes," is a soaring melodic and emotional work that musically captures the drama of Lillian Hellman's original play. Soloists are excellent, and the chorus and orchestra respond beautifully under Kracshalmnick's sensitive direction.



R&B Albums

BLUES FROM THE GUTTER

Jack Dupree—Atlantic 8019

Blues collectors will find this package an invaluable addition to their libraries—terrible both from the standpoint of song material and performance. Songs are blues dealing with the squalid aspects of urban life, sung in Dupree's authentic style. Dupree's barrelhouse piano, the alto of Pete Brown and guitar of Ennis Lowery, plus bassist Wendell Marshall and drummer Willie Jones contribute a traditional jazz flavor, relaxed and full of color. Tunes include "Can't Kick the Habit," "Bad Blood" and "Snack-O-Lee." Dealers should demonstrate it to blues and jazz buyers.



Religious Albums

THE LOVE OF GOD

George Beverly Shea—RCA Victor LSP 1919 & LPM 1949

STEREO & MONAURAL

Shea's baritone voice is superb on these recordings. Material includes the title song, "God Will Take Care of You," "My Saviour's Love," etc. Buyers of religious disks will find this exceptionally attractive merchandise.



(Continued on page 37)

• Reviews and Ratings of New Popular Albums

EXPLANATION OF PACKAGE RATING CATEGORIES

(Each item is rated strictly according to its sales potential in the category in which it is classified)

SPOTLIGHT—Sure Fire Merchandise—Top Demand

★★★★—Very Strong Sales Potential—Essential Inventory

★★★—Good Potential—Will Sell

★★★—Moderate Potential—Saleable Qualities

★—For dealers who stock all merchandise.

POPULAR ★★★★★

★★★★★ J'NO

Original Cast, Columbia OCL 5300
Marc Blitzstein's score for "Juno" is for the most part based on songs of an Irish folk nature. John's lyrics often capture the spirit and occasional action of O'Casey's original play. Several of the melodies are charming. Despite the fact that the show enjoyed an unfortunately short run, the theater goes will want lists for his collections. "My True Heart" and "I Wish I Was" are lovely. "Quarantine" may be an amusing number and "You Poor Thing" is also with. There are many worthy moments in "Juno."

★★★★★ THE FOUR LADS SING ALONG

With Joe McErlain, Columbia CL 1290
The boys provide some fine, swinging recordings as a group of musicals. "Swanee River," "Moonlight Bay," "West-End-End," etc. Right, bawdy, delectable programming and sure-fire sound work for the group's fans.

★★★★★ BACHMAN!

Frank Devol OCL, Columbia CL 1287 & CL 1288

STEREO & MONAURAL

There are 15 short musical portraits here, each one depicting one of the gods, goddesses, heroes or heroines of ancient Greece. Musically beautiful are such numbers as "Orion, Diana, Cypris," etc. The compositions, imaginative and moody, are the work of British-born Albert Harris, now active on the film music scene in Hollywood. The Devol set makes interesting use of the film components and the fidelity and stereo quality is excellent. This one can be said.

★★★★★ MUSIC FROM THE MODERN SCREEN

Lerner Holmes OCL, MGM E 7153

STEREO & MONAURAL

Here's another hot, listenable package of music from the screen. Selections include the familiar "Love Note From Honolulu," "True Love," and "Racal-A-Roy Baby," along with lesser known themes. Solid music with good stereo sound.

★★★★★ ERIK BEAKE: THE WIZARD OF THE RAGTIME PIANO

19th Feb 2003

Here's a solid collector's item, featuring

75-year-old ragtime pianist Erik Beake with showmanly vocalizing by his pianist partner, veteran band leader, Noble Sissle. It's an inspiring, nostalgic package featuring a collection of ragtime music. "Bill Bailey Won't You Please Come Home," "Mississippi Rag," "Maple Leaf Rag," etc.

★★★★★ THE AMES BROTHERS SING FAMOUS HITS OF FAMOUS QUARTERS

RCA Victor LSP 1954 & LPM 1954

STEREO & MONAURAL

The Brothers' album "Famous Hits of Famous Quartets," via disc, brand new and rock vocal showmanship on a group of older, each identified with a specific quartet. Selections include "Goodnight Irene," (The Weavers), "Pagan Ball" (The Brothers), "Edna Rose" (Buffalo Bill), etc. Increasing chart angle for jocks.

★★★★★ CUCAT IN SPAIN

Xavier Cugat OCL, RCA Victor LSP 1954 & LPM 1954

STEREO & MONAURAL

Cugat provides happy, rhythmic instrumental instrumentals of Spanish tunes—ranging from panderos to guitar and classical instruments—all mixed with a dash of bossa nova. Effective stereo sound, and fine stereo was. Sales include "Waltz," "Mardi," and "Ritual Fire Dance."

POPULAR ★★★

★★★ UNDER PARLOR SONGS

Reg Owe OCL, Decca LSP 1954

A pleasant album of Parlor music with fresh and scintillating arrangements by the British arranger and pianist. Tunes include such standards as "Under the Stars," "Pagan Ball," and "Dorothy." Also, lovely version of "Pagan Ball," "Pagan Ball," and "And The Stars Pagan." The album includes the charming cover should draw sales.

★★★ ALL ABOUT LOVE

Merv Lawrence with Nick Perlo OCL, Capitol CRL 3746

"All About Love" and its various moods chosen by the talented singer with a big voice and smooth style. Lawrence, currently under contract to Uncle Sam, sings sentimentally in "All About Love," "Love Is a Simple Thing" and "All About Love." All four are "Hot, Hot, Hot" and "Hot" is a hit. Both scored by

(Continued on page 37)

THEY LAUGHED WHEN SAT DOWN AT THE TYPEWRITER . . .

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FIFTIES

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his greatest

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JESSE LEE TURNER

b/w Baby Please Don't Tease
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packaged in 4-color
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HONOR ROLL OF HITS

TRADE MARK REG.

THE NATION'S TOP TUNES

For survey week ending April 4

This Week	Last Week	Weeks on Chart	This Week	Last Week	Weeks on Chart
1. Come Softly to Me By Trost, Christopher, Ellis—Published by Coronet (BMI) BEST SELLING RECORD: Flinwood, Dolphin 1 RECORD AVAILABLE: Ronnie Hight, Dore 516.	2	5	6. Charlie Brown By Luther/Stiller—Published by BMI BEST SELLING RECORD: Coasters, Aco 6132.	3	10
2. Venus By Ed Marshall—Published by Benmed-Landale (BMI) BEST SELLING RECORD: Frankie Avalon, Chancellor 1031.	1	8	7. Tragedy By Burch-Nelson—Published by Bluff City (BMI) BEST SELLING RECORD: Thomas Wayne, Fernwood 109.	7	7
3. Pink Shoe Laees By Mickle Ryan—Published by Pioneer (BMI) BEST SELLING RECORD: Dottie Stevens, Crystalite 724.	5	5	8. I Need Your Love Tonight By Sid Wayne-Via Belcher—Published by Gladys (ASCAP) BEST SELLING RECORD: Elvin Presley, Vic 7266.	13	2
4. Never Be Anyone Else But You By R. Knight—Published by Eric (BMI) BEST SELLING RECORD: Ricky Nelson, Imperial 5565.	6	6	9. Guitar Boogie Shuffle By A. Smith—Published by Shapiro-Bernstein (ASCAP) BEST SELLING RECORD: Virena, Hunt 324.	12	3
5. It's Just a Matter of Time By Brook Benton-Hendricks-Otis—Published by Edeco (BMI) BEST SELLING RECORD: Brook Benton, Mercury 71594.	4	8	10. A Fool Such as I By Bill Traylor—Published by Larch (ASCAP) BEST SELLING RECORD: Elvin Presley, Vic 7506. RECORDS AVAILABLE: Pat O' Day, Argo 5525; Hank Snow, Vic 6562; Bill Haley & His Comets, Dec 10073.	14	2
Second Ten					
11. It's Late By D. Burdette—Published by Eric (BMI) BEST SELLING RECORD: Ricky Nelson, Imperial 5565.	9	5	16. Alvin's Harmonica By Ross Bagdasarian—Published by Monarch (ASCAP) BEST SELLING RECORD: David Seville and the Chipmunks, Liberty 55178.	8	8
12. Since I Don't Have You By J. Rock-Slayters—Published by Calico (ASCAP) BEST SELLING RECORD: Skyline, Calico 104.	19	3	17. I've Had It By Carl Bouzard-Baymond Croom—Published by Brent (BMI) BEST SELLING RECORD: Bill News, Tim 1006.	11	9
13. Hawaiian Wedding Song By Charles E. King-A. Hoffman-D. Merritt—Published by Pickwick (ASCAP) BEST SELLING RECORD: Andy Williams, Cadence 1336. RECORD AVAILABLE: Mary Kay Trio, Warner Bros. 5015.	10	13	18. Sea Cruise By Hany Smith—Published by Ace (BMI) BEST SELLING RECORD: Frankie Ford, Ace 554.	17	4
14. Happy Organ By Wood-Crowley-Kriegsmann—Published by Lowell (BMI) BEST SELLING RECORD: Dave (Baby) Cortez, Clock 1009.	21	2	19. Tijuanna Jail By Danny Thompson—Published by Falcetti (BMI) BEST SELLING RECORD: Kingston Trio, Cap 4167. RECORDS AVAILABLE: Johnny & June, Challenge 59041; Johnny Reed, Delta 126.	-	1
15. Tell Him No By T. Pritchett—Published by Brent-Oak (BMI) BEST SELLING RECORD: Tyran & Bob, Sandy 1017. RECORDS AVAILABLE: Deas & Marc, Bulwer 1025; Jackson Brothers, Aco 6135; Marjorie Rayburn, Liberty 55183.	-	1	20. Turn Me Loose By D. Torres-M. Shuman—Published by Avalon (BMI) BEST SELLING RECORD: Fabian, Chancellor 1033.	-	1
Third Ten					
21. Please, Mr. Sun By Geronzi-Frank—Published by Wern & Barry (BMI) RECORD AVAILABLE: Tommy Edwards, M-G-M 12757.	18	4	26. This Should Go On Forever By J. Natus-Jelliffe—Published by Jem (BMI) RECORDS AVAILABLE: Rod Stewart, Argo 5527; Guitars Electric, Pacific 2193; Gene Terry & Downbeats, Savoy 1359.	30	3
22. Three Stars By Tommy Don—Published by American (BMI) RECORDS AVAILABLE: Tommy Don, Crest 1057; Bobby Wright, King 5192.	-	1	27. It Doesn't Matter Anymore By Paul Anka—Published by Spunka (BMI) RECORD AVAILABLE: Buddy Holly, Coral 62074.	25	5
23. Enchanted By Buck Ram—Published by Chese (ASCAP) RECORDS AVAILABLE: Patena, Mercury 71477; Lenny Tye, Wandlust 1107.	-	1	28. For a Penny By Charles Shapiro—Published by Roosevelt (BMI) RECORD AVAILABLE: Pat Boone, Dot 12914.	-	1
24. Sorry, I Ran All the Way Home By Zwer-Glass—Published by Figma (BMI) RECORD AVAILABLE: Impulse, Cab 9022.	-	1	29. Peter Gunn Theme By Henry Mancini—Published by Northridge (ASCAP) RECORDS AVAILABLE: Ray Anthony, Cap 4041; Embury, Wynne 101; George Kelly, Wally 277; Henry Mancini Ork, Vic 7460; Shelly Kline and His Men, Contemporary 367.	15	12
25. If I Didn't Care By Lawrence—Published by Chappell (ASCAP) RECORDS AVAILABLE: Conna Francis, M-G-M 12765; Hilltoppers, Dot 15220; Ink Spots, Dec 23632.	-	1	30. May You Always By Larry Martin-Dick Charles—Published by Hecht-Lancaster & Butzel (ASCAP) RECORD AVAILABLE: McGuire Sisters, Coral 62059.	22	13

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instrumental
smash*

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**MICKEY
MOZART
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"LITTLE DIPPER"

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APRIL 6, 1959

*Scoop up
the sales
with this
tremendous
hit...*

a sound bet... buy



ROULETTE

The Billboard

HOT 100

FOR THE WEEK
ENDING
APRIL 19

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	★ STAR PERFORMER THIS WEEK	TITLE	Artist, Company, Record Number	WEEKS ON CHART
6	2	2	1		COME SOFTLY TO ME	Fireworks, DeLuxe 1	6
1	1	1	2		VENUS	Frankie Avalon, Chancellor 1831	10
11	8	4	3		PINK SHOELACES	Dodie Stevens, Cymatone 724	9
4	4	3	4		IT'S JUST A MATTER OF TIME	Brook Benton, Mercury 71264	12
5	5	5	5		TRAGEDY	Thomas Wayne, Firewood 189	22
9	7	6	6		NEVER BE ANYONE ELSE BUT YOU	Ricky Nelson, Imperial 1844	8
2	3	7	7		CHARLIE BROWN	Claudio, A&M 4132	11
64	26	13	8		A FOOL SUCH AS I	Elvis Presley, RCA Victor 7506	4
33	14	10	9		GUITAR BOOGIE SHUFFLE	The Virtues, Hunt 334	6
—	33	12	10		I NEED YOUR LOVE TONIGHT	Elvis Presley, RCA Victor 7506	3
17	10	9	11		IT'S LATE	Ricky Nelson, Imperial 1844	7
27	17	15	12		SINCE I DON'T HAVE YOU	The Shylentz, Calico 163	9
57	35	25	13	★	THE HAPPY ORGAN	Dave (Bugs) Carter, Check 1009	5
72	32	20	14		TIAJUANA JAIL	Kingston Trio, Capitol 1487	4
24	18	14	15		SEA CRUISE	Frankie Ford, Ace 184	10
85	47	23	16		TELL HIM NO	Travis and Bob, Sandy 1917	4
—	79	39	17	★	TURM ME LOOSE	Fabian, Chancellor 1833	3
3	6	8	18		ALVIN'S HARMONICA	David Seville and the Chipmunks, Liberty 9579	9
7	9	11	19		I'VE HAD IT	Pat Boone, Time 1864	13
38	28	21	20		THIS SHOULD GO ON FOREVER	Red Bernard, Argo 1237	6
—	82	50	21	★	THREE STARS	Tommy Don, Coral 1857	3
93	84	35	22	★	ENCHANTED	The Platters, Mercury 71427	4
18	11	17	23		PLEASE, MR. SUN	Tommy Edwards, M-G-M 12757	9
20	13	18	24		IT DOESN'T MATTER ANYMORE	Bobby Darin, Coral 62914	8
66	54	44	25	★	SORRY, I RAN ALL THE WAY HOME	The Impalas, Coral 9013	5
16	15	16	26		HAWAIIAN WEDDING SONG	Andy Williams, Calico 1348	16
91	53	36	27		FOR A PENNY	Pat Boone, Dot 18114	4
41	23	24	28		WHERE WERE YOU (ON OUR WEDDING DAY)	Lloyd Price, ABC-Paramount 9997	7
42	25	22	29		IF I DIDN'T CARE	Crooks Francis, M-G-M 12769	7
97	80	73	30	★	THAT'S WHY	Jackie Wilson, Brunswick 18131	4

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	★ STAR PERFORMER THIS WEEK	TITLE	Artist, Company, Record Number	WEEKS ON CHART
32	30	27	31		THE MORNING SIDE OF THE MOUNTAIN	Tommy Edwards, M-G-M 12757	7
46	27	29	32		NO OTHER ARMS, NO OTHER LIPS	Charleston, Columbia 1581	7
56	34	34	33		EVERYBODY LIKES TO CHA CHA	Sam Cooke, Kora 2818	6
10	12	31	34		DONNA	Ritchie Valens, Del-Fi 4118	21
—	70	43	35		GUESS WHO	Four Barbs, RCA Victor 7469	3
8	16	19	36		STAGGER LEE	Lloyd Price, ABC-Paramount 9973	19
19	22	32	37		SHE SAY (OOM DOOBY DOOM)	The Diamonds, Mercury 71604	12
12	19	28	38		PETER GUNN THEME	Ray Anthony, Capitol 4641	15
96	76	70	39	★	SIX NIGHTS A WEEK	The Crickets, Coral 369	4
58	36	37	40		I'M NEVER GONNA TELL	Jimmy Rodgers, Roulette 4129	8
39	40	46	41		THE HANGING TREE	Marty Robbins, Columbia 41235	11
14	20	30	42		I CRIED A TEAR	LaVern Baker, Atlantic 2087	19
49	42	42	43		I GO APE	Nat King Cole, RCA Victor 7473	6
—	97	78	44	★	I MISS YOU SO	Paul Anka, ABC-Paramount 10811	3
60	58	40	45		HEAVENLY LOVER	Teresa Brewer, Coral 62864	5
—	99	61	46	★	YEP!	Dwain Eddy, Jubilo 1122	3
67	48	48	47		MOONLIGHT SERENADE	The Rivercats, Coral 708	10
—	96	72	48	★	ALMOST GROWN	Chuck Berry, Chess 1721	3
78	74	63	49	★	COME TO ME	Nat King Cole, United Artists 148	5
—	61	54	50	★	TAKE A MESSAGE TO MARY	Everly Brothers, Cadence 1364	3
36	29	33	51		TOMBOY	Ferry Corsten, RCA Victor 7464	12
65	57	53	52		YEAH YEAH	Dan Hawkins, Checker 916	5
99	—	82	53	★	TELL HIM NO	Dave and Marc, Bellows 1410	3
76	65	59	54		AS TIME GOES BY	Johnny Nash, ABC-Paramount 9996	5
13	21	26	55		PETITE FLEUR	Chris Barber's Jazz Band, Laurie 3622	14
22	31	38	56		MAY YOU ALWAYS	McGuire Sisters, Coral 62859	15
81	68	64	57		THE BEAT	Rockin' R's, Trumpet 7541	4
98	83	66	58		SOMEONE	Johnny Mathis, Columbia 41285	4
23	37	47	59		RAWHIDE	Lank Wray, Epic 9386	12
—	—	77	60	★	SO FINE	Pinetop, Dot 1863	2

THE INDUSTRY'S FASTEST AND MOST COMPLETE PROGRAMMING AND BUYING GUIDE

These 100 sides are listed in order of their national POPULARITY, as determined by weekly local studies prepared

for The Billboard in markets representing a cross-section of the United States. These studies reflect sales registered for each disk up to press time.

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	* STAR PERFORMER	TITLE	Artist, Company, Record Number	WEEKS ON CHART
—	—	83	61	★	LOVEY DOVEY	Clyde McPhatter, Atlantic 2018	2
80	51	45	67		COME SOFTLY TO ME	Russell Wright, Decca 516	4
28	41	49	53		I GOT A WIFE	Mark F. Werry, Mercury 71463	12
21	44	51	64		16 CANDLES	Cress, Coral 506	21
15	24	41	65		TALL PAUL	Alexander, Diamond 116	15
52	46	58	66		APPLE BLOSSOM TIME	Tah Hunter, Warner Bros. 5033	11
—	69	69	67		POOR JENNY	Early Brothers, Cadence 1364	3
44	43	56	68		NOLA	Billy Williams, Coral 62669	12
—	90	87	69	★	FRENCH FOREIGN LEGION	Frank Sinatra, Capitol 4155	3
—	—	—	70	★	GOODBYE, JIMMY, GOODBYE	Kathy Linden, Valiant 851	1
35	52	57	71		THE LONELY ONE	Diana Eddy, Jaxco 1117	13
29	63	71	72		LONELY TEARDROPS	Jackie Wilson, Brunswick 95105	21
47	67	76	73		MATILDA	Cookin' and His Capricorn, Judd 1082	13
34	60	65	74		(ALL OF A SUDDEN) MY HEART SINGS	Paul Aika, ABC-Paramount 997	17
—	93	92	75	★	STAR LOVE	Phyllis, Roulette 4136	3
—	—	—	76	★	THE KISSING TREE	Billy Grammer, Monument 403	1
—	—	98	77	★	THAT'S MY LITTLE SUZIE	Ritchie Valens, De-Pi 4114	2
—	—	—	78	★	THE WALLS HAVE EARS	Patti Page, Mercury 71428	1
—	—	95	79	★	ONLY YOU	Frank Pourcel, Capitol 4155	2
59	50	52	80		TELLING LIES	Fate Domino, Imperial 9569	9
—	—	—	81	★	I STILL GET A THRILL	Jon James, M-G-M 12779	1
43	45	68	82		FIRST ANNIVERSARY	Rita Robinson, Monument 401	12
—	98	89	83		BOOM-A-DIP-DIP	Jack Scott, Carlton 504	3
26	38	60	84		THE CHILDREN'S MARCHING SONG	Stitch Miller, Columbia 41377	14
—	88	91	85		WHO'S THAT KNOCKIN'	Gecko, Jaxco 5063	3
31	39	55	86		THE STORY OF MY LOVE	Cowboy Twists, M-G-M 12748	12
—	—	—	87	★	BONAPARTE'S RETREAT	Billy Grammer, Monument 403	1
—	—	—	88	★	I THINK I'M GONNA KILL MYSELF	Buddy Knox, Roulette 4140	1
—	96	—	89		77 SUNSET STRIP	Don Rella, Warner Bros. 5025	2
—	—	—	90	★	JO-JO THE DOG-FACED BOY	America, Vesta 336	1

* THE STAR PERFORMER designation shows the outstanding record change of position in the last 100 sides of the week's chart. Its purpose merely is to provide quick visual identification of the sides which moved up most dramatically or to new entries which first entered the chart at an unusually high position.

THE BILLBOARD'S BEST BUYS

These records have shown the greatest national SALES BREAKOUT potential this week for the first time. Action sides are listed in capital letters.

POP

LOVEY DOVEY	Clyde McPhatter (Progressive, BMI) My Island of Dreams (Progressive, BMI) Atlantic 2018
THAT'S MY LITTLE SUZIE	Ritchie Valens (Kemo, BMI) In a Turkish Town (Kemo, BMI) Del Fi 4114
I STILL GET A THRILL	Jon James (Words & Music, ASCAP) Perhaps (Parliament, ASCAP) M-G-M 12779
THE KISSING TREE	Billy Grammer (Carifred, ASCAP) (Acuff-Rose, BMI) Monument 403
THE WALLS HAVE EARS	Patti Page (Shapiro-Bernstein, ASCAP) My Promise (Eggs, BMI) Mercury 71428
The above are previous Billboard Spotlight picks	
GOODBYE, JIMMY, GOODBYE	Kathy Linden (Knollwood, ASCAP) Heartaches at Sweet Sixteen (Irish-Trojan, BMI) Felsted 851
ONLY YOU	Frank Pourcel (Wildwood, ASCAP) Rainy Night in Paris (Beachwood, BMI) Capitol 4155
FRENCH FOREIGN LEGION	Frank Sinatra (Barlon, ASCAP) Time After Time (Sands, ASCAP) Capitol 4155

C&W

NO SELECTIONS THIS WEEK

R&B

NO SELECTIONS THIS WEEK

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	* STAR PERFORMER	TITLE	Artist, Company, Record Number	WEEKS ON CHART
—	—	—	91		I'VE COME OF AGE	Billy Starn, Columbia 41356	1
37	49	67	92		THE CHILDREN'S MARCHING SONG	Cyrl Stapleton, London 1851	14
—	—	99	93		I NEVER FELT LIKE THIS	Jack Scott, Carlton 504	2
—	—	—	94		LONELY FOR YOU	Gary Miller, Carlton 508	1
—	—	—	95		QUIET VILLAGE	Maria Denay, Liberty 9512	1
—	—	—	96		MY HEART IS AN OPEN BOOK	Carl Perkins Jr., Decca 30802	1
48	64	84	97		WITH THE WIND AND THE RAIN IN YOUR HAIR	Pat Boone, Del 5068	14
—	—	—	98		LITTLE QUEENIE	Chuck Berry, Chess 1723	1
—	—	—	99		YOU CAN'T BE TRUE DEAR	Mary Kaye Irish, Warner Bros. 5050	1
—	—	—	100		KANSAS CITY	Wilbert Harrison, Fozz 1013	1



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CORRECTION!

In last week's issue, the incorrect address was printed. The correct address is shown below.

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Say You Saw It In The Billboard

• Best Selling Sheet Music in U. S.

Tunes are ranked in order of their current national selling importance at the sheet music jobber level.

This Week	Last Week	Chart
1. COME SOFTLY TO ME (Carnestown)	—	1
2. MAY YOU ALWAYS (Hecht, Lancaster & Buzell)	8	12
3. HAWAIIAN WEDDING SONG (Pickwick)	1	13
4. PETER GUNN THEME (Northridge)	6	8
5. NEVER BE ANYONE ELSE BUT YOU (Eric)	—	1
6. PINK SHOE LACES (Pioneer)	12	9
7. VENUS (Rambled-Landsdale)	2	5
8. MY HAPPINESS (Happiness)	4	14
9. PETITE FLEUR (Hill & Range)	9	9
10. IT'S JUST A MATTER OF TIME (Eden)	13	3
11. NOLA (Fox)	3	9
12. I NEED YOUR LOVE TONIGHT (Gladys)	—	1
13. I'VE HAD IT (Brent)	—	1
14. CHILDREN'S MARCHING SONG (Miller)	7	13
15. 77 SUNSET STRIP (Witmark)	—	1

• Best Selling Sheet Music in Britain

(For week ending April 4)

A called report from the Music Publishers Association, Ltd., London. List is based upon their weekly survey of England's leading music dealers. American publishers in parentheses.

Sing Saddle—Mills (Mills) Sing Little Birdie—Good Music (Zodiac) As I Love You—Macmillan (Northern) Smoke Gets In Your Eyes—Sterling (Harms) Glad—Chappell (Chappell) A Pub With No Beer—Good Music (St. Lawrence) My Happiness—Sterling (Belasco) The Little Drummer Boy—Bryman, Voco & Conn (Bryman, Voco & Conn) Petite Fleur—Ester (Hill & Range) Cliche—Henderson (—) Does Your Cheeking Gum Lose Its Flavor—Fidmark (Mills)	Trade—Henderson (Kansner) May You Always—Ester (Hecht, Lancaster & Buzell) Apple Blossom Time—Francis Day (Vogel) Kiss Me Honey Honey—Lakewood (Lakewood) The Wonderful Secret of Love—Lend (Lend) Wait for Me—Sterling (—) The World Outside—Keith Prowse (Chappell) If Only I Could Love My Life Again—Preston (Henderson) Tomboy—John Field (Henson)
--	--

• Best Selling Pop Records in Britain

(For week ending April 4)

This Week	Last Week	Chart
1. SING SADDLE—Rosa Conway (Columbia)	—	3
2. SMOKE GETS IN YOUR EYES—Platters (Mercury)	1	1
3. IT DOESN'T MATTER ANYMORE—Buddy Holly (Capitol)	4	4
4. MY HAPPINESS—Curtis (M-G-M)	3	3
5. PETITE FLEUR—Curtis (M-G-M)	6	6
6. STAGGER LEE—Lond (Price (HMV)	7	7
7. AS I LOVE YOU—Shirley Bassey (Philips)	8	8
8. GIGI—Bibi Eckstein (Mercury)	10	10
9. LITTLE DRUMMER BOY—Beverly Spector (Decca)	8	8
10. A PUB WITH NO BEER—Slim Dusty (Columbia)	9	9
11. TOMBOY—Perry Como (RCA)	11	11
12. DONNA—Marty Wilds (Philips)	23	23
13. MON EVERYBODY—Eddie Cochran (London)	15	15
14. CHARLIE BROWN—Crosby (London)	16	16
15. SING LITTLE BIRDIE—Tubby Johnson and Pearl Carr (Columbia)	12	12
16. WAIT FOR ME—Molton Vaughan (HMV)	19	19
17. BY THE LIGHT OF THE SILVER MOON—Lita Richard (London)	22	22
18. DOES YOUR CHEWING GUM LOSE ITS FLAVOR—Louise Doregan (M-G-M)	14	14
19. MY HEART SINGS—Paul Anka (Columbia)	13	13

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The Billboard HOT C & W SIDES

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	TITLE	Artist, Company, Record Number	WEEKS ON CHART
7	4	3	1	WHITE LIGHTNING	George Jones, Mercury 71406	6
2	2	1	2	WHEN IT'S SPRINGTIME IN ALASKA	Johnny Horton, Columbia 41368	14
1	1	2	3	DON'T TAKE YOUR GUNS TO TOWN	Johnny Cash, Columbia 41313	13
10	8	5	4	I'M IN LOVE AGAIN	George Nase, Columbia 41318	9
9	9	8	5	MOMMY FOR A DAY	Elly Wylie, Decca 3686	7
3	3	4	6	WHO CARES!	Don Gibson, RCA Victor 7457	11
6	6	6	7	COME WALK WITH ME	Wilma Lee, Honey Cooper, Hickory 1085	18
—	22	18	8	HOME	Jim Reeves, RCA Victor 7639	3
8	7	7	9	THAT'S WHAT IT'S LIKE TO BE LONESOME	Ray Price, Columbia 41369	14
—	21	13	10	LUTHER PLAYS THE BOOGIE	Johnny Cash, Sun 316	3
4	5	9	11	WHICH ONE IS TO BLAME!	Wilburn Brothers, Decca 36787	15
20	—	20	12	CHIP OFF THE OLD BLOCK	Freddy Arnold, RCA Victor 7455	4
—	20	14	13	SET HIM FREE	Skinner Davis, RCA Victor 7473	3
14	14	11	14	BEYOND THE SHADOW	Brown, RCA Victor 7457	8
23	15	17	15	MY REASON FOR LIVING	Fella Stark, Capitol 4137	9
26	23	16	16	POOR OLD HEARTSICK ME	Marble Bones, Hickory 1084	4
—	—	25	17	A THOUSAND MILES AGO	Webb Pierce, Decca 3686	2
21	25	15	18	HANGING TREE	Marty Robbins, Columbia 41325	6
5	10	10	19	BILLY BAYOU	Jim Reeves, RCA Victor 7586	23
—	—	19	20	DOGGONE THAT TRAIN	Frank Sae, RCA Victor 7448	3
—	—	—	21	SO SOON	Jimmy Newman, MGM-N 78118	1
—	—	22	22	AM I THAT EASY TO FORGET?	Carl Beale, Decca 36842	2
—	—	—	23	THAT'S THE WAY IT'S GOTTA BE	Faron Young, Capitol 4166	1
—	—	—	24	THANKS A LOT	Johnny Cash, Sun 316	1
13	21	21	25	I'VE RUN OUT OF TOMORROWS	Frank Thompson, Capitol 4685	20
12	12	24	26	THAT'S WHAT IT'S LIKE TO BE LONESOME	Bill Anderson, Decca 36773	15
—	—	—	27	BLACK LAND FARMER	Frankie Miller, Capitol 416	1
11	11	12	28	COUNTRY MUSIC IS HERE TO STAY	Slam Croon, Capitol 4673	24
22	—	30	29	LIFE TO LIVE	Billy Stinson, Starkey 426	3
—	27	26	30	NEW RIVER TRAIN	Bobby Helms, Decca 36831	3

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FOLK TALENT & TUNES

By BILL SACHS

Around the Horn

The Louvin Brothers' live Barkdale Air Force Base, Shreveport, La., Friday (17) and then hop on to the Flama Club, Minneapolis, where they show their wares April 22-24. On April 29 they begin a 15-day trek with Jim Reeves thru Canada and New York State. . . . Don Pierce, of Starday-Nashville, phoned the desk last Thursday (9) while in Cincinnati for a visit with Jimmie Skinner and Lou Epstein, of the Jimmie Skinner Music Center, en route back home to Nashville from the MOA Convention in Chicago.

Junie-Lou and Her Fine Hedge Ranch Hands are heard live each Saturday morning on "Early-Bird Jambores" over Station WAVL, Apollo, Pa. They appeared regularly each Sunday at Pine Hedge Ranch near Franklin, Pa., the last two years and are slated to return there this season. . . . Al Shade posts from Millersburg, Pa., that he is opening a tourist park there soon and that he plans to use c.w. talent on Wednesday, Thursday and Friday nights. Mail addressed to R. D. I. Millersburg will reach him.

Plans have been completed for Hank Snow to do a series of television films in color at the Knox Berry Farm in Hollywood, under the direction of Will Veiller.

. . . Errol Hickey, heard on Epic Records, does a guest shot on "Big D Jambores," Dallas, April 23. He's currently on tour with his manager, Sherman Ford Jr., to plug his new Epic release "People Gotta Talk." . . . Fatsy Cline and Hank Reitor and the Rambling Rangers have been engaged for the opening of Frank Whitecave's New River Ranch, Rising Sun, Md., April 18. Don Owens is doing the hooking for the spot.

The gospel-singing Blackwood Brothers Quartet is routed thru April as follows: El Dorado, Ill., 14; Hamilton, O., 16; Canton, O., 17; Lansing, Mich., 18; Murray, Ky., 21; Bowling Green, Ky., 22; Rome, Ga., 23; Greenville, S. C., 24; Charlotte, N. C., 25; Madisonville, Ky., 27; Portsmouth, O., 28; and Dayton, O., 30. . . . Eddie Joeek, after cutting a session for Pappy Daily's "D" label in Houston, left there April 10 for a swing thru Arizona with a "Grand Ole Opry" unit. . . . Leon McAlulife has just moved into his new home in Tulsa, Okla.

Vernon Stewart, who has his own hand on Station KXRB, Russellville, Ark., is featured on his own country music show at the new Auditorium, Dardanelle, Ark., each Saturday night. . . . Glen Glenn has resumed his Army duties in Hawaii after a 30-day leave spent in Los Angeles. While in L.A., Glen cut a session for Era Records, with release due in about two weeks.

With the Jockeys

After 10 months off the air, "Hometown Frolics," with Don Larkin at the controls, has returned on WNTA, Newark 2, N. J. The seg has Larkin picking c.w. and gospel music Monday thru Friday, 10:10 p.m. till midnight. Don says he'd be happy to receive spinny wax, old or new. . . . Kistin Kusin Bill Murphy, who twirls the c.w. platters at WAND, Canton, O., posts that he's short of records on the top artists. . . . Cactus Jack continues to spin the western record fare at Station KEEN, San Jose, Calif. . . . Deejays who may have been missed in the mailing

of Slim Whitman's new Imperial release, "The Letter Edged in Black" and "I Never See Maggie Alone," may obtain a sample by writing to Imperial Records, 6425 Hollywood Boulevard, Hollywood.

Billy Starr, who has a three-hour show known as the "Navy Hour" on KGAI, Gallup, N. M., puts out an S.O.S. for records. He plays c.w. and rock 'n' roll. . . . Uncle Early, who has "Early-Bird Jambores" on Station WAVL, Apollo, Pa., puts out a plea for country and gospel disks. . . . Blue Hen Records, 4 Center Street, Harrington, Del., invites c.w. deejays to send in their names and addresses to be added to the firm's sample mailing list. . . . Denver Duke and Jeffery Null still have copies available on their new Guitar Records release, "Tears in the Wind," as well as on their first Guitar release, "Blue, Blue, Blue." A postcard to Guitar Records, Box 64, Cicero 50, Ill., will fetch you the samples.

Pat Boyd, fem c.w. twirler at WMAX, Grand Rapids, Mich., journeyed to Kalamazoo, Mich., recently for a guest shot on Remo's "Green Valley Jambores," televised each Saturday night at 6 over WKZO-TV. . . . Stan Matthews and the Hayseeds have just waded "Frisco" b/w, "Poor Man in Paradise" for the Coronation label. Jocks may obtain their copy by writing to Coronation Records, 531 Oleander Drive, Los Angeles 42. . . . Ted Daigle, who conducts two platter shows, "Hillbilly Hayride" and "Ted's Country Hour," five days a week on station KCBC, Bathurst, N. B., has just had his initial release for Rodeo Records. Ted will send a sample to any jock who'll write him on station stationery. In addition to the two above-mentioned shows, Daigle has a Sunday seg billed as "Hillbilly Hits."

Jimmy Key has left WKUL, Cullman, Ala., to join WMCP, Columbia, Tenn., where he is airing four hours of country music daily. He asks that the various diskeries and artists put him on their list for sample wax. . . . Deejays spinning country wax may obtain a sample of Jimmie's John's new recording, "Beyond the Blues" b/w "Solid Rock," on which he's backed by the Four Marksmen, by writing to Millie Raton at 85 N. 23d Street, Newark, O. Jimmie's waxing of "Rosie's Gone Again" hit the charts awhile back.

"We are avid followers of The Billboard and especially your column. It is the ideal way to keep up to date on what's happening in that line of the music field." So writes J. Chamberlin, who conducts a variety program which includes country and western, pop and rock 'n' roll on CHRIS Radio, Covington, Que. He continues with: "I'm interested in getting the latest waxings and would like to promote some of the lesser stars' records. I'm always interested in receiving disks to promote and will do all I can to push them. . . . Red Howard, wd deejay who spins a nightly platter show over WIBM, Jackson, Mich., phones in to say that his recent plea here for deejay samples brought him a veritable avalanche of replies from this country and Canada. He's especially appreciative of the aid given by Ernest Tubb and Herb Shucher. Red says further that he has had much favorable listener reaction on Eddie Adams' recording of "This One of the Blues" on the V. & V. label, and Jimmie Ringo's "I Like This Kind of Music" on Dot.

BREAKING THROUGH!

"YOU'RE SO FINE"

by THE FALCONS

b/w GODDESS OF ANGELS

UR 1013

BILLBOARD: R&B CHART #14

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Reviews and Ratings of New Jazz Albums

Continued from page 40

*** **SAXES IN STEREO**
Benji Rollins, Benji Rollins & Various Artists. Riverside RL 1134

STEREO & MONAURAL

The sides on this new stereo sampler have previously issued monaurally on two different LP's. The Rollins tracks are taken from his monaural LP "The Sound of Sonnet," and the Colton tracks are from his album "The Sound of Sonnet." The packaging of two strong modern jazz saxophone sides of this new stereo release is just the exciting stereo sound itself. Of the tracks the Colton sides are superior, due to live line arrangements and J. J. Johnson's blowing.

*** **THE SWINGER: HARRY EDISON**

Plays MGV 825

The new Harry Edison set should please "Swing" buff fans, as well as any other jazz buff who enjoys well played and swinging jazz music. Edison's trumpet work is as careful and immaculate as ever, and on the title track it backed by J. Torres on alto, J. Jones on piano, J. Greer on guitar, J. Jones on bass and C. Pettig on drums. Tunes include some fine originals, "Pump Willow" and "Nasty" and some standards which the best is "The Very Thought of You."

*** **WILD BILL DAVIDSON PLAYS THE GREATEST OF THE GREATS:**

Various Artists. Warner Bros. WS 1281

STEREO & MONAURAL

Wild Bill Davidson that is sure to interest many jazz fans. On this set the trumpet player a group of tunes that were favorites of such trumpet and cornet stars as Red Barchie, Armstrong, James, Nichols, Hackett, etc. Tunes include "You Made Me Love You," "I Can't Get Started With You," "Fido," and many other favorites. Very good listening here.

*** **JACKIE MCLEAN**

Plays F 1093

Jackie McLean, the young alto man who has gained much attention since leaving the Art Blakey Quintet a few years ago. It is almost hard to believe that this young man, who is only a few years old, has already played with such great names as Oscar Peterson on piano, M. Young on cornet, and a rhythm section, sets a chance to show off his skills. McLean, in style here, tunes are mainly originals, and in addition to McLean, Draper and Young also come into action. Strong pop for the hipsters.

*** **JAZZ FESTIVAL IN STEREO**

Various Artists. Warner Bros. WS 1281

STEREO & MONAURAL

Set is composed of various sides from the label's collection of jazz releases. Everything from traditional Dixie to modern is included allowing for wide appeal. Several of the various styles and different sides of the group, strengthens the over-all appeal. As a jazz sampler to introduce the new jazz series, or as a representative package of jazz styles, the set can't be faulted.

*** **NEW BLUE HORNS**

Various Artists. Riverside RL 1284

This collection of tracks is more than previously issued by Riverside, all featured by the group, strengthens the over-all appeal. As a jazz sampler to introduce the new jazz series, or as a representative package of jazz styles, the set can't be faulted.

The following artists are featured: Chet Baker, Kenny

Duham, Nat Aschberry (tenor), Clark Terry (saxophone). Support from various pop jazz men is their own right in an additional line.

*** **CHET BAKER INTRODUCES**

JOENEY PACE

With Chet Baker Quintet, Riverside RL 12351

Pace represents well in his debut album with trombone. Chet Baker affording (if times) complementary backing. Joeney Pace comes early strong. His first best on the slower tunes. Some of the up numbers are a bit lacking with the last staying on the contrary far away from home base. The attractive selection of tunes includes "What Is There to Say," "This Is Always" and "All or Nothing at All."

*** **JAZZ FOR COMMUTERS**

Sam (The Man) Taylor & His All Star Jazz Group. MCA M 1068

STEREO & MONAURAL

Sam Taylor, the more identified with rock and roll music in recent years, can blow with solid affect in the jazz idiom. He surrounded him with a band of top performers in his own right (Rahal, Cleveland, Thad Jones, Hank Jones, Milt Hinton to mention a few) and you get a swinging set with such lovely applied titles as "Long Island Railroad Blues," "Westchester Waltz," etc. Flip side consists of solos by Taylor's group to great guests as the late Lester Young, Ben Webster, etc. with various tunes they were identified with. Outstanding understandable jazz for a fairly broad market.

*** **THE GENIUS OF**

COLEMAN HAWKINS

Plays MGV 824

Mellow sound by Hawkins on a fine brace of tunes with especially fast support from Oscar Peterson on piano. Other personnel include Ray Brown, bass; Herb Ellis, guitar; and Alvin Stoller on drums. Set contains a fair share of swingers and mellow pieces with Hawkins in great form on all, blowing with lots of heat.

*** **RUBY BRAFF GOES**

"GIRL CRAZY"

With the Shubert All Star Cats. Warner Bros. WS 1281

STEREO & MONAURAL

Lightly swing trumpet sound by Bruff on the wonderful tunes from Gertrude's "Girl Crazy." For listening or dancing, this can't be most exciting set. It can also have pop appeal with displays. Attractive cover will help.

*** **JAZZ**

ALL KINDS OF WEATHER

Red Garland Trio. Prestige 7148

Placid Red Garland combines some relaxed, middle-of-the-road jazz on this attractive new album. It features Garland, accompanied by F. Chambers and A. Taylor performing a group of tunes connected with the weather such as "Rain," "Sunshine," "Stormy Weather," etc. Nothing memorable here, but it's a nice album.

*** **SWEET SWINGIN' STUFF**

Staff Smith, Violin with Various Artists.

Staff Smith, one of the most talented violinists in the United States, has been performing his stuff for over two decades, and yet it never becomes stale. Violin,

Col's Special Jazz Sampler

NEW YORK — Columbia Records has worked out a special premium disk sampler to be sold with the purchase of any of its jazz festival albums starting this week (The Billboard, March 30). The premium disk, which contains tracks from the 10 new jazz albums, will be available for 98 cents monaurally, or \$1.49 in stereo, with the purchase of any of the ten albums.

The sampler contains tracks from the new Benny Goodman album, the Gerry Mulligan Quartet album, a Lionel Hampton album, a J. J. Johnson album, and a Teddy Wilson album, and others. The special premium deal will run about a month.

Upstate Rally

Continued from page 10

mation of a regional organization of the Society of Record Dealers of America (SORD), and to bring to the various key employees and fellow-dealers in their area.

Barney Shoninger of Melody House, Utica, N. Y., will bring the meeting. Mrs. Dorothy Clark of Clark Music Company, Syracuse, is acting as secretary.

slonger and entertainer, Smith on this new album demonstrates the versatility that has kept him on top for this long time. On the label LP he plays and sings happily a group of tunes that have been favorites for many years, including "Oh Pensive Me," "To a Wild Rose," "Home on the Range" and such.

*** **MUSIC OF THE**

EARLY JAZZ DANCES

Charles Hupke, 20th Fox 3069

Of interest to jazzophiles is this collection tracing the history of jazz dances, such as the "Alabamas Walkaround," "Watusi," the "Dug," "Original Black Bottom," etc. The music will interest traditional jazz lovers. Notes are an asset, for they give some interesting highlights on the development of jazz dances.

*** **A TURB JAZZ**

Ray Draper, Jubilee JLP 1090

Ray Draper brings improvisations on his tuba with assistance from John Cottone on tenor and a rhythm backing. Tunes include "Talk to the Town," "Angel Eyes," "Yesterday," a tune by Draper himself called "Raggy Dance," and a pair of tunes by Sonny Rollins. Those looking for something of an offbeat sound will like this.

*** **MUSIC, ROMANCE**

AND ESPECIALLY LOVE

Louis Bellson Trio, Verve MGV 8248

Leader-drummer Louis Bellson, with W. Smith, Jr., Thad, R. Collins, J. Rowles, H. Edison, R. Folsom and R. Mitchell, has come forth with a good, lively swinging album here, that gives all the most a chance to shine. The tunes include group of happy originals and jazz tunes and Sonny, Edison, Thad and Collins tune is some bright soloing in the title track. The album is, in strong fashion, it's in the mainstream group.

The Billboard HOT R&B SIDES

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	THIS WEEK	TITLE	Artist, Company, Record Number	WEEKS ON CHART
1	1	1	3	IT'S JUST A MATTER OF TIME...	Frank Sinatra, Mercury 7196	10
18	10	3	7	EVERYBODY LIKES TO CHA CHA	Sam Cooke, Kern 2818	6
—	—	—	6	THAT'S WHY	Jackie Wilson, Brunswick 95311	2
3	2	2	4	CHARLIE BROWN	Cannara, Ace 4122	9
19	7	4	5	WHERE WERE YOU (ON OUR WEDDING DAY)	Lloyd Price, ABC Paramount 9997	4
11	15	9	6	COME TO ME	Stevie Johnson, United Artists 146	6
20	21	8	7	SINCE I DON'T HAVE YOU	Byrdell, Capitol 183	5
12	14	14	6	COME SOFTLY TO ME	Flament, Decca 1	4
—	—	—	9	ALMOST GROWN	Chuck Berry, Chess 1722	1
28	16	12	10	SO FINE	Patto, Old Town 1043	4
7	4	7	11	TEARDROPS ON YOUR LETTER	Bill Hallard and the Midlighters, King 5171	6
2	3	5	12	I CRIED A TEAR	Lavern Baker, Atlantic 2007	17
10	11	15	13	VENUS	Frankie Avalon, Chancellor 1031	7
—	—	—	23	YOU'RE SO FINE	—	2
9	13	11	15	PRETTY GIRLS EVERYWHERE	Eugene Church, Chess 128	17
21	16	16	16	THE TWIST	Bill Hallard and the Midlighters, King 5171	2
8	5	10	12	THE RIGHT TIME	Ray Charles, Atlantic 2018	15
—	—	—	16	GUESS WHO	Joan Baez, RCA Victor 7649	1
13	22	17	18	TELLING LIES	Fats Domino, Imperial 5549	6
—	—	—	20	KANSAS CITY	Frank Ballard and the Midlighters, King 5108	1
17	23	22	21	I'M SORRY	Bo Diddley, Checker 913	5
4	9	13	22	STAGGER LEE	Lloyd Price, ABC Paramount 9997	18
16	19	24	23	WHAT MAKES YOU SO TOUGH?	Teddy Humphrey, King 3181	5
—	—	—	24	SEA CRUISE	Frankie Ford, Ace 354	1
—	—	—	25	LOVEY DOVEY	Clyde McPhatter, Atlantic 2818	1
—	—	—	26	HAPPY ORGAN	Dave (Baby) Cortez, Chess 1089	1
5	6	16	27	LONELY TEARDROPS	Jackie Wilson, Brunswick 10181	22
14	17	19	28	NO REGRETS	Jimmy Barnes, Gibraltar 181	9
—	—	—	29	RETURN OF STAGOLEE	Tim Turner, King 5184	1
—	—	—	30	THIS SHOULD GO ON FOREVER	Red Barber, Argo 5327	1

JAZZ GREATS PLAY GREAT JAZZ IN THE MAY 1st "COLUMBIA JAZZ FESTIVAL" FROM THE FIRST NAME IN JAZZ HEAR

DAVE BRUBECK
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 MILES DAVIS
 DUKE ELLINGTON
 ERROLL GARNER

BENNY GOODMAN
 LIONEL HAMPTON
 THE M-LO'S
 BILLIE HOLIDAY
 J. J. JOHNSON

GERRY MULLIGAN
 JIMMY RUSHING
 ARK WARD
 JOE WILDER
 TEDDY WILSON

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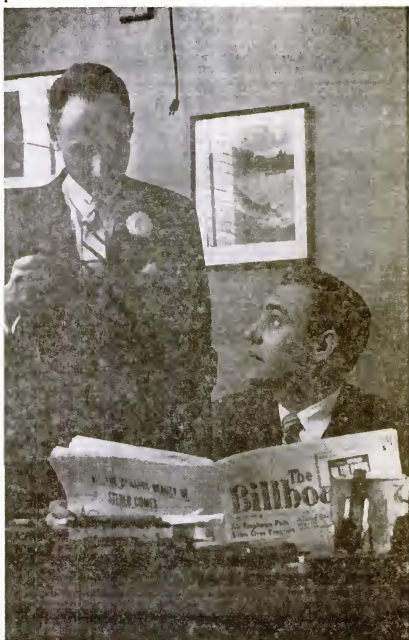
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One in a Series
of Industry
Personality Statements

The Billboard Reviews THIS WEEK'S SINGLES

• Reviews of New Pop Records

EXPLANATION OF RATING CATEGORIES FOR SINGLES

(Each item is rated strictly according to its sales potential in the category in which it is classified.)

SPOTLIGHT—Strongest Sales Potential of All records reviewed this week

★★★★—Very Strong Sales Potential

★★★—Good Sales Potential

★★—Moderate Sales Potential

★—Limited Sales Potential

★★★★

JESSE LEE TURNER

*** Baby, Please Don't Tease
CARTER 156—Pounding rocker is ban-
died in hip-hoppy fashion by Turner. Good
danceable side. (Longhorn, BMI)

*** Thanks!

Turner has a good side to follow his
"Little Snore Girl." Good change of pace
on the ballad side. (Longhorn, BMI)

CVRIL STAPLETON

*** Beyond the Stars
LONDON 1844—Pretty waltz is also done
by a kid chorus. It's a lovely theme with
lush strings in support. It bears watching.
(Meridian, ASCAP)

*** One Man and His Dog
Children's chorus is heard on this sprightly
side. Jacket of the disk includes lyrics of
the novelty. It can stir up. (Decca, BMI)

ERNEST HICKEY

*** Hickeys' Be Afraid of Love
EPIC 910—Futuristic rocker is given a soft
touch by Hickey with danceable ock back-
ing helping all the way. Side can move.
(Hickey, BMI)

★★★★ One Man and His Dog

Pounding rocker is given a energetic beat
by the artist with moving support. Flip,
however, appears a bit more potent. (Mer-
idy, BMI)

JAYE P. MORRIS

*** (It Took) One Kne
MGM 1278—Miss Morris belts this pleas-
ant ballad with soul style. The tone has
a feeling of the old days. Worth spins, and
it can stir up. (Aberdeen, ASCAP)

*** My Reputation

The old story of a ballad which is concerned
with her reputation and what it is all over
town. She sings it with feeling, assisted
by a chorus. Pleasant way. (Malden, BMI)

THE JACKSON BROTHERS

*** Trouble
CANDY 600—A luscious tune about a lass,
whose father gives the boys a hard time.
The song is in mighty strong style here by
the boys over a slick arrangement. Record is
being distributed by Dot Records.
(Wal, BMI)

*** Baby Baby

The Jackson Brothers sell this teen-styled
novelty really backed by a combo with a
good beat. Attractive side that has a
good. (Wal, BMI)

THE CREW CUTS

*** Gotta Gotta Gotta Gotta
RCA VICTOR 7509—The boys sing of the
tragedy of a love that's "Gone, Gone,
Gone." Strong lead performance is backed
sturdy by the group. It's a slow tempo
backed effect that can go. (Share, ASCAP)

*** Someone to Believe

An angel has come down to earth. That's
the subject of this tribute to a girl friend.
Flip appears the more commercial side.
(Klinebren, ASCAP)

★★★★

JESSE BELVIN

*** Decent Don Tucker
NIGHT 2013—Rhythm tune about Decent
Tucker's mother for a pretty girl.
Belvin gives it a pleasant touch. (Cash,
BMI)

*** Little Darling

Pounding ballad is well-handled by Belvin.
Side sounds a bit dated. Possible appeal in
pop and r.b. markets. (Cash, BMI)

THE BLONTONS

*** Military March
MGM 12782—Bright, march tune is per-
formed with zest by the group. Shouted
military cadence. Are by a male group.
It's different enough to great interest. (Jab,
BMI)

*** Lily

Rocket tribute to Lily is rendered in verve-
ful fashion by the crew. It can go as well
as the flip. (Jab, BMI)

THE BLACKBELLS

*** Here's the Question
G & G 126—A rocker with a touch of
country flavor in the charming. Instrumen-
tation uses both strings and horns. The
singing group. (Chester, BMI)

*** Please Don't Come Crying

Rockabilly backed ballad with the changes
backed by both horns and strings. Makes
an effective side. (Chester, BMI)

JOHNNIE RAY

*** Here and Now
COLUMBIA 4172—Ray acquires himself
well on a pretty ballad with beat. Johnny
Mathis-style is prominent in backing.
This can move. Ray styled the tune.
(Spar, ASCAP)

*** Call Me Yours

Rockabilly is charted luxuriously by the
singer with good chorus support. (Sourie,
ASCAP)

JERRY VALE

*** Hello, Hello See
COLUMBIA 4173—Rhythmic item is
backed with soul by Vale. Cheerful ock
and chorus support offer a luscious framework.
Danceable item can create interest. (Gan-
co, BMI)

*** The Street Has Won the Game

Flip begins in from "First Impressions."
Vale sings warmly over good backing.
(Spartan, ASCAP)

JENNIE EMITH

*** Please! My Pillow
COLUMBIA 4370—Miss Smith warbles the
pretty rockabilly with appeal over smart
backing. Focus may like. Good ock back-
ing from Ray Ellis. (Keweenaw, BMI)

*** Please! My Pillow

Same tune this side. This is a bit more
luscious with warm chorus and lush strings in
support. Backing is by the Jimmy Carroll
orch. (Keweenaw, ASCAP)

CLIFF THOMAS

*** Televised
RCA 2118—Gospelish rocker is nicely
backed by Thomas. Chorus and ock again
back the character nicely. Side can move.
(Keweenaw, BMI)

*** I'm the Only One

Happy, minstrel-like effort is sung with verve
by Thomas with a bright chorus and ock
back. Side can collect both pop and c.w. con-
s. (Hi Lo, BMI)

FRITZ RUGOLD DER

*** Richard Dyer
MERCURY 7147—Rugold offered this luscious
like tune for the TV program which re-



Pop Records

CONWAY TWITTY

HEY LITTLE LUCY (Moorpark, ASCAP)
WHY I'M NOT WITH YOU (Marielle, BMI)

Twitty has two fine sides—both of which appear chart bound. "Lucy" is a cute rockabilly item with teen-appeal lyrics. Flip, "When I'm Not With You" is a rockabilly that is given a warm reading.

M-G M 12785

NAT KING COLE

YOU MADE ME LOVE YOU (Broadway, ASCAP)
I MUST BE DREAMING (Sweco, BMI)

Cole pours plenty of warmth into his reading of "You Made Me Love You." The pretty song is presented over lush ock by Nelson Riddle. Flip, "Dreaming" is a bit more rhythmic, and the chanter scores equally well. Both can click.

Capitol 4184

DON GIBSON

I COULDN'T CARE LESS (Acuff-Rose, BMI)
LONESOME OLD HOUSE (Acuff-Rose, BMI)

"Lonesome Old House" sounds spiritual-derived. Gibson handles the interesting material in powerful fashion with solid backing. "I Couldn't Care Less" is a stylish ballad that can also be a winner.

RCA Victor 7505

THE MCGUIRE SISTERS

PEACE (Southern-Loop, ASCAP)
SUMMER DREAMS (Rio Grande, BMI)

The gals can hit the charts again with either of these two lovely sides. "Peace" is a pretty, inspirational-type tune that they render with feeling. "Summer Dreams" is based on "Estrellita," and it's also described a fine treatment.

Coral 62106

LINDA LAURIE

FOREVER AMBROSE (Bryden, BMI)

Pert Miss Laurie, using one high voice and a deep throaty voice for Ambrose, comes thru with a very happy, novelty side. She concerns fond memories. Backing is great. Flip is "Wherever He Goes, I Go."
(Cindy, ASCAP).

Glory 294

JOHNNY HORTON

THE BATTLE OF NEW ORLEANS (Warden, BMI)
ALL FOR THE LOVE OF A GIRL (American, BMI)

Horton who has long been a strong c.w. artist should break into the pop market with these sides. Top side is a rhythmic folkish song about one of the battles in the War of 1812. Flip is a pretty, countryish ballad.

Columbia 41359

The fastest, most complete and most authoritative evaluation of this week's new releases

THE DANDEVILS

NASTY BREAKS (House of Fortune-Jamie, BMI)

Snappy disk debut by the group on a catchy, "Charlie Brown" piece of material. The side is delivered with contagious zest, and the kids should take to it. Flip is "There's a Reason," (House of Fortune, BMI).

Guyden 2014



Pop Novelty

RENATO CAROSONE

A-TISKET A-TASKET (Robbins, ASCAP)

The oldie is revisited in rickety tick fashion with gimmicked voices on the vocal. It's a clever side, and an interesting switch for the Italian artist. Flip is "LimeLight Theme," (Boutine, ASCAP).

Capitol 4157



Pop Disk Jockey Programming

ERNIE FREEMAN

MARSHMALLOWS, POPCORN & SODA POP (Alan-Edwards, BMI)

The Freeman crew has quite a sound on this medium-paced rocker blues. The danceable side features fewer six against smart rhythm support. Spins should meet with approval. Flip is "Hours," (Fest, ASCAP).

Imperial 5574



WARREN BARKER ORK

RICHARD DIAMOND THEME (April, ASCAP)

Bluesy theme from the TV'er is given an attractive, jazz-flavored outing by the ork. It's a tasty side with colorful ork effects, that provides good programming. Flip is "The D. A.'s Man Theme" by the Frank Comstock ork. (Mark VII, ASCAP).

Warner Bros. 5060



JOHN LESLIE

YOU TOUCH MY HAND (Wood, ASCAP)

The lovely new ballad is handed a tender vocal by the fine singer over tasteful backing. Listenable side should please listeners. Flip is "Devil With a Halo," (Mappa, ASCAP).

Liberty 55157



C&W Records

RAY PRICE

HEARTACHES BY THE NUMBER (Pamper, BMI) WALL OF TEARS (Cedarwood, BMI)

Two hot sides by the great chanter. "Heartaches" is a weeper that gets a winning dual-track recording. Flip "Wall of Tears," is similarly penetrating. Traditional backing accompanies on both.

Columbia 41374



R&B Records

NO SELECTIONS THIS WEEK.

The label and number for the Bell Note's latest disk was omitted in last week's issue of The Billboard. The sides are "Old Spanish Town" b/w "She Went That-a-Way," Time 1010.

comely debut. It's in the "Pier Guss" tradition. Jocks may like. (McHegg, ASCAP)

*** The Man Theme
The TV theme is given a bright, heavier string by the ork. Good programming side. (Robbins, ASCAP)

EARL CONNELLY KING

*** No One to Love
KING 5186—Earl King, whose style is somewhat like that of Ray Charles, sings this gospel-styled effort with feeling, helped by a few group. (Jay & Coy, BMI)

*** Ring as Loving You

An attractive ballad in a walking tempo receives a first rate vocal from the chanter over strong backing by the group and ork. Could catch cubs. (Jay & Coy, BMI)

FRANKIE & JOHNNY

*** Do You Love Me
SABINA 101—Nice harmonies by the duo on a Latvian mood-beater. They have a sound, and the side could create interest. (Robbie Hood, BMI)

*** My First Love

Rockabilly provides a good change of pace for the newcomers. Good coupling can step out. (Robbie Hood, BMI)

CHARLES BROWN & AMOS MILBURN

*** I Want to Go Home
ACE 341—Pounding ballad is nicely treated by the two veteran artists. Bluffy ork backing accompanies. Good side can become a sound. (Ace, BMI)

*** Educated Fool

Rock is rendered with spirit by Brown and Milburn. Side can collect pop and r.b. cubs. (Ace, BMI)

DAVE DUDLEY

*** I Won't Be Just Your Friend
NRC 034—Fine chape by Dudley on a ballad with philosophical lyrics is backed by the ork. Good coupling can step out on the attractive side. Dual-market appeal. (Lawyer, BMI)

*** Where There's a Will There's a Way

Rapid tune with philosophical lyrics is belied with appeal by Dudley who has a slight Johnny Cash sound. (Lawyer, BMI)

VICO TORRANI

*** Ciao Ciao Bambina
LONDON 186—Domenico Modugno's winning tune at this year's San Remo Song Festival is recorded a listenable vocal by the artist. It can move. (Robbins, ASCAP)

*** New F Cool

The ballad import is presented rockabilly style with an English vocal. Good backing. There are other versions out. (Schaffner & Greco, BMI)

MALCOLM VAUGHAN

*** Wait for Me
CAPITOL 4151—The English chanter scores well on the rockabilly adapted from an Italian melody. Low string backing assists. (BMI)

*** My Loving Arms

Good vocal by Vaughan on a rockabilly. Potential and appeal appear similar to that of Flip. (Armstrong, ASCAP)

THE PORTRAITS

*** Wait for Me
CAPITOL 4151—Lead is nicely backed on this rockabilly. Tune is not the oldie. Side can move to pop and r.b. markets. (Swing-Group-entail, BMI)

*** Easy Cash

Bonus is given a fine group vocal by the new act. Danceable side. (House of Fortune, BMI)

EDDIE GARSON

*** Claws of the Crowd
WREN 101—Garson impresses with his line treatment of this rockabilly. Attractive tune. Good new talent. (Morris, ASCAP)

*** I'm Serious

Emphasis by Garson on an attractive new rockabilly with loud strings and chorale is support. The side could take to this. (BMI)

CHARLIE BLACKWELL

*** Blue Bird of Happiness
WARNER BROS. 5053—Blackwell has an

attractive, mild rock version of the old Jan Peerce ork. Lush horn assist. Side starts with a spoken intro. (Hawes, ASCAP)

*** Josephine
Penny vocal by Blackwell on a charming disk with bright chorus and ork support. (Fest, ASCAP)

MR. ROBERTS

*** The Texas
COLUMBIA 41369—This is jazz theme material used as the background in the CBS-TV show, "The Texas." It's along the lines of the "Peter Gunn" material and could get considerable play. (St. Fox, ASCAP)

*** La Bicy

A low low-down side in a semi-slow tempo. Mr. Roberts plays a bass trombone and the tune is in a blues setting. Side is half way between jazz and the rock, and also features a wiles spot. Jocks may like. (April, ASCAP)

FRANKIE LOREN

*** Since the School Year Will Be Over
MERCURY 7144—Loren exhibits a commercial style on this message aimed at the seniors. It's a nice, smooth ballad trading with the group and it could step if supported. (Sella, BMI)

*** Hey Little Girl

A bouncing, rocking blues effort, again with choice of lines supporting the Loren vocal. Nice arrangement. (Sella, BMI)

THE MARELS

*** Teacher Don't Keep Me In
NASC0 634—Rhythmic piece by a cat who doesn't want to be kept after school so that he can walk his chick home. The group prevents the case time with appeal. (Excellent, BMI)

*** Where Did My Woman Go

Headliner Bryan's pretty song is given a soft, waltzy feel by the Marels. Flip appears a bit stronger. (Acad-Hawes, BMI)

JIM BALCOM

*** Big Rock
CLASS 210—A wild, liminating rocker is handled here in driving fashion by the Balcom combo. It moves and it is a chance for some cubs. (Reverend, BMI)

*** Ice of Cool

The like standard is played in Billy Vaughn style by the Balcom group. Both sides are pleasing. (Hawes, ASCAP)

BUCKER JOHNSON

*** How do Love
KING 5196—Tune penned by publisher Milt Kellum is sung smartly here by Johnson over tight backing. Tune is a good one and has a chance for many spins. (Robbie Hood, ASCAP)

*** Until Sunrise

Bucker Johnson sells this pretty ballad with feeling helped by the vocal group and ork. Side can move. Could get spins. (Sella, ASCAP)

TED HEATH

*** X-B Special
LONDON 180—The old jazz tune is well-treated by the ork. Danceable item can collect sales. (Hawes, BMI)

*** Frogmarch

A brass instrumental with a gimmick suggesting the croaks of a frog is presented with verve by the English artist. Suitable with. (Zeddie, BMI)

RICK JOHNSON

*** Me and My Baby
COMET 104—Rick Johnson heads this swing rocker a happy reading while his band and vocal group supports him closely. A good side. (Hawes, BMI)

*** Deep Into a Smokin' Heart

The chanter sells this semi-rockabilly with much feeling, again backed well by the group. Led has a sound. (Robbie Hood, BMI)

THE DEVILES

*** Tell Me So
COMET 105—The Devils sell this wild rocker with abandon over a typical rock and roll backing. Listenable side here by the boys. (Promette, BMI)

(Continued on page 56)

Reviews of New Pop Records

Continued from page 55

Double Sided Hit!
Tony Middleton
The UNIVERSE
BLACKJACK
6605
TRIUMPH
234 W. 49th ST.
NEW YORK (212-64242)

ARDCO
DOLBY RECORD #4112
TEENAGE BILL OF RIGHTS

Part I—The Revolution
Part II—The Constitution
Bobby John & The Seven-Tones

ALLIED RECORD DIST. CO.
1801 N. W. 10th Ave., Hollywood 28, Calif.

Rose Maddox
GAMBLER'S LOVE
Cap #4177
CENTRAL SONGS INC.
4841 Sunset Blvd., Hollywood 28, Calif.
Phone: Hollywood 19667

Breaking Big!
"KANSAS CITY"
by
Rockin' Ronald
Ind 1048
END RECORDS
1870 Broadway New York, N. Y.

New Teen Age Heart Throb
Bobby Rydell
singles
"PLEASE DON'T BE MAD"
Cameo #160
REAME
RECORDS
157 W. 57th St. New York, N. Y.

A MILLION SELLER!
Ricky Nelson
"IT'S LATE"
#1585
IMPERIAL RECORDS
6425 Hollywood Blvd.
Hollywood 28, Calif.

Record Producing & Pressing
We process quantities of 25 and up
from your heat or master
"Superior Workmanship with the Personal Touch"
SIDNEY J. WAKEFIELD
Rt. 2, Box 2660, Phoenix, Arizona
for four lowest cost prices, 21-2152

All the news of your industry every week in The Billboard...

JOE LOU
Joe Lou's new dedication to a new name is very revealing by the group. (Mercury & RLP-Pop, BMD)

LEN CLARY
** Memphis Blues
CRYSTAL 198—A nice, bright organ and rhythmic reading of the standard. A fine recording. (Mercury & RLP-Pop, BMD)

THE BEACHES
An up-thrust reading of the Beaches' new recording. Organ work with rhythmic backing. (Mercury & RLP-Pop, BMD)

JOHNNY BURNETTE
** The Beaches
BURNETTE 4401—Lots of good glomies by Burnette on this interesting, rhythmic record. It has an intriguing folkish quality. (Mercury & RLP-Pop, BMD)

MA & THE BEAR
New about by Burnette on this new which tells of a hunter's encounter with a grizzly. Flip offers more. (Mercury & RLP-Pop, BMD)

WILLIAM TELL TAYLOR
** The Bear
DOLBY 1051—W. Taylor tells this story with great art. A unique reading. Could get situation in both the pop and country markets. (Mercury & RLP-Pop, BMD)

ONE LOVE ONLY
** The Bear
DOLBY 1051—W. Taylor tells this story with great art. A unique reading. Could get situation in both the pop and country markets. (Mercury & RLP-Pop, BMD)

DON ROGERS & THE EXOTICISTS
** The Bear
DOLBY 1051—W. Taylor tells this story with great art. A unique reading. Could get situation in both the pop and country markets. (Mercury & RLP-Pop, BMD)

BROWN SHAGAL
** The Bear
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GLORIA HUDSON WITH THE EMBERS
** The Bear
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HAWAIIAN CHA CHA
** The Bear
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EARL WARREN SIXTETTE
** The Bear
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FOR YOU MY LOVE
** The Bear
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BARRY DE VORZON
** The Bear
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BLUE, GREEN AND GOLD
** The Bear
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RONNIE BAXTER
** The Bear
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IT'S FINELY FOUND YOU
** The Bear
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LU ANN SIMMS
** The Bear
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WILLIAM S. ALLEN
** The Bear
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GILTS
** The Bear
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CHARLES VANELLI
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THE TRADITIONS
** The Bear
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THE FIVE CROWNS
** The Bear
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ED KENNEY
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PRINCE ROBERT JACK
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SHERRY PARSONS
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HUE COLEMAN
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RAY SCOTT
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THE UPPERCLASSMEN
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CHAS CHA WITH THE ZOMBIES
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BOB RITTEBERGER
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MINI HARP
** The Bear
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GOLD & HEAVEN
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SAVANA
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GENE WILLIAMS
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HELEN HAYES
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THE WHITE MAGNOLIA TREE
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★ ★ 1 Want a Little Boy
On this side the difference there is a little boy, on the other side over and out
recording. (Chapman-Bernstein, ASCAP)

LITTLE JOE
★ ★ Cherry (Part 1 & 2)
OCEAN 7115—Bluesy, rhythm chant of the side by Little Joe. Smart backing accompaniment. Side two is done at a slightly faster clip with us at it. (Rancho, Hollywood Lane, BMI)

"FLIP" BLACK
★ ★ For You My Love
BERGEN 105—Slow mood theme features "Flip" Black on mellow strident. Chorus sounds pretty. Possible jazziness. (Miller, ASCAP)

★ ★ Tell Her Mister Moon
Another instrumental with wondrous choice. Also has a featured line. (Miller, ASCAP)

TED STANFORD
★ ★ Just a Game
WYNN 102—A romantic ballad with a chorus of chick voices behind the vocalist. A sensitive and tasteful arrangement. (Wynne-Land, BMI)

★ ★ Is It for Scratch
Lynette with a story of a cat who robs a violinist. It's done in ballad fashion by the vocalist with a jazzed accompaniment. (Wynne-Land, BMI)

JIMMY BAILEY
★ ★ Constantly
WYNN 103—Ballad with triple arrangement in the backing. Better chance to see some pianists. (Wynne, ASCAP)

★ ★ Let Your Conscious Be Your Guide
Initially similar to the Ted in arrangement and mood. Little, however, it's more interesting with a more lean. Tramped during the last half is effective. (BY, BMI)

A BIG ONE!!!!

"MAGIC MOUNTAIN"

The Medallions
#446

DOOTO RECORDS
9512 South Central Ave.
Los Angeles 2, Calif.

BREAKING FOR A HIT!

BLEE
JAY
LU ANN SIMMS
JUBILEE #5370

Hot Tip!
Breaking in Cleveland
Jimmy Isle
WITHOUT
A LOVE
Sun 318

Brand New R&B Smash
Little Jr. Parker's
"FIVE LONG YEARS"

"I'M HOLDING ON"
DUKE RECORDS, INC.
1309 Street St., Houston, Tex.

JIMMY REGAN & THE RHYTHM ROCKERS
★ ★ You See It in My Eyes
O & G 123—He expects her to see the love in his eyes. Chorus is done in the low-voiced voice. Song is a ballad in relaxed, slow tempo. (O & G, BMI)

★ ★ Lonely, Lonely Heart
An emotion-filled reading by Regan with some excellent guitar accompaniment in the backing. (O & G, BMI)

THE VOICE MASTERS
★ ★ Needed
PANAT 111—All Barba sells this tune about a lost love pleasantly with the combs being him out with a beat. (Llanes, BMI)

★ ★ Needed (For Lovers Only)
Love is needed most of all, the lyric states. Long sharp chant theme with an inscription. (Chapman-Bernstein, BMI)

AL BARBER
★ ★ Come Summer
PANAT 111—All Barba sells this tune about a lost love pleasantly with the combs being him out with a beat. (Llanes, BMI)

★ ★ Greenhouse
Llanes more about money that "green" money. It's done in a slow tempo by the dancer. (Llanes, BMI)

JAYNE MEADOWS
★ ★ Hanger
DOO 101—Rock piece of night club material is handled pleasantly here by Miss Meadows. (Rosenwald, ASCAP)

★ ★ Gamble
Jayne Meadows, the actress wife of Steve Allen, sings a tune penned by her baby. No doubt it's a musical or musical. (Rosenwald, ASCAP)

TOMMY DENOBLE
★ ★ Debut
STAR SATELLITE 25—Routine lyric, but lush arrangement with chorus. Chorus also has a featured line. (BY, BMI)

★ ★ Tell Me That You Care
A ballad with a restrained rocking base. A chorus gives it a big-voiced feel. (Chapman, ASCAP)

BILLY "E"
★ ★ April in Istanbul
STAR EAGLE 1—Billy "E" resides with a cat named Tovarish about the happy memories of old Russia. A wild and a bit of humorous touch. Becomes largely a recitative. (Aster, BMI)

★ ★ The Breaks My Heart, So I Break The
Another semi-humorous effort, this time in the similarity rather than the comical vein. (Aster, BMI)

TONY ALAMO
★ ★ For All We Know
PORT 705—Alamo offers an okay rendition of group vocal support of the album. Accompaniment has a modified rock feeling. (Feld, ASCAP)

★ ★ Fabulous
The chance does a fair fare on this ballad ballad. Fabulous variety refers to the fact in the picture. Doubtful chances. (Judson, ASCAP)

THE KENCKENACKS
★ ★ They Call Me the Kencks
CUB 205—The Kencks knock out this song of baby sister with their much in pleasant fashion. (Sams, BMI)

★ ★ Lendings
The boys present this rockabilly in a gimmicky fashion. (Sams, BMI)

★ ★ The following records, also reviewed by the Billboard music staff, were rated one star.

SAM ALBERT: Let Me Talk/How About It. Mercury 10155

HERBIE ALPERT: Sweet Georgia Brown. Verve/RCA 790

THE CARATONS: Angels Rock/Dream/Be. RCA 10243

JOE CHITWOOD: The Character's Gonna Dance/The Character's Gonna Dance. RCA 10243

THE CAT NELS: Chubby/Lik-Ah-Oah/Oh. RCA 10243

HONEY AND THE DEW DROPS: Come My Little Baby/Confectus Sugar/MAC 605

TOMMY LAY: Smokey Sam/Doggy/Smiley. Pickwick-Clubs 121

LENNY LACOUR: Jangle Rock/Back-N-Forth. Mercury-Asylum 373

BOBBY TORRES: Do I Worry/This Is My Love. RCA 10243

JERRY WICKLEY: Do You Love Me/Oh, Baby. RCA 10243

DOUGLAS: The River. Modern-88 in better to good effect by the singer. (Aster, BMI)

★ ★ Dugout
Modern-88 in better to good effect by the singer. (Aster, BMI)

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up tempo weaver with dash over typical country number. (Gaylord, BMI)

★ ★ You'll Never Know How Much I Love You
On this side the singer handles a weaver with the proper feeling. (Gaylord, BMI)

★ ★ With Me Lark
A weaver, adequately sung. (Gaylord, BMI)

★ ★ The following records, also reviewed by the Billboard music staff, were rated one star.

FOUR DADDY'S: The Fish Count. World 1018

★ ★ Rhythm & Blues

★ ★ LAZY LESTER
★ ★ Through the Goodness of My Heart
★ ★ XCELLO 315—Ballad with a good story a bluesy reading by the artist. Fine arrangement. (Kearse, BMI)

★ ★ I Hear You Knocking
Rhythmic reading of a rockier blues. Lester gives the tune a soulful reading. (Kearse, BMI)

★ ★ JAZZ

★ ★ HELEN HERNES
★ ★ Trouble in Mind
★ ★ SONGS 348—The Richard M. Jones blues classic, checked with style to a soulful jazz background. Many jazz players will find this one of unusual interest. (Llanes, ASCAP)

★ ★ "Tat's Nobody's Business If I Do
The sound blues, checked with style, to a smart-arranged jazz background. Terrific for jazz devotees. (Patterson, BMI)

★ ★ COLMAN HAWKINS QUINCY
★ ★ Heed! A Warning '78
★ ★ FRETTER 131—Colman Hawkins plays the mellow melody with his usual fine style and a backing accompaniment. Good story that melody. The artist's many followers will enjoy this from his latest album. (ASC, ASCAP)

★ ★ Greenhouse
The folk tune is handled wittily by Starkenstein. It could grab a lot of the tune to the pop and jazz fields. Very pretty. (BY)

★ ★ THE THREE SOUNDS
★ ★ The After Time
★ ★ BLUE NOTE 1728—Gene Harris, Bill Dowdy and Andy Simpkins make up the Three Sounds and they come thru with some luscious modern jazz on this version of the overture. Good but for home. (Harris, BMI)

★ ★ Cole's Blues
★ ★ On this side the combo turns to a blues each a few notes. Two good sides for the specialist market. (Grove, BMI)

★ ★ BENNIE GREEN
★ ★ The Blue Note 1718—Here's a good hard pop piece of strong modern jazz. It's a meaningful reading of the tune now getting a lot of notice among the young set. They play it wittily and it's a good item for juke and jazz. (Harris, ASCAP)

★ ★ On the Street Walk You Live
★ ★ The Blue Note 1718—Here's a good hard pop piece of strong modern jazz. It's a meaningful reading of the tune now getting a lot of notice among the young set. They play it wittily and it's a good item for juke and jazz. (Harris, ASCAP)

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BOBBY DONALDSON AND THE 7TH AVE. STOMPERS
★ ★ Benny
SAVOY 1566—Mainstream jazz approach on a moderate tempo. Appeal to pop and jazz buyers. (Savoy, BMI)

★ ★ Very Rock
Solidated pacing on a moderate beat. Jam theme. Also a dual-market side. (Vanguard, BMI)

★ ★ The PRESTIGE BLUE-SWINGERS
★ ★ I've Come Here to the Outside
★ ★ PRESTIGE 132—The pop hit of a decade (Continued on page 58)

Heard for Number One
"TAKE A MESSAGE TO MARY"
b/w "POOR JENNY"
EVERLY BROTHERS
#1364
cadence RECORDS

Warren Storm
TROUBLES, TROUBLES
(Trouble on My Mind)
News 6023
Deputy—if you haven't received your copy yet, write me
NASHBRO
Record Co., Inc., Nashville, Tenn.

Watch This One Go!
EDUCATED FOOL
b/w I WANT TO GO HOME
CHARLES BROWN AND ANNE MILBURN
ACS 861
ACE RECORDS
2217 West Central St., Jackson, Miss.

DECCA RECORDS

America's Fastest Selling Records!

BREAKING EVERYWHERE!
Cash Box "Award Of The Week"
"Scop Of The Week"
"UGLY FACE"
b/w
"BAND OF ANGELS"
by The Pearls
On the Square 532

ON THE SQUARE RECORDS

A GREAT NEW SINGLE

"A TEENAGER IN LOVE"
LAURIE 3027

DION AND THE BELMONTs

Reviews of New Pop Records

Continued from page 57

and is used suitably by the Blues Swingers with a lead singing out the melody. The rest of the band is in the background, with the lead singer, "Chickadee of the LP" (L.A. ASCAP).

Blue Flute
This side, too, is from the LP "Chickadee of the LP" and it features a lead singer and a band. Very attractive tune. (Veejay, BMI)

BETTY CARTER
This is the title of May PEACOCK 800—Betty Carter turns in a beautiful, true voice of the standard. There's a sound. (Famous, ASCAP)

Be Not Hushed
The fine ensembles are handled nicely here by the jazz chatters over simple support. The first chorus supervised the session. (Harlan Van Heusen, ASCAP)

ARNE COBB
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

Dutch Kitchen Bunch
Hazy blues is played nicely by the Cobb combo, and it would grab both pop and jazz lists. Also from the album. (Veejay)

AL BLAKEY & THE JAZZ MESSENGERS
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

Blues March
This tune, also played by Golson, gives a lively chance to display the band's technique and it brings as well. A novelty item for jazz jocks. (Veejay, BMI)

Polka

★ ★ ★

WALTER HOLZ
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

I'll meet you
accommodating
10 to 800
persons

Heart of the LOOP
CHICAGO

NO Charge for Meeting Rooms
when sleeping
space is used

NO SLEEPING ROOMS
Single... \$5 to \$10
Double... \$8 to \$11
Twin... \$10 to \$12

THE NEW HOTEL Hamilton
20 SOUTH DEARBORN

5,800 Sq. Ft. (App.)
STREET ENTRANCE
Lobby, Bar, Restaurant, Dance, Theatre, Photographic Studio, Billiard Room, Private Garage
Great Northern Hotel
118 West 21st Street
Call Meester 2-1100

MINSTREL COSTUMES & ACCESSORIES
DANCE & CLOWN COSTUMES
For all other occasions call in touch with
226 State St. Phone 9-7442, Schenectady, N. Y.

★ ★ ★

Green Green
A graceful pop ballad with the vocal line the hand chimes with the piano. (Dawn, BMI)

Religious
★ ★ ★

GEORGE BEVERLY BEE
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

The Shadow of a Cross
An angelic sacred tune recaptured by George Beverly Bee. (Dawn, BMI)

CHRISTIAN ANGES
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

Hide Me Back of Awe
Same content. (PDI)

Sacred
★ ★ ★

THE BLACKWOOD
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

Walking in the Light
The Brothers sing this attractive religious tune with their usual harmonies. (Dawn, BMI)

The Oak Ridge Quartet
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

The Mocking Bird
First part of this little story is taken from the "Chorus With The New World Symphony. There it swings into a ballad, then returns. Pleasant sacred tune. (Dawn, BMI)

Stanley Brothers
This is a new 12" Grouse You Old to Dream PRESTIGE 1333 and the full standard is handled a round to go by Cobb over organ and rhythm backing. It is taken from his latest Prestige set. (Robbins, ASCAP)

How Can We Thank Him for This
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Can I Count on You
The group sings a pop ballad with the vocal line the hand chimes with the piano. (Dawn, BMI)

Walk in the Garden
SAVOY 414—Deep-voiced chanting on the determination of danger, the opinion held that "we will not permit commercial piracy to produce illegal gains immune from recovery." (Dawn, BMI)

Come and Go With Me
SAVOY 414—Deep-voiced chanting on the determination of danger, the opinion held that "we will not permit commercial piracy to produce illegal gains immune from recovery." (Dawn, BMI)

The Mighty Gospel Giants
SAVOY 414—Deep-voiced chanting on the determination of danger, the opinion held that "we will not permit commercial piracy to produce illegal gains immune from recovery." (Dawn, BMI)

There'll Be a Perfect Day
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Reverend Chum and the Holy Keys
SAVOY 414—Deep-voiced chanting on the determination of danger, the opinion held that "we will not permit commercial piracy to produce illegal gains immune from recovery." (Dawn, BMI)

Don't You Know Me Thomas
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Don't You Know Me Thomas
SAVOY 414—Deep-voiced chanting on the determination of danger, the opinion held that "we will not permit commercial piracy to produce illegal gains immune from recovery." (Dawn, BMI)

APRIL 13, 1959

SPRING SPECIAL ISSUE USHERS IN NEW SEASON

CHICAGO—What does the season look like? What's new in equipment? What role manufacturers make with and where are they bought? And what're the prospects for operators at carnivals, circuses, fairs, amusement parks?

All these questions and many more are answered in this issue of *The Billboard's* Spring Special.

Dates of over 2,500 State, district and county agricultural fairs are listed for the convenience of all interested parties. A comprehensive new-down where to be given, given to be given with a number of features pointing out the latest developments in this important market.

Owners of amusement parks speak out with their predictions of what's ahead. A long listing of rodeo dates is presented and two listings of coming events, one by type and the other geographically.

Merchandise-speaking, the latest in novelties, howevers, jewelry, prizes, home-party plan goods and pitch and demonstrator items are all described in a section that contains over 55 columns of money-making tips.

In all, this issue includes a grand total of 330 columns of developments and news of interest to the wide readership of *The Billboard*.

OPENS MAY 30

Pittsburgh Gears Up For 2000th Birth Cele

PITTSBURGH—The Pittsburgh Bicentennial, which marks this city's 200th birthday, will get its major program under way May 30 at Point State Park, located at the junction of the Monongahela and Allegheny rivers where they both flow into the Ohio. A three-week preview showing will actually start on May 1.

The festival area, to be used just for the one year, surrounds the site of Old Fort Pitt and a block house will be open daily. Old Fort Duquesne will be outlined in roses and inside the outline will be formal rose gardens.

One of the top attractions is expected to be the river steamer Sprague, a 315-ton craft that will be open to visitors. Two dining

areas and a river hall of fame will be located on the boat. An old-time melodrama will be featured in the ship's theater. A 25-cent admission will be charged to board the steamer with the slow going at 81 in the afternoon and 82 at night.

A 100-passenger diesel sightseeing cruiser will conduct frequent two-hour tours of the city. A historical musical drama, "The Golden Crucible," will be staged in a 2,500-seat amphitheater, the drama being constructed on a river barge. The play will run thru Labor Day.

Religious services for all faiths will be held on Sunday evenings during the summer. The river barge will also be the site for a number

(Continued on page 74)

S. Tent Tells Outdoor Biz Of '59 Orders Looks Good For Big Tops

SARASOTA, Fla. — Circusmen and carnivals again compromise a big portion of the tent-making market to be used by U. S. Tent & Awning Company here. The firm also serves the rental tent houses and other tent users.

Heading up the list of its products this year is the new big top for Crutcher Bros. Circus. This is a 140-foot round tent, instead of having three 50-foot middles it has one 150-foot middle with ball necks each 50 feet. The middle canvas is divided, not into six sections, but into only two giant halves. Another departure is that the inside of the tent is fitted with brilliant colored vinyl-coated trim that can be kept clean and fresh by washing.

The U. S. plant also has turned out new big tops for Beers-Barney Circus, King Bros. Circus, Barden Minstrels and Caron & Barnes. U. S. Tent also is filling orders for Al C. Kelly & Miller Bros. Circus, Mills Bros. Circus, several South American circuses, and a circus top to be used on the Strates Show.

George Johnson, of U. S., also stated the plant is doing work for Royal American, Zeltin & Wilson and Blue Grass Shows, as well as other carnivals.

time pursuits, and many ventures in the outdoor business concluded that the public had caught up on its large tent purchases and was a refrain from such buys and, as a result, had more money to spend for fun and entertainment.

Concession factor in the bigger crowds and bigger grosses was the much-talking of population bulge was having telling effect. The effect will, of course, continue to grow with the passing of years as kids turn into kiddie-laden customers, their parents or major amusements rides, roller skis, etc.

Owner-operators in the outdoor amusement field are not only talking optimistically—they are spending optimistically. Sale of amusement rides is up over last year. Major rides, priced at the mid-\$30,000 class, such as the Wild Mouse and its variations, have been outstandingly strong.

Concession equipment manufacturers and suppliers are predominantly optimistic over the outlook. The vast majority report sales at this point to be way ahead of last year.

Merchandise suppliers to games concessions are also optimistic. They, like their concessionaires, expect attendance generally at outdoor amusements to be up over last year and that per capita spending will also be up.

Reading Fair Moves Offices, Sells Program

Vacates Downtown Site After 43 Years of Occupancy

READING, Pa. — The downtown office of the Reading Fair has been discontinued after 43 years, with the move of the Berks County Agricultural and Horticultural Association out to the fair grounds. New permanent office address is 2924 North Fifth Street Highway, which is the fairgrounds.

It is felt the move will aid concessionaires and others interested in fairgrounds layout, and provide more direct supervision over the grounds and activities.

The first northern NASCAR Grand National feature for late model cars will be held April 26 at the fair track. It will be a 100-mile, 200-lap event which will be promoted jointly by Pat Purcell and the fair. Purcell, NASCAR executive manager, will act as an individual in this venture. The fair is represented by Russ Moyer, race director.

On Sunday (19) will be the opening AMA motorcycle race program in the downtown. Purcell will be at the fairgrounds starting the next day.

O. Henry Tent Delivers Tops, Banner Lines

CHICAGO — Circuses, music theaters and carnivals are headlines among the canvas buyers at O. Henry Tent & Awning Company here. The plant is turning out both big tops and banners.

Among the large tents are an 80 with three 40's for Adams Bros. Circus; a 90 by 127-foot Girl Show tent for Royal American; a 45 by 120-foot Minstrel Show tent for Gooding Shows, and theater tents for Pittsburgh Light Opera, 120 with one 40; South Shore Music Center, Cohasset, Mass., 115 with one 40; Storvorn Music Fair, 120 with one 50; Westbury Music Center, Island, N. Y., 120 with one 40; and Denison University Theater, 55 by 135.

The canvas being used by the Beers-Barney Circus was by O. Henry, and new this time are no 83.

(Continued on page 83)

CRISTIANI AND STRATES SHARE WASH'TON LOT

WASHINGTON — The James E. Cristiani railroad caravans and the Strates Bros. Circus will share the lot at Benning Road and Oklahoma Avenue, N. E. here for three days next month.

The carnival will open April 26, sponsored by the Army and Navy Union Department of Potomac, and stay until May 5, five days. The Cristiani show will play one week, May 3-9, for the Almas Show.

Hunt Bros. Circus will also be in the general area at approximately the same time.

SOMETIMES BRILLIANT

Big Ringling Array Goes Liket-y-Split

By IRVIN KIRBY

NEW YORK—This year's edition of Ringling Bros. and Barnum & Bailey Circus is big, lavish, tall-talented, rapid and eye-filling. The "Greatest Show on Earth" is still a justifiably flattered slogan. But while the show's virtues are undeniable, it falls short of being the greatest to have toured under the Ringling banner. It is a heap big assemblage of talent which sometimes, just at times, attains brilliance.

A glance at any printed program fails to show this one's real high spots, which are, after all, not anyone's opinion. But how, on paper, can a program create the thrill of an acrobatic, can it create the Arab tumbler? Or three simultaneous forwards in three rings? Or a fast, hilarious dog act climax? Or a 51-second by a blond and an is? Or a determined, seemingly fearless high-wire routine?

Thru these and other moments the current edition rolls triumphantly. Thru those, unfortunately, it moves somewhat slower, and it cannot help appearing that these lapses are caused by the very immensity that has so long been the Ringling trademark. Five-act displays, for example, are after all, despite the impossibility of appreciating all three rings and two stages. What is dazzling can also become dizzying, especially for children. Pre-opening hilarity is still worked up smoothly by Otto the Elephant with his con-on antics.

The overture follows, as the lone voice leads the 25-piece band thru John Ringling North's "Children of All Ages" theme song. The announcer-vocalist George Michel spotlighted. Michel has a strong, somewhat young, voice that is improving but does not exert authority at this stage. As for the circus music, it is a collection of popular songs to the exclusion of familiar big top galops and other choices. One concession to theatrical sanity this year is the elimination of strangled instruments from the band. North, however, is continuing on his anti-circus music, and nodding written here or elsewhere to show he meant no changes in 1959. Children of all ages will have to settle for eye appeal this year; the band, incidentally, is, is completely mannered.

BILL HARTZLER

Soft-Spoken Sound Op With Big Voice

By CHARLIE BYRNES

BILL HARTZLER speaks with a soft-spoken voice. Actually, he's a soft-spoken, mild-mannered man, but during his 35 years of operating sound systems he has amplified the voices of others and thru them, has himself become a big voice in the business.

A pioneer in the sound business, Hartzler has operated at both outdoor and indoor events, and has become the successor to the old-fashioned political rally announcer, with or without a hand megaphone, kept the crowds advised as to what was what.

Over the years Bill provided amplification at almost every State

directed. The do-it-yourself music fails to hit the mark.

Strong First Half
The first half of the show is a strong one, opening with the traditional three big animal acts and, (Continued on page 92)

Line-Up Ready For Harlicker R. I. Affair

WOONSOCKET, R. I. — The Maytime Mardi Gras, a fixture of the Junior Mardi Gras, is being promoted by C. Harlicker and Jim Grimwood this year, with the usual February dates being pushed back to May 15-17. Site is Lincoln Downs race track.

Acts include Duncan Renaldo (Coco Kid), Kirby Stone Duo, vocal group, Ezy and Ezy, roller skating; Dorman Brothers, comedy; Celeste, girl in the moon; aerial; Flying Volantines, flying return; Morrison Sisters, vocal; Edna-Leon Trio, gymnastics; Jim Hines, fireworks narrator; Joe Basile, band leader; balloon ascension on the final two days, and five-part fireworks production on Saturday night.

There will be a night show Friday, and two a day for Saturday and Sunday, with general admission for all ages. Features will also be the Autorama custom car display, midway rides and games, strolling string band, firemen's water bucket, kid's bicycle contest and prize giveaways. Parking is free.

Will Dedicate Arena

GREENVILLE, S. C. — E. B. Smith, chairman of the board of trustees, has announced formal dedication of the Greenville Memorial Auditorium on Armed Forces Day, May 18.

Speakers will include U. S. Sen. Strom Thurmond, of South Carolina. Heron Penn is manager of the building.

and major fair in the Middle West. In addition, he worked numerous fairs in the East and for more than a dozen seasons was the sound man at the Western Canada's circuit of fairs.

Atho he best known for his broad activities in the fair business, his years of service in fields outside the amusement industry are equally important.

Important Voices
His systems have carried some of the most important voices in the United States. They've been used at political rallies, religious meetings and to amplify the voices of leading statesmen. Just a few of the national and international figures that have orated into Hartzler.

(Continued on page 74)

Amusement Ride Headquarters for the Midwest

THEEL OF LEAVENWORTH, KANSAS MFG. CO.

We can supply one ride . . . or a Park-full!

MERRY-GO-ROUNDS

Famous Jumping Carroussels, Just Like the Ones
Mother and Dad Rode When They Were Children
. . . BUT with 1959 Ideas.

The 30-ft. Kiddie Rough Rider
The 30-ft. Teenager Ringer
The 32-ft. Adult Westerner
The 24-ft. Eagle 3-Abreast

PONY CART

Steel carts with cast aluminum ponies, built in almost any size you would want. Kiddie Car, 8 big cars Kiddie land size. Center drive fluid-type.

KIDDIE AIRPLANE

Built in four different sizes, 8 plane, 6 plane, 4 plane with double or single seat. Have real Airplane action and styling.

FERRIS WHEEL

21-ft. High. Cage-type. Children cannot fall out.

KIDDIE BOAT RIDE

Has real boat action. Can be had with or without portable steel tank.

OTHER EQUIPMENT

- Deluxe Music Boxes • Ticket Offices • Fencing
- Gates • Towers for Lighting • Light Stringers

DON'T WAIT TOO LONG TO PLACE YOUR ORDER . . .

Financing at 7% available. Write for prices and information

THEEL MFG. CO.

LAWRENCE & SPRUCE
LEAVENWORTH, KANSAS

Phone: MU 2-4351

Demand Ever Keen For New Devices

NEW devices, always sought after and snapped up when they appear on the ride scene, continue to make impressions in the outdoor amusement industry. The notable success of recent years—the Scrambler, Helicopter, Twister, Mouse—are being followed by equal acceptance of other units. Both domestic and imported items are involved.

The traditional train ride, heretofore restricted to modern streamliners by the major manufacturers, are giving way somewhat to 19th century models. This acceptance is due in large measure to the emergence of the theme park. Here and there throughout the nation coal and wood-burners were in operation, but production on anything like a large scale did not exist. The theme park, with its frontier aspects, has changed all that, for these throwbacks to a departed century fit in perfectly with themes.

Several firms are now marketing the old-style trains. Ottawa has its Steam Trains, Arrow Development has its 19th Century Train, National Amusement Device is putting its first Union Pacific Train into an Amityville, N. Y., Western park, and Allan Herchell's 1865 Train is also prominently on the bandwagon.

Sensations Back. It all emphasizes, as has been pointed out again and again, that the thrills are basic and that tastes run in cycles. Old things return to popularity and new creations are devised to rekindle the familiar sensations. The new structures and notions, however, give the desirable illusion of newness, and these qualities are what tempts the showman to purchase the ride, for he

relies on his knack of knowing what the public will respond to.

Several owners of the Spitfire are either converting it to the Parasitoid by adding the umbrella-covered suspension seats or are buying whole new rides. Monorail suspended train units are offered by Ohio Mechanical Handling Company, and Alan Hawes, Von Roll Ironworks is selling gondolas, chairlifts and aerial tramways.

K. Max Smith's Bowers Putnik features revolving passenger globes. An updated standard unit is the Space Age Dogdram bumper car. The Satellite is a new spinning-car unit by a firm which is well established in the heavy scrollmill machinery field, Albany Machine & Supply Company.

More Elaborate Dark Rides. Two-level dark rides are being made by Pretzel Amusements and by Arrow Development, and a triple-decker is to be imported by Hot Rods. Eric Wedemeyer is also importing major foreign rides seen by American park men in Europe last year, the Calypso and the Satellite.

Also listed as new devices are National's Family Coaster, portable Kiddie Coaster and Kiddie Boat Ride; King Amusement's Wild-A-Round, Ben Schiff's Whirlwind Bird and Whirl-A-Rama, Thel's Motor Car, Custer's Custer Coaster, Railmaster's Quarter-Size Train, Catlett's Traveler, Carpenter Amusement's Power Mill Racer, Kiddie Karousel and Space Flyer, and Arrow Development's Trackless Train, electric Trolley Car, Turtle-Track Auto, and 1910 three-fifth scale Cadillac.

Jumping Jupiter is the new

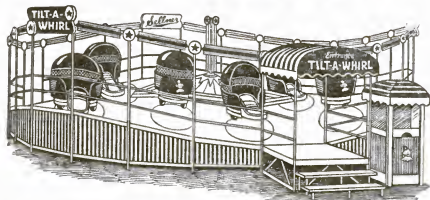
(Continued on page 64)

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TILT-A-WHIRL

America's Most Dependable Amusement Ride

- SIMPLE OPERATION
- CONSISTENT MONEY-MAKER
- NEVER GOES OUT OF STYLE
- MORE VALUE FOR YOUR MONEY



Ask the Amusement Operators who have them!

ALL ORDERS FILLED ON A FIRST-COME, FIRST-SERVED BASIS

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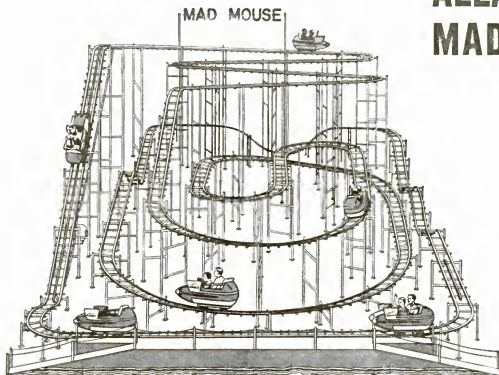
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Ride men are known by the equipment they keep...

ALLAN HERSCHELL MAD MOUSE RIDE



Every Allan Herschell ride carries a tradition of competence that distinguishes its owners as men who know and appreciate the best.

Now, the Mad Mouse speaks more eloquently than ever as to the stature and good judgment of its owners.

It is a prestige ride that commands the respect and attention of the public, press and fair boards.

The Mad Mouse packs the ride of a major coaster into a fraction of midway space at a fraction of major coaster cost. And in many respects the Mad Mouse is much more than a coaster. Its individual cars can take tight turns that give riders the exquisite thrill of flying off into space. Not only is it exciting for the riders, but it is also a thrilling show for the spectators, for the track is designed to put the action in full view of the crowd. It draws people like a magnet.

We are proud of Allan Herschell's most brilliant achievement. Ride the Mad Mouse at your first opportunity and you will quickly see why it's the most wanted, most admired new major ride.

Kids do their own piloting in the ALLAN HERSCHELL HELICOPTER...

READ!

"In my Kiddieland the Helicopter carried lots of adults and continued its tremendous gross in its second season." Arthur P. H. Melrose Park, Ill.

"Grossed \$4,800.00 in 11 days with the 'Copter. Tops them all." L. S. Baxter, Carter, Wash.

"We wound up a very successful season with the Helicopter leading the Kiddieland." Battered Themes, Lenexa, So. Dakota

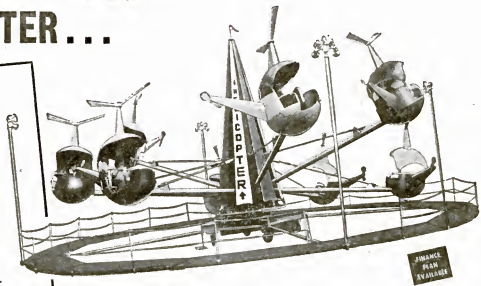
"The Helicopter now is between the 16 Wheel and the Tilt. Against it has a two strong rides it did 25% of the gross." Frank A. Griffen, Jacksonville Beach, Fla.

"Our two Helicopters are much beyond expectations, for at many of our dates we enjoyed gross income equal to the majority of our major rides." P. E. Gauding, Columbus, Ga.

"The Helicopter topped all rides in my park during the season of 1958 and I highly recommend it." Dick Dillon, Kiddy City, U.S.A., Youngstown, O.

"I never saw anything but smiling, happy faces on it all summer." Milton G. Jensen, 24 Highway Kiddieland, Independence, Mo.

"Finest ride ever built." Hubert Yaulie, Marten, Pa.



★ Around and around! Up and down . . . by a touch of their very own hand. That's the thrill of the AH Helicopter.

★ Big capacity . . . 8 cabs, each holding 3 children or 2 adults.

★ Trailer-mounted center drive is optional.

★ Fast, easy set-up . . . hydraulic lines stay in place.

Merry-Go-Rounds • Miniature Trains • Boat Rides • Kiddie Auto Ride • Portable Roller Coaster • Jolly Caterpillar • Sky Rider • Helicopter • Mad Mouse • "160" Locomotive • Brownie Tractor • Roadway Ride • Endless Twister • Tank Ride • Rugged Ride • 18-Car Cat • Record Player • Merry-Go-Round Records • Tapes • Ride Timers • Canvases.

ALLAN HERSCHELL COMPANY, INC. 104 OLIVER ST., NORTH TONAWANDA, BUFFALO, N. Y. Ph: LUdlow 4300

"World's largest manufacturer of amusement rides"

Kid Jet Fighter	18	2,550
Kid Flying Saucer	18	2,550
Kid Speedboat	25	1,900
Kid Merry-Go-Round	6	1,100
Kid Coaster	..	2,650
Kid Merry-Go-Round	18	3,850-4,120
Teen Merry-Go-Round	18	4,350
Kid Racing Car	18	3,370
Kid Ferris Wheel	15	1,270
Kid Sabre-Jet Auto	18	4,125
Kid Pony Cart	18	3,850
Kid Army Tank	18	3,750
Kid Combination	18	4,900
Kid Fire Engine	18	3,650-4,500
Kid Over-the-Waves	18	4,300
37-Foot Ferris Wheel	20	7,400
Gas-Power Race Car	3	595

Lowell Stapf Company Amarillo, Tex.		
UNIT	CAPACITY	PRICE
Flying Coaster	..	

Lusse Brothers, Inc. 2509 North Fairhill Street Philadelphia, Pa.		
UNIT	CAPACITY	PRICE
Auto Scooter	10-40	\$15,000-\$9,000

W. F. Mangels Company 2575 West 9th Street Coney Island 24, N. Y.		
UNIT	CAPACITY	PRICE
Whip	16-24	.....
Kid Carousel	25	\$5,000
Kid Halo Whip	18	2,450
Kiddie Whip	18	4,575
Kid Fire Engines	18	2,950
Kid Pony Carts	18	2,600
Kid Speed Boats	18	2,300

Midget Circus Wagon Manufacturing Co. Mountain View, Mo.		
UNIT	CAPACITY	PRICE
Stage Coach	6	\$1,250
Chuck Wagon	..	315
Prairie Schooner	12	315
Express Wagon	..	315
Farm Wagon	..	315
Stake Wagon	..	315
Jerry Wagon	..	335
Fire Wagon	..	405
Cage Wagon	..	635
(wagons pony-drawn)		

National Amusement Device Corporation 139 Hatfield Street Dayton 17, O.		
UNIT	CAPACITY	PRICE
Major Roller Coaster	..	\$100,000 up
Family Coaster	16-24	30,000
Portable Kid Coaster	2-5 per seat	.....
Comet Jr. Coaster	12-18	15,500
Century Flyer Train	8-250	6,500-14,000
Trackless Train	18-72	15,000-22,000
Pony Trackless Train	18-27	5,500
Old Mill	24-72	65,000 up
Mill Chute	24-72	75,000 up
Fun House	..	100,000 up
Walk-Thru Fun House	..	10,000 up
Mirror Maze	..	8,000 up
Frontier Train (24 Gauge)	..	10,200
Kid Boat Ride	28	4,000
Kid Ferris Wheel	12	2,865
With Caged Seats	12	3,095
Family Ferris Wheel	24-36	9,500
Kid Buggy Ride	20	4,800-5,800
Kid Pony Trot	10-20	7,700-8,700
Steeplechase Merry-Go-Round	6	2,400

Ohio Mechanical Handling Company 1856 South Main Street Akron 18, O.		
UNIT	CAPACITY	PRICE
Monorail	32 up	\$50,000 up
Kid Monorail	24 up	9,100

Orbit Manufacturing Company 810 Radio Building Wichita Falls, Tex.		
UNIT	CAPACITY	PRICE
Orbit (park model)	16-24	\$19,500
Orbit (trailer mounted)	16-24	22,500
Orbit Jr. (kid)	16	9,500

Ottaway Amusement Company 3045 North St. Francis Wichita, Kan.		
UNIT	CAPACITY	PRICE
B-20 Aero Jet	..	.....
Futureistic Train	10-120	\$11,500 up
Pump-It Handcar	12	2,350
Steam Train	50	6,500
B-14 Rocketliner	..	.....
Streamline Train	10-100	6,500

Overland Amusements Lexington, Mass.		
UNIT	CAPACITY	PRICE
Fire Truck (tractor-trailer)	25	\$1,200

Philadelphia Toboggan Company 130 East Duval Street Philadelphia 44, Pa.		
UNIT	CAPACITY	PRICE
Roller Coaster	960 per hr.	\$50,000 up
Crazy Cops	432 per hr.	18,000
Kid Sports Cars	480 per hr.	9,000

Portable Kiddie Rides Company 3912 Sherwood Houston 24, Tex.		
UNIT	CAPACITY	PRICE
Kiddie Fire Truck	20-25	\$3,135

Pretzel Amusement Ride Company 16 Beebe Run Road Bridgeton, N. J.		
UNIT	CAPACITY	PRICE
2-Story Duck Ride	..	under \$7,000
Pretzel	..	6,300
Thunderbird Jr.	2 per car	3,150
Whirlis	24	580 each
All-American 1/4 Midget	1 per car	3,150
Kid Circus Ride	12 per car	2,375
Toonerville Trolley	..	..

Railmaster Manufacturing 136 Northampton Street Buffalo, N. Y.		
UNIT	CAPACITY	PRICE
Quarter-Size Train	48-120	\$9,740-\$15,000

Rocco Amusement Company P. O. Box 311 Aurora, Ill.		
UNIT	CAPACITY	PRICE
Flying Scooter	16-20	\$12,000-16,000
Kid Jets	10-15	2,400

B. A. Schiff and Associates 901 S. W. 68th Avenue Miami 44, Fla.		
UNIT	CAPACITY	PRICE
Wild Mouse (Parks)	500 per hr.	\$37,900
Portable Wild Mouse	350 per hr.	18,900
Kid Whirlie-Bird	..	8,500
Kid Wild-A-Rama	16-50	6-12,000
Roller Coaster	700 per hr.	7,450-8,850
Boat Ride	25	2,295-2,645

Sellsner Manufacturing Company, Inc. 501 Fowler Street Faribault, Minn.		
UNIT	CAPACITY	PRICE
Tilt-A-Whirl	28 Adults, 35 Children	\$16,000-16,500

Sellick Watercycle Company Beuca Raton, Fla.		
UNIT	CAPACITY	PRICE
Paddle Queen (paddle boat)	2	\$300-5,400
Watercycle	1	200-300
Double Watercycle	1	300-400
Slurp Watercycle	1	100

K. Max Smith Enterprises Box 297 Russell Point, O.		
UNIT	CAPACITY	PRICE
Potahk Globe	20	\$6,800
Kiddie Train	14	1,650

Smith & Smith, Inc. 303 Franklin Street Springville, N. Y.		
UNIT	CAPACITY	PRICE
Ferris Wheel	30	.....
Chairplane	24	.....
Kid Space Plane	15	.....
Kid Boat	14	.....
Kid Atom Jet Fighter	18	.....
Kid Chairplane	20	.....
Kid Auto Ride (trailer mounted)	20	.....

Stacy Johnson Manufacturing Company 19730 N. W. 7th Avenue Miami 42, Fla.		
UNIT	CAPACITY	PRICE
Little Tugboat	21	\$3,250
Jr. Ferris Wheel	36	3,750
Kid Tanks	25	3,550
Space Chaser	25	3,950
Scooter Dodgem Bldg	..	12,000
Kid Swing (on trailer)	20	2,550
Kid Coaster	15	6,600-8,000
Adult Coaster	12	19,000-20,000

Sunshine Manufacturing Company 2106 East Chelsea Street Tampa, Fla.		
UNIT	CAPACITY	PRICE
Choo Choo Train	20	\$1,800 up
Whirl Wind	18-36	4,950
Kid Flying Horses	8	995
Kid Ferris Wheel	8	995
Boat Ride on Trailer	16	2,500

(Continued on page 64)

AUREL VASZIN NOW SENIOR MEMBER OF AMUSEMENT RIDE FRATERNITY

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350 ea.

THOMAS

\$75,000 up

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TUSSAUD WAX WORKS SCHEDULES NO. 2 UNIT IN NIAGARA FALLS

TORONTO—Tussaud's Wax Works will be set up at the Foodland Inn, Niagara Falls, Ont., by a local group working with the Blackpool company of Louis Tussaud.

This will be the first time in the 200-year history of the waxworks that the family group has moved from England and Continental Europe.

All the wax figures are being done in England and shipped out for opening in June of this year.

The deal is between Louis Tussaud Waxworks (Blackpool) of Canada, Ltd., Niagara Falls, Ont., and Louis Tussaud.

Admission charge will be \$1.

The display is to be set up in a hotel owned by the Sheraton Hotels, and an additional building will be added to the hotel to house the display.

GROWING TREND

County Fairs Turn To TV, Disk Names

WHILE State and other major fairs will have Roy Rogers, Tom Mix and similar names of stature, their counterparts at the county level will also feature a growing list of artists that have made their mark in the fields of television, motion pictures and phonograph records.

Altho the use of a name is not looked upon as a cure-all for the grandstand woes, who promoted right they've proved successful and many events have been bringing back known performers for years. With few exceptions, most of them are again in the market this season.

One of the outstanding examples of profitable use of names that are well promoted is the Great Jones County Fair, Monticello, Ia. Its bill this year is typical. The Chordettes, Tommy Sands and the two orchestras of Leon McAuliffe and Teddy Phillips are already signed, the two bands for their second year. Closing with Johnny Cash is also pending.

Celebrity Pitch

Macon County Fair, Decatur, Ill., a post-war revival, is going strong toward the celebrity pitch. Its program this year will boost Tommy Sands, the Hilltoppers, the McAuliffe and Phillips orks, June Taylor Dancers and possibly Johnny Cash, Wabash Valley Fair, Terre Haute, Ind., is back on the bandwagon with Betty Johnson, Dukes of DeKalb and possibly Cash.

Its northern neighbor, the Lake County Fair at Crown Point, long a user of names, this year has already signed the Rex Allen show and Red Foley. Allen will also be at Jackson County Fair, Maquette, Ia., as will Jan Garber's band. Still further north in Houshield, the LaPorte County Fair at LaPorte has set a strong program. Included will be Dale Robertson, star of the "Wells Fargo" TV series, and the McAuliffe and Phillips orchestras are also set to be featured in shows in front of the grandstand.

The demand for known attractions is spreading. Typical is Beaver, Okla., which has signed Smiley Burnette and the McAuliffe band, and Stutsman County Fair, Jamestown, N. D., is set with Pee Wee Hunt.

Split Week Wins

An innovation was tried last year in Michigan and with success. The Saginaw Fair at Saginaw and Allegan County Fair, Allegan, ex-

changed name attractions at the halfway point in their run, thus producing a double draw. They'll do it again this year with Camel Quinn signed for Saginaw, and others to be added.

The use of names is also spreading south. Beauregard Parish Fair, DeRidder, La., has closed for Text Ritter as its late-season feature and the McAuliffe orchestra will also be on hand. Fayette County Fair, West Union, Ia., user of names for a half dozen or more years, has set a program that will see Tommy Sands, Homer and Jethro, the McAuliffe band and the return of the Phillips band for a second go-around.

Many Illinois fairs will use names this year, some for the first time, others as repeats. Effingham County Fair, Altamont, will have a show that includes the Chordettes, Hilltoppers, Smiley Burnette, June Taylor Dancers and the McAuliffe and Phillips orchestras. Dale Robertson and McAuliffe are set for Carroll County Fair, Milledgeville, with Johnny Cash pending and the Phillips band for LaSalle County Fair, Mendota.

In Wisconsin the Outagamie County Fair, Seymour, has Betty Johnson and Red Foley. Northern Wisconsin District Fair, Chippewa Falls, Harmonists and Mariners; and Iowa County Fair, Mineral Point, will present Pee Wee King and his show. Southern Iowa Fair, Oskaloosa, will feature the Mariners and Red Foley, while the Emmett County event at Estherville has signed for the Phillips musical aggregation.

On Bandwagon

Michigan fairs are using names. Others, in addition to those mentioned include Tuscola County Fair, Caro, with the Chordettes inked. The singing gals are also set for Kalamazoo County Fair, Kalamazoo. Harmonists and Mariners will play Lawrence County Fair, Adrian, Mich., as well as Mower County Fair, Aurora, Minn. Mariners are also set for Crawford County Fair, Denison, Ia.

The Stephenson County annual at Freeport, Ill., has closed for the Chordettes and Tommy Sands. Northwest Missouri State Fair, Bethany, Betty Johnson and the Mariners; Davies County Fair, Elmore, Ind., Rex Allen and company, while Fulton County Fair, Lewisville, Ill., and White County Fair, Reynolds, Ind., have booked Pee Wee King.

As the result of his exposure thru television, Frankie Yankovic and his polka show has received a number of fair bookings. Included are stints at Zumbrota, Minn.; Manchester, Ia.; Highland, Ill., and Arlington, Miss.

The name is true of Red Foley, who also has a network video stint. The veteran country and western star is booked into fairs at Hoonah, Alaska; Oskosh and Elk Horn, Wis.; Marshfield, Wis., and Waterloo, Ia., plus others.

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RIDE MAKERS OUTLOOK: GOOD--VERY GOOD--BETTER

By IRWIN KIRBY

SUNLIGHT by far overwhelms the clouds in any analysis of the park and carnival ride business this year. On the manufacturing end come reports of generally good business; operators, too, are encouraged, with no indications that grimmer this year will dip below those of 1958, a satisfactory season for most people in the business of running fun rides for the populace.

Operator spending is the best weather vane for the manufacturing fraternity. Among those replying to "The Billboard" annual survey of manufacturers, the predominant note is one of cheer: "Good, Very good, Better. At least as good as 1958."

Several reasons are advanced for these projections, all of them water-tight in the minds of ride men. They point, for example, to a prolonged spell of unfavorable weather that plagued both permanent and transient operations in some sections of the nation last year. In addition there was also widespread recession talk which undoubtedly had an adverse effect on spending, not at drastic, but

initially similar, to the polo across the recent year which also inhibited the nation's amusement-spending habits.

Labor, Materials Rise

Wages, of course, continue to spiral, providing more spending money for the population, but unfortunately contributing to the aforementioned cloud on the horizon. A sampling of manufacturers shows that nine out of ten of the respondents—18 firms—have had to increase prices since 1958, some of them as much as 10 percent. While the survey itself is more comprehensive than ever before with 44 companies listed, 63 percent more than last year, and while the consensus is definitely encouraging for both providers and operators, the specter of another price rise is inescapable.

Domestic labor costs continue to rise, and so does the price of that vital ingredient, steel. The complications of labor hour large in all industries, and the ride business is no exception, so it is no surprise that the traditional optimistic outlook must be tempered. Steel workers' contracts expire in July, and knowledgeable amusement

people are aware of the possibility of strikes, unemployment, materials price increases—all affecting the advance work of new winter's Chicago trade show.

"Do you think the ride industry should encourage warm-weather shopping for devices, rather than emphasize winter buying?"

The question also produced some of the more varied comments from manufacturers. There was no general agreement, and some could have been predicted, but the response was vigorous. A couple of firms stressed the inability of most operators to tear themselves away from summer business for any demonstrations of equipment. Also cited was the difficulty of scheduling outings for purchasing before the season's growth is in, and the distractions of operating, which deter restful, logical thinking about spending.

Year-Long Shopping

More than half the companies producing rides favor year-round shopping, rather than a concentrated flurry of activity in the winter.

"I think it is vitally necessary that our industry develop a year-round production schedule," said one. "We can't maintain large factory overhead and keep it working on a few weeks of rush orders in the spring. Summer shopping and buying would help us very much."

Another correspondent, representing a major organization, reports: "We are producing more theme rides for large parks. Such themes require extraordinary engineering and architectural skill which are in limited supply in the present economy. We cannot stress too much the necessity for July, August and September ordering for next year's spring delivery. We have found that the large park owners are extremely co-operative in this endeavor and are making their intentions well known in advance of desired delivery dates."

Some other comments follow: "The best way to buy a ride is to see it in operation under operating conditions, usually done only in the summer months." "It is impossible to produce for deliveries over a two-month period."

"Warm-weather buying helps to stabilize production."

"Imported rides especially should be bought earlier, to assure Easter installation."

Of prime concern with ride manufacturers is reducing operating accidents, and many companies lay the blame for accidents as much on incompetent help as on any other reason. No matter how sturdy and safely a unit is engineered, it is emphasized, skilled labor is required to run it in order to provide entertainment while safeguarding the well being of the riders. One manufacturer of a brand-new device was told, when he cautioned a carnival man about the unit's speed, that the operator had been running the device for five years and knew what he was doing! The ride only went into production in 1958.

Care and courtesy on the part of help is one thing the industry urges on park and carnival folks, since a satisfied patron is the best advertisement for any midway. Second in importance is a neat,

flashy outward appearance. Safety and maintenance are so predominant in importance that they should be second nature by now.

Good help and courteous treatment will go a long way toward making this one of the most profitable seasons for the ride business, and with the fortification of rational grosses, operators can go into the next ride-buying period without apprehension about 1959 price policies. Orders for new equipment were very good over the winter, the weather is breaking, and the season is about to begin, bringing the industry's "moment of truth" at hand.

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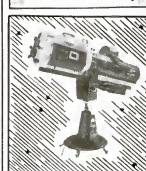
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Movement of oversized mobile homes and travel trailers requires special permits from State authorities in many cases, just as does movement of oversized or overweight trucks. Separate permits sometimes are required by toll roads.

Where to obtain these permits is indicated in this list of State and toll road authorities prepared by the Mobile Homes Manufacturers Association.

State Offices

Alabama: Permit Section, State Highway Department, Montgomery.

Arkansas: Arkansas Highway Department, Permit Section, Little Rock.

California: State of California, P. O. Box 1493, Department of Public Works, Division of Highways, Sacramento.

Colorado: Colorado Department of Highways, Denver.

Connecticut: State of Connecticut, State Highway Department, 284 Sheldon Street, Hartford.

Delaware: Traffic Division, 152 South Street, Dover.

Florida: State Road Department, Tallahassee.

Georgia: Truck Weighing Division, State Highway Department, 325 State Highway Building, Atlanta.

Idaho: Permit Division, State Highway Department, 603 Main Street, Boise.

Illinois: Central Permit Office, Division of Highways, State Office Building, Springfield.

Indiana: State Highway Department, Permit Engineer, State House Annex, Indianapolis.

Iowa: State Highway Commission, Safety and Traffic Engineer, Ames.

Kansas: Special Permit Division, Traffic Department, Topeka.

Kentucky: Department of Maintenance, State of Kentucky Highway Department, Frankfort.

Louisiana: State of Louisiana, Department of Public Safety, Division of State Police, Baton Rouge.

Maine: Maine State Highway Commission, Maintenance Division, State House Annex, Augusta.

Maryland: State Road Commission

108 East Lexington Street, Baltimore.

Massachusetts: Secretary of Public Works, 100 Nashua Street, Boston.

Michigan: Michigan State Highway Department, Permit Section, Station A, Lansing.

Minnesota: Minnesota Highway Department, 1240 University Avenue, St. Paul.

Mississippi: Engineer of Maintenance, Mississippi State Highway Department, Jackson.

Missouri: Highway Department, 5117 East 31st Street, Kansas City.

Montana: Montana Highway Commission, Helena.

Nebraska: Department of Roads, Permit Office, Room 1216, State House, Lincoln.

Nevada: Nevada Highway Department, Carson City.

New Hampshire: R. S. Nelson, New Hampshire Department of Public Works and Highways, State House, Concord.

New Jersey: Division Motor Vehicle, State House, Trenton.

New York: District Engineer's Office, Little East Neck Road and Montauk, Highway: Babylon, Long Island.

North Carolina: State Highway Commission, Assistant Chief Engineer, Raleigh.

North Dakota: State Highway Department, Permit Office, 17th Floor, Capitol Building, Bismarck.

Ohio: State Highway Patrol, Columbus.

Oklahoma: Department of Public Safety, 210 N.E. Fourth Street, Oklahoma City.

Oregon: Oregon State Highway Department, Transportation Permit Division, Room 121, State Highway Building, Salem.

Pennsylvania: District Office In Charge of the State Highway, 610 Wood Street, Pittsburgh.

Rhode Island: Division of Roads and Bridges, Department of Public Works, State Office Building, Providence.

South Carolina: State Highway Department, Highway Engineer, Columbia.

South Dakota: State Highway

Department Engineer, State Highway Commission, Pierre.

Tennessee: Tennessee Department of Highway and Public Works, Office Engineer, 518 Cotton States Building, Nashville.

Texas: District Office, U. S. 81 Interregional, North Five-Miles, Austin.

Utah: Utah State Highway Patrol, Salt Lake City.

Vermont: Commissioner 4 Highways, Department of Highways, Montpelier.

Virginia: State Capitol, Permit Section, Richmond.

Washington: Director of Highways, State of Washington, P. O. Box 327, Olympia.

West Virginia: State Road Commission, Division of Weight Enforcement, 1340 Smith Street, Room 209, Charleston.

Wisconsin: State Highway Commission, State Office Building, Madison.

Wyoming: Wyoming Revenue Department, (First county seat upon entry of State.)

British Columbia: Department of Highways, Victoria.

Province of New Brunswick: Department of Public Works, Highway Division, Fredericton.

Province of Ontario: Motor Vehicle Branch, Ontario Department of Transport, Parliament Building, Toronto.

Province of Saskatchewan: Department of Highways and Transportation, Mr. Reavly, Permit Clerk, Regina.

Toll Roads

Northern Illinois: Illinois State Toll Highway Commission, 222 Street and Midwest Road, Hinsdale.

Kansas Turnpike: Kansas Turnpike Authority, Box 3002, South-east Station, Wichita.

Maine Turnpike: Maine State Highway Commission, Maintenance Division, State House Annex, Augusta.

Massachusetts Turnpike: Massachusetts Turnpike Authority, 80 Bay Street, Boston.

New York State Turnpike: Director of Operations, New York State Turnpike Authority, P. O. Box 189, Albany.

Dallas-Fort Worth Turnpike: Texas Turnpike Authority, Operations Office, P. O. Box 126, Arlington.



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Liberty, Tex.—Liberty Valley Livestock Expo, Oct. 7-10. Benson Barker.
Orville, Tex.—Tex. Angus Calf Raisers Show, June 19-20. 20th. L. P. F. Barker.
Kansas, Ugh-Kansas Valley Livestock Show, June 19-20. Benson Barker.
Ardmore, Wash.—Northwest Int. Livestock Show, April 16-18. John Eby.
Boulder, Wash.—Frontier Jr. Dairy Show, May 15. Martin J. Tester.
Pellman, Wash.—Wash. Jr. Dairy Show, Sept. 12-13. Gerald Post.
Saskatoon-Saskatoon Jr. Livestock Show, May 18. P. B. Shepherd.
Topsview, Wash.—Central Washington Jr. Live-Stock Show, April 27-29. John E. Ball Shuman.
Spokane, Wash.—Spokane Jr. Livestock Show, June 21-22. John E. Ball Shuman.

Miscellaneous
Los Angeles—California Hobby Show (Hobby Expo Hall), April 10-18. Fred J. Tabery.
Salem, Calif.—Calif. Radio Hobbies Fair & Stock Show, June 16-19.
San Francisco-San Francisco Gift Show, Aug. 2-5. Ken Lahr, 1955 Market St.
Turlock, Calif.—Fair West Turkey Show, Dec. 1-3. M. S. Johnson.
Chicago-National Toy Show (Hotel Morrison), May 17-21.
Chicago-Chicago Int'l. Trade Fair (Hoy Park), July 3-9.
Leopold, Ind.—Carn. School Week, Sept. 29.
Oct. 3. Jack Chappman, Hamilton.
Chorlton, Ind.—Hilltop Rock Farming Match, Aug. 13-15. Sherman Person.
Anthony, Kan.—Anthony Race Meet, July 22-23. J. L. Robinson.
Hicksville, Mich.—Cotton-Bunch-Hilltop-Rabbit Show, Sept. 27-Oct. 3. Ben Gierke, Ham- Jackson, Miss.—Miss. Kennel Club Dog Show (Fairgrounds), April 10-11.
Jackson, Miss.—State Science Fair (Fairgrounds), April 24-25.
Bridget, N. Y.—Southwestern N. Y. Finner's Assn. Convention & Field Days, Aug. 5-10.
C. Edwards, 18 E. Lake Ave.
Catskill, N. Y.—Hudson Valley Volunteer Firemen's Convention, July 15-20. Claude Pat- Westbury, N. Y.—Fashions and Living Show (Riverside Racetrack), April 18-20.
Port Clinton, O.—Northwestern O. Finner's Convention, June 15-20.
Brendsville, Pa.—Western Finner's Convention, Aug. 10-12.

Elmora, Ind., Sets Plans

ELNORA, Ind.—Program plans have been set for the Daviess County Fair to be held here Aug. 3-8.

Attraction highlights include the Rex Allen Show, the crowning of the Daviess County Fair Queen with the winner to compete at the State fair, the "WLS National Barn Dance" with Homer and Jetho and the Hilltoppers, Roush's "Bill Baker's Rock and Roll Show," Professor Sherff's balloon ascension, J. J. Pomeroy's Golden Palomino Horse Ranch Tackle Show and the 27th Annual Saddle Hens Show.

Gooding Amusement Company will furnish the midway attractions.

Woodstock, Conn., Plans Centennial

WOODSTOCK, Conn.—Henry D. Dunleavy, a past president and incumbent assistant secretary of Woodstock Agricultural Society, has been named chairman of the special committee to prepare for the 100th anniversary celebration in 1960. The society sponsors the Woodstock Fair.

Dunleavy's committee already includes Erwin G. Neumann, Roscoe Stevenson, Walter King, Donald Williams, Rilla Child, Mrs. Henry Joy, Mrs. Sumner Warren, Gardner Richards, Harry Child, Cornell Green and Alphonse Dumas.

Providence, R. I.—United Jewelry Show (Sheraton-Biltmore Hotel), May 2-10.
Frankensburgh, Tex.—Fourth of July Horse Race, July 8-9. Mrs. Emma Palmucci.
Seattle, Wash.—Wash. Jr. Poultry Show, Oct. 6-7. John G. Wilson.
Hastings, Wisc.—Hastings Festival, June 4-7.

Sports Shows

Jackson, Miss.—Jackson Boat Show (Fairgrounds), April 9-12.
Silver Falls, S. O.—Sport, Travel & Hobby Show (Columbia and Ames), April 17-19. Fred Bang.
Johnson City, Tenn.—Tri-City Sports Show (Big Boy's Big), April 14-15. W. Claude Taylor.
Dallas-Southwest Sports Boat & Vacation Show (Fair Park), April 11-13.
Green Bay, Wis.—Northern Wis. Sports Show (Veterans' Bldg.), April 15-18.

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Jasper—Jasper Club Rodeo, May 29, C. P. Hill.

Merquise—Merquise Rodeo, April 24-25.

Neal Gay.

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Merquise—Merquise Rodeo, May 9. Neal Gay.

Merquise—Merquise Rodeo, May 16. Neal Gay.

Merquise—Merquise Rodeo, May 23. Neal Gay.

Merquise—Merquise Rodeo, May 30. Neal Gay.

Merquise—Merquise Rodeo, June 6.

Merquise—Merquise Rodeo, June 13.

Merquise—Merquise Rodeo, June 20.

Merquise—Merquise Rodeo, June 27.

Merquise—Merquise Rodeo, July 4.

Merquise—Merquise Rodeo, July 11.

Merquise—Merquise Rodeo, July 18.

Merquise—Merquise Rodeo, July 25.

Merquise—Merquise Rodeo, August 1.

Merquise—Merquise Rodeo, August 8.

Merquise—Merquise Rodeo, August 15.

Merquise—Merquise Rodeo, August 22.

Merquise—Merquise Rodeo, August 29.

Merquise—Merquise Rodeo, September 5.

Merquise—Merquise Rodeo, September 12.

Merquise—Merquise Rodeo, September 19.

Merquise—Merquise Rodeo, September 26.

Merquise—Merquise Rodeo, October 3.

Merquise—Merquise Rodeo, October 10.

Merquise—Merquise Rodeo, October 17.

Merquise—Merquise Rodeo, October 24.

Merquise—Merquise Rodeo, October 31.

Merquise—Merquise Rodeo, November 7.

Merquise—Merquise Rodeo, November 14.

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Soft-Spoken Sound Op

Continued from page 39

ler microphones are Franklin D. Roosevelt, Herbert Hoover, Dwight D. Eisenhower, Harry S. Truman and John Nance Garner; countless cabinet members and congressmen have also been amplified by Hartzler at political meetings or during addresses on the state of the nation or the world.

Also Fed Radio Nets

In many cases the voices were not only amplified for the immediate audience, but it was also Hartzler's job to simultaneously feed the big radio networks, a task that called for exacting performances of both men and equipment.

This exacting performance long has been the by-word of Bill's widespread operations and accounts for the big business built up over the years. On all important jobs he had top operators, and a stand-by or dual public address set just in case of an emergency. In fact, on presidential and other big amplification jobs Hartzler, in most

cases, personally donned the earphones and manned the earphone panel.

Hartzler's entry into the business came as the result of a Western vacation in 1923 which he took as a respite from his electrical contracting business in Indianapolis. He visited a number of amusement centers where crude systems were being used, most of them operated by telephone companies that were anxious to turn the business over to someone else.

Launches Firm

This rang a bell with Bill and upon his return home he investigated, huilt himself a system and offered it to several Iowa county fairs. With a little salesmanship, a few were signed up. Some of the early accounts serviced by the new firm were Iowa fairs at Independence, Manchester and Monticello, and the big rodeo at Sidney.

Gradual but steady expansion followed. First it was fairs in Eastern Iowa. Then an even greater area was embraced and during the years he added accounts. He provided the p.-a. systems at State fairs in Iowa, Minnesota, Missouri, Texas, Louisiana, Kansas,

at the Iowa State Fair has 20 individual systems and 18 are used at the Nebraska State Fair.

In recent years the demands of his growing Indiana, television and appliance business has forced Hartzler to withdraw somewhat from the sound operations. Movement of equipment and of local operators has prompted Bill to recommend to some fairs that hire his nearest operator.

At the height of his career, however, there wasn't any bigger operation in the outdoor field. One year, the "playeds" 60 fairs, 12-week seasons, had nine trucks running over the roads and a crew of over 20 experts o. the payroll.

Now with a tighter sound business, Bill is devoting more time to his hometown business, which includes the sale and repair of TV and radio sets and appliances plus the installation of electrical systems.

In looking back over the years, Bill says present-day sound equipment is a far cry from that used in the '20's. Biggest improvement has been in microphones and speakers. The old carbon and condenser type mikes have made way for present diaphragm types. Latest innovation, however, is the remote unit that is particularly adaptable to outdoor show businesses.

Uses No Wires

It's actually a complete sending set concealed on a person. Without any wires the performer can roam around a stage or arena and send his voice to the p.-a. system. It's then picked up, enriched and relayed to the audience. Arthur Godfrey, among others, has used this system with good results at a number of horse shows in recent years.

A Great Host

Altho Bill's best known as sound expert, there's a side of him that's little known—his talent as a host. In Indianapolis, his New Year's Eve shows are classics. One year he had a hole cut in the floor of his dining room. A rocket—a la Cape Canaveral—came shooting up at midnight and a ribbon-bedecked boy hopped out to usher in the new year. On another occasion he had his guests picked up in an old-time patrol wagon—a Black Maria. He even had a harmless plastic glass put into his picture window on one occasion and had a man plunge thru it much to the surprise of his guests. A little dog and a Spunkie was another one that clocked big, he recalls.

Bill was born and raised in Indianapolis where he has always lived with the exception of a few years in Des Moines. He attended Simpson College in Iowa where he graduated in 1915. He took a job in the parts department of a Des Moines auto dealership. Three years later he married his present wife, a girl whom he had known through his childhood in Indiana. In 1920 he opened a tire business there and later an electrical business which he still operates.

They have a daughter, Harriet, who is married to Leo Overland, general manager of Newberry Thrill Show Enterprises, and who

Opens May 30

Continued from page 59

of symphonies presented by college musicians.

A park area will feature avenues of fairs. Old-fashioned gas lamps will light up special period gardens and "Dancing Waters" will highlight one portion of the grounds. A giant wall in model of Westinghouse's atomic reactor, 20 feet high, will be on exhibit, and patrons will watch movies inside the Pan American World sphere. Both these latter exhibits were also at last year's season of The World's Fair and will operate free.

Other features during the summer will include a water-skiing elephant and three villages for kids—a Western type, stovetown and an Indian stockade. Admission to these will be 25 cents for the moppets and 50 cents for adults.

In addition to dining rooms on the river boat and a cocktail lounge, a main refreshment stand of stockage timber construction will serve the central area of the park plus several smaller stands throughout the grounds.

Special days will include special days for schools, clubs, industry and labor union.

has given Bill two grandchildren, Dana, 10, and Billy, six.

Bill's an active Shriner and is a member of that organization's Jesters, is active in the Independent Order of Odd Fellows and has been a member of the Indianapolis Chamber of Commerce for close to 40 years.

Edmonton Zoo Opens in June

EDMONTON, Alta.—Most of Edmonton's new zoo is still in the planning stage, but at least one phase of it, the children's zoo, is expected to be open in June.

Construction on the five-acre site north of the main zoo started last fall and progressed thru the winter. Patterned after children's zoos in Montreal and Denver, it will cost more than \$300,000. It will include a miniature railway with a quarter-mile track.

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1 Allan Marshall Auto Side	\$2,750
1 Allan Marshall Truck	5,750
1 Allan Marshall Sedan, used 10 days	6,000
1 Allan Marshall Roadster	5,500
1 King Fashions, like new, and menswear	7,500
1 Dayton Kid Farm	500
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1/2" Deposit Required.	

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BILL HARTZLER

both Dakotas, Montana, Idaho, Nebraska, Tennessee, Alabama, Mississippi and Florida, as well as in many other Western States and in Canada.

At some fairs Bill provides just the grandstand sound system, one of the more difficult operations, due to the necessity to blend music with singing and talking voices. At others it is a complete sound system that covered the entire fair grounds.

Minnesota State Fair

Hartzler installed the first complete grounds tie-up at the Minnesota State Fair with some 50 speakers in operation. His present layout

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THE FINAL CURTAIN

COLLINS—Ralph L., 64, owner of Collins' United Rides, March 20 of a heart ailment at Kearney, Neb., where he had headquarters for 33 years. Services March 23 in Kearney and interment in Marysville (Kan.) Cemetery.

GOLDBERG—Harold, 68, known in outdoor show business as Swoopy April 1 in Miami. Services were held at Gordon's Funeral Home, with burial in Miami Showmen's Rest. Michael Roman, former committee chairman, arranged the details.

HADDAD—Nadeem H., 63, owner of the Circus Bar and Grill in Palisades (N. Y.) Amusement Park, died Sunday (5) after being admitted to Englewood Hospital the previous Tuesday (31) with injuries received in a scuffle with three teenagers. The Bergen County assistant medical examiner said death was caused by a blood clot on the lung, due to beating and kicks in the small of the back. Local police had said he fell. Haddad, 25 years old, reportedly went outside the restaurant at 10:30 p.m. to quiet the youth, each 18 years old and they turned on him. They were picked up Wednesday (18) and held without bail. Haddad lived at 1025 Palisades Avenue, Fort Lee, N. J.

HANFORD—Sam, 57, billposter for over 40 years with circuses and carnivals, recently at Morgantown, W. Va.

UNGER—Milford, 72, former manager of the old Grand Opera House, Cincinnati, and the first figure in that city for 56 years, at a Good Samaritan

hospital, Cincinnati April 8, after a brief illness. He at one time he did the programming at seven leading Cincinnati theaters simultaneously. During the off season he sold tickets for the Cincinnati Baseball Club, the local Zoo Opera, advance tickets for circuses playing the area and also worked race tracks through the Western area. Surviving are his wife, three daughters and a brother.

YARD—Arthur S., 79, former circus and vaudeville performer, March 30 at Towanda, Pa. He and his wife were known as the Breakaway Barlowas. They retired in 1928. Survivors include Madge, his widow; a daughter and a granddaughter, both in Towanda.

SHOW GEAR

Little Change In Prices of Equip'mt, Etc.

GENERAL show equipment is holding its own as far as prices are concerned. Little change either up or down is indicated in a survey of firms that make, handle or sell a wide variety of equipment and gear used in the outdoor amusement business.

Typical is the Greyhound Amusement Device, Inc., Brooklyn, which reports prices on its company of Old Forge, Pa. Firm Company, of Old Forge, Pa. Firm is now producing a line of religious goods in addition to its long-time concession merchandise.

United Metal Can Corporation, of Fortville, Va., manufacturer of various types of tilt-top waste receptacles found at many fixed installations, also reports prices remain on a par with 1958.

Paper Up
The price of show paper in Canada will be approximately 5 per cent higher than a year ago, according to William C. King, of King Show Print, Edina, Minn. The hike is due to higher paper costs, he points out.

Another who has been forced to increase prices is H. W. Terpening, Ocean Park, Calif., manufacturer of shooting galleries and supplies. For him, prices for the year ended approximately 10 per cent. Business outlook is just so-so, says Terpening, who is looking for an improvement.

The outlook for punks and cotton appears as good or better than in 1958, according to Leon F. Carmichael, president of the California City, Ind., firm bearing his name. Prices are being held to the line. Buyers of admission tickets of all kinds—and millions are used annually in the outdoor business—will come up against unchanged rates this year, according to officials of Weldon, Williams & Lick, Inc., Fort Smith, Ark. According to S. M. Jackson Jr., vice-president, the amusement industry seems to be making a good comeback, slow but steady, after having weathered the onslaught of T.V. suburban living and traffic congestion.

Prices on the line of show printing sold by Curtiss Show Printing is unchanged. Official of the Cincinnati, O., firm figure business should be about the same as last year.

Carnival Routes

B. & J. Rides: Tallulah, La. Baker Unleaded (Kentucky & Morris) Indianapolis, Ind., 16-26; The Belle City (Trenton & W. Capitol Dr.) Milwaukee, Wis., 17-26; (2700 S. Chase) Milwaukee 25-May 6.

Big State: Tyler, Tex.; Greenville 20-25; Blue Grass (Tyrore Shopping Center) St. Petersburg, Fla., 13-25.

Burkhart: Jonesboro, La.; Winn-Dixie 20-25.

Capel: Bruce Kingman, Ariz., 15-19.

Capital City: Valdosta, Ga.; Carl, A. J. Center, Mich.; Crafter (Fair) Blythe, Calif., 15-19; (Fair) San Bernardino 23-May 3.

DeLuxe Rides (Miracle Mile Shopping Center): Pontiac, Mich., 13-25.

Dickson United: Moundsville, W. Va.; Navarre, Ok., 20-25.

Drew, James H. Galtersville, Ga.: Bristol, Va., 20-25.

Dyer's Delta: Durant, Miss.; Dyer's Greater, Seaside, Calif., 17-25.

Glades Am. Co. (Warrenton): Peninsula, Fla., 13-19.

Gold Medal: Princeton, W. Va.; Rainelle 20-25.

Greater Kastl: Grand Junction, Colo.

Hale's Show of Tomorrow: Kansas City, Mo., 16-May 10.

Heart of America: Coffeyville, Mo., 17-25.

Hottel, Buff, No. 2: (Fair) New Orleans, La.

Lagunas Am. Co., No. 3: Milton, Mass.

Leerig Midway: St. George, Utah, 14-18.

L. & L. Louisiana, Ark.: Manning, Ross Hickory, N. C.; Marks, John H.; Newport News, Va., 14-26.

Mercantile Jubilee (Beaumont Valley): Beaumont, Tex., 13-May 2.

Midway of Mirth: Hobbs, N. M.; Mirth of Modern: Blythe, Calif., 17-25.

Northern Rides: Altus, Ok., 20-25. Page Combined: Warner Robins, Ga.

Pan American: New Iberia, La.; Parada: Vinita, Okla.; Pryor 19-25.

Prize Premier: Lynchburg, Va.; Fowleson Am. Co., No. 1; Cosboe, Ok.; Nevary 20-25.

Rolo's Modern Midway: Chilli, Okla., 11, 17-26.

Siebach Bros.: Miami, Ariz.; Tatham Bros. Fun Fair Spring field, Ill.

Thomas Joyland: Williamson, W. Va.

Tinsley, Johnny T.: Travelers Rest, S. C.; Greer 20-25.

Uncle Joe's Am. Co.: Mason, Tex.; Brady 20-25.

Virginia Greater: Suffolk, Va.; Wolfe Am. Co.; Greer, S. C.

Worldwide Exps.: E. York, Tex., 13-16; Asherton 18-26.

Circus Routes

Clyde Beatty-Cole Bros.: Palisades, N. Y., 15-May 10.

Davenport, Orrin: Hibbing, Minn., 17-19; Duluth 21-26; Grand Forks 30-May 3.

Hagen Bros.: Athens, Ga., 13; Anderson, S. C., 14; Greenville 15; Spartanburg 16; Gaffney 17; Shelbyville, N. C., 18.

Hamid-Montrose: Pittsburgh, Pa., 13-18; Philadelphia 24-25; Montreal, Que., May 2-9.

Shelbyville, N. C., Del., 18; Shelbyville 20; Seaford 21; Queenstown, Md., 22; Laurel 23-24; Riverdale, Md., 25.

Kelly-Miller: Hugo, Okla., 26; Durant 27; Denison, Tex., 28; Sherman 29; Denton 30; Ardmore, Okla., May 1; Pauls Valley 2; Purcell 3.

Mills Bros.: Jefferson, O., 18; Youngstown 20; Windham 21; Fairville 22; Wilkesville 23; Fairview Park 24; Independence 25.

Tracy Bros.: Akron, O., 14-18; Oklahoma City, Okla., 22-24; Ringling Bros. and Barnum & Bailey: New York 13-May 12.

Miscellaneous

Clubby & Snook's Show & Dance: Wolf Point, Mont., 13; Reserve 14; Lindsey 15; Flaxville 16; Fortuna, N. D., 17; Fairview, Mont., 18; Wolf Point 20; Jordan 22; Ophelia 23; Groesbe, N. D., 24; Gilbertson, Mont., 25.

McLean, Buck, Six-Gun Law Show: Jacksonville, Fla., 16-25.

Marlow, Don, Players: Duluth, Minn., 18-23; Rapid City, S. D., 23-30.

Legitimate Shows

Duck at the Top of the Stairs (Erlanger): Chicago, Ill., 13-May 2.

Dentry Rides Again (Shubert): Boston, Mass., 13-18.

Garden District (Civic): Chicago, Ill., 13-18.

Girls in 509, The (State): Minneapolis, Minn., 13-18.

Les Ballet American (Shubert): Los Angeles, Calif., 13-18.

Musical Man, The (Shubert): Chicago, Ill., indefinite run.

My Fair Lady (Memorial And): Columbus, O., 13-18; (Taft And): Cincinnati 20-May 2.

For the Senses (Pabst): Milwaukee, Wis., 13-18.

Warm Peninsula (Ford's): Baltimore, Md., 13-18.

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Ice Shows

Holiday on Ice of 1959: New Orleans, La., 14-19; Shreveport 22-29; Austin, Tex., 26-May 3; Ice Capades, 18th Edition: Kansas City, Mo., 13-18; Fort Worth, Tex., 20-26.

Ice Capades, 19th Edition: Chicago, Ill., 13-19; Denver, Colo., 21-26; Los Angeles, Calif., 29-May 17.

Shiptads & Johnson's Ice Follies of 1959: Minneapolis, Minn., 13-26; Seattle, Wash., 29-May 10.

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Shreveport Rodeo Draws 44,957 Fans

SHREVEPORT, La.—The five-day Tony Stetler World's Championship Rodeo closed Sunday (5) with an official attendance of 44,957 spectators. The all-time high crowd record of 51,238 was set in 1937 when seven performances were presented at the Louisiana State Fair Arena.

The rodeo opened April 1 with a parade, including cowboys and cowgirls, the Bartlesville Air Force Band, Roy Kirk's 10 trained elephants, Cal (Ann) Oakley Davis and nearly a hundred rodeo contestants.

The Rodeo Cowboys' Association rodeo was held in the Hirsch Memorial Youth Center, offering a prize of \$10,000.

The all-round cowboy championship was taken by Harry Tompkins, who copied the barrel race championship with 189 points. Enoch Walker walked off with the saddle bronk championship. Sissy Thurman won the barrel race championship and Grady Allen took the calf roping crown.

Beverly and Tony Steiner, operators of the X-S Ranch near Austin, Tex., next will produce the rodeo at Montgomery, Ala.

Drop Two Kan. Rodeos

CLAYTON, Kan.—This town and Russell, Kan., have dropped their annual rodeos this year. The Clayton rodeo has been held ever summer for 12 years. A falling off of interest and a lack of funds were given as reasons.

New London Oval in 9th Race Season

NEW LONDON, Conn.—The New London-Waterford Speed Bowl starts its ninth stock car racing season Sunday (19). Sunday afternoon racing is scheduled until mid-May, at which time twice weekly night programs for special events, will be presented. Officers are Fred Benevise, president; Anthony Albino, vice-president; Frank Benevise, treasurer; Conrad Nasetta, secretary, and John Rouse, racing director, who is also president of the Independent Auto Racing Association, sanctioning club at the Speed Bowl.

Let Stadium Contract

NORWALK, Calif.—Cerritos College will build a \$650,000 stadium here, seating between 9,000 and 10,700 people. Brunzell Construction Company, Culver City, Calif., has the contract.

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LITTLE PRICE CHANGE

Mfrs., Suppliers of Eats, Drinks View '59 Season With Optimism

OPTIMISM is the key word in the vast eat-and-drink end of the outdoor amusement industry. Manufacturers and suppliers of the equipment and supplies that go into this multi-million-dollar business haven't been so optimistic since the boom days following World War II.

Optimism, according to a survey conducted by The Billboard, ranged from "good" all the way up to "record-breaking." The dissenters were definitely in the minority and roughly less than 5 per cent saw any gloom on the horizon.

Despite the bright outlook for business, prices are generally unchanged as far as equipment and supplies are concerned. In a few

instances prices have been upped by labor or material costs. In general, however, only a few have raised prices and then only from 3 to 7 per cent over a year ago.

Typical of the feeling is the statement of J. C. Evans, sales manager of Gold Medal Products, Cincinnati, who says: "On the early indications we are here being amazed at the interest. It is not too difficult to tell whether things are looking up—they definitely are. Some of the big increase for 1959 may be on new people getting into refreshment operations which utilize popcorn and snow cones. But a lot of it is new people going into the local suburban recreation deal—mainly Kiddielands."

"We feel that 1959 can not help but be a record-breaking year for any operator who has the desire to do his job right. Now more than ever, the attractive stand, serving quality merchandise in a pleasing manner, will definitely do well. People will always find the dimes for refreshments. . . . In 1959 quality, courtesy, cleanliness and correctness in operation are the keys to success, more than ever before." Gold Medal is quoting unchanged prices on most of its products.

Creators Optimistic

H. E. Chrisman, Jr., vice-president of Creators & Company, Nashville, says: "Best year for concessions in several years. Our sales up 35 per cent in the past six months. Prices at Creators are up 5 per cent due to labor and material hikes."

Optimistic, too, is R. E. Windmao, secretary-treasurer of General Equipment Sales, Inc., Indianapolis, who reports prospects appear excellent with sales showing an increase at this time. Prices are unchanged.

More people and more refreshment buying is reflected in a statement of Lawrence S. Goldmeier, president of Poppers Supply Com-

(Continued on page 53)

QUALITY GOOD

Abundant Supplies Cut Popcorn Prices

THE PEAKS and valleys in the popcorn business, which reverse their positions almost annually, this year have again reversed.

A year ago at this time there was a shortage of raw material and a resulting 50 per cent hike in prices. The 1959 picture is just the opposite—abundant supplies are on hand and prices are as much as 40 per cent below those that prevailed at the start of last season.

Some leaders in the industry claim that about every five years there is an overabundance and this year is the one. Some figure that the supply is enough to fill the nation's needs for well over 18 months instead of the usual 12.

Best result of the big crop, however, is the excellent quality that usually prevails when the production is large.

The sales outlook is excellent for the concessionaire that is handling the popular refreshment food. Growth of outdoor amusements—including drive-ins, fairs, circuses, kiddielands and dozens of others—is increasing the consumption of popped corn. It is generally estimated that somewhere near 5 per

cent more corn is being eaten each year.

Prunity Optimistic

Francis H. Barnridge, president of the 85-year-old Prunity Seed & Grain Company, St. Louis, is optimistic about the outlook while realizing that prices on raw corn will be about 30 per cent below last year.

"Large acreage and yield per acre plus an excellent quality crop will permit concessionaires to reap the longest profit on 100 pounds of popcorn ever experienced," is the way he puts it.

Barnridge says that one of the best developments in recent years is the polyethylene bags which are taking place of the old tins. They are not cheaper, but make it easy for girls and younger people to handle, and the operator is able to keep better inventory control.

Officials of the Midland Popcorn Company, Minneapolis, are more conservative price-wise. They believe that rates will be from 10 to 15 per cent below last year.

A price dip of some 40 per cent is estimated by Wyandott Popcorn Company, Marquette, O. It is their contention that the abundant crop is the five-year cycle and that consumption is increasing by 5 per cent each year.

Seasoning Mixed

Prices on seasoning are up and down due to short supplies in some types and adequate supplies in others. Coconut oil, which is not too plentiful, is some 20 per cent higher. Peanut oil, which is plentiful, will probably move into the picture this year, prices being some 8 to 10 per cent below 1958 levels.

Companion to popcorn on many midways and other outdoor establishments are peanuts, and much the same conditions exist on the goodie. Large trays have softened prices considerably and, according to Leon P. Kaloustian, partner of the Virginia & Spanish Peanut Company, Providence, R. I., prices are between 10 and 25 per cent below last year.

Smog-Resistant Trees

LOS ANGELES—Smog-resistant coral trees from South America were planted along the Vermont Avenue mall entrance to Griffith Park recently as part of the city's Plant-a-Tree Week.

AUTOMATION—EVEN IN THE POPCORN BIZ

AUTOMATION has come to the popcorn business, the large scale commercial end of the industry.

A new type corn popper, engineered by Electroware Corporation, Chicago, handles the entire process without any operator attention.

It's loaded with 50 pounds of raw corn, six quarts of oil and four pounds of salt, then merely goes on its way to pop all or any part of the load, according to how the dial is set.

A thermostat is the trigger. After the skillet is heated the oil enters; then 16 ounces of corn pours into the skillet and is continually stirred at it. A large auger, which also stir and impedes expansion, enters the picture after the popped corn moves to a second chamber. In this latter chamber it's also stirred and then released into a heated storage well.

IN THE SOUTHEAST



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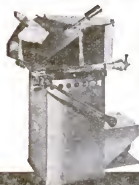
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IMPROVEMENTS

Many New Products For Eat Stand Ops

CONTINUAL improvement and the introduction of new equipment for the outdoor food and drink concessionaire has long been a highlight of each new summer season, and 1959 is no exception. Many new popcorn makers, beverage machines, snow and floss makers and equipment and supplies to go along with them, have been developed since last season. Some are described briefly below.

Soft Drinks . . .

Multiplex Faetor Company, St. Louis, is one of the leaders in the development of new equipment this season. Recently introduced were 17 and 45-gallon oak barrels that may be used for a wide variety of cold beverages. Firm says the operator can draw any one drink continuously at the rate of 10 to 15 per minute via a size three faucet arrangement. Barrels are supplied with mechanics, refrigeration or equipped for ice cooling.

Also new in the Multiplex line is a conversion, self-contained portable electric refrigeration unit for the 45-gallon barrel dispenser. This unit converts the Multiplex

ice-cooled model dispenser into electrically cooled units. The lid of the ice barn is removed and a plastic flexible overflow pipe is inserted into the drain outlet. The self-contained refrigeration unit, complete with lid, is then put into place and connected. The new unit weighs 55 pounds.

Also new at Multiplex is an electric carbonator that mixes CO₂ with water.

A. Dalkin Company, a division of American Machine & Foundry Company, Chicago, is marketing a new single drink, non-carbonated dispenser that is electrically refrigerated and has a capacity of over seven gallons. It is animated and illuminated.

Latest addition to the field by Ohio Beverage Dispensers, Inc., Wooster, O., are new four-way drink arms that handle from one flavor to a combination of two flavors and both high-pressure soda and soft soda. They come in both straight arm and goose-neck types.

Stanley Knight Corporation, Chicago, is pushing its new DK-36 beverage dispenser, which incorporates many new features.

Popcorn . . .

One of the newest corn poppers is the one introduced by S. T. Echols, Inc., Bismarck, Mo. The unit is all-electric, has a six-ounce kettle, infra-red heat lamp and totally enclosed motor for stirring. The popping unit lifts off the rack and thus may be easily cleaned. Counter model lists at \$180 f.o.b.

New in the line of Poppers Supply Company, Inc., Philadelphia, is its pre-packaged caramel corn mix. All ingredients are in one package. Contents are dumped into the kettle, water is added and the stirr made.

Krispy Kist Korn Machine Company, Chicago, is featuring its new popcorn with a capacity of 100 pounds per hour. Priced at \$985, it is said to save half the seasoning cost over conventional unit as it pops and sits each batch. The firm says no oil is used on kernels that are de-oiled.

Gold Medal Products Company, Cincinnati, has introduced its new Jet Pop Popcorn Popper that has many innovations and improvements over older models.

Snow . . .

Samuel Bert Manufacturing Company of Dallas, long in the snow cone field, is marketing two new machines this season. Both incorporate a stirr dispenser in the unit proper. The No. 2 Deluxe priced at \$320 and the No. 3 Deluxe at \$335.

The Sno-Matic ice shaver made

FAMOUS HOT DOG SANDWICH BORN AT WORLD'S FAIR

THE HOT dog sandwich as it's known today—most popular sandwich at any outdoor and many indoor attractions—traces its lineage to the Chicago 1893 and the St. Louis 1904 world's fairs.

The sausage itself is said to date back to 1500 B.C., but the dog didn't do its first overcoat until shortly after the turn of the present century.

The uncled frankfurter first hit the big-seller list at the World Columbian Exposition in Chicago in 1893. Anton Feuchtwanger introduced the treat there and cleaned up.

The eager appetites of the fairgoers led Feuchtwanger to move to St. Louis for the Louisiana Purchase Exposition in 1904.

The story is false or not—that he leapt the purchasers while gloves first to keep their hands clean, but too many valled off with the gloves. In defense, he had a local bakery bake up edible containers, long buns to fit the sausages. It scored big, too.

By Gold Medal Products Company, Cincinnati, has been redesigned with a new drive in mechanism. Firm has also developed folding stands for snow setups and is offering an eight-ounce dipper.

Two new size cups have been introduced that give the operator a choice of economizing for dime sales or giving a souder value for 15 cents. Also new is the Dispenser-Track, which holds three or four flavors and includes a drip tray and spoon compartment. Built in portable model, it lists at \$32.50.

The snow cone case being manufactured by S. T. Echols, Inc., Bismarck, Mo., can be converted to popcorn to help sales on cool evenings when snow sales slow down. Conversion kits for the de have case are \$105 and for the regular case, \$100.

Floss . . .

New items in the cotton candy field are take-home bags introduced by Poppers Supply Company, Inc., Philadelphia. Firm says the candy won't melt or stick in the polyethylene bag and will hold up for as long as 10 days. The bags enable the operator to make cotton candy in advance of the rush crowd, make a rainbow of colors and two and three-color cones with one machine. Candy is made the usual way, dipped into the bag and tied. Ties are furnished.

Strawberry Flossine, a new flavor, has been added to the flavin-corn combinations made by Gold Medal Products Company, Cincinnati. The Flossine rapidly changes colors with no need to pre-mix with sugar.

Cold Medal also has a new Filter Flostard that is sold as a complete unit, or inod mild for trailer mountings. It contributes to cleaner operation and can serve as an extra stand for we-kind crowds or one-day celebrations. It is fully portable.

Soft Serve . . .

Freez King Corporation, Chicago, reports that its Motomagic mix feed, standard equipment on their floor models only, has now been incorporated in the new counter model No. 875 soft ice cream freezer. The unit fits easily in a small space and is designed to dispense live four-ounce cones a minute or nine gallons hourly.

More a cold drink than soft-serve ice cream is the shak unit being manufactured by Swedish Freezer Manufacturing Company, Seattle. Available in both counter and floor models, it makes a cold drink that consists of thousands of tiny frozen, flavin particles serving in a semi-liquid state. Manufacturer says the unit eliminates the long freeze-drying period a d low capacity formerly associated with the drink.

Miscellaneous . . .

Freez-King Corporation also is featuring a new brewer that works on the infra-red process. The unit holds up to 125 pounds, has less shrinkage advantage, double-action vertical reamantage spits and a total of 24 bulbs. Broiler cooks chickens, turkeys, roasts and ribs.

Salt Lake Spot Adds a Jenny

SALT LAKE CITY—A 36-horse Merry-G-Round has been added to the Madler Goose Land at the Motoc-Vu Drive-In Theater which recently opened for the season.

The two-acre playground now includes a Miniature Train, ponies, Miniature Airplanes and Octopus, and boat rides, according to Erick C. Peterson, owner of the theater. He expects to add a Cinderella Pumpkin Chariot, which will be drawn by two white ponies.

Schleppy Still Ill; Robert Coleman Home After Wreck

INDIANAPOLIS—Blond Schleppy, veteran park man of Indianapolis and New Orleans, remained in serious condition at Methodist Hospital here following a January auto accident, but Robert D. Coleman, of Riverside Park, has been released from the hospital. Coleman, brother of John Coleman, president of the park company, was in the same auto accident. Mrs. Coleman and Mrs. Schleppy were in the accident, but escaped with minor injuries.

Paris, Tex., Sets August 17-22 Run

PARIS, Tex. — Red River Valley Exposition will be held August 17-22 this year, directors of the organization announced last week. Harry Wilson was re-elected president with Dr. J. W. McCoy named first vice-president, Robert Glass, secretary, and Don Wair, treasurer. Other vice-presidents elected are Walter Bassano, Leo Caviness, Ward Cox, R. V. Fennell, A. B. Burk, Paris; Raymond Miesch, Clarksville, and Tony Byrby, Mount Vernon.

PHILADELPHIA — National Industrial Recreation Association will have its annual convention here May 24-27 in the Bellevue-Stratford Hotel.

Food is loaded and removed from the rear.

Poppers Supply Company, Inc., Philadelphia, is featuring an all-in-one candy cooker for candies or caramel apples or chocolate truffles. Complete with dual boiler accessories, it lists at \$99.50. Also from that firm is the all-in-one candy apple mix which sells at \$1.50 per bag.

Steel Products Company, Cedar Rapids, Ia., has engineered its automatic coffee-maker so that it can be adjusted for dispensing a cup at a time or be changed to manual operation. Under manual, it will pour as long as the coffee button is pressed, enabling the operator to fill any size container.

A hot chocolate dispenser with animation and illumination, is being marketed by Heat Exchangers, Inc., Chicago. The unit has a glass bowl and lists at \$99.50.

try a **FREE** working **SAMPLE!**

popsit plus! will bring more profit to the most profitable concession in your theatre!



America's finest popcorn seasoning imparts rich butter-like flavor... and color!

PROVE IT NOW!

We'll send you a working sample, free for the asking!

SMONIN • PHILADELPHIA 34, PA. popping specialists to the nation

POPPERS
has the
most
complete
selection
of
**MONEY-
MAKING**
machines
and
supplies!



POPPERS FOR SNOWBALLS

HEAVILY INSULATED ICE SAVER

Pays for itself
insulated on all
sides; holds up
to 200 lbs.

\$39.50



ICE SHAVERS

With cases and with-
out cases, all types
and sizes . . .

from \$50.00 up.

See complete line
in the 1959 catalog.



"FLAVOR-GO-ROUND"

TURNTABLE

Dispenses 6 flavors
in 15" counter space!
Turns at a touch on
ball bearings. Flash-
ing lights. Topple-
proof.

\$32.50

(turntable only)
"Meas-U-Rite" 1 oz.
dispenser faucets for
turntable, \$14.95 ea.



FOLD-AWAY SNOSTANDS



In 4' and 5' widths; storage shelf for syrup cups,
flavors, etc. Warp-proof body, adjustable legs.

4' Stands . . . **\$135.00** 5' Stands . . . **\$159.50**
Tents and Stands also available for Cotton Candy,
Hot Dogs, Drinks, Popcorn and Candy Apples.

POPPERS FOR COTTON CANDY



PORTABLE FOLD AWAY STANDS & TENTS

Tents available in sturdy, waterproof, fire and mil-
dew-resistant Dacron! All are 7' tall; awning-drops
to enclose stand. Red and white striped.

4'4" wide **\$119.50** 5'4" wide **\$139.50**

Fold-Away Flossstands

In 4' and 5' widths for one or two floss machines.
Warp-proof body, adjustable legs.



\$275.00

complete with pen.
Money Back
Guarantee.

WHIRLWIND FLOSS MACHINE

Trouble-proof . . . easy to operate! Easy to regulate
thickness of cotton!

Case of cast aluminum-magnesium alloy!

14½" x 18½" x 19½" Pen 25" dia., 21½" high.



NEW "TAK-HOME" BAG FOR COTTON CANDY!

Protects cotton candy . . . creates
take-home sales!

Use to make multi-color cones with
one machine!

Cotton candy will not stick to
these pulp bags . . . and they
keep fresh for days!

Price: \$19.95 per 30 with ties.



POPPER'S "CANDY STRIPE"
FLOSS PAPER
IS SALES-APPEALING!
\$11.95 for 4000
4" x 12" sheets.

POPPER CARRIES A COMPLETE SELECTION OF POPCORN
SUPPLIES . . . BOXES, BAGS, OIL, SALT, CORN . . . YOU
NAME IT, WE'VE GOT IT!

SOLD BY LEADING DISTRIBUTORS EVERYWHERE

POPPERS FOR CANDY APPLES ALL-IN-ONE MIX

No recipes... no mess... no fuss!

Just empty package into kettle, add water, cook, dip, spin the apple and you're in business! Mix packed in moisture-proof bag, each bag containing enough to cover approx. 115—21½ apples; 6 bags to carton.

\$1.50 per bag



"ALL-IN-ONE" CANDY COOKER \$79.50

(ELECTRIC OR GAS)

Now available, a heavy duty, fast cooker to use with either electric or gas. The electric model is another Poppers first!

Use this stainless steel beauty to cook Candy Apple Syrup, Caramel Corn Syrup and Hard Candy!

Equipped with the following: Large kettle insert, heavy duty. Stainless steel mixing spoon. Kettle tilting clip.



\$99.50

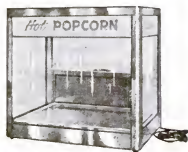
CANDY APPLES DISPLAY CASE

Only Poppers Has These Gold-Anodized Aluminum Display Cases for Candy Apples. Case displays over 80 apples on two levels. Illuminated by fluorescent light.

OTHER POPPERS SPECIALTIES

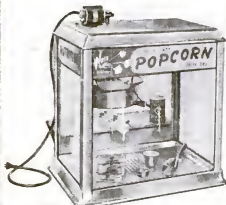
Caramel Apple Dip... Something Different! Cello Wraps for Sanitary Candy Apple Sliced Sticks, toppings, bags... what do you need?

POPPERS FOR POPCORN



POPPERS SPECIAL WARMER AND DISPLAY CASE! \$99.50

Keeps 2 bushels of popped corn warm until sold! Glass and gold-anodized aluminum construction. 28½" x 19½" x 24", 110 V, 250 watts. INFRARED HEATING!



FAMOUS WHIZ-BANG POPPER \$265.00

For high volume locations!

12 oz. kettle, pops 240 oz. per hour... gives you sales up to \$24.00 per hour! Cast aluminum case and kettle, scoop and measuring cups included. 33" x 29" x 21", 110-120 V, 2000 watts.

"ALL-IN-ONE" CARAMEL CORN MIX

\$1.50 per batch

Poppers "All-in-One" Caramel Corn Mix with Butterscotch flavor is a completely dry mix with all the ingredients to make a near perfect syrup for caramel corn coating. Just empty contents of package into your kettle, add water and cook. Each batch will cover a pretzel can of popped corn. (If corn is popped dry, add 2 teaspoons of salt.)

READY MADE CARAMEL CORN IN BULK

POPPERS CARRIES A COMPLETE SELECTION OF POPCORN SUPPLIES... BOXES, BAGS, OIL, SALT, CORN... YOU NAME IT, WE'VE GOT IT!

POPPERS FOR PEANUTS

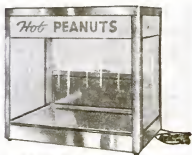


\$249.50

... and price includes cooling cart!

NEW ROAST KING Gas Peanut Roaster

A streamlined gas-fired roaster that handles 15 lbs. per roast, up to 40 or 50 lbs. per hour! Easy-to-clean aluminum case. Roaster: 15½" x 34" x 33"; cart 16" x 16" x 16", weight 85 lbs.



POPPERS PEANUT WARMER AND DISPLAY CASE \$99.50

A Poppers exclusive! Holds up to 75 lbs. of roasted peanuts... in a beautiful glass and gold-anodized aluminum case! INFRARED HEATING! 28½" x 19½" x 24", 110 V, 250 watts.

FOR PIZZA NEW "LA PRIMA" WARMER & DISPLAY CASE



Keeps pizza and slices hot, ready to serve; adds taste and hot sales during rush periods!

\$99.50

All aluminum case 24" x 22" (21½" high); illuminated by fluorescent lighting; 2 removable trays (each holds four 9" pies); 110 V, 750 watts.

Machines, equipment and supplies shown are only a small sampling of the complete Poppers line. Write for FREE 1959-60 catalog. We feature GOLD MEDAL and other quality products.

POPPERS SUPPLY CO., Inc. of Phila.

OUR ONLY LOCATION: 1211 N. 2nd St., Philadelphia 22, Pa. — 24 hour phone service: GARfield 6-1616

Texas
Abilene--West Texas Fair Assn. Sept. 12-19.
Joe Cooley.

South Dakota

Alvin-Bradoria Co. Fair Assn. Oct. 8-10, Wiley
Benton
Amarillo-Tri-State Fair Assn. Sept. 21-26, Raul
Benton
Angleton-Brazoria Co. Fair Assn. Oct. 6-10,
Riley Giddens
Arlington-Arlington Community Fair Assn. May
21-23, Vernon L. Miller
Boerne-Guadalupe Co. Texas State Fair, Oct. 27-31,
Joe Goetschius
Boerne-Kendall Co. Fair Assn. Sept. 5-7, Frank
Sultenfuss Jr.
Brenham-Washington Co. Fair Assn. Sept. 30-
Oct. 3, Jack Hermene
Carlton, Van Zach Co. Fair Assn. Aug. 20-22,
Carl J. Walley
Center-Brazoria Co. Fair Assn. Oct. 6-10, Irma
W. Parker

Tennessee

D. A. Halverson.
Crockett—H. L. Livestock Show & Sale. Oct. 17.
C. W. Sullivan.
Crosby—Crosby FFA Fair & Rodeo. Aug. 20.
22. Claude Havard.
Dalhart—Inter-State Fair Assn. Oct. 12. Nick
Craig.
Dallas—State Fair of Texas. Oct. 9-25. James
Stewart.
Edna—Jackson Co. Fair Assn. Sept. 8-10. G. A.
Shreve.
Fredericksburg—Gillespie Co. Fair Assn. Aug.
20-22. Gilbert Eckhardt.
Goliad—Goliad Co. Fair Assn. Sept. 24-26. Mrs.
Jesse Schulte.
Humble—Humble Futura Farmer Fair & Rodeo.
Humble. 22-24. A. W. Turner.

RIDES WANTED
Merry-Go-Round, Ferris Wheel and other
major Rides.
Cottin Fair, August 37-26-29.
Old Negro Fair in America.
E. A. GRAY
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Phone 1262

(Continued on page 107)

RIDES WANTED

RIDES WANTED
Marry Go-Round, Ferris Wheel and other
major Rides.
Gallatin Fair, August 27-28-29.
Old Negro Fair in America.
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Thank you, Roy and Dale!

**...and Pat Brady, The Sons
of the Pioneers and all the
talented members of the
Roy Rogers Show.**



Your friendly, inspirational and fast-moving show delighted the 60,000 youngsters and grown-ups who packed the Florida State Fair grandstands for your performances.

Five all-time records were shattered!

✓ Total grandstand admissions UP 146%!

✓ Total gote edmissions UP 45%

✓ All-time single grandstand attendance record broken with a NIGHT performance!

✓ **Greatest total Midway gross**

✓ **Biggest single-day Midway gross in history of Royal American Shows!**

We wish you many more record breaking experiences in 1959!

Florida State Fair

AND GASPARILLA ASSOCIATION, INC.
J. C. Huskisson, General Manager — P. O. Box 1231, Tampa, Florida

Rhode Island
East Greenwich—Rocky Hill Fair, Aug. 25-30

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Shelbyville-Lee Co. Agri. Fair Assn. Sept. 26.
Oct. 3. R. C. McCutchan.
Charleston-Exchange Club Fair-Coastal Carolina
Fair. Oct. 26-31. R. B. Scarborough.
Columbia-South Carolina State Fair. Oct. 19-
24. Paul V. Moore.
Florence-Eastern Carolina Agri. Fair Assn. Oct.
12-17. S. H. Jones.
Newberry-Newberry Co. Fair. Oct. 19-24. Frank
Sutton.
Orangeburg-Orangeburg Co. Fair. Oct. 8-10.
J. M. Hughes.

WANTED

WANTED
For the
**SELINGSGROVE
FAIR**
The largest Night Fair in Pennsylv-
ania, drawing between 80,000
and 100,000 people.

WEEK OF JULY 13 to 18
INDEPENDENT SHOWS
with their own outfits. Can also
use a few more good legitimate
Concessions that do not conflict

Write,
ROLAND E. FISHER, Mgr.
 Selinsgrove Feis
 Selinsgrove, Pa.

Page 10 of 10

Texas Shrines Map Production Plans

Austin Joins Fort Worth, Houston
In Set-Up to Frame Own Programs

FORT WORTH—Greater co-operation between the Shrine temples at Fort Worth and Houston, plus the addition of the temple at Austin, Tex., will mark the production of Shrine events in those cities this fall.

Barney Parker, Fort Worth general chairman, confirmed last week that co-operation between the temples was being intensified this year.

He said that Shrines at Fort Worth and Houston have worked together to a lesser degree from time to time in the past but that

this year they have gone together to lure a single director, Bob Atterbury, and there will be greater united action on other facets.

Parker said that at least half of the acts used in one show will be in the other, that the same musical director probably will be used, and other similar combinations will be finalized.

Addition of Austin to the plan multiplies the implications. Parker said that "whether this extends to other temples in the future will be entirely up to the desires of the temples."

Austin previously has purchased an organized show. In producing its own show, Austin probably will use staffers and many acts from the Fort Worth and Houston shows.

PARADE SET

Harf'd Shrine
Ticket Sales
Top '58 Pace

HARTFORD, Conn.—Plans are set for the 27th annual Shrine Circus here April 20-26, a parade will be held Saturday (18) and will include a restored hand-carved cage of Ringling Bros. and Barnum & Bailey Circus, from Emerson Wild Animal Farm in nearby Newington.

Talent is to be supplied by Frank White, Arthur Winters, a general chairman, Tom Lilly acts as show chairman and Ralph L. Emerson is handling publicity. The show will be virtually the same as that for the recent Island Garden date at West Hempstead, N. Y., also produced by White.

Advance ticket sales are ahead of last year and program advertising is approaching last year's all-time high figure, according to Emerson.

Omaha Shrine Features Bergen, Kimris, Malkos

OMAHA—The Tanager Shrine Circus opens its doors here today (13) at Civic Auditorium. In its 30th year of operation, the show will run Sunday (19) with matinees on Friday, Saturday and Sunday.

Heading the line-up is Edgar Bergen, who will do two spots in the performance and serve as master of ceremonies. Cuneo's Wild Animal Fantasy, Buschbom's Wildlife Horace, Casting Brothers, Kelly Seals, Jack Joyce's Camel, Kelly-Miller's Elephants, Flying Malkos and Les Kimris are some center ring acts.

The program lists a band concert and Grand Entree spot, to be followed by Cuneo's Wild Animals. Two aerial acts, Styfles and Marcos, next take over the arena. A pair of bar acts, Johnson and Owens on horizontal bars and the Noble Trio on parallel bars, follow in rings 1 and 3. The show is followed by the Joanne's Golden Girls in the center, flanked by the Cylettes and Les Blue and Yette, unicycle juggling. Bob Barnett appears in a solo bit.

Display 11 has Eddie Hendricks and Tommy Bentley on low wires

Kelly-Morris
Tour Unlikely

NEW SMYRNA, Fla.—Willie Morris, owner of the Kelly-Morris Circus, the former Beynon Bros. Circus show, probably will not tour the unit this season but will probably return to the road in 1960. Winter quarters is eight miles south of here on U. S. 1. The plant he's been leased to in Miami area is "splitting costs" unit.

King Opening Upped 2 Days

MACON, Ga.—Opening of the King Bros. Circus has been advanced two days to April 25, instead of the 27th as originally announced, Bernie Crisman reports. Location is the same, the recreation grounds at Warner Robbins Air Force Base, under police auspices.

In 1 and 3 and the Erksons balancing in center. Edgar Bergen solos with Charlie McCarty, followed by Bill (Chief) Buschbom's eight Liberty bells. A mixed aerial number has Miss Marco, Kitty Wendt, Helene Hendricks, the Hildays and Corinne Desno in the air. The casting Roberts hold the arena themselves with a cradle-trampoline combo, followed by clowns. Roland Depp's Scals are surrounded by Tommy Bentley's and Angela Winslow's Dogs in 1 and 3. Next Jack Joyce presents his camels alone. Clowns number one and follow Edgar Bergen's second act with Mortimer Sherd.

Fredly Logan presents the Kelly-Miller Circus Elephants followed by a double-barreled tight-wind-up. First, the Flying Malkos show their flying retina presentation. Les Kimris present their Saber Jet aerial number for the finale.

Clothes include George La Salle, Jim Snell, Bob Barnett, Ted Adams, Bill Alcott, Frankie Day, Bob Hazell, Ed Smiley, Mamie and Charlie Baker. The production is under the direction of Roy Wright. O. M. Wilbur is superintendent of properties.

CIRCUSES

NEW SHOW DUE OUT OF HUGO

HUGO, Okla.—Newest entry in the circus field is the James Christy Circus being framed here by Vernon Pratt and Corky Flunkert. The show will move on eight trucks and work under canvas. Pratt formerly operated various circuses. Flunkert has been a tiger in several circuses and earlier was in the Phinkett Family Tent Theater.

Famous Cole Opens in Tex., Names Staff

COOPER, Tex.—The Famous Cole Circus opened its 10th season here Wednesday (8) with an enlarged show and a new six-piece big top. The advance crew has three trucks and six billposters. Shows plans a 32-week season and will go to the West Coast for the first time.

Staff includes Herb Walters and Glen J. James, co-owners; Dr. John C. Wyder, president; Herb Walters, general manager; Glen J. James, manager and legal advisor; John A. Frazier, general agent; Francis Kitzman, advertising manager; Elsie Kitzman, director of publicity; Hazel Frazier, promotional manager; Ben M. James and Helen Walters, front row; Red Fokers, general superintendent; Charles Rex, superintendent of transportation; Jon J. James, auditor, and Jay L. James, public accountant.

Other staffers include Corky Clark, electrical superintendent; Doris Smith, cookhouse; Mr. and Mrs. Ross McKay, concessions and snake show; Dick Loter, rhino show; Mr. and Mrs. Wayne Newman, pony ride; Smoky Burgess, menagerie superintendent; Floyd Bradbury, band leader and slide show manager; Shirley Lee, wardrobe; Ernie Wiggins, 24-hour man and national advertising representative; and Mr. and Mrs. Joe Wright, reserved seats.

Hunt Midway Adds Model Circus Unit

BURLINGTON, N. J.—An addition to the Hunt Bros. Circus midway this season will be a miniature circus display. The trailer-mounted walk-around is provided by Americana Displays of West Long Branch, N. J.

The show sets up on location in Dover, Del., on Wednesday (15) and operates on Saturday (16). First two weeks will be played in that State, Harry Hunt reported.

Kelly-Miller's Route Book Mailed

WALNUT RIDGE, Ark.—Route books for the 1959 season of the Al C. Kelly & Miller Bros. Circus have already been mailed by General Agent Al Miller here. The 100-page booklet includes numerous photographs of show personnel, lists the circus staff and its route for 1959, when it first toured the West Coast.

SOMETIMES BRILLIANT

Big Ringling Array Goes Liket-Split

Continued from page 59

moving quickly into a hilarious aerial acrobatic turn. The pace which is set early and maintained thruout the show is one of liket-split procedure, which showed some of its two-fast timing into the third week of the engagement. Opening night's glaring deficiency was excessive speed, a trouble which persists even now, albeit somewhat tempered. The audience takes the hindmost when dugged determination for a two-and-a-half-hour performance results in numerous acts being cut short by the whistle. For some it proved embarrassing. To the staff's credit, the show raced home on opening night in 2:55 flat, including intermission. It was more than enough time for most other circuses, but scarcely enough for this one.

Tigers, Lions, Bears
Opening display has Hans Neumann walking seven tigers on one end. Prof. George Keller's lions and tigers on the other, and Karlus E. Meyer, the Paramount Bears in the center. The bears did not work until after the opening weekend and it was several days after they showed the circus. The degree of co-operation. Their reluctance was attributed to nervousness at the previous night's lion escape and flash bulbs.

Neumann's routine, which will stay with the show on the road, is accomplished with gunshots, whip cracks and fighting. For some tiger tips, hoop jump between pedestals and double-hoop jump. The last is a feat, for the show an electric bulb-floored circle. Somehow, this presentation falls flat because there is no indication of flames and the beast used is not in the least leasant. Keller's act proceeds smoothly and includes both talking and a laydown, when him sprawling atop his animals.

Mauri J. sticks chains above an end ring while the animal gets its foot stuck. The act is a filler, leading into the Barbra Brothers' aerial bar hinks. By Cristiani-NBC Show To Include Spots For Cristiani Dates

CHICAGO—When the Cristiani TV show is aired over NBC next week, it will include spots which tell about the circus' upcoming appearances in Chicago and Los Angeles.

Tom Parker, promoter, who brings the Cristiani show to these two cities, revealed last week that he has purchased the local connection to be broadcast midway in the NBC network show.

MUSKOGEE, Okla.—Bailey Bros. Circus opened here April 2 on a three-day stand. The program run-down is included:
Flying La Forms, clowns, Houdini and Dukes' Dogs, Reddick and the Mad Scientists, aerial; Jeff Murphy, clown's camera; Whiz Kids, unicycles, the Houdinis and the Monks, aerial; Reddick's Aerial Platoon, Houdini's 1912 Ford, intermission, Dukes and Carroll, juggling, Aerial

now this act is a knockout, with plenty of comedy and appreciable tricks, climaxed in net-diving departures.

Sixteen elephants come into the three rings, with Hugo Schmitt working six babies in the middle. Timing here is impressive, with simultaneous bits accomplished in all rings, such as a mounted pair on each side of a pedestal-topping elephant. The same grouping is accomplished in all rings at once, as with stumps and walking mounts. The long mount is included for a climax.

Globe Act Succeds

Clowns walk around, then five balancing acts, take over with a novel entry—12 purple-costumed girls walking globes onto the arena floor. This is good flash and they go to their respective rings and platforms. Two Sisters occupy the center, flanked by Young China, the Verdus, Six Dovers and Mar-dells. Dovers offer four globe standers bearing a rigging on which two girls do balancing. The Dovers take over and, with a little aerial, inject new life into a standard globe routine. They roll their globes up an angled ramp and down again, to plenty of laughs and to gasps at their backs.

Clovers go a rocket flight, a clown going up in the missile as a human and emerging as a monkey. Then white-and-gold-costumed riders take over, with Angeline Bislini and Rusty Parrot doing barbecue in the outer rings.

(Continued on page 93)

Bardez Tender Buys New Top, Names Staff

SARASOTA, Fla.—The Bardez Tent Show will go out in late April with a new top, according to Doc Milton Bartok, owner and veteran tent show business for 30 years.

The Minstrel Show uses a cast headed by Stookums Nelson, producers. Bill Goss is show and director. David Bartok, son of the owner, handles concessions. David Harper is the canvas boss of the new top. Leonard Shriver is assistant manager and agent.

Mr. and Mrs. Neil Schaffner, who have played in the show with their Toby and Susie tent show, showed the educational TV film dealing with their summe, stock act—top to the Sarasota Shrine, club at the Lido Casino March 12.

Staffers include Bob Stevens, manager; Syd Stevenson, treasurer; Harry Hammond, concession manager; George Bell, trumpet, organ and band leader; Marie Loter, organ, and Jimmy Dodd, drums.

Bailey Opens With LaForms, Whiz Kids, Kristensens, Reed

Montons, Grover O'Day, bikers, Lew Henderson and Marko the climp, clowns, Carolyn, cloud diving, Kristensens, riding, and Louis Reed with three baby elephants.

PARK UNIT PLANS SURVEY ON SAFETY

Ammunition Proposal Delayed For Possible Action Next Year

CHICAGO — NAAFPB's safety committee and insurance officers met in New York Tuesday (3), mapped preliminary plans for a safety fact-finding survey. Members will be asked to co-operate in the study, which will be supervised and evaluated by the National Safety Council.

Safety Chairman Robert Platt

stressed this would not be a regulatory measure, but a voluntary educational program to reduce accident claims and increase favorable publicity.

The committee will submit a proposed plan to the NAAFPB convention next fall for action by the membership.

Meanwhile, John S. Bowman, NAAFPB executive secretary said that action on a proposed plan to conduct special shooting gallery ammunition for NAAFPB members was being deferred until 1960.

Fred Pearce Jr., chairman of the ammunition committee, is revising plans for the set-up. He stressed that the purpose was to give park owners far greater control over cash at the galleries. The purpose was not to produce a special price, and the proposed shells would cost the same as stock models, it was pointed out.

Bowman said that the plan was deferred because it had not been possible to contact some park owners during the limited time and in off-season. Further, he said, many parks already had made commitments elsewhere for this year's supplies of ammunition.

2 NEW RIDES

Santa Cruz Gels Record Easter Week

SANTA CRUZ, Calif. — A record Easter vacation operation and the planned installation of new rides point to a good season for the Santa Cruz Soudie Company, Thomas W. Cutting Jr., general manager, said here.

Cutting said that Easter brought a "fine group of young adults who gave us a week of little trouble and big receipts." On the basis of 1958, when the town was hit by rain flooded the downtown area, Cutting declared "the 1959 week may be held at a record high."

A No. 10 Big Eli Wheel will be delivered about May 1 and a Philadelphia Toboggan Cars Cops ride is on order for June delivery. Cutting said that a new ride, a platform area of 4,000 square feet had been constructed for these rides.

Later this year construction will start on a sea wall to enclose a new ride and concession area of approximately two acres. The area will be in operation in 1960, with the sea wall and fill alone costing approximately \$150,000.

Karl Bruhn is heading the park's 14-piece orchestra, which started the dancing season March 21 in Coconut Grove Ballroom. Billy May has been booked to play the spot on May 2 and the Four Freshmen are returning on June 6.

Major Rides Swell Topeka Kiddieland

TOPEKA, Kan. — Fifty per cent completion is reported on the Roller Coaster being erected at Topeka Kiddieland, owner Horace Frantz reports. April operation is planned.

The relatively new operation had only one major ride to this year, a Century Flyer Train, but Frantz is adding, in addition to the Roller Coaster, an old-style Merry-Go-Round, built by Philadelphia Toboggan Company, and a Silver Streak, both bought from Johnny Denton's park in Charleston, W. Va. There are a dozen kiddie rides.

The Coaster, supervised in construction by Eddie Lees of National Amusement Device Company, was negotiated for at the winter convention in Chicago. It solves the problem of being seen from the highway, as the park itself is in a partially wooded area, set behind Highland Court Shopping Center.

The ride is being built on the

hillside with the station at ground level somewhat forward of the ride proper, and the result being visible from the road some distance away. It is 28 feet high and 1,400 feet long, with capacity 16 adults or 24 kids. It is the first of a new produced, low budget coaster line for smaller parks, having a structure prefabricated at the National plant, utilizing welded sections of steel tubing that are bolted together, and conventional wood track. Drive components are pre-mounted into one unit.

Frantz entered the business in recent years with the purchase of an interest in a bowling alley. He later bought up a group of locally-made kiddie rides, and went into a side venture by operating an Auto Scooter and other rides on the Fernandez show in Honolulu. On his present location he is constructing a new roller coaster, the Merry-Go-Round. The site has nearly 20 acres in use and in reserve.

Buck Lake Adds Pioneer Town; Opens May 24

ANGOLA, Ind. — Harry Smythe will open Buck Lake Ranch next here May 24 for the season with three new promotions to augment the Sunday stage shows. A National Horse Show Fencing Tournament, a Steam Tractors Show and an Antique and Classic Auto Show are scheduled on various Sundays during this season.

New this year will be an Oklahoma museum and a Pioneer Town filled with carriages, huggies, fire engines and life-size wax figures of well-known Western heroes.

There are also seven rides, a trout fishing pond, amusements, square dancing, wrestling on Saturdays, picnics and the Show Boat to draw patrons to the popular lake from nearby communities.

114th Season Gels Rolling At Compounce

BRISTOL, Conn. — Pierce and Norton opened Lake Compounce's 114th season the weekend of April 4-5, scheduling Sunday a Sunday operation only during April and May. The park will open at 7 p.m. Saturdays, and at 1 p.m., Sundays.

New season has an 18-hole miniature golf course, located in a maple grove overlooking the lake. The course is elaborately landscaped and terraced on five elevations.

This Markle's orchestra started its fifth dance season in the ballroom Saturday (4). Name band policy resumes April 25, with Ralph Marterie's aggregation the initial headliner.

Sam Cox is again providing continuous free entertainment, starting at 2:30 p.m., on Sunday afternoons. Later in the season, this program will be augmented by different guest units and novelty acts each week.

Building Work Slows Roller Coaster Opening Sked

NEW YORK — Construction work behind schedule, is preventing Rockaways' Playland from following its normal early-season operating pattern. Dick Geist, vice president, estimated the time lag in months.

The Roller Coaster and Kiddie Up are prevented from running. April 1 Saturday-Sunday operation, April 3 Fridays thru Sundays, and May 15 full-time operating has been projected. At present there are no open units on the midway.

Considerable building has affected the food operation, which will feature new serving stands this year. Basement and utility trench work has been conducted. At present, Geist estimated, some 100 men are at work on the various projects

FEW EXCEPTIONS

Parks Install New Rides, Delay Elaborate Lights

CHICAGO — Spot check of parks operated by people who make the NAAFPB's grand tour of European amusement centers reveals that there will be few adaptations of foreign ideas to see this summer.

Principal additions traceable to the tour are the two Calypso rides, bought in Germany and now in operation at Playland Park in San Antonio and Springfield Park in Oklahoma City.

Marvin Staton, of Springfield, reports that his Calypso was imported from Hamburg to Houston and was trucked to Oklahoma City, where it was set up for initial operation on Easter Sunday.

Staton said that during the season he plans to develop some decorative changes similar to ideas espoused in Europe, and already considerable lighting has been added around the park.

Davis, Pease, Youtie This is typical of the plans and progress outlined by several others. Davis, Blount and Marterie produced some unique spring, tree-lighting devices that he had seen at Blackpool, England. He now reports that several parks have been in to sketch his fixtures and that more may turn up someplace.

The E. M. Pease, of Pease's Summer Resort, Geneva-on-the-Lake, Ill., was among them.

Staton said that during the season he plans to develop some decorative changes similar to ideas espoused in Europe, and already considerable lighting has been added around the park.

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Lake, O., are adding much brilliance in the form of color and lights. Getting more attention, however, is the installation of a new steel Roller Coaster at the park. And they have been considering purchase of a Turnpike Ride.

Herbert Youtie, of Playtown, Morton, Pa., indicates he has been studying the possibilities of mounting some of his rides on an angle, in a fashion similar to rides he saw in Europe. He's also installing some running lights from poles at his main entrance. And he's still toying with plans for an Upside Down House, such as was seen at Ramsgate, England.

Like others, Youtie is mulling (Continued on page 95)

Ed's Park Opens After Lapse; New Ownership

HARRISONBURG, Va. — Ed's Park in nearby Nantux, shuttered in 1958, will reopen this season under new ownership and with a strong promotional plan. Assistant manager for the 20-acre roadside layout will be Alan Wolfenson and his wife, Betty. They are the sons of Dr. Gilbert Wolfenson of New York, both aiding Jerome (Colonel) Kelly, the owner.

Ed's Park has changed its name thru a succession of operators since being established nearly 50 years ago. It has picnic area, swimming pool, roller skating, parking, rides and concessions.

Midget Charley Syverson will be permanent coo feature. Also coming in are Morris Brown with concessions and Sydney Daniels with four rides of the park's total. 22. Other concessions include Jimmy Trump with Auto Cars and Train ride, and Charley Root with sandy floor, popcorn, snow cones and peanuts. Food and a large bingo are to be leased out.

Ed's Park is on Route 33 outside Harrisonburg. It is located on a free gate and free parking this year, contracted with the former 50-cent gate and paid parking. Plans are set for square dancing and regular dancing supervised by Buddy Starcher, local TV and radio personality. Hot Rods, Hummers will be conducted daily from the grounds. Syverson will entertain kids with his animal balloon routines and clowning.

Opening is set for Saturday, May 16, and the operating schedule will continue thru Labor Day.

Mouse Heads Up Dallas Fair Park

DALLAS — The midway at State Fair Park here opened its 22-week season Saturday (4). The park opens at 6 p.m. weekdays and at noon on weekends with 22 major rides, 12 kiddie rides and six additional amusement devices. The midway shutters September 13 to prep for the State Fair of Texas in October.

A Wild Mouse, installed last July just prior to the 1958 fair, will head the ride line-up. Starting the first week in June, special evening vision stars, rock 'n' roll artists and circus acts will perform free twice nightly.

Organizations are offered special rates on rides. The park boasts a Roller Coaster, twin Ferris Wheel and the largest Merry-Go-Round in Texas.

Riverview Boat-Park Company In New Jersey Adds to Staff

PENNSVILLE, N. J. — Jerry Kadtz, veteran publicist for Willow Grove (Pa.) Park, has joined Riverview Lines of Philadelphia. He will be in charge of public relations events and other duties for Riverview Lines and Riverview Park here. His resignation from Willow Grove went into effect last week. The line operates day and night cruises between Philadelphia and Camden, N. J., and is on the coast of Pennsylvania. This will be the third season under ownership headed by Lou Silverman.

Riverview has a full complement of rides and other units. Included are Auto Shooters, Bubble Bonnet, Carousel, Dolly Racer, Donkey, Flying Wheel, Flying Saucer, Flying Boat, Hot Rods, Hummers, third Coaster, two t-ain rides, Rocket to Mars, Old Mill, Laff-in-the-Card, Laughing Cuck, miniature golf, shooting gallery, Little Showboat, Tom Sawyer's Ark, and a 10-ride Kiddieland.

There is also a Frontier Land cowboy village attraction.

Amusement Park

and running mechanisms to make maintenance easier. Stock automotive bearing and seals on some parts would save an operator from carrying spare parts which are obtainable only from the ride manufacturer.

... PARK BUSINESS:

"The present status of the amusement parks appears to be on the upswing business wise. I am unfamiliar with the theme parks or western villages, but in our small kiddieland we have the same customers year after year with no lessening of the ride appeal. We have added a few rides and changed a few, but the kids will still ride all they can."

... LONG-TERM OUTLOOK:

"The long-term outlook for parks is good. That greatest competition we find is the limited time that many of our patrons have. The strength of parks is the personal participation each patron may indulge in. Weakness? Surly employees and dirty rides."

to failure, for we have the same grounds, same rides, same games each year. It is necessary for survival that we work diligently on new promotions, television tie-ins, beauty contests, fireworks and many others."

contenance of such rides as the Scrambler and the Wild Mouse would indicate that there is a market for new and different rides, and that the price one can be justified if the ride does have merit."

... PARK BUSINESS:

"The amusement park business, in my opinion, is in a very healthy condition. Generally, I feel that Disneyland has had the effect of raising the general level of the amusement park business. It is my hope that ride manufacturers will recognize the use that he has made of ride designs. There are imaginative designers available, and I cannot understand why any ride cannot be designed with a theme so that instead of patrons being ridden in buckets, cages and non-descriptive cars, they are transported in rockets, jets, Model-Ts, or some such characteristic vehicles that would fit the theme of the ride."

... 1959 PROSPECTS:

"We have had no indication this far that business this season should not be as a par with last season. However, we must bear in mind that we had a particularly hot and dry summer last year, and that it may be difficult to equal last year's attendance due to such favorable weather conditions."

better than they have for several years. . . . We plan on putting still more effort into the promotion of special events since it seems that the regular day-to-day business is sick-stick and this doctor does not have the cure. So we will have to treat the patient where it does the most good."

WILLIAM B. SCHMIDT

Riverview Park, Chicago, comments on the . . .

... RIDE MARKET:

"First, we've got to remember that with rides you can only go up and down, around and over. But we need new things regularly to have something to talk about. The ride manufacturers are doing a lot better on producing new rides. The standard ride market includes not only parks, but also kiddielands and carnivals. But for the biggest rides the market is small, limited to parks, and more of a problem. It is significant that Disney designed his own major rides, using components from some of the manufacturers. Disney stirred up great interest with his park and that together with exposure he gave it on TV provided the strongest impetus to the ride business."

"We have used a number of foreign rides. For a while they were the only source of new, big rides. Our manufacturers are trying more now. There is still room for improvement in construction of some rides."

... PARK BUSINESS:

"I'm bullish and have been a long time. Again, Disney has showed us how it can be done. Rides have durable appeal, while other attractions vary. Theme parks have the same basic need and this is rides, if they are to get return business. While we need new rides, the established rides have continued appeal."

... LONG-TERM OUTLOOK:

"There is no question but that parks have a standard appeal for all. In addition there are fresh groups all the time and more kids. Our competition is the bathing beach or a heat wave. In very hot weather no one will go anywhere. Television is no longer the competition it was and now we use it. There are many who disagree with me on this one, but kiddie parks are not competitors so much as they are places to entertain kids in riding rides, to educate them for the real thing."



KEN DAVIS

Biloxi-Gulfport Park, Biloxi, Miss., comments on the . . .

... RIDE MARKET:

"I believe there are enough rides to furnish us for any size operation, but the majority of them could be simplified in their drive

J. P. COLIHAN

Excelsior Park, Excelsior, Minn., comments on the . . .

... RIDE MARKET:

"I believe that there are more new good rides being offered than ever before. In the past, about one of every 10 new rides proved itself to be a year-after-your-money-maker. Now that picture has changed so that in the past few years we have had new proven money-making devices such as the Scrambler, Wild Mouse and Turnpike to name just a few."

... PARK BUSINESS:

"I feel that Disneyland is like a World's Fair, and I do not believe that it will have the same present standard amusement park layouts, any more than the Chicago and New York World's Fairs did some years ago. Properly promoted and operated, I believe that Kiddielands are a distinct source of competition to an adult type park, therefore I feel that kiddie parks are a very important feature in any park."

"With a new generation coming along each year, I feel that the standard rides such as we have known thru the years, will still have a great appeal for many years to come."

... 1959 PROSPECTS:

"Conditions in this area indicate that we will have a good season this year. Our picnic bookings at this time of the year are on a par with last year, and we hope to exceed the number we had last year by the end of the season."

... LONG-TERM OUTLOOK:

"I believe the long-term outlook for amusement parks is good. The weakness lies in the fact that unless we do something to promote new business, we are liable

WALLACE MASSEY

Fair Park, Nashville, comments on the . . .

... RIDE MARKET:

"I remember about the need for new rides a few years ago. It is true that some have now appeared on the market and some of them are making good headway, especially the Mouse ride, the Scrambler and the Round-Up. Some other new big rides have not done so well. Nothing new in the kiddie rides have done very much except the Helicopter. . . . The imported rides are fine but I would be reluctant to purchase; the problem of getting replacement parts could be difficult."

... PARK BUSINESS:

"I do not think anyone could do what Disneyland has done except Walt Disney. However, I think what they are doing can be a very stimulating factor. I would say that they are setting the pace and we should follow in a similar direction as far as we possibly can. We are going to have to grow, or someone else will."

... 1959 PROSPECTS:

"If we have the weather we should have the best season ever. Of course, a steel strike could hinder business in some sections, but not here. We have a very balanced economy. We did not feel the so-called recession last year."



ROBERT E. FREED

Lagoon Park, Salt Lake City, comments on the . . .

... RIDE MARKET:

"I am particularly impressed with the development in amusement rides in the last few years. It is my opinion that greater strides have been made in originality and in the design of new rides in the last two or three years than in the preceding 10 years. Specifically, it would seem that the general ac-

JAMES D. CARPENTER

Carter Lake Pleasure Pier, Omaha, comments on the . . .

... RIDE MARKET:

"It looks like ride operators and ride manufacturers have come to the place where they realize that the park-going public wants something more than the same old ride. European imports, I believe, are responsible to a great degree for this awakening. Perhaps if manufacturers will come up with something new and versatile with wider appeal the public will return to our entertainment instead of sitting before the television in air-conditioned comfort."

... PARK BUSINESS:

"The Super Kiddielands and fun centers no doubt have had their effect on the business of the traditional park and Kiddieland. Once a year many of our customers become tourists and as such they visit the Supers one place. On their return they tell me of the wonder and no doubt secretly wonder why Carpenter does not get on the ball. I am sure they do not fully realize that such a park must have a terrific transient business just as we must have the regulars. As transients on one-time basis, they are willing to pay the tariff of the super spot, but once is enough for the old pocket-book. We must depend on the regulars and avoid investing in the so-called theme. We could not charge our regulars for something which they would very soon tire of as a steady state."

... 1959 PROSPECTS:

"Prospects for a good season look

GERRY CRANSHAW

Playland Park, Vancouver, B. C., comments on the . . .

... RIDE MARKET:

"It is evident the influx of imported rides has caused a stir amid the ride manufacturers of America. This has created a new interest, not only for the purchaser, but also for the manufacturers to produce new rides thru competition, which is essential to American living."

... PARK BUSINESS:

"The amusement industry today is increasing immensely due to the introduction of new riding devices. The inception of Kiddielands and the expensive use of decorous themes. With the vast increase in population, especially on the West Coast, a greater demand for permanent parks is evident. It is therefore worth considering a conflicting theme to be used as a trademark."

... 1959 PROSPECTS:

"Altho this will be our first complete season with our new park in Vancouver, we are looking forward to a successful year. In 1958 our new million-dollar park was not completed until shortly before the Pacific National Exhibition and therefore we have no basis for comparison."



J. W. (PATTY) CONKLIN

Belmont Park, Crystal Beach, CNE Midway, Ontario, comments on the . . .

... RIDE MARKET:

"We try to keep abreast of the market and try all new riding devices manufactured in the United States. In the past 10 years there have been only three or four major rides that have had much appeal. Kiddie rides have taken a similar status."

"As a result of lack of ingenuity by the manufacturers, we have

Owners Speak Out

been going to the European market.

"A large cash award to originators, whether manufacturer or individual, would be a great inducement to develop new mechanical devices. . . . It might be a good idea for the manufacturers' association to come up with a prize of some kind itself.

"Another important thing about rides from Europe is that each one has some unique feature in the way of decorating, color scheme, canvas and what is commonly known as gingerbread to enhance the attractiveness."

... PARK BUSINESS:

"Regarding the status of American parks and the outdoor amusement industry, in my opinion we have not yet scratched the surface. "I think the influence of Disneyland and projects of a similar nature are a great help to our business from my own experience. In Disneyland and all other amusement centers I have visited in the past 40 years, riding devices and Fun Houses have the greatest overall appeal, despite the fabulous amounts of money that have been spent on themes, such as Western Villages and other unique settings."

... LONG-TERM

OUTLOOK:

"The long-term outlook for the outdoor amusement industry is very bright, but in order to get real results we must dispose of a great deal of old equipment to make room for riding devices and other attractions that have a greater appeal. I have heard any number of comments that television has affected the outdoor amusement industry. This I cannot agree with."

JACK SINGHER

Fontaine Ferry Park, Louisville, comments on the . . .

... RIDE MARKET:

"American ride manufacturers are aware of the tremendous market for major amusement rides to the fact that many new rides have been offered on the market in the last few years. The European manufacturers have offered several outstanding major and kiddie rides that have captured the fancy of the American public. However, I firmly believe that park operators will more readily accept good American-made rides if the manufacturers present rides with proper appeal."

... PARK BUSINESS:

"I think the amusement park business in the United States has great future. Consumer spending is the highest that it has been in the history of the United States. Amusements always get their share of this spending and properly managed amusement parks will always get their share. Disneyland and other theme type parks with major television advertising tie-ins are very helpful to all of us in the amusement park business. Kiddie-

lands are helpful to major amusement parks. After a child reaches a certain age he feels grown-up and wants nothing to do with kiddie rides. He is then a prime customer for the major amusement parks. I am not a firm believer in theme parks for all locations. I think they must be unique and have the proper exploitation such as Walt Disney gives them. A park, in my opinion, will soon lose its appeal if it is not exploited properly. I think the traditional amusement parks have good potentialities. However, with the great population shift to the suburban areas, many parks today are in bad geographic locations within their respective areas."

... 1959 PROSPECTS:

"We expect a better season than 1958, when the Ohio valley experienced the worst season, weather-wise, in 20 years. We are also subjected to high unemployment due to Louisville's close relation to the building industry. With general economic conditions having improved in this area and with our hopes for a better weather break, we anticipate a better season for 1959."

EDWARD J. CARROLL

Riverside Park, Agawam, Mass., comments on the . . .

... RIDE MARKET:

"I think that the NAAFPB has had a great deal to do in stimulating the American manufacturers to produce new rides to keep up with the foreign market. American manufacturers, given the proper support by the parks, will produce rides far superior to the foreign market. By support, I mean to purchase the rides in the developing stages and not wait for two or three years to see how everybody is doing with it. This has been proven by the Eli Bridge Company with their Scrambler, John Allen with his Crazy Cups, Allan Hawes with his boats and Monorail, and Ben Schiff with his Wild Mouse."

... PARK BUSINESS:

"Disneyland has had a tremendous effect on the industry and proves that all you must have is an idea and the courage to back it up and of course, a little sugar to go along with it. The theme parks are here to stay, providing they have the proper location and are not crowded on top of one another. The traditional style park should incorporate the theme parks into their own particular situation, such as in their kiddielands."

... 1959 PROSPECTS:

"The prospects for business at our park this year are exceptionally good. There is not too much unemployment. We are not dependent on any one single industry for our revenue as we have diversified plants in our area. We were not hit much by the recession last year and if our winter business in our Bowling Alleys and Roller Skating

Rink is any barometer, we are looking for good business this coming year."

... LONG-TERM OUTLOOK:

"Park operators should consider the change of attitude in the children of today and the teenagers and also the shorter working hours of the parents and plan accordingly."

"The weakest point in the business is the so called competitive park that underestimates everything they have to offer and also the park that does not keep in mind the responsibility it has to their patrons."

ABRAM BAKER

Glen Echo Park, Washington, comments on the . . .

... RIDE MARKET:

"The ride manufacturers in this country seem to lack imagination in planning and developing new rides, and the quality of construction sometimes leaves a good deal to be desired. Domestic manufacturers are certainly eager to sell rides, but they do nothing to assist park operators in the way of financing on favorable terms. This has prevented many park operators from going ahead with needed revitalization and expansion programs."

It seems significant that the most talked about new rides in the amusement park happen to be German imports: Kiddie Carousel, Satellite Jet and the Wild Mouse, which domestic manufacturers are trying to copy."

"The ride industry might do well to think about adopting a plan similar to that of the auto industry, a plan that would allow for the trading in of old rides on new ones. This would allow park operators to change major rides more often, thereby helping to keep the public more keenly aware of the fun and excitement that a park has to offer."

... PARK BUSINESS:

"The significant factor about the influence of Disneyland on the amusement park business in general is that Disney has proved we are limited only by our imagination and determination. This has been a big boost to many park operators."

Traditional style parks will always have strong appeal as long as they offer the public new things from time to time. Theme parks, villages and traditional style parks have in common one big thing upon which success depends—and that is promotion."

... 1959 PROSPECTS:

"This year we are celebrating our 50th anniversary. We are looking forward to the big anniversary to the park's history. We are fortunate in that we are not affected by strikes, plant-shutdowns or similar factors that affects the general economy of an industrial area."



JULIAN NORTON

Lake Compounce Park, Bristol, Conn., comments on the . . .

... RIDE MARKET:

"I think that the Amusement Ride Market has improved considerably over the past few years. A short time ago it seemed as the new designs, especially for major rides, was at a standstill, so much so that the NAAFPB offered a prize for the most novel new ideas in this category. Domestic manufacturers were concentrating more on kiddie rides during this period. However, the recent introduction of imported rides of a major type apparently stimulated this market to the extent that today there are quite a number of popular new rides available."

... PARK BUSINESS:

"Taken as a whole the present status of the Amusement Park Business throughout the nation is on a pretty sound basis. I think that the Disneyland influence has been a decided asset to the industry by keeping the public Amusement Park minded. Other theme parks of a similar nature, also they may be competitive in some areas, are still in no way detrimental to the traditional style parks. Competition is something one must be prepared to meet in any type of business."

"Ride appeal in itself is not enough for the successful operation of an amusement park. A good promotional program is necessary to attract patrons to the park."

... 1959 PROSPECTS:

"Economic conditions and weather are two of the most important factors and with a fair break in the weather, economic conditions in our area point to good prospects for business. I have not heard of any important changes in business policies by any companies regarding rides or businesses, although there does seem to be slightly more of a trend towards the multi-type, outting by several organizations."

... PARK BUSINESS:

"The outlook for parks is negative. Outside of such major investments in parks of the Disneyland type, there have been few installations of major amusement parks of a conventional type of any consequence during the past 30 or 40 years."

"In order to encourage a continuing patronage for parks is necessary to resort to many such resources as free acts, fireworks, special events and increased advertising."

"Without these incentives the demise of amusement parks would be accelerated."

FRANK S. TILCOY

Steepchase Park, County Island, N. Y., comments on the . . .

... RIDE MARKET:

"The amusement ride market at

DUDLEY COOPER

Ocean View, Seaside Park and Seaview Beach, Norfolk, comments on the . . .

... RIDE MARKET:

"It is gratifying that an impetus has been given to the creation of so many new amusement rides as well as the entrance in the market by other than the long-established ride manufacturers."

Influx of foreign rides will have a good effect in stimulating new competitive ideas among our American producers."

... PARK BUSINESS:

"The influence of Disney in the amusement park field will be great on the product ride manufacturers. Disneyland and like operations will have a favorable effect on ride manufacturers who will pick up new and good ideas from these innovators."

"To convert to a Disneyland or Western Village theme would entail vast changes and a great outlay of money. . . . and to make such changes is economically unfeasible."

... 1959 PROSPECTS:

"The Norfolk-Fortsmouth-Virginia Beach area does not depend on smoke stacks for its income. Rather, its principal industry is the apparel and tourist business. The area's major industry is the State's major industry. Therefore we can reasonably expect a steady flow of traffic at least comparable to former years."

... LONG-TERM

OUTLOOK:

"My opinion of the long-term outlook for parks is negative. Outside of such major investments in parks of the Disneyland type, there have been few installations of major amusement parks of a conventional type of any consequence during the past 30 or 40 years."

"In order to encourage a continuing patronage for parks is necessary to resort to many such resources as free acts, fireworks, special events and increased advertising."

"Without these incentives the demise of amusement parks would be accelerated."

This point is in a much more healthy state, especially in regard to adult rides. The trend following World War II was in the building and operation of Kiddieland operations. The trend in the last few years has swung back to the major ride market. . . . to have the adult and teen-age participation comprises the major portion of business in large parks, running in our area to approximately 65 per cent of attendance."

As to the imported devices, they have been a great help, not only in some good productive rides, but also as a stimulus to American manufacturers. I still hold that an American device manufactured by outstanding American companies, need not take a backseat to devices of the imported variety."

... PARK BUSINESS:

"The outlook for major parks and Kiddielands appears to be good. The biggest unknown quantity these operations face is still weather, which is by labor contract. (Continued on page 89)

Jet Propelled Profits!

Here's a gold mine for you... Allan Herschell's Sky Fighter. A sensation when introduced in 1952 and still a leading profitmaker at carnivals and parks. Youngsters can't resist the fascination of riding in one of the thin, high-flying jet fighters and "firing" the realistic crackling guns. With the aid of fluid drive, planes make smooth take-offs. Then they are lifted 6½ feet into the air by an hydraulic mechanism.

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ROLLER RUMBLINGS

MARSI Hatches an Egg, Disclaims Chick—URO

CINCINNATI — The March bulletin of the United Rink Operators contains additional comment on recent action of the Manufacturers' Association of the Roller Skating Industry in awarding exclusive representation rights to the Roller Skating Rink Operators' Association of America.

Said the URO bulletin: "The recent serving of 'alphabet soup' (if one may so describe the unsatisfactory MARSI-RSROA-URO connection lately dished out) is causing acute indignation. Reactions from URO members, independent operators and some manufacturers have been prompt and indignant."

As was to be expected, the unanimous demand is that full details of the vote be made public. It is felt that those manufacturers who make up MARSI should be willing to proclaim their position and give the reasons for their stand. On the other hand, it is undeniable that to do so would be to immediately draw fire from one side or the other, for they have placed themselves directly in the middle of the battle."

As an illustration of the reprisals which may be expected, we quote from communications received which are typical:

Charges Coercion

"A Michigan operator: 'It is hard for one who has been affiliated with MARSI since its inception to understand how it could be coerced into voting as a body to prohibit an organization like the URO from manifesting its views in shows, which are supposedly run for skating manufacturers to exhibit their wares to rink operators.'"

The URO has always commanded the respect of the skating industry and has never used the organization as a pressure group to coerce other operators or manufacturers. It is definitely not in the best interests of skating to prohibit the URO from showing at MARSI trade shows, and one that should be rectified immediately by the members of MARSI."

A Wisconsin operator: "It is unfair for any group to have the power to say who can be admitted to important meetings, that is imperative to the roller skating operator for his business, and who can't. There are trade laws to prevent just these unfortunate happenings... Since when does an organization like the URO have to give in to a judicial intimation uttered by a party that feels they have the right to say who may be admitted to meetings or permitted to have access to certain products that are important in filling the demands of our customers. It is as easy as saying who may operate a rink and who will just have

to throw in the towel... I think we should be given an accounting as to how the voting went. Then we could act accordingly. I myself would boycott the opposing companies and give the business of my rink to someone who values the opportunity normally to rink."

Talks Antitrust Action

"A Pennsylvania operator: 'An astounding action, contrary to all principles of free enterprise and fair play. A continuance of this step by MARSI may mean an investigation under the antitrust laws such as the juke box industry is now undergoing. An embarrassing thought for an industry catering primarily to youngsters.'"

"An Iowa operator: 'I definitely think we should know or make an attempt to know the names of these manufacturers who vote against the URO. I, for one, would not want to buy from one of them.'"

"A California operator: 'It's pretty unfair when one organization can completely dominate a should-be intelligent group of business people, such as the manufacturers. We would like the names of the manufacturers who voted against us so as to give our business to people who really want it.'"

"From the amateur organization: 'It is my humble opinion that this gesture is the most un-American and unbusinesslike occurrence ever to happen during my many years with roller skating.'"

"A Michigan operator: 'It is hard to visualize manufacturers being enough to make such a stupid mistake. We have been of the opinion that MARSI was one of the finest organizations that have ever been in the interest of roller skating, but it is on the brink of being destroyed by those who are selfish enough to use pressure to get their own wants as individuals regardless of what the result will be for the industry. We cannot stand in order today, in a small area, where we learned who wanted our business and who didn't. We, as URO members, feel that we are entirely within our right in asking for a public statement from the dissenting manufacturers that they wish to discontinue to exclude URO from future MARSI shows.'"

Innuit to URO, Others

"A Pennsylvania operator: 'This is an innuit to the URO and independent rink operators... Are we going to continue turning the other cheek like a weak steve?'"

"A California operator: 'I would now seek to make that everyone now knows just where we stand in regard to getting together with the URO and what their intentions are. Also, just how much some manufacturers think of our business. It is now time for members of the URO to get together and do something or just wait for another slap in the face. I don't like being slapped in the face. As soon as possible, I'd like to know who of the manufacturers voted against skating in the URO shows. I'm not so set in my ways that I can't change the product I'm using.'"

"An Oregon operator: 'It has had an effect in that it has aroused operators who have been dormant for months or even years. I have had many calls from operators who were infuriated by the action that took place in Atlanta.'"

And what about the manufacturers? Here the responses indicate an odd state of affairs. Having hatched the egg, the hatching of the chick is being delayed. Off-the-record conversations with manufacturers result in more than three claims of the three big participants; even the one voted for neither organization has been claimed by two manufacturers. Another contends his vote was cast by an un-

authorized representative. The following have expressed their attitudes for publication:

Manufacturers Speak

"To-Mac: 'You can use this letter in any way you desire... We are in a position when it comes to the operation and policy of either organization... We have a product to sell... We cannot become involved in the political methods of any group or company...'"

"Riedel Shoes: 'We here at Riedel's think the whole thing stinks. This was a secret ballot thing and normally we don't vote. How I voted. However, since you already have acknowledgments from four companies that claim a bipartisan vote, I must disclose my vote. Someone is lying. If it's impossible to have four votes because we are one of the four...'"

"Perry Cline (Rink-Cote): 'MARSI can not afford to be drawn into organizational controversy between operators and manufacturers. It can not afford to discriminate between them. If both can not exhibit on their merits on the same basis as the manufacturers, both should be excluded... I should like to have this matter again referred to the members for vote on two organizations or to exclude both.'"

"We repeat, we do not want to promote organizational squabbles. We respect the organizational affiliations of our friends as we do their politics and religious ones... We are ready to believe that this action did not represent the real wish of the manufacturers, who are working with their own competitors so that all skating necessities may be displaced to all back operators. We feel that in some instances the vote was the result of pressure tactics, as no intelligent businessman would, except under duress, vote to almost definitely antagonize a substantial group of his customers... If the very existence of MARSI is threatened by making it a bone of contention between the two organizations... it is definitely in the best interest of skating that all three groups be given official standing in future shows..."

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The surface with traction to preserve new roller skating floors and to wear old floors.
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FAIRS & EXPOSITIONS

COLO STATE RECEIVES SUPPORT FOR 500G HALL

PUEBLO, Colo.—A \$500,000 industrial exposition hall to be operated as a major tourist attraction on a year-round basis at Colorado State Fairgrounds here has been assured of backing by some of the State's industrial firms.

The building, utilizing Colorado materials and manufactured products, would be 160 by 300 feet. It has been proposed that the Legislature appropriate the money for the building with the funds to be repaid to the State in five years from rental of display space.

"Members of the Fair Commission and I have talked to several of the State's top industrialists and manufacturers and they feel that Colorado should have such a permanent display of the State's products," explained Clyde P. Fugate, State Fair manager. "They have assured us of their financial support and are of the belief that others will do likewise."

The space rentals would be contracted so that the building would be paid for at the end of five years. After that, rentals would be scaled down. The project would be made possible by industry, the rentals would be deductible as other business expenses and the State would get all of its money back. The State Fair would own, maintain and police the exhibit building.

"It is a big project and, of course, could not be completed for this year's fair. It would be a great thing if Colorado's industries could launch this as their major contribution to the 'Rush to the Rockies' Centennial. We could start Colorado's second century with it."

Fugate went on to point out that approximately 300,000 people attend the State Fair each year and that with proper advertising the industrial hall could become a major factor in "telling" the Colorado industrial story.

Ohio Schedules DeQueen, Ark., 98 County, Indep't Events

LANCASTER, O.—A total of 98 county and independent fairs are scheduled in Ohio for the 1959 season, according to Russell W. Alt, secretary of Fairfield County Fair here and president of the Ohio Fair Managers' Association.

The turnstiles will start to click the third week in July and continue well into October.

"The advent of favorable weather finds many fairs giving attention to getting their buildings ready, grounds in shape for the 1959 exhibitions," Alt added.

The first fair will be Jackson County Fair, Weston, July 23-25, with Warren County Fair starting a day later in Lebanon. The closing events are the season's Alt's own fair here, October 14-17, and the

Penn Yan First of N.Y.'s 54 Fairs

ALBANY, N.Y.—Fifty-four fairs are scheduled in New York State this year, according to the Department of Agriculture and Markets.

In addition to outdoor fairs, the American Institute of the City of New York conducted its annual display in schools April 10-11, 12-13. The outdoor fairs, the American Institute show receives State money as reimbursement for premiums.

The 54 outdoor shows include the New York State Fair, Syracuse, September 4-12; eight youth events, the regional fair at Altamont, and county fairs.

Herkimer County Fair at Frankfort, which is included in the 1959 list, is in the process of qualifying for fair status. Fairs not classed as youth fairs become eligible for aid when they have paid for at least \$5,000 a year in premiums for three consecutive years. James A. Carey, agricultural fairs representative in the Department of Agriculture and Markets, said the law limits at \$10,

DE QUEEN, Ark.—A parking area to accommodate 400 cars is being prepared at Sevier County Fairgrounds here. The road from De Queen to the fairgrounds is being widened to accommodate two-way traffic.

FLORIDA ASSN. SHORT COURSE SET MAY 17-19

GAINESVILLE, Fla.—The Florida Federation of Fairs' annual short course will be held May 17-19 in the student's Service Center here on the campus of the University of Florida.

Circleville Pumpkin Show, October 21-24.

The peak of the season comes in August when 13 fairs are scheduled throughout Ohio the week of August 9, and 14 are set for the week of August 16.

000 the amount any agricultural fair society may receive in a single year when it is a youth fair.

Youth fairs, to qualify for their top reimbursement of \$2,500, must pay premiums of \$500 or more for three consecutive years.

The outdoor season opens as it has for many years with the Yates County Fair at Penn Yan, July 15. It will feature night shows until the close of the Dundee Fair on September 27.

The State fair, 19 county and town fairs and one youth fair will operate on Sunday this year. All fairs with the possible exception of Avon, will feature night shows. Avon plans are incomplete.

As many as 13 fairs will be running at one time at the peak of the August season. The State fair will distribute approximately \$125,000 in premium money while the others will reward best winning exhibitors with more than \$500,000. More than 2,000,000 persons are expected to visit the exhibitions.

PREMIUMS

Dallas Posts \$82,100 for Pan-Am. Show

DALLAS—A total of \$82,198 in premiums, \$7,149 more than at the 1958 fair, will be offered at the Pan-American Livestock Exposition and Junior Livestock Show at the 1959 State Fair of Texas here, October 9-25.

The Pan-American will offer a record total of \$80,247 for beef and dairy cattle, swine, sheep, Angora goats and herdsmen awards. Junior Livestock Show premiums for dairy cattle and beef heifers, steers, pig, lambs and herdsmen awards will total \$21,951.

The Pan-American Livestock Exposition will be presented during the first nine days of the fair, and the junior show will follow during the second half. Plans are being developed for a series of three horse shows, with details and premiums to be announced later. Ray W. Wilson, livestock manager of the fair, said the new \$2 million State Fair Livestock Palace is an important facility for the livestock and horse shows.

DOWN UNDER

Sydney Gate Slips But Rain \$\$ Help

SYDNEY, N. S. W.—Attendance at this year's Royal Easter Show was 1,033,957 for the 10 day and eight nights which ended March 30, a drop of 13,023 from last year's figure. But sponsors of the Royal Agricultural Society said this deficit overcome thru collecting \$35,000 in rain insurance on its \$300,000 policy.

The society narrowly missed out on another \$80,000 when only eight of the required 10 points of rain fell during one of the periods covered. Also the days were mainly fine, rain insurance had been taken out for periods such as early morning, when statistical averages here show the most seasonal rainfall.

Satisfaction with the run was expressed by Sam Horden, society president, and S. Pasley, secretary-treasurer of the Show and Gaol of Australia. He pointed out that the number of exhibitors was, as usual, second to those at the Brisbane show in August despite the huge public turnout here. Business was good, however.

The Sydney show features ring events—riding, polo, horse show and rodeo, livestock parade, wood-chopping contests—plus agricultural and industrial displays and midway features. Poker tournaments, rides, floss and refreshments of all kinds, the Slim Dusty hillbilly show, Hill Drivers, Belgian Congo parade, Jimmy Sharrman and his boxing troupe, Taiwanese dancers, and human and animal fairs were offered.

A nuclear age concession was the atomic radiation test containing 100 grams of exposure damage from Strontium 90.

Lost children caused police less trouble than in past years. 1,150 lost and reunited with families. Police stowed one aboard the train after he lost his traveling bag.

Production of the annual exhibition costs \$400,000 and the audit has not been completed yet. Gate

BIG AUGUST

106 Events Slated For Illinois Season

SPRINGFIELD, Ill.—Fair-conscious people in the State of Illinois will again have plenty of fairs this year. A total of 106 events will operate in addition to Illinois State Fair, August 14-23. This information was compiled by the Department of Agriculture here.

The majority of the events at the county level will either start their run or have their complete run during August, a total of 56 in all. One will operate in June, 39 in July and 10 in September. The Du Quoin State Fair, major event along with the State fair, runs August 30-September 7, winding up with the traditional Labor Day ending.

Only event to operate in June is the Fayette County Fair at Fayette, which runs June 29-July 4. This annual will be the curtain-raiser as far as the Illinois season is concerned.

Most of the fairs will wind up by mid-September. Only two operate after that time, Calhoun County Fair, Calhoun, September 25-27, and Okawville Fair, Okawville, September 28-30.

Products Fair, Washington, September 19-20.

was tight, the prices of 70 cents for adults and 10 cents for kids remaining for the week ended 1952. A departure is the 10-cent gate for adult pensioners and the aged. Six hundred crippled children were guests on closing day.

Highlights also included the improved telephone service, an engine switchboard handled 80 extension lines, and the performance of Laurie Morgan. A wealthy polo-playing rancher from Condobolin, he was omitted from Australia's last Olympic equestrian team and spent \$30,000 of his own to prove the selectors wrong by touring, riding events overseas. He carried off some of the show's top riding awards and won selection for the next Olympic squad.

TAMPA—The annual Florida State Fair planning meeting will be held April 28-30 in the Leisure House of the Tampa Electric Company here, according to J. C. Huston, general manager.

The meetings include beef show, April 28; dairy show, April 29, and general planning, April 30.

CINCINNATI ANNUAL STUDIES \$10 MILLION STADIUM

CINCINNATI—The possibility of building a 45,000-capacity stadium that would cost an estimated \$10 million at the grounds of the Carthage Fair was seen here last week.

According to Clarence A. Peters, president of the stadium board, is considering the proposition and will give it further study at an April 18 meeting.

If the board approves the idea the proposition then will be submitted to the county commissioners. Peters said that while he has worked on the proposition for over a year, it was never submitted to the board. If built, it would give the fair a new grandstand, parking area and exhibit space.

Peters said it was his idea to have a stadium that would be suitable for baseball, football, horse racing and other sports and gatherings.

Funding of the project is yet to be worked out but Peters said he believes it could be self-liquidating.

Last year the State's 102 county fairs drew an estimated attendance of 2,411,193 and the value of grounds and improvements was set at \$787,000.13.

Receipts during 1958 from gate admissions totaled \$621,683; grandstands, \$494,066; carnivals and concessions, \$433,125; and total receipts, other than State aid and rehabilitation, \$2,704,144. During the year the fairs issued claims for \$1,102,426 in State aid and a total of \$969,994 was paid.

Total premiums paid in 1958 were \$2,081,196 and total expenditures by all fairs other than the State fair was \$4,180,857.

PIE Okays New Sound System Plan

VANCOUVER, B. C.—The board of directors of Pacific National Exhibition has approved installation of a sound system which will extend over almost 80 per cent of the grounds.

It will be controlled from a single master transmission unit at a sound level that will not conflict with individual p.a. sets on the grounds. Main purpose of the installation will be to advise the crowds of vast attractions scheduled throughout the day. It will also serve as an emergency alert in the event of minor and major crises.

Evansville, Ind., To Open \$120,000 4-H Auditorium

EVANSVILLE, Ind.—Built at a cost of \$120,000, a new 4-H Club auditorium will be dedicated here on April 26.

Fifty Vanderburgh County farmers joined in the effort to complete work on the building and a 200-car parking lot.

Situated at Rural Center just west of Highway 41 North in Scott Township, the structure is of concrete block construction with stone veneer in front.

County tax funds were used for the construction of the 135-by-101-foot building which will contain two meeting rooms, stage, kitchen and dance floor. It is equipped to accommodate 1,200 persons.

FOOD, FILMS, AWARDS

Reithoffer Buffet Honors Show Crew

DALLAS, Pa.—More than 50 people attended the Reithoffer Shows' banquet on Saturday (4), a notable event in carnival operations. Held in a local church, it featured service awards to workers, a buffet dinner, color films of the 1958 season and a regular feature movie rented for the occasion.

The program was carried out in banquet style and presided over by Mr. and Mrs. Pat Reithoffer Sr. Pat Reithoffer Jr. was toastmaster and guest, Betty, handled arrangements. Chief speakers were Ed Morgan, a brother-in-law and show attorney, and Marty Cohen, general agent. Helping out were Mrs. Al Becaglia, Mrs. Donald Hoyte and Mrs. Vincent.

About 20 men were unable to attend because of transportation difficulties. Those who did received special pins, patterned after the show's letterhead symbol. Sterling silver pins went to men with one year's service and gold pins for three to 10 years. Service of 10 to 15 years won pins with a 10-year tab and one ruby. For 15 years the pin had two rubies. Other pins had 20-year tabs with a diamond in the shield plus two rubies.

The idea of the stones was patterned after the family ring, which has been worn by Julius Reithoffer, who founded the organization; his son, Pat Jr., Julius and Edward, and in turn by the third generation, Pat Jr.

Guests of honor were George Richard, of Dallas, Pa., and Joseph Gelick, Scranton, Pa., both with more than 20 years' service. They also received buttons from Eli

Bridge Company for having operated a Ferris Wheel for more than 20 years.

Al Becaglia, Orange, Pa., ride superintendent, got a two-ruby pin. One-ruby pin went to Don Hoyte, superintendent of the building, transportation and maintenance, and to William Coff. Gold pins went to Dick Dudley, Fred Major, Jesse Shiener, Walter Mackie, Frank Becaglia, Norman Newman, Bill Harlowe, Orrin Bradford, James Best, Ralph Silverster, Joseph Rooney, Ray Debeertner, Paul Richards, George Evans and Rex DeMelfi. Silver pins went to Floyd Hammon, Ed Davis, Bill McManis, William Rogers, Al and Clark Rosengart, Lorenzo Marshall, Bill Parris and Robert Bartholomew.

Women attending included Mrs. Donald Hoyte, Mrs. Vincent, Mrs. Ed Morgan, Mrs. William McManis, Mrs. George Richards, Mrs. Fred Major, Venus Major, Mrs. Richard Dudley, Mrs. DeMelfi, Angie DeMelfi, Mrs. Al Becaglia and Mrs. James Best.

The banquet was shifted to a church because paint on the floor of the fabricating shop in Lehman was not dry. The show opens its 61st year under the same title soon and will again receive a number of ride units, combining and separating as the need demands.

Olson Skeds June 17 Bow

CHICAGO—Olson Shows will open its season June 17 in its winter quarters at Hot Springs, rather than June 11 as previously announced. Louis Berger, agent, disclosed the change.

Following the close at Hot Springs the show will rail to the Anderson (Ind.) Fair Free June 29. July 4, Organization will skip the traditional Decatur, Ill., still date this season for the first time in many years.

N.A.S.A. Fete to Honor Hamid Leadership

Nov. Testimonial Voted; Awards To Highlight Final Apr. 20 Meet

NEW YORK—The scheduling of one final meeting and unusual approval of a testimonial banquet for George A. Hamid Sr. were all taken up Wednesday (9) as the year was originally to have been the final meeting of the National Showmen's Association.

The club will meet once more on Monday (20) when the annual award book event high on the order of business. A departure in the award book this year will be five \$15 tickets printed, with the seller getting a \$1 refund upon returning the book cover. Formerly, there were six tickets and the seller sold five and got the sixth for himself, as a bonus.

Prizes pledged so far include a \$200 bond advance from Al McKee and Max Tuba, \$200 bond from Joe McKee, \$100 bond advance from Sam Williams and Charles R. Rubinstein, \$100 debenture bond from Leo Williams, \$50 bond from Sam

CHICAGO — Negotiations are under way between the Showmen's League of America and a group of Toronto outdoor showmen that is expected to result in the establishment of an Ontario chapter of the League.

The Toronto group, spearheaded by J. W. (Pat) Conklin, A.S.A. past president, and Louis Herman, O.C., longtime League Canadian counsel, has petitioned the Chicago-based show group for establishment of the chapter.

The petition and a resolution, worked out by the League's legal counsel, was referred by the members to the board of governors at the Thursday night (9) regular meeting. The board, in turn, studied the resolution and recommended it be forwarded to the Canadian group for their study and approval. Under present conditions the members would be titled "Showmen's League of America-Ontario Chapter."

Negotiations between the two groups has been going on for several

weeks stemming from an initial meeting in the Hotel Sherman here in March. The groundwork was laid there for the entire development. Those attending included Bill Conklin, League president, Ed Sopenar, Bernie Mendelson, Morris A. Haft, Arthur Moore, Louis Herman, O.C., Conklin, Jack Duffield, Al Sweeney, Sam Levy Jr. and Sr., and Hank Shelby.

As a result of that meeting a committee was formed to study the petition and resolution needed to establish the chapter. On this are Fred H. Kresnaman, chairman; the three counsels, Moore, Haft and Herman; Ed Levinson, Carl J. Sellmayer Sr., Jack Duffield, Bill Knight, Patty Conklin, J. F. (Jimmy) Sullivan, Percy Fivor and Charlie Bymes.

In addition to action on the resolution at Thursday's meeting, the members wished Fred H. Kresnaman a happy birthday and a cake was presented by Pevor. Max Sweeney and Lou Leonard were candle-bearers.

Officers present were Carlsy, Mendelson, Ed Sopenar, Lou Duffield and Shelby with Sam Levy Sr., Kresnaman, Sweeney and Jack Duffield also on the platform. Duffield reported tickets for the ways and means fund drive would be available in two weeks.

On the sick list were Al Carlsy, Bill Martin, Doc Aldrich and John Sloan.

Theater party was reported a success. Members present after absences included Duffield, Norman Schlossburg, Blakie Cherniak and Tom Sharkey.

Floyd Kile Limits Tour To La. Area

CLINTON, La.—The Floyd O. Kile Shows have condensed their route to Louisiana and adjoining States. The decision was made to eliminate long jumps which have proved costly in the past.

An eight-mile unit has been repaired and painted in preparation for a late April opening. The complete show will debut its twelfth season the first week of July at a Louisiana celebration. Shows will carry up to 10 rides and 30 concessions on fairs beginning in August. The show started with one ride in 1947.

Mrs. Inza Kile, wife of owner-manager Floyd O. Kile, will handle the new air-conditioned office. J. F. Schotzler is in charge of the electrical department and W. F. Woods will be on one of the rides. Jimmie Durkell and other regulars are due in quarters shows. Concessions will be all new from the cookhouse on back, Kile said.

GOOD BOW

Uncle Joe Springs to Good Takes

MENARD, Tex.—Uncle Joe's Amusements trucked their week after a bow in Neches, Tex., that produced a big opening night. Good weather during the week helped all to get off the nut and a little more.

On the front end there were Mrs. Frances Riley, pin games, Eddie and Booth Andrews, cat rack and add-em-up darts; Chuck Ballard, red hot roller, Mr. and Mrs. Huddleston, popcorn, candy floss, apples and snow cones; David Johnson, formerly with George Smith Shows, managing West Riley's, shooting and Mike and Sheila Lee, bingo gallery and ball games.

Working the rides are Perry Reed, Eddie Weston, Earle Watkins, James Jordan, Paul Smith, Skinkhead, Jerry Scott, Red Jones, Jim Coleman and Kelly Bell.

COLUMBUS, O.—Gooding Amusement Company has taken delivery of its first Allan Herschell-Mad Mouse ride. He expects delivery of his second Mouse in May.

TORONTO SHOW GROUP SEEKS SHOWMEN'S EAGLE

Patty Conklin Spearheads Drive To Establish Canadian Chapter

CHICAGO — Negotiations are under way between the Showmen's League of America and a group of Toronto outdoor showmen that is expected to result in the establishment of an Ontario chapter of the League.

The Toronto group, spearheaded by J. W. (Pat) Conklin, A.S.A. past president, and Louis Herman, O.C., longtime League Canadian counsel, has petitioned the Chicago-based show group for establishment of the chapter.

The petition and a resolution, worked out by the League's legal counsel, was referred by the members to the board of governors at the Thursday night (9) regular meeting. The board, in turn, studied the resolution and recommended it be forwarded to the Canadian group for their study and approval. Under present conditions the members would be titled "Showmen's League of America-Ontario Chapter."

Negotiations between the two groups has been going on for several

weeks stemming from an initial meeting in the Hotel Sherman here in March. The groundwork was laid there for the entire development. Those attending included Bill Conklin, League president, Ed Sopenar, Bernie Mendelson, Morris A. Haft, Arthur Moore, Louis Herman, O.C., Conklin, Jack Duffield, Al Sweeney, Sam Levy Jr. and Sr., and Hank Shelby.

As a result of that meeting a committee was formed to study the petition and resolution needed to establish the chapter. On this are Fred H. Kresnaman, chairman; the three counsels, Moore, Haft and Herman; Ed Levinson, Carl J. Sellmayer Sr., Jack Duffield, Bill Knight, Patty Conklin, J. F. (Jimmy) Sullivan, Percy Fivor and Charlie Bymes.

In addition to action on the resolution at Thursday's meeting, the members wished Fred H. Kresnaman a happy birthday and a cake was presented by Pevor. Max Sweeney and Lou Leonard were candle-bearers.

Steele Show Ready For First Road Tour

Veteran Operators Will Field Own Organization; To Play Wis., Ind., Ill.

VALPARAISO, Ind.—Steele's Amusements this year will go out for the first time as a major midway organization under its own title. Albert and Raymond Steele, brothers and partners, announced here at its winter base.

Early last year the Steeles, who have been associated in the business of other shows and operations for 30 years, purchased most of the rides and equipment of Snapp Bros. Shows from veteran Bill Snapp. Without a route, however, they parceled the various rides and attractions out on a number of

various midways on an independent basis. Included in the purchase besides the rides, was an office trailer, diesel generators, light towers and all wiring.

This year, however, the show and the family that operates it, will go out as a unit and, according to Albert Steele, has booked a number of fairs in Wisconsin and Illinois. Shows open here on May 28, will then play the Calumet area (around Gary, Ind.) until late June when it will truck to Wisconsin for its first celebration and fairs that will follow.

The venture into the outdoor entertainment business is far from new for the Steeles. Their father, L. E. (Pop) Steele, has been with it for a good part of his life, having joined a circus at the age of 16. Albert and his son, Albert (Bucky) Steele, have also worked with the Snap Shows and Raymond, for the past four years was with E. E. (Ernie) Farnio's Wallace Bros. Shows.

Albert's family, including Bucky, a second-year law student at Valparaiso, (Continued on page 110)

Warrens Ready Snow Ball, Candy Floss Operations

FARMILAND, Ind.—J & W Concessions will operate a total of five concessions this season. James F. Warren, manager, announced here last week he is headed will be snow balls, cotton candy, caramel corn, popcorn and roasted peanuts.

H. F. Warren, father of the manager, has closed for the Pronto Pup concession at Darke County Fair, Greenville, O., for the fifth year.

Among other dates are Lansing, Mich., May 18-30, with Nolan Concessions and Company and Patagonia Fire Company Homecoming, Sharon, Pa., June 22-27.

Vivonas Win New Bedford Eagles Date

IRVINGTON, N. J.—The Eagles Circus in New Bedford, Mass., has been signed for early July by Amusements of America, Morris Vivona, general agent. Dates are July 6-11, following a July Fourth spot for which the show is negotiating.

New Bedford has not had an organized show on this affair in its 12 years, Vivona said. It previously was played by independent ride units and concessions, provided last year by Lagana Amusement on the downtown lot.

Sponsors are readying a car giveaway, parades, contests, and a variety of amusements. The show's No. 2 unit, playing bazars and feasts in the metropolitan area here, opened Friday (10) at Market and Court Streets. Patterson, Morris and Babe Vivona are in charge. Winter quarters work was wound up for the Southern show in Simmer, S. C., where John Vivona is in charge.

Herschell Mouse, Helicopter Arrive At Crafts Shows

NORTH HOLLYWOOD, Calif.—An Allan Herschell-Mad Mouse and Helicopter have been delivered to Crafts Shows here. The new rides will play the National Orange Show at Bernal Heights, San Francisco, and the National Orange Show at Orville Crafts, shows' owner-manager.

There's No Trick . . .

to finding

GOOD BUYS

In Used Equipment . . .

just look over the many ads in the Classified Section this issue



4. Harold & Thelma Embrick, wife

WANTED AT ONCE OFFICE SECRETARY

Average 40 weeks per season, Florida in winter, Air-conditioned office.

Must be bondable and have references. Write

C. C. GROSCHURTH, GEN. MGR.

BLUE GRASS SHOWS

Tampa, Florida, or phone Tampa, RE4wood 7-3867

WANTED AT ONCE

OPENING DOWNTOWN NORTH KANSAS CITY, MO., MAY 7, FOLLOWED BY CHOICE LOTS AND SHOPPING CENTERS IN KANSAS CITY UNTIL JULY 4. THEN ALL FAIRS AND CELEBRATIONS.

CONCESSIONS: Have openings for legitimate Concessions, Phones, Scales, High Striker, Pinball, Cake Baskets, Long or Short Range, Pitch-Till-You-Win and a few others for the season. No gyms, no deck.

RIDE HELP: Contracting Ride helps for season. Those who have worked for us before, get in touch. Need Foreman for new 32-ft. Merry-Go-Round. Man to handle 3 new Roll Rides. Also help for Rock-a-Plane, Tilt, Wheel and Dropch.

SHOWS: Can use family-type Shows and Fun House.

ALL CONCESSION PEOPLE AND HELP CONTRACTED. PLEASE ACKNOWLEDGE THIS AD.

PHONE: Keystone 9-2424, Plattburg, Mo.

LAST CALL

L & M AMUSEMENTS, INC.

Opening April, 16 weeks Firemen & Legion Celebrations, Long Island N. Y. Big Parade Memorial Day, July 4 & Labor Day.

WANT CONCESSIONS—Long and Short Range, Age and Scales, Diggers, Pinch-Till-You-Win, Duck Shoot, Cork Cartage, Glass Pitch, Ballon Dart, Novelties, Jewelry, all Ball Games, Pool, Joints for stock only, any clean Sled Concession, Cuts and Rides.

RIDES—Will book 3 Major Rides for season. HELP—Foreman and Second Man for Wheel, Jolly, Rock-a-Plane and Kiddie Rides. Men Drivers preferred.

SHOWS—Can place any clean Grind Show, good opening for Cash Show, Agents wanted for office-owned Concessions. Blackie Dots, have good proposition, call.

A. E. REISER

L & M AMUSEMENTS, INC., JERRY HILL, N. Y.

Typing 4-7879 anytime. He collects.

R.S. Want to buy Round-Up or Scramble.

WANT

Jonesboro, La., April 13-18; Winnfield, La., April 20-25.

Concessions open—All Pitches, Cane, Birds, Bear, Fish, Auto, Age and Weights, Long and Short Range, Want Men, Fun, Old and Cola Ball Game Oper., Hoop La, Add-Up-Dart and One Ball, Agents for Pin Stone and Rattle. Rides wanted for Aurora, Bill, Memorial Day, City Park, play all week, with carnivals and Celebrations to follow. Will book Scramble, Rock-a-Plane or any 2 Major Rides not conflicting for balance of season. Out till Nov. 1. All replies to

KENNETH RITCHIE, Burkhardt Shows

WANT CONCESSION HELP

On Want Coast Shows. Can place Agents and Heads of Streets for eight brand new Concessions. Strangest route in California including California State Fair, San Jose, Santa Rosa, Redwood and 12 more bona fide Fairs & Celebrations. Have openings for Heads in Ballston Store, 14x14 Center Toy Wheel, 18x14 Center Tux-Tha-Spot. Can also place Clerks for this Concession drive. Will insure and Rush top-notch "Spot-Tha-Spot" for two capable Agents. Contact

HARRY MARTIN OF FRENCH LEDOUX

1071 Wildwood Ave., Daly City, Calif. Phone Plaza 5-0590.

Show Open at Alameda.

WANT FOREMEN AND SECOND MEN

For Twin Wheels, Tilt-A-Whirl, Rock-a-Plane, Merry-Go-Round, Scrambler, Round-Up and Helicopter. Must be sober and reliable, have references and chauffeur's license. Top wages. Winter Quarters now open. All replies to

WM. T. COLLINS SHOWS

801 E. 78TH STREET MINNEAPOLIS, MINN.

LANSING, MICH., CENTENNIAL

MAY 18-30 — JUNE 17-28

On Main Street of town

Want Concessions, Straight Sales and Manikies

FRED NOLAN

Route 2, South Zanesville, Ohio.

WANTED

First Class Foremen, Concessions, Cane Pitch and other means—Will book 2 or 3 Rides for season, we now have Everly Bolger and Helicopter. Must be sober and reliable, have references and chauffeur's license. Top wages. Winter Quarters now open. All replies to

C. S. PECK, Byers, Indiana

MARKS SHOWS, INC.

Mile Long Pleasure Trail

Opening Newport News, Va., Tuesday, April 14, thru April 26 (two Saturdays and two Sundays); Portsmouth, Va., to follow. First Show playing this date in Years. Charlottesville, Va., to follow.

WATCH OUR ROUTE OF PROVEN STILL GATE TERRITORY AND FIFTEEN BONA FIDE FAIRS BEGINNING MIDDLE OF JULY.

— CAN PLACE —

CONCESSIONS: Legitimate Merchandise Concessions of all kinds except Selling and Drinking. Good opening for Game Gallery, We do not operate our own Concessions. Have openings for Concession Manager, State Plumber, State Ranger, Rides: Round-Up or any other novel Ride, Opening for Pony Ride.

ADDRESS: ALL REPLY, NEWPORT NEWS, VA.

SHOWS: Citi Show Operator. Must furnish Talent. Motor Drive, family-type Grind Show.

HELP: Foreman for Merry-Go-Round. Experienced Second Man on all Rides. Scaunchlight Operator. Experienced Show Carpenter. Office Secretary. Top salaries.



Official opening Dodge City, Kan., April 28-May 4

Rides working Childress, Tex., Apr. 16-18; Okeneo, Okla., Apr. 24-26

Can place a few more Hunky Punks. Want Agents for Glass Pitch, Bingo and Nickel Pitch. Want Ride Men who drive, Foreman on Merry-Go-Round and Second Man on Octopus, Roll-a-Plane, Sea Cruise and Wheel. Also 2 Men to handle Light Towers and Front Gate. Have good proposition for Grind Shows, Funhouse, Arcade, Walk-Thru Shows, Side Shows, etc.

We have the outstanding rides in this territory, 16 fairs and celebrations.

W. W. MOSER, Winter Quarters, Hazelton, Kan.

Byers Bros Shows

the show with a million friends

Opening April 20, Rastrop, La., and the Big One to follow, Diamond Jubilee, on the streets, Ruston, La., 9 big days and nights. Followed by Home Show at Pine Bluff, Ark; Stock Show at Banton, Ark; Big Air Race Pay Day. Have 25 Fairs and Celebrations in Arkansas, Louisiana, Iowa, Minnesota and Wisconsin.

CONCESSIONS

SHOWS

RIDES

HELP

Can place Photos, Novelties, Cane and Bear Pitches, Age and Scales. Mr. Cattle with Stripes, come on. Will book Hunky Punks of all kinds and Ball Games, (Mallie and Jack Dutch.)

Want Family Type or Grind Shows. Will place Citi Show for Iowa and Wisconsin Fairs.

Have, have 15 office owned.

Place Second Man on Rides, must drive semi. Dutch Men can place Agents for Pin, Count and Tackel Shows. Also Men to up and down concessions. Mock Rides and other Agents, contact Dutch Wilson.

WRITE, WIRE OR PHONE

Winter Quarters, Cuskhatta, La. (Phone Webster 2-9024, 1:00 to 5:00 p.m. only).

Through April 16; then Show Las. Ruston, La.

Steele's AMUSEMENTS

"The New Show—The Show Beautiful"

OPENING VALPARAISO, IND., MAY 26

Want for our route of Fairs and Celebrations including the following

WAUKESHA, WIS., CENTENNIAL,

JULY 4th

EAST CARY, IND. Heart of city.

CARY, IND. Armory lot.

MINERAL POINT, WIS., LABOR DAY, AND MANY OTHERS.

SEASON WILL END LATE SEPTEMBER.

HELP—First and Second Men on all Rides.

SHOWS—Want to book any worthwhile Shows, no Citi Show, no grand. Interested in good Funhouse and Cane Pitch, Walk-Thru and Mechanical.

AL STEEL, Pres.

R. R. 4, Valparaiso, Indiana

AL Contact:

RAYMOND STEEL, Manager

AL STEEL JR., Sec. & Treas.

Phone 4-6738

ROCKOPLANE FOR SALE

With slim lighting system, neon sign, 4 wheel base, Air-Conditioner, motor newly overhauled, K85B International tractor with new 31,000 motor in good condition, duty wrench, 32 ft. Trailmobile Trailer, over 5,000 worth of extra parts and tools, framed to 2 men can up and down it. All equipment in first-class condition. Loaded with Stripes Shows, April 18-25, Washington, D. C.

Come and look at it. Price \$12,500.

Control

HARRY MANAS

GOLD MEDAL SHOWS

CAN PLACE CAN PLACE

Princeton, West Va., this week; followed by downtown Rainelle, West Va., Firemen's Celebration.

CONCESSIONS: Good opening for Cane Pitch, Bear Pitch, Fish Pond, Ballon Dart, Jewelry, Want A-1 Operator for show Carpihouse. Must be sober. Do not interfere.

SHOWS: Good opening for Citi Show with or without equipment, Snake Shows, Monkey Show, Wild Life.

RIDES: Will pay cash for Sniffing

Want JOHN DENTON, GOLD MEDAL SHOWS, Princeton, W. Va.

THE THOMAS SHOWS

"THE NORTHWEST'S GREATEST SHOW"

35 Fairs starting with the Western Canada "B" Circuit June 23. To be followed by the Red River Valley Circuit in Minnesota, then the stellar fair dates in Rapid City, S. D.; Pueblo, Colo.; Belleville, Kans.; Huron, S. D.; Spencer, Iowa; Thief River Falls, Minn.; Hibbing, Minn.; Hollock, Minn.; Fergus Falls, Minn.; Wadena, Minn.; Waterloo, Neb., and the Carr Palace, Mitchell, S. D., and the National Dairy Cattle Congress, Waterloo, Iowa. Show opens regular season on Saturday, May 2, at Fremont, Neb. Want for our 1959 profit route:

RIDES

Round-Up and other Male Riders not conflicting.

CONCESSIONS

Monkey Punks of all kinds. Men, Scotch, Pitchin' of all sorts.

SHOWS

Any new or unusual Grand Shows. Family type Shows in keeping with our standards.

HELP

Cashier Help in all departments. Specially want Second Man on Rides.

Contact BERNARD THOMAS, MANAGER, Box 438, Lennox, So. Dakota
Phone Midway 7-2407

The Aristocrat of Show Business

REITHOFFER

In Business Over 50 Years

WANTED FOR COMING SEASON

Manager and Troupe for office-owned newly built Rock & Roll Show. Geek for Geek Show. Side Show with own equipment or if you have the freaks and acts, will furnish the equipment. Penny Arcade or any outstanding Shows of merit.

All CONCESSIONS except eats Contact CHARLIE DAVENPORT

170 Parkside Ave.

Brooklyn, N. Y. EN 2-7313

TAKE A PEEK AT THESE FAIRS:

EAGLEVILLE, PA.
HAMMELTON, N. J.
SELSINGROVE, PA.
OWEGO, N. Y.

ANGELICA, N. Y.
WATERLOO, N. Y.
SYRACUSE, N. Y.
CALEDONIA, N. Y.
SCHAGHTICOKE, N. Y.

CORTLAND, N. Y.
PALMYRA, N. Y.
LOWVILLE, N. Y.
WATERTOWN, N. Y.
BLOOMSBURG, PA.

TROY HILLS, N. J.
WALTON, N. Y.
COBLESKILL, N. Y.
RHINEBECK, N. Y.

NSA Fete

Continued from page 103

cleaner by Morris Brown, pair of imported lamps by Bob Kahn of Volcan Lamp and Shade Company, three Emerson radios, six clocks and three wrist watches from Max Schuller, \$25 bond from Simon Hudis, two Continental-Gemina 25-level watches from Jerome Eiley, and three hand-painted and framed pictures, 18 by 20 on silk, from Sam Kirsch.

Joe McKee pledged to sell 200 books and decline the commission, retail value of \$1,000 in tickets.

Thanksgiving Week Chosen
Dave Brund brought up the subject of the Hamud testimonial, which was quickly okayed by the membership. The date will be the Monday of Thanksgiving week, and the site probably the Park Sheraton Hotel, where the club has held its alternate-year testimonials for past and outgoing presidents. President emeritus of the NSA, he offered a prime mover in its activities and welfare work for more than 20 years.

Officers present were Al McKee, president; Joe Prell, first vice-president; Max Tubis, second vice-president; Charles Rubenstein, secretary; Louis D. King, chairman, and Dr. Jacob Cohen, club physician.

Steele Ready

Continued from page 103

parano University, consists of his wife, Martha, and a daughter, Mary Ann, a senior at University of Indiana. Raymond's wife's name is Charlotte and they have a daughter, Nancy, a senior at Valparaiso High School, and a son Larry, a sixth grader.

Plans for the season are to carry 12 office-owned rides, a big Penny Arcade, a new puppet carnival, two grand shows and from 25 to 35 concessions. The Steele's are experienced in the Arcade business, having operated the Steele & Falls Arcade Company here.

Show's winter base is located on a 20-acre plot two miles west of Valparaiso on U.S. Highway 30. A new building, 60 by 100 feet, has been erected and houses a well-equipped repair and paint department, a walnut-paneled officers' showers, rest rooms, laundry tubs and a hot water system.

LARGE GIRLIE REVUE

FOR THE TWO BEST GIRL SHOW FAIRS IN THE U.S.A.

MID-SOUTH FAIR

MEMPHIS, SEPT. 25 TO OCT. 3 Incl.

STATE FAIR OF TEXAS

DALLAS, OCT. 9 TO 25 Incl.

25 Days' Work in 30 Days.

Also SHOWS, GRIND SHOWS, ILLU-

MIN, ANYTHING NEW OR NOVEL.

SIDE CAN CLAIM FOLLOWING

RIDES AT MEMPHIS: Merry-Go-Round,

Scoter, Caterpillar, Fly-O-Plane, new

Kidder Rides, Tornado, Hot Rods,

South's Best Ride Spots.

CLIF WILSON

170 N.W. 9th St., Miami 30, Fla.

Phone: PL 9-4334

THANK YOU
Robt. Mike Thomas
Carnation
Sullivan's World's Finest of
For your new World Carpe trailer
"Save Money With Johnny"
JOHNNY CANOLE
681 N. W. 22nd Ave., Miami, Fla.
Phone: PL 4-0266

You may be ill, discouraged, disgusted

You may feel the world is conspiring against you and driving you to ruin. It does. It drives some to suicide, to crime and destruction. You want to master it and YOU CAN. Get full information without obligation from JOHN RAY KINKLE, Captain R. V.

OPENING TAMAQUA, PA., FRIDAY, MAY 1, TO 9

TWO WEEK-ENDS-YOU CAN SET UP ON MONDAY

WANT CONCESSIONS—Games of all kinds, Custard, Photo, Pitches all kinds, two Wheels and two Grand Shows.
WANT HELP—All help report to winter quarters, Elizabethtown, Pa., Monday, April 27. Can place capable help on all rides.

RIDES—Wheel, Octopus, Tilt, Merry-Go-Round, Chairperson, Comet and kid rides. All replies to

MORRIS HANNUM, 934 Murdoch Road, Philadelphia, Pa.

Phone: (Philadelphia) Chestnut Hill 7-8176

Winter quarters now open

Want for 1959 SEASON—Opening May 18, Goldsboro, N. C.,

and 15 bona fide fairs

CONCESSIONS: Age & Scales, Novelties, Long & Short Range Galleries, Ball Games, Basket Ball, Monkey Punks of all kinds. What have you?

RIDES: Scrambler, Helicopter, Scooter, Parachutes Ride, Live Pony Ride, or any rides not conflicting

SHOWS: Tour disappointment can use Side Show, Girl Shows, Illusion Show, Snake Show, Snake Show, Pit & Grind Shows, Wildlife.

HELP: Wheel Foreman, Ride Men on all rides, salary & percentage, Semi Drivers preferred.

Want Show Carpenter & Builder, Mechanic with tools for fleet of international trucks.

All answers: Sam Prell, c/o Prell's Broadway Shows, Fairgrounds, Goldsboro, N. C.

GEORGE CLYDE SMITH SHOWS

OPEN MAY 25

Want Ball Games, Fish Pond, Duck Pond, Candy Fairs, Snow Cones, Custard, Pies, Tilt, Vio, Vio, Girls Pitch, Bear Pitch, Six, Six, Buckets, Cork Games, Sam Salts, Ball Games, Fish Pond, Candy Fairs, Snow Cones, Custard, Pies, Tilt, Vio, Vio, Girls Pitch, Bear Pitch, Six, Six, Buckets, Cork Games.

Want Girl Shows, Snake Shows, Monkey Shows.

Agents for office Monkey Punks.

Help Help, Truck Drivers, Winter Quarters now open. All replies:

P. O. BOX 531

GEORGE CLYDE SMITH SHOWS

CUMERLAND, MARYLAND

GRAND AMERICAN SHOWS

Notice change of opening—Berkley, Mass., May 1 thru 9. Two Saturdays: then Otisville, Newbury, Muscatine, Fort Madison. Celebrations thru June and July; Fairs August and September.

Want Grand Shows, Arcade, Photo, Long and Short Range Galleries, Age and Scales, Pitches, Snake Shows.

Ride Help—Merry-Go-Round, Allan Herschell Carriage Foramen, Second Help

WINTER QUARTERS OPEN, QUEEN CITY, MO. L. O. WEAVER, MGR.

SMITH'S FUNLAND SHOWS

Cake Spring Opening, April 25, Strawberry Festival, Leckhamton, W. Va., June 8.

Need Rings and any Concession working for stock.

Help Help in all departments: Ill. Ball Games, Chairperson, Merry-Go-Round, Contact

at once. Address all mail:

ORVILLE LEE SMITH, New Matamoras, Ohio

Phone: UN 3-2376. No collect calls, please.

MARVEL SHOWS, opening May 18

Want Help for Wheel, Casser, Merry-Go-Round and Spillies. Also Rings Help (greater Men and Wives). All must drive.

For Sale: Newly Fly-O-Plane, loads on 22-48, Prunellum Trailer.

BOWARD (JACK) HERRMAN Phone: 845 Midlandtown, Illinois



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WHEN YOU SEE "ABC" IT'S PROOF OF WHO AND HOW

MANY READERS BUY THIS BUSINESS PAPER.

RUBBER
INFLATES

w/sequins & bow tie
HOUSE
\$1.80 \$21.00 gr.
MONKEY
\$1.80 \$21.00 gr.

METAL
SABERS

w/Black
Scabbard
\$1.75 dz.
\$20.00 gr.

FUR MONKEYS



7" \$1.75 8.00 gr.
10" 1.50 12.00
12" 1.50 13.00
14" 1.80 21.00
15" 2.40 27.00
16" Feather Monkey
\$1.10 dz.
15" Jumbo Feather
Monkey, \$2.50 dz.

SILVER KEY
TRUMPET

\$1.80 dz. \$21.00 gr.
Metal Trombones, \$2.40
Plastic Guitar w/
Bells, \$4.00
Plastic Bugle, Sax-
ophone or
Clarinet 1.75
Import Ukulele 2.25

PANDA
BEARS

3" \$1.50 \$18.00 gr.
7" 2.00 22.00
10" 2.50 30.00
12" 4.00 37.00

PLUSH SCOTCHES



\$3.60 dz.
Dog & Cat, \$3.50 dz.

MAJOR
DOLLS

8" \$1.80 dz.
11" \$3.00 dz.

SAILOR
DOLLS

8" \$1.80 dz.
12" 3.00 dz.

PLUSH BEAR



w/overall \$3.75
Plush Cuddie
Bear, \$3.00 dz.

BASEBALL PLAYER



\$1.80 dz.
Kelly the Tramp \$1.80
Circus Clown 1.80
Pirate w/ Sash 1.80
Fireman 1.80
Cowboy & Girl \$1.50 dz.

JOCKO
PLUSH MONKEY

8" \$1.80 dz. \$21.00 gr.
10" 2.75 dz.
12" 8.75 dz.

8" PLUSH GORILLA



w/rubber
face
\$2.75
dz.

JUMPING PANDA



\$1.50 dz.
\$16.50 gr.

GOLD TRIM
SAMURAI
SWORD

w/scabbard
20" \$3.00 dz.
22" 3.50 dz.
24" 4.00 dz.

TELESCOPES



2 section 8.75 dz.
8 section, pearl 1.75 dz.

6 1/2" Indian Doll



\$1.45 dz.
8 1/2" Indian Doll
\$2.75 dz.

METAL BREAK ACTION
CORK PISTOLS

\$1.80 dz. \$21.00 gr.
Metal break ac-
tion pistol shoots
cork and sparks.
\$3.00 dz.
\$33.00 gr.
Extra large 12"
pistol shoots cork
& sparks.
\$3.50 dz.
\$39.00 gr.

2 1/4" CORK RIFLE-BREAK ACTION



\$3.50 dz.
20" Bell action cork rifle
shoots sparks \$3.60 dz.
21" Smoke rifle
shoots sparks & smokes \$5.25 dz.
28" Camouflage Rifle
w/rubber bayonet \$6.00 dz.
29" Double cork rifle \$6.50 dz.

PEARLIZED
OPERA
GLASSES

w/compass and
shoulder strap
3" x 3 1/2" \$2.00 dz.
4" x 4" 3.50 dz.

FIELD
GLASSES

3 1/2" x 5" compass and shoulder strap
\$2.00 dz.
4" x 4" \$3.50 dz. 4 1/2" x 4" 4.80 dz.

DANGLING
JUMBO
RUBBER DICE

\$1.75 dz.
\$18.00 gr.

RAYON
PARASOLS

floral design
70" \$2.15 \$25.00
72" 2.50 28.00
74" 3.25 36.00
76" 4.00 45.00

BADGEBOARD ITEMS



Item	Dz.	Gr.
Jumbo Rabbit Tail	5	6.50
Teddy bears	25	8.00
Patchwork w/ Heart	75	8.00
Compass	40	6.00
Miniature knife	50	4.00
Gun pencils	100	21.00
4" Feather dolls	70	7.20
2 blade pen knife		
key chain	200	22.50
Black & White Panda bear	75	8.40
Boring gloves	150	16.50
Big pig, beautiful colored in pink/blue/black	135	16.00

SLIM JEWELRY



Ident bracelet \$3.00 gr.
Double heart bracelets 3.00 gr.
Heart pendant bracelet 3.00 gr.
Clover pendant bracelet 3.00 gr.
Heart pendant necklace
15" chain 3.50 gr.
15" chain 3.50 gr.
Dtc. pendant necklace, 15" chain 3.50 gr.

1000 grab bag 50 assortment includes



hormones, cigar fans, folding fans,
spinning top, metal instruments,
etc. \$27.50

300 grab bag 100 items include spring



gun, dart gun, etc. etc. water
pistols, telescopes, snake rubber hat
dogs, etc. \$25.00

ADMIRAL YACHT HAT



\$6.00 dz.
WHITE GOB HATS
heavy twill-stitched brim
\$4.50 dz.

MOTORCYCLE HATS



Sanitized \$6.25 Lightweight \$6.00
twill Kidlike Cycle Hat

WHITE STRAW RIBBON HAT



\$5.50 dz.

FRENCH BERET w/ pompon



\$6.00 dz.

STRAW COWBOY HAT



w/shin cord
\$4.50 dz.

MISCELLANEOUS



Item	Dz.	Gr.
Bamboo Ruler	5	6.00
Import living birds	6	4.00
Before, PWB with bell	75	18.00
Bamboo walking canes, 5 1/2"	1.35	10.00
Bamboo walking canes, med, 5 1/2"	1.35	15.00
Bamboo walking canes, heavy, 5 1/2"	1.75	20.00
Moist. Panda canes	200	22.50
U.S. flags, 49 star, 3x5 1/2"	50	10.00
U.S. flags, 49 star, 12x18	1.60	10.00
Pirate skull flags, 12x18	1.50	16.50
Cental flags, 12x18	200	22.50
Pirate flags, 8x8	70	7.20
12" Cowhale hats	1.25	14.00
16" Cowhale hats	2.00	21.00
10" Cork pistols	1.50	16.50
Comic Pk cards	2.00	
Wagging skull head	3.60	40.00

1000 Slim giveaway items include



finger traps, razors, rings, fans,
watches, etc. \$5.50

800 grab bag 100 items include spring



gun, dart gun, etc. etc. water
pistols, telescopes, snake rubber hat
dogs, etc. \$25.00

KIDDIE
WESTERN
STRAW HAT

w/white
cord
\$2.25 dz. \$24.00 gr.

TOYO CLOTH HATS



for beach or sports wear
\$1.80 dz. \$21.00 gr.

CALYPSO
BIRD NEST HAT

\$1.50 dz. \$15.00 gr.
2 gross hole, \$20.00.

PORKIE PIE HAT



w/feathers
\$5.25 dz.

HI CROWN
WESTERN
FELT HAT

\$6.50 dz.

YANKEE OR CONF.
FELT OFFICER
HATS

\$7.20 dz.

YANKEE OR CONF.
GARRISON CAPS

\$4.80 dz.

KIDDIE
FELT ETON CAP

w/ pompon
\$1.80 dz. \$21.00 gr.

KIDDIE
STRAW ETON CAP

w/ pompon
\$2.75 dz. \$30.00 gr.

ARROW THRU HEAD
DAGGER THRU HEAD

\$8.00 dz. \$9.00 gr.

TRI MOTOR BOMBER



\$16.00 dz.
CUB KNIVES
w/ sheath



4" stop handle 5.90 dz.
4" assorted color
household balloons 1.25 dz.
4" with Indian
beaded sheath 1.60 dz.
8" Hunter knife
w/sheath 2.75 dz.

BALLOONS



#10 Mousehead \$5.00
#15 Mousehead 7.50
Two in one w/inside
household balloons 4.50
Tiger Cat Balloons 6.50
Tiger Cat w/in.
flatable ears 7.50
All Star Balloons 4.00
Spiral Balloons 5.50

INDIAN PEACE PIPE



18" \$1.75 dz.
24" 2.50 dz.

BIRD IN
CAGE

Chipping
Zap \$6.00 gr.
Chipping
Zap \$1.75 dz.
Large
Dum Dum
Large
Dum Dum,
\$3.00 dz.

HI HAT
FEATHER
DOLLS

w/ or
without
Howellton
skirt
5" \$1.70 gr.
3" 1.50 12.00 gr.
9" 1.60 18.00 gr.
12" 3.00 33.00 gr.
6" Dangling Howellton
Doll w/velvet
& hair \$1.00 dz.

6 1/2" Twin
Boy & Girl
Doll, etc. pairs

\$3.25
Doll, etc. pairs

INDIAN
BAMBOO SPEAR

rubber tip
36" \$1.75 dz. \$18.00 gr.
44" 2.50 dz. 27.00 gr.

BRIDESMAID DOLL



assorted
colors
\$4.50
dz.

Prices F.O.B. New York. 25% deposit w/order.
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- Fantastic new fishing bear \$31.50 dz.
- Walk & bark light eyes scotty 25.50 dz.
- Plush bubble monkey light eyes 28.80 dz.
- New elephant one man band 31.50 dz.
- Crying vinyl doll in carriage 25.50 dz.
- Incredible moon rocket missile 27.00 dz.
- Beautiful smoking tug boat 27.00 dz.
- Plush vacuum cleaning bear 19.80 dz.
- Batteries 9.60 gr.

50—COUNT 'EM—50 OTHER NEW

battery numbers

CARNIVAL GOODS

- Baseballs \$18.00 gr.
- Feather Darts 4.20 gr.
- Lobs 1.25 gr.
- Pennant Cones 13.50 M
- 4" Feather Doll 6.00 gr.
- 5" Indian Doll 6.50 gr.
- 8" Indian Doll 18.00 gr.
- 8" Monkey 21.00 gr.
- Whistles & Pins 80c gr.
- Flying Birds 7.20 gr.
- 20" Parrot 7.50 gr.
- Acrobat 4.00 gr.
- 15" Rosette Fan 7.20 gr.
- Astl. Toys & Novelties 3.75 gr.

HATS

- Men's Tops \$ 1.85 dz.
- Fuzzy Wuzzy 31.50 dz.
- St. Moritz 4.80 dz.
- Flat Top Westerns 18.00/100
- Braided Straw 4.85 dz.
- Gondolier 4.80 dz.

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JUMBO TAFFETA BAGGED TOYS

- 42" Boze Clown \$13.50
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- 24" Giant Seal 16.20 dz.
- 24" Plaid & Plush Bear 15.00 dz.

GRAB-BAG CLOSEOUT TOYS \$6.50 gr.

- Ball Gun \$6.50 gr.
- Puppets 6.50 gr.
- Mama Sel 6.50 gr.
- Squid Badge 6.50 gr.
- Picture Viewer 6.50 gr.
- Checker Sels 6.80 gr.
- Magnet 6.50 gr.
- Witches 6.50 gr.
- Plastic Kolls 6.00 gr.
- Fly, Saucer 7.20 gr.

FREE CATALOG

1,000 plush, carnival & imports



BEARS!

ALL PLUSH, COTTON STUFFED

Shipped F.O.B. Kansas City

- 12" \$ 9.60 doz.
- 16" 13.20 doz.
- 21" 19.20 doz.
- 24" 21.60 doz.
- 26" \$22.80 doz.
- 28" 24.00 doz.
- 30" 27.00 doz.
- Cowboy 25.50 doz.

F.O.B. N. Y.:

- 14" Imp. \$ 7.20 doz.
- 26" Imp. 18.00 doz.
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SHAGGY PLUSH

POODLES

- 11" \$ 9.50 doz.
- 16" 16.80 doz.
- 19" 27.60 doz.

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- N. Y. 22" 24.00 doz.



FLASHY SCOTTIES and PLUSH ANIMALS

- 5" Squeak dogs \$ 3.40 doz.
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- 12" Tigers 10.80 doz.
- 4" Plaid dog 21.00 gr.
- Stiff-like plush 6.25 doz.
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- Smakey bear 6.25 doz.

FINE QUALITY CERAMICS:

- 4" fig. \$ 3.60 gr.
- 3 pc. animal family 22.50 gr.
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- 5" stein 3.80 doz.
- Girl with dog 6.00 doz.
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A sturdy pole, made from rust-proof metal, is the most practical, easily erected and most economical flagpole ever made. Can be set up in 10 minutes. Instantly, you are in the limelight. The pole is made of 18' sections, each with a locking device, which can be removed or added as desired. The pole is made of 18' sections, each with a locking device, which can be removed or added as desired.

Send Check or M.O. for \$16.95 plus shipping and handling. No delivery charge. V.I. and P.R. \$2.00.

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- PASTRY MAKER
- PASTRY CLOTH
- DEEP FRY FRENCH BASKET

Sold at Beach Resorts, Chains, Department Stores, Fairs, Shows with big grosses.

Exclusive PATEFIED sealing principle



Buffalo Store \$6,000 in 5 weeks
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Many chains up to \$1,000 per week.

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Sell Clean Merchandise That Sells! Get in early on a good new thing. Make your fair bookings on the original Mouli Pastery Maker Package. Send \$1.00 for special "Pitch-Pack" with samples and new selling ideas.

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24,000 SQUARE FEET OF SHOW ROOM AND WAREHOUSE WITH ONE OF THE RICHEST SELECTIONS OF MERCHANDISE IN THE COUNTRY—AT THE RIGHT PRICE.

WE'RE READY TO SERVE YOU!

OUR NEW 1959 ILLUSTRATED CATALOG SHOWING THOUSANDS OF NATIONALLY ADVERTISED ITEMS IS NOW AVAILABLE—FREE! VISIT MICHIGAN'S LARGEST SHOWROOMS AND SEE THE BIG SELECTION OF MERCHANDISE ON DISPLAY. WE SHIP TO ALL PARTS OF THE WORLD. ALL ORDERS SHIPPED SAME DAY RECEIVED.

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KM Company, Box 107, Seattle Heights, Wash.



World's Largest Carnival Supply House

OUR VOLUME BUYING SAVES YOU MONEY!
WE CARRY EVERY TYPE MERCHANDISE
All Items in Stock for Immediate Shipment
PLUSH HEADQUARTERS OF THE AMERICAN CONTINENT

LISTED BELOW ARE BUT A FEW OF THE PLUSH TOY SPECIALS
AVAILABLE ONLY FROM OUR KANSAS CITY WAREHOUSE

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7 1/2 in. Indian Dolls With Moving Parts



DRESSED
IN NATIVE
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\$7.50
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DRESSED
IN
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LEATHER

ABOVE DOLLS OFFERED AT \$78.00 PER GROSS
Packed 1 Doz. Assorted to Box—SAMPLES \$1.00 Each
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SPRING SPECIAL, APRIL 13 TO 30, 1959

REBUILT WATCHES



FULLY GUARANTEED

14 1000 P.T.S. CASES AND DIALS WITH

15 JEWELS... \$ 8.75 YELLOW

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21 JEWELS... 11.00 LAGERS, JEWEL

AT NO EXTRA CHARGE WATERPROOF

All watches come in waterproof cases.

Watches are rebuilt and electronically timed and tested in our own modern shop.

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Men's Jeweled Watches With Expansion Band, 4 for \$71.00

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MUSIC BOX CHIMES

FOR ALL STREET VENDING

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Assorted Melody Music Box replaced

battery, horns and whistles. Plays over

100 different melodies at your station.

Melody variety uses inexpensive diode for

large variety of tones. Size 7" x 8" x 3".

Weight 2 lbs.

8 unit or 12 unit models available. Please

specify how battery is grounded when

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Price: \$69.98 FOB inst. Includes Diode

Speaker, 1 Amplifier, University Model

Speaker, 1 diode. ADDITIONAL DISCOUNT

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MINIATURE MISSILES

Photo action shot.

Solid steel, packed 10 gross per case.

1 to 4 cases, \$8.00 per case

5 to 9 cases, 7.00 per case

10 to 24 cases, 6.00 per case

Large quantity prices on request

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Sanational Door-Busters

All-Purpose
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Men's, Women's, Kid's

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Over 2,000,000 Pairs

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ATTENTION!

ETON CAP

\$1.60 doz.

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VENDING MACHINES

Cue 5 Speakers for NVA's 1959 'Vendorama' This Week

Topics: Business Savvy, Finance, Sales, Insurance, SBA Services

CHICAGO—Convention week is here. The National Vending Association is staging its "Vendorama '59" this Sunday (10-19) at Chicago's Congress Hotel.

Five speakers will keynote the convention's business sessions, covering a full range of topics pertinent to the bulk vending trade.

On the docket are NVA's legal counsel, Milton T. Raynor; Arthur Silbert, vice-president of Standard Financial Corporation, New York; Bernard K. Bitterman, Kansas City, Mo.; Robert B. MacFee, staff specialist for the Small Business Association; and W. A. Ymer, vice-president of World Wide Insurance Company.

Leonard Quinn, NVA president, will kick off the business sale on Friday with a brief opening address and Rolfe Lobell, convention chairman, will give the welcome.

Raynor will address the conclude Friday afternoon on the future of the industry from the legislative standpoint—a problem and policy analysis bearing directly on the livelihood of bulk vending traders through the country.

Washington Rep. MacFee, the Small Business Association specialist, will explain the workings of the government agency he represents and its

services to operators. He'll have SBA literature on hand for distribution to conventioners. His talk will be the second of the after noon.

Bitterman, representing the National Vending Machine Distributors' Association, will discuss "The Distributor—At Your Service," focusing on the bulk vending distributor's role in the industry.

Bitterman gives the Friday wind-up.

Silbert will open the Saturday afternoon sessions with a talk on "Better Business Practice for a Growing Basic Industry." The financial expert will spotlight business credit—cash terms in a changing economy, sound payment policies, business relationships with banks and finance firms.

Insurance, as it relates to the bulk vending industry, will then be covered by Ymer, the World Wide executive.

Election Schedule
Saturday afternoon's election of

officers will be preceded on Friday afternoon by a meeting of the nominating committee. The committee will report to the membership Saturday, and election and installation of officers will follow.

A traditional earmark of the annual get-together is its informality—hitting its target at the series of parties and luncheons slated between business sessions.

Open house will be held at the exhibitors' suites beginning at 9:30 p.m. Thursday. An NVA-sponsored luncheon meeting—free to visitors—

(Continued on page 137)

He is joined by the United States government since 1951, serving with the Department of Commerce, Small Defense Plants Administration and most recently the SBA. Before joining the government, his business background was varied. His experience includes public accounting, management engineering and serving as a trade association executive. Most of his experience was in the automotive field.

He was president of his own manufacturing corporation, The Interstate Manufacturing Corporation of Chicago, from which he retired in 1950. The firm employed 125 people and shipped over \$1½ million yearly gross. Before this, Macfee was general sales manager for the American Automatic Devices Company in Chicago, manufacturer of truck safety equipment.

ARTHUR SILBERT, 30-year-old vice-president of the Standard Financial Corporation, supervises the firm's vending machine finance program. A native New Yorker with a quick wit and informal manner, he's also known for his deep faith and interest in the automatic merchandising industry.

Silbert is a graduate of the University of Oklahoma with a business background in banking and market research. He joined Standard Financial in 1954 after three years with the U. S. Army Medical Corps.

Perhaps his work with Standard Financial can best be described by a look at the firm's coin machine receivables, which jumped from an average of \$1,000,000 to \$6,500,000 in the five years Silbert has been at the reins. And while Standard Financial is active in many fields, it's largest single market is now the coin machine industry, which accounts for between 20 and 30 per cent of its receivables.

MILTON T. RAYNOR, NVA's active and congenial legal counsel, is perhaps one of the best known members of the group. A practicing attorney, Raynor has been connected with and a guiding factor of NVA since its inception.

One of his most significant accomplishments for the association came in 1951, when he successfully argued the now well-known Cavalier Vending case, winning a decision that ball gum and charm mix does not violate the Federal Pure Food and Drug Act.

A well-known member of the Chicago Bar, Raynor boasts a long background of trade association experience, including the Automobile Dealers Association, the Cafa Owners' Association and the Association of Iron and Steel Dealers. He is also quoted for the well-known Courtesy Motor firm headed by Jim Moran, and represents the varied business interests of Peter DeMter, large Pontiac dealer and promoter of the championship bowling TV series. Raynor is very active in numerous civic and charitable works and lives with his wife and two sons in suburban Glenview.

BERNARD K. BITTERMAN, a veteran of the bulk vending industry and one of the country's largest and best known distributors, headquarters in Kansas City, Mo. He served as president of the National Association of Bulk Vendors (former name of NVA) in 1953, and has long been active in all phases of bulk industry 30 association activities.

Bitterman entered the bulk field in 1935 as a peanut machine operator and by 1941 had increased his operation to include 2,500 nut machines, plus operating 1,000 ball gum machines for the Peerless Weighing and Vending Machine Corporation. Toward the end of World War II Bitterman gradually worked into his present large distributing business.

He also operates a large wholesale candy business, selling exclusively to Army PX's and commissaries. He is active in numerous civic, charitable and religious groups, notably serving as president of his Bnai B'rith lodge and also the Masonic Order and has long been one of NVA's strongest supporters.

THUMBNAIL SKETCHES OF KEY NVA SPEAKERS

ROBERT B. MACFEE, a good-humored and peppery Scotsman, is a business consultant for the Small Business Administration here in Chicago. He is also in charge of management courses for small business owners, new product development, and public relations.

He is joined by the United States government since 1951, serving with the Department of Commerce, Small Defense Plants Administration and most recently the SBA. Before joining the government, his business background was varied. His experience includes public accounting, management engineering and serving as a trade association executive. Most of his experience was in the automotive field.

He was president of his own manufacturing corporation, The Interstate Manufacturing Corporation of Chicago, from which he retired in 1950. The firm employed 125 people and shipped over \$1½ million yearly gross. Before this, Macfee was general sales manager for the American Automatic Devices Company in Chicago, manufacturer of truck safety equipment.

ARTHUR SILBERT, 30-year-old vice-president of the Standard Financial Corporation, supervises the firm's vending machine finance program. A native New Yorker with a quick wit and informal manner, he's also known for his deep faith and interest in the automatic merchandising industry.

Silbert is a graduate of the University of Oklahoma with a business background in banking and market research. He joined Standard Financial in 1954 after three years with the U. S. Army Medical Corps.

Perhaps his work with Standard Financial can best be described by a look at the firm's coin machine receivables, which jumped from an average of \$1,000,000 to \$6,500,000 in the five years Silbert has been at the reins. And while Standard Financial is active in many fields, it's largest single market is now the coin machine industry, which accounts for between 20 and 30 per cent of its receivables.

MILTON T. RAYNOR, NVA's active and congenial legal counsel, is perhaps one of the best known members of the group. A practicing attorney, Raynor has been connected with and a guiding factor of NVA since its inception.

One of his most significant accomplishments for the association came in 1951, when he successfully argued the now well-known Cavalier Vending case, winning a decision that ball gum and charm mix does not violate the Federal Pure Food and Drug Act.

A well-known member of the Chicago Bar, Raynor boasts a long background of trade association experience, including the Automobile Dealers Association, the Cafa Owners' Association and the Association of Iron and Steel Dealers. He is also quoted for the well-known Courtesy Motor firm headed by Jim Moran, and represents the varied business interests of Peter DeMter, large Pontiac dealer and promoter of the championship bowling TV series. Raynor is very active in numerous civic and charitable works and lives with his wife and two sons in suburban Glenview.

BERNARD K. BITTERMAN, a veteran of the bulk vending industry and one of the country's largest and best known distributors, headquarters in Kansas City, Mo. He served as president of the National Association of Bulk Vendors (former name of NVA) in 1953, and has long been active in all phases of bulk industry 30 association activities.

Bitterman entered the bulk field in 1935 as a peanut machine operator and by 1941 had increased his operation to include 2,500 nut machines, plus operating 1,000 ball gum machines for the Peerless Weighing and Vending Machine Corporation. Toward the end of World War II Bitterman gradually worked into his present large distributing business.

He also operates a large wholesale candy business, selling exclusively to Army PX's and commissaries. He is active in numerous civic, charitable and religious groups, notably serving as president of his Bnai B'rith lodge and also the Masonic Order and has long been one of NVA's strongest supporters.

services to operators. He'll have SBA literature on hand for distribution to conventioners. His talk will be the second of the after noon.

Bitterman, representing the National Vending Machine Distributors' Association, will discuss "The Distributor—At Your Service," focusing on the bulk vending distributor's role in the industry.

Bitterman gives the Friday wind-up.

Silbert will open the Saturday afternoon sessions with a talk on "Better Business Practice for a Growing Basic Industry." The financial expert will spotlight business credit—cash terms in a changing economy, sound payment policies, business relationships with banks and finance firms.

Insurance, as it relates to the bulk vending industry, will then be covered by Ymer, the World Wide executive.

Election Schedule
Saturday afternoon's election of

NVA Convention Program

THURSDAY, APRIL 16

10:30 a.m. to 9:30 p.m. Registration.
3 p.m. Board of directors meeting.
7 p.m. to 9:30 p.m. Exhibits open.
9:30 p.m. Open house—exhibitors' suites.

FRIDAY, APRIL 17

10 a.m. to 7 p.m. Registration.
10 a.m. to 12 noon Exhibits open.
12 noon to 1 p.m. NVA sponsored luncheon meeting (free to those in attendance).
1 p.m. to 1:10 p.m. Leonard Quinn—opening address by president.
1:10 p.m. to 1:20 p.m. Rolfe Lobell—welcome by convention chairman.
1:20 p.m. to 2 p.m. Milton T. Raynor, general counsel, "The Future—Bright or Dark?"
2 p.m. to 3:30 p.m. Robert B. MacFee, staff specialist, Small Business Association, Washington.
2:40 p.m. to 3 p.m. Bernard K. Bitterman, Kansas City, Mo., "The Distributor—at Your Service" (NVMDA).
2:45 p.m. to 3 p.m. Business session.
3 p.m. to 3:30 p.m. Nominating committee—meeting.
3:30 p.m. to 7:30 p.m. Exhibits open.
8 p.m. to 11 p.m. Charm manufacturers' party sponsored by Paul Price & Company, Karl Guggenheim, Inc., Plastro Processes, Inc., Samuel Eppy & Company, Femy King and Ringmaster Charms.

SATURDAY, APRIL 18

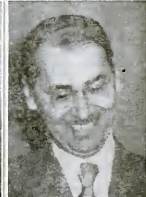
10 a.m. to 2 p.m. Registration.
10 a.m. to 12 noon Exhibits.
12 noon to 1 p.m. Machine manufacturers' sponsored luncheon (free to those in attendance). The Northwestern Company, Oak Manufacturing Company, Victor Vending Corporation.
1 p.m. to 1:30 p.m. Arthur Silbert, Standard Financial Corporation, New York, "Better Business Practice for a Growing Industry."
1:30 p.m. to 1:45 p.m. W. A. Ymer, vice-president, World Wide Insurance Company, "Insurance in the Bulk Vending Film."
1:45 p.m. to 2:15 p.m. Film, "The Man With a Miracle," (sound film on vending).
2:15 p.m. to 3 p.m. Nominating committee report, election and installation of officers.
3 p.m. to 7 p.m. Exhibits open.
7:30 p.m. "April in Paris," Leo Brands Party.

SUNDAY, APRIL 19

11 a.m. to 1 p.m. Exhibits open.



TED RAYNOR



ROLFE LOBELL



LEONARD QUINN



ARTHUR SILBERT



BERNIE BITTERMAN



GEORGE MILLER



NICK ALLEN



JOSEPH HENDERSON



ABRAHAM SCHWARTZMAN



JOHN HADDOCK

Kaner Urges Ops to Use Tax Service

Explains New Bill Answers Accounting, Tax Plan Questions

CHICAGO—Leo Kaner, head of MOA's tax and accounting service, invited association members to make full use of the service at a forum on taxes and fiscal route management Monday (6) at the MOA convention.

Kaner explained that questions can be submitted thru MOA's headquarters in Oakland to him and can cover any subject relating to taxes, tax planning, accounting, depreciation. He pointed out that

MORE COMING ON MOA CONV. NEXT WEEK

CHICAGO — The Billboard could not squeeze all its articles and pictures on the MOA convention into this issue even tho most of this section is devoted to it. Next week's issue will therefore contain more convention coverage to give readers the fullest report possible in words and pictures.

even operators who retain professional help have used the service, and he specifically referred to one operator who brought his accountant with him to Chicago for one full day of discussions.

Kaner told the group of a bill in the House (HR 10) which would allow deferred tax programs to businessmen who are sole proprietors. (Continued on page 141)

MOA Mapping Change to Hike Op, Diskery Confab Support

Miller to Name Committee to Discuss Plans for New Show With Record Reps

By BOB DIETMEIER

CHICAGO—The 1959 convention of the Music Operators of America will probably go down as a landmark in the association's history.

Altho the convention held at the Morrison Hotel last week drew a total registration of 3,400 according to MOA officials, a figure which is lower than previous years but which still indicates strong support, there were grumblings from the exhibitor ranks, particularly in the record industry (see separate stories in the Music-Record section). A principal complaint: Not enough operators among total number of convention-goers.

subjects will be reduced to provide more time for those discussed. An indication of the interest shown in the forums is syndicated in the articles elsewhere in this section.

Two-Day Sessions

MOA president George Miller and the association's board of directors met immediately following the convention for two days of sessions Thursday (9) and Friday (10) to blueprint change designed both to boost operator attendance, draw the record industry more into the convention, and satisfy exhibitor gripes.

Miller told The Billboard Friday (10) that he will name a special committee within the next few weeks to discuss with representatives of the record industry ways and means of reshaping and/or adding convention agenda and convention promotion to build it into a combination operator-record music convention, instead of only an operator meet.

Disk Industry Ideas

He said that he is eager to listen to any proposals record companies may have which will help (Continued on page 138)

Ops Discuss Reasons For Diversification

CHICAGO—Three prime reasons for a music operator branching into merchandise vending were offered at the Monday evening (6) opco forum at the annual convention of the Music Operators of America.

These reasons, cited by Harry Snodgrass—who of Miami, who operates kiddie rides and merchandise vendors as well as juke boxes, and Harlan Wingrave comprised the panel—are the added income, the fact that the operator who handles all types of equipment is more important to the location, and the fact that if one type of equipment slumps, the entire operation is affected to a lesser degree.

Another important reason for the trend toward diversification is that the music operator who has other types of equipment is in a relatively good position in meeting competition from vending operators who decide to operate music machines.

town, and that he had reached the point where further expansion in juke boxes was difficult because of the heavy saturation in his area.

Placcek started with cigarettes, later adding candy, then cold drinks, and finally hot drink and hot food machines. He explained that one type of food equipment (Continued on page 136)

Hi-Fi Exec Predicts Stereo Juke Boom

CHICAGO — The public will demand stereophonic music and will settle for nothing less than most locations, according to Abraham Schwartzman, president of the Institute of High-Fidelity Manufacturers.

Schwartzman, speaking at the Tuesday (7) general meeting of the Music Operators of America here,

said that by the end of this year, 90 per cent of all new record releases will be available on stereo.

He said that the 1959 production on component parts manufacturers will be from 85 to 90 per cent in stereo, and that the American public will be "bathed in a stereophonic culture." He explained that the public will know stereophonic music, will have it in their homes, and will demand it in their juke boxes.

Ray Stereo

According to Schwartzman, the Federal Trade Commission is studying some 17 systems for multiplex broadcasting (the transmission and receiving of stereo (Continued on page 137)



SPEAKERS' TABLE at the MOA convention's general meeting Tuesday (7) morning. L. to r.: Orville Ferris, California Life Insurance Company; Lyle Gumm, vice-president of the Public Relations Board; Leo Kaner, head of Chicago accounting firm in charge of MOA's fiscal service; Nick Allen, MOA counsel; Joseph D. Henderson, American Association of Small Business; George Miller, MOA president; John Haddock, AMI president; Harry Snodgrass, MOA vice-president and Albuquerque, N. M., operator, and Al Denver, MOA vice-president and New York operator.



AUDIENCE at last week's general meeting of the MOA convention in the Venetian Room of Chicago's Morrison Hotel shows packed house.

Whatever Is Profitable

Willie Blatt, of Miami, who operates kiddie rides and merchandise vendors as well as juke boxes, said the operator should not try to limit himself, but that he should operate whatever will bring him in the money.

According to Blatt, music machine revenues are slipping, and many operators would do well to branch into cigarettes on their juke box locations.

Blatt also pointed out that the true costs of each type operation should be analyzed, with the operator keeping the equipment which shows a profit and discarding that equipment which does not.

Saturation Point

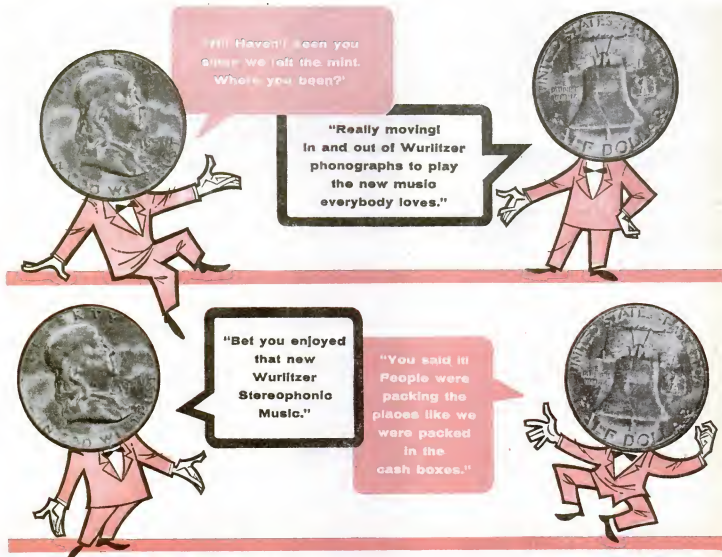
One reason for diversification was given by Lewis Placcek, of Manhattan, Kan. Placcek explained that his operation was in a small

Stereo Panel: New Sound Is Here to Stay

CHICAGO—Stereo is here to stay and operators should do all they can to become familiar with it.

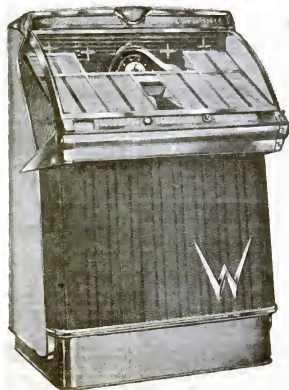
This is the basic point made by the panel leading discussion on stereophonic juke boxes Monday (6) at the MOA Convention. Panel members, chairmanned by Ted Nichols, of Fairmont, Neb., were Norm Gefke, of Sioux Falls, S. D.; Lou Castola, of Rockford, Ill.; and Les Montooth, of Peoria, Ill.

Gefke, a large music operator who also owns and operates the Gefke Music Hi-Fi Center in Sioux (Continued on page 136)



WURLITZER *Stereophonic* MUSIC

is literally coining money



Nothing in the entertainment world has stimulated the circulation of coins like the advent of Wurlitzer Stereophonic Music. People gladly pay to hear it play — over and over again — because it's TRUE Stereophonic, a new kind of music that really sparks patron interest.

WURLITZER 104 and 200 SELECTION

Stereophonic-High Fidelity

MUSIC SYSTEMS

WITH A COMPLETELY FLEXIBLE LINE OF
FLOOR, CORNER AND WALL SPEAKERS



FOR GREATER EARNING POWER

THE WURLITZER COMPANY
NORTH TONAWANDA, N.Y.
Established 1856



SALES FORUM panel members at last week's MOA convention. L. to r.: Lou Casola, Rockford, Ill.; Frank Fabiano, Buchanan and Detroit, Mich.; and Tom Withrow, Midland, Tex.



ORVILLE FERRIS

LYLE GUMM AND
GEORGE MILLER

LEO KANER

Forum Ops Agree They Must Sell Locations on Themselves, Service

Consensus Indicates This Selling Job Is Operators' Primary Need

TAX FORUM panel members in action at Wednesday (8) morning session. L. to r.: Larry Marvin, Sacramento; Jim Toliano, Hartford, Conn.; Harlan Wingrave, Emporia, Kan.; and Jim Hutzler, Marlinton, W. Va.

Small Business Group Pledges Aid to MOA

CHICAGO—Continued support to the Music Operators of America in its fight against mandatory payment of performance rights royalties was pledged by Joseph B. Henderson of the American Association of Small Business.

Speaking at the MOA general meeting Tuesday (7), Henderson said that the automatic phonograph operators are almost a classic example of small business which other small businesses—the locations—to keep their heads above water.

Henderson related a meeting which took place between himself and Rep. Emanuel Celler (D., N. Y.). The New York congressman is the author of a bill which would require performance rights royalty payments by music machine operators.

Meeting With Celler

According to Henderson, Representative Celler's attitude toward juke box operators is a basically unfriendly one. He urged the operators to send a "blizzard of postcards" to Representative Celler in an attempt to inform him that juke box operators are honest, hard-working businessmen, operating on relatively small profit margins, and that the imposition on additional royalty payments would endanger their livelihoods.

Henderson suggested that operators devise a program whereby a portion of the profits of designated machines would go to local schools, other institutions and char-

ities. He pointed out that such a program would drive home the point that the juke box operator is a productive member of the community, and, as such, is interested in its welfare.

Another suggestion made by Henderson was that operators are often remiss in cataloging their record selections, and that they could make the selection process easier for the patron by making better use of the programming categories available in the newer juke boxes.

Current Danger On Copyright Laws Grave

CHICAGO—Nick Allen, MOA counsel, told operators attending the Tuesday business session at the organization's annual convention here that the current danger regarding the passage of legislation requiring music operators to pay performance royalties is now more grave than ever before.

He told the operators that a recent meeting between committees of MOA and ASCAP was fruitless.

(Continued on page 135)

MOA Budgets \$50,000 For National PR Program

CHICAGO — George Miller, president of the Music Operators of America, told MOA members that the organization will launch a national public relations program—worth \$50,000 budgeted for the effort—in an attempt to counter misleading newspaper stories with the truth about the industry and the harm it makes it.

Speaking at the Tuesday (7) business session of the MOA convention at the Hotel Morrison, Miller condemned the actions of the McClellan Committee in exposing attempts of racketeers to infiltrate the trade, and said that MOA would expend every effort to drive out undesirables from the industry.

He added that all MOA application forms will require the appli-

cant to state whether he has ever been convicted of a felony and whether he is a violent over-throw of the government.

Backs Committee

The convention unanimously passed a resolution backing the McClellan Committee, its chairman and its staff and offering the Senate group complete support. This resolution was unanimously passed to the daily press, Miller said.

Miller pointed out that MOA membership has grown by 300 since the last convention, that the booster membership also growing at a rapid pace. The booster membership consists largely of locations, who Miller said would lend valuable support in resisting attempts to remove the current exemption from copyright legislation.



ORVILLE FERRIS

LYLE GUMM AND
GEORGE MILLER

LEO KANER

Forum Ops Agree They Must Sell Locations on Themselves, Service

Consensus Indicates This Selling Job Is Operators' Primary Need

CHICAGO — Operators must sell themselves and their service to locations if they are to compete successfully. They must not only provide a service which the location cannot attempt to duplicate alone, but they must continually make the location aware of its overwhelming advantages to him.

These points were emphasized as the operator's principal bulwark against the threat of direct sales to locations and distributor or operator competition at a forum discussion Wednesday (8) morning at the MOA convention at the Morrison Hotel here. Discussion was led by panel members Frank Fabiano, of Buchanan, Mich.; Lou Casola, of Rockford, Ill., and Tom Withrow, of Midland, Tex.

Two operators—Desmond Fortner, of Carmi, Ill., and Joe Silla, of Oakland, Calif.—argued these points skillfully from the floor as the basic answer to competitive problems operators were facing in most areas.

PR Man Tells Music Ops to Talk to Press

CHICAGO — While the judgments made by the daily press in regard to the recent McClellan Committee hearings were unfair, the music operator is stuck with them and it will be a long time before the memory of these hearings is erased, according to Lyle Gumm, a Chicago public relations executive.

Gumm told members of the Music Operators of America at the general business meeting here Tuesday (7) that they never have told the newspapers the true story of the juke box business, and that if the papers had been in possession of all the facts, their coverage would have been more balanced.

He advised the operators never to refuse to talk with newspaper reporters adding that they should always have something to talk about.

Store Fronts

On a more specific level, Gumm said that operators are often judged by the appearance of their building. He advised them against blacking out store windows, as the public might make wild generalizations to the effect that something sinister goes on behind those windows.

Gumm also suggested that the MOA adopt a code of ethics and that members display this code on all of their music machines. He added that MOA membership should be regarded as a badge of honor.

Declared Fortner: "We can't tie the hands of locations. We must give them a service freely and openly in the area of free competition. We have to sell our customers on our business, our service. We have to convince them that we're giving them a service they can't provide for themselves."

Fortner told The Billboard during the session that he got back 10 locations which had been sold juke boxes direct by "practicing what he preached."

Not Overnight

He explained that he did not accomplish it "overnight," but that he kept visiting the stops which began operating their own machines, offering to service and maintain the equipment—jobs they weren't prepared to handle. Takes gradually declined after they began operating their own and the repair, maintenance and programming jobs were more than they could cope with successfully. "The locations finally proved to themselves that what I kept telling them was true and they were happy to have me back," he said. Joe Silla said that "the main thing is to gain the confidence of location owners by selling yourself continually."

He explained that he lost 12 locations which bought their own juke box and wound up with 15 thru continual selling of the advantage of his service.

Max Hurvich, of Birmingham, Ala., also pointed out that operators should stress the important obsolescence factor in selling locations on his service.

Declared Tom Withrow: "We must justify our existence as operators by getting machines into stops and end direct sales."

Detroit Direct Sales
Frank Fabiano told the group attending the session that in Detroit, between 1,200 and 1,500 locations own their own machines as a result of heavy direct sales activity there. Eddie Holstein, a Chicago operator, asked whether any of these were good stops, asserting

that there is about 1,000 stops in Chicago which own their own equipment but which operators don't want because they are very poor, averaging only several dollars a week in takes. Fabiano answered that many of the location-owned stops in Detroit were good ones, certainly good enough for operators to operate in.

"Operators must make it as uncomfortable as possible for distributors who sell locations juke boxes," one operator exclaimed from the floor. He explained that altho distributors cannot by law refuse to sell anyone equipment, it is not right for them to actively solicit locations nor make it easy and convenient for locations to buy equipment.

Several operators suggested they tell the manufacturer when one of their distributors sells a machine direct.

Fault of Ops

However, it was also agreed that in too many cases, operators have only themselves to blame for losing locations because of direct sales by not providing the equipment, service and sales story necessary to keep the location satisfied.

It was also agreed that contracts, leases or "placement agreements" are important in furnishing some protection to operators on their equipment investment. It was ex-

(Continued on page 135)

50 120 200
SELECTION MODELS

A
MUSICAL SALES CO.
FOR
EVERY LOCATION

DOES YOUR ONE-STOP SERVICE MAKE MONEY FOR YOU?

Have you been paying pennies over wholesale for your one stop service? Have you lost business because of delay in your one-stop deliveries? Have you missed a sale because your one-stop service has been an inadequate inventory?

SWITCH TO MUSICAL SALES AND GET BACK ON THE PROFIT ROAD!

Musical Sales Company, Baltimore, Md., is the ideal and largest one-stop music and record service in the nation. The huge Musical Sales building in Baltimore is the largest music business in the country, and the vast shipping department guarantees same day service on every order from this nation or abroad for all labels, titles and accessories.

THE MUSICAL SALES CO.
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Musical Sales sells in five of the largest distribution wholesaler! Holding over, with free title strips and is one prompt postage saving shipment.

Remember, nobody beats Musical Sales prices and nobody beats Musical Sales service because Musical Sales is the oldest and largest one-stop service in the nation with working divisions in every state.

Call, write or wire your order today.

'Perfectly Legitimate Business That Provides Entertainment': Detroit in Spotlight

Rhythm president.

THE BILLBOARD WEEKLY

Coin Machine Price Index

How to Use the Index

HIGHS AND LOWS. Equipment and prices listed below are taken from advertisements in The Billboard for the period shown. Listings are based on the highest and lowest prices on all equipment which have been advertised either at least 10 times for the period shown or at least 5 times together with a computation based on annual average.

(For 10-week period ending with issue of April 6, 1959)

PRICES given in the Index are in no way intended to "standardize" national, "net," or other an authoritative reflection of the prices as they are designed, however, as a handy guide for price ranges. Any price obviously depends on the condition of the equipment, age, time on location, the territory and other related factors.

MEAN AVERAGE. The mean average is a computation based on all prices at which a machine has been advertised for the period indicated and reflects the dominant advertised price level. It is not a simple average between the "high" and "low." High and low indicate price range; mean average indicates the price level at which most of the machines are advertised. Therefore, when the mean average is nearer the "high," it indicates the "low" is a unique price probably for "as is" or "distressed" equipment.

MUSIC MACHINES

Model	High	Low	Mean	High	Low	Mean
Amel C-40	150	150	150	150	150	150
Model B-30 (31) 40	225	225	225	225	225	225
Model 4-60 (50) 40	265	185	245	265	185	245
Model 4-60 (50) 40	225	225	225	225	225	225
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GOTTLES

Amel C-40	150	150	150	150	150	150
Model B-30 (31) 40	225	225	225	225	225	225
Model 4-60 (50) 40	265	185	245	265	185	245
Model 4-60 (50) 40	225	225	225	225	225	225
Model 4-60 (50) 40	275	275	275	275	275	275
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Model 4-60 (50) 40	275	275	275	275	275	275

125	125	125	Olympic (U) (B-54)
73	73	73	Original
100	100	100	Pocomoket (K) (B-53)
85	85	85	Palliser (K)
165	165	165	Playtime Bowler
49	49	49	ICC (10-54)
145	145	145	Rainbow Shuffle Alley
115	115	115	(U) (B-54)

14 Firms Exhibit MOA Games, Rides

New Arcade Equipment Main Attraction; 50 Amusement Machines Shown Trade

CHICAGO—A good share of the new machines shown the coin amusement trade at the Music Operators of America show here last week was of the Arcade variety. For a convention coming at this time of year, this was no surprise, but some of the new machines, unveiled to the trade for the first time, were surprises.

New bowling games, kiddie rides and pool models held down their usual share of MOA attention at the Morrison Hotel, but the surprises were a number of new-type Arcade machines.

Among the new pieces was Bally Manufacturing's Gunsnoke pistol unit, Capital Projector's newly designed Auto-Test, Chicago Coin's Jet Pilot flight game, Williams Manufacturing's Pinch-Hitter baseball (shipped previously, but seen for the first time here by many visitors), and Eldon Dale's new-type Pom-Pom machine gun unit.

Other new machines included American Shuffleboard's Imperial shuffleboard with automatic score-board attached to one side at mid-board, the United Simpler and Chicago Coin King Bowler, ball bowlers for use in playlands and amusement parks, and the King's ride lines of Bally, Payden Enterprises, the Tucko Corporation and United Tool & Engineering—perhaps the widest selection of rides yet presented at a single convention.

Pool games were the main dis-

Dale Gun Replica of Navy Pom-Pom

CHICAGO—Eldon Dale, top name thru the years in the coin-operated gun game field, has a new model machine gun unit which he is producing and selling under his own name, Eldon Dale Engineering Company, Long Beach, Calif. It was shown for the first time at the Music Operators of America show here last week.

The new model, the Dale Pom-Pom, is a replica of a Navy 40-mm. machine gun of the type used on warships of World War II. It is designed with kiddie play in mind, featuring slow moving aircraft targets that glide horizontally across the reflected field of fire. The reflected target field, used so successfully on the coin rifle games produced in recent years, is a Dale trademark. Dale has also designed a number of gun games of recent manufacture produced by major game firms.

The Pom-Pom gun has a pistol-type grip and trigger and eye-molded viewer. Gun can be easily adjusted to player's height by spinning a wheel at the side in either direction. Bell rings whenever player squeezes trigger with gun on target. Score is racked up automatically on glass-enclosed score wheel with needle indicator. The entire unit measures 24 by 19 inches and is about 3 feet 4 inches high.

The gun, listed at \$545, is in production and ready for shipment. It's designed especially for use at Arcades, Kiddielands and supermarkets and is set for dime operation.

play for Fisher Sales & Manufacturing Company, Valley Sales Company and the Irving Kaye Company. All major producers of pool. National Shuffleboard showed its latest new model shuffleboard as did American Shuffleboard. Biggest line of bowling games was shown by United Manufacturing while Bally exhibited about a dozen pieces in all, including rides, bowlers, baseball and Arcade units.

Other related exhibits of interest to coinmen included Eddie Pro's latest background music units, PAC Sound Engineering Company's background music line, the Kalbi-Roberts stereo music conversion kits, exhibited by First Coin Machine Exchange; Wico Corporation's stereo conversion kits for juke boxes, the Relax-O-Rhythm planned music set-up, and the Auto-Photo Record-A-Voice tape-to-disc recording booth.

Chi Coin's Jet Pilot At MOA Show

CHICAGO—Main attraction at Chicago Coin Machine's display at the Music Operators of America show here last Monday thru Wednesday was the new King Bowler, giant ball-bowling game designed for use at coin playlands and amusement parks.

But while the King Bowler has been in shipment for a number of weeks, Chicago Coin also presented a brand-new Arcade-type unit, Jet Pilot, shown for the first time.

Jet Pilot features a player-guided jet plane which glides slowly across a pole at mid-board. Player attempts to gradually land plane on any of a number of light-up buttons surrounding the pole on the playfield surface and labeled as "New York," "Los Angeles," "Rome," "London," "Hawaii" and other globe points.

The player gets 12 flights per dime, attempting to land on each button and scoring according to number of lights hit without being put out. Full details on the new game will be available at a later date.

NCMDA Approves Major Projects For '59; Elects New Officers

PR, New Ideas, Exports, Trends

Set for Comm. Work; Irv Blumenfeld Pres.

CHICAGO — Projects in five major areas were approved, and a new slate of officers and directors were elected by the National Coin Machine Distributors Association at its annual dinner meeting Sunday (5) evening held in the Morrison Hotel's Hollywood Room. Thirty-eight members and representatives of four manufacturers attended.

Irv Blumenfeld, of Baltimore, was elected president for the 1959-1960 term. Bylows were changed to permit election of two vice-presidents, instead of one. Jack Bass, of Richmond, was elected first vice-president and John Blintz, of Newark, N. Y., second vice president. J. D. Lazar, of Pittsburgh, was re-elected treasurer and Don Muloney, of Chicago, was elected secretary.

Board of directors named are: Lou Wolcher, of San Francisco; Dave Bond, of Boston; Si Redd, of

Boston; Barney Sugarman, of Chicago; Gil Kirt, of Chicago; Joe Kline, of Chicago; Charles Robinson, of Los Angeles; Harold Lieberman, of Minneapolis; and Ron Reed, of Miami.

Bob Slifer, NCMDA's managing director, told The Billboard that work on five separate projects will be planned thru committees of members still to be named. They are:

• **THE ALL-INDUSTRY COIN MACHINE COMMITTEE.** This committee is to meet with representatives from the automatic merchandising industry and coin-operated phonograph industry, as well as from the amusement game industry, to discuss the possibilities of a co-ordinated, if not joint, public relations program which will work to the benefit of all. Slifer said that he plans to discuss an agenda for this shortly with George Miller, president of the Music Operators of America, and representatives from the National Automatic Merchandising Association.

• **DEBATE PLANNING COMMITTEE.** The purpose of this committee will be to study new sales pro-

Coin Rides Heavy Billing At MOA Meet

CHICAGO—Coin kiddie rides, after a relative lull on production rides, bounced back with a bigger variety than ever at last week's Music Operator of America amusement machine exhibit.

The kiddie rides came in front in terms of numbers shown, but new-type novelty rides were at least equal to the horses in terms of attention-getting.

Bally Manufacturing's Chicago, the Tucko Corporation, Thousand Oaks, Calif., United Tool & Engineering Company, Cincinnati, and Cedar Enterprises, Los Angeles, all showed kiddie rides as a major part of full representation of their amusement machine lines.

Bally, top ride maker thru the years, presented the largest kiddie ride line. Bally units shown included Champio Horse, Toonerville Trolley, Speed Queen boat, Model T auto, Western Express

Coney Island Group Protests Coin Taxes

NEW YORK — The Coney Island Chamber of Commerce has taken a strong stand against the proposed city tax on amusement games. William A. Nicholson, executive secretary of the group, pointed out that these taxes would seriously hurt arcade operations in

Nicholson said that "some of these arcades in Coney Island and Rockaway have coin-operated machines that number in the hundreds. All of these machines are strictly for amusement, and the residents are not patronized by the youngsters under the strictest supervision."

A 200-machine arcade presently pays a \$10 Federal excise

Auto-Photo Unveils Tape-to-Disk Recorder

CHICAGO — The Auto-Photo Company, Los Angeles, last week displayed for the first time the Record-A-Voice, a new voice-recording booth featuring a tape-to-record operation. Scene was the Music Operators of America show here.

The patron speaks for one minute inside the booth and gets an audio playback of his voice from the tape for a dime. By inserting a quarter as an additional coin, the rendition is recorded from the magnetic tape onto a disk. Patron adds a quarter for each additional copy disk desired.

The new model has the advantage of clearer playback with less background noise, and its flexibility permits patron to audition for a dime, cut a disk for a quarter and make as many copies as he cares to. The previous Auto-Photo model, a non-tape machine, cut directly onto a disk.

Ten models are currently out on test locations, according to the company, with some minor changes

scheduled before regular production begins. However, the machine is expected to go into regular production and distribution within six months. Production is pegged at about 50 units per year.

Auto-Photo's voice recorders and coin-operated photo machine booths are widely used in Arcades and amusement establishments, as well as in many other types of commercial locations throughout the country.

GUNSNOKE

Bally Gun 'Shoots Back' At Players

CHICAGO — It's all perfectly harmless, but players of Bally Manufacturing Company's Gunsnoke pistol machine will "get their max" before they get them.



The brand new game in coin-operated gun games was unveiled to the trade for the first time at the Music Operators of America show here last week.

Targets are outline figures that pop up one at a time from various points on the target field, poised with pistols cocked for a second or two, then fire away at the player unless he's already dropped them.

(Continued on page 141)

Capitol Gets Top Results On Auto-Tests

CHICAGO—Capitol Projector Corporation's New York displays its newly designed Auto-Test machines here last week at the MOA convention, and has turned on some impressive figures on test-operation results.

The new Auto-Tests are now available in single, two-seater and three-seater models, 12, 18 and 24-seat units. Seats, dashboard and operating gear designed closely along the lines of a real automobile.

Seats are upholstered, steering wheel and gas pedal actually control the car and help score points for skillful operation, speedometer works and temporarily "cuts engine" if speed limit is broken, power brakes are real and player gets actual wide-angle view of the movie screen on which the highway driving scene is projected.

A special "Tampa Tournament" automobile is available at additional taxes is unfair.

(Continued on page 137)

FOR IMMEDIATE DELIVERY

Carnival Queens . . .	\$550.00
Cypress Gardens . . .	400.00
Beach Time	450.00
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Miss Americas . . .	325.00
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4000 45 RPM Wurlitzer . . . 245

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Coinmen You Know

Milwaukee

By RENN OLLMAN

Harry Jacobs Jr., United, Inc., is a member of the first annual Milwaukee Music Industry Golf Tournament committee. Winners will receive their awards at the fourth annual Milwaukee party in August. Golf tournament committee chairman is John Plimpton, Bay Music. Others helping are Bob Hill, Decca Records; Les Loehrer, Columbia Records; and Bob Larson, WRIT deejay.

Ken Englester, veteran man and games man, has purchased the routes of another old-timer, Ned Wiskerben. "Business held up fairly good all thru the Lent period," according to Alice Antzick, of Banaco Music. Owner Frank Bartnik is planning to attend the MOA dings in Chicago; he says Math Schaefer is in good health, he reports, and has put out his first stereo juke box to good results. . . . Just back from his Fort

Pierce, Fla., vacation, Sam Hastings, Hastings Distributing Company, reports that he caught a 150-pound shark. His fishing competition for several days, he adds, was Oconomowoc, Wis., columnist Walter Tetting. Another returnee from Florida, Sam Cooper, Fester Distributing Company, reports AMI juke box sales at a good level.

Gardner Sales, Edgarton, Wis., has sent two of its servicemen to Grand Rapids, Mich., for a week of stereo

McClellan

Continued from page 132

kins said he joined the union, even though he was self-employed. Later he hired an employee who had approximately 30 days to decide whether or not he wanted to join. A few more days than he went by before the decision was reached, and one day the employee was driving a company truck along a highway, was approached by a car and told to pull over. He did so, and was ordered by John Welsh, a Teamster representative, and three other men, to join. He signed the necessary papers at the side of the road because he was just plain scared," according to Hopkins.

Some time later, Welsh had some gum machines that he wanted to sell to Hopkins. The price was a little higher than the market price, but it included good will, Hopkins said. Welsh said he'd have Hops along with him when the machines were made. Hopkins bought the machines, but almost immediately the location owners asked for removal of the machines. Hopkins assumed that the location owners had been afraid of Welsh and took the machines in the first place only because they feared something might happen. When they realized the machines were no longer operated by Welsh, they didn't want them on location.

George Miller told the group from the floor that the California Music Merchants Association has used on its leases in seven cases and has won six of them. He stressed that all the relations between the location and the operator usually are intolerable after such a suit, the operator is prevented from losing on the investment, and most important, the respect won by operators from all location owners in the long run is worth it.

Music Merchants Association has used on its leases in seven cases and has won six of them. He stressed that all the relations between the location and the operator usually are intolerable after such a suit, the operator is prevented from losing on the investment, and most important, the respect won by operators from all location owners in the long run is worth it.

Current Danger

Continued from page 131

with neither side making any change in its stand.

Allen reviewed the performance rights battle, pointing out that in addition to the danger of paying performance rights, proposed legislation would also require increased mechanical royalties. He added that such a bill was actually rejected out of committee—but too late for passage.

According to Allen, House hearings on copyright legislation will take place a month, but Senate action is not known.

Allen warned the operators not to depend wholly on action at the national level to defeat the proposed legislation. He pointed out that legislative battles are won or lost at the local level, and urged operators to make their stand clear to their local representatives.

He said that unless near complete co-operation from operators is forthcoming, the passage of legislation requiring the payment of performance royalties and boosting mechanical royalties is imminent.

766

Funsport, 2160 Patterson St., Cincinnati 22, Ohio.

Attention: OPERATORS—read Funsport, "The Magazine of Amusement Management," to keep you informed. Mr. E. Fox, of Brooks, W. Va., states: "All operators in the amusement field should subscribe to this fine magazine."

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schooling at the AMI factory.

"We're selling all the stereo singles we can lay our hands on to music operators," says Stu Glassman, Radio Doctor Operators in hunting for new was last week included Harry Koonki, Niagara; Herb Wagner, C. & W. Novelty, South Milwaukee; Clyde Fessler, and Tony Hilt, Shelbygan.

Detroit

Carl Angott, Angott Music, planning to leave for the convention in Chicago. . . . Sid Ketchum and Morris Goldman, Morris Music, Oak Park, also to be absent from the city for the convention period.

Joseph Brilliant, Brilliant Music, back home after an extended rest and Southern vacation trip following recent surgery and getting back to work gradually.

Bill Burke still substituting for Eddie Clemens at Music Service. Clemens still out of town on an extended business tour. Frank Alluvant, Frank's Music, also back on the job here after attending the recent funeral of his mother in Jamaica, Mo.

Due back for the coming spring weather is Arthur

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Big Gun	533	Pinch Hitter	549	Big Red Ball	1200
Big Shooting Gallery	534	Pinch Hitter	550	Big Red Ball	1200
Big Shooting Gallery	535	Pinch Hitter	551	Big Red Ball	1200
Big Shooting Gallery	536	Pinch Hitter	552	Big Red Ball	1200
Big Shooting Gallery	537	Pinch Hitter	553	Big Red Ball	1200
Big Shooting Gallery	538	Pinch Hitter	554	Big Red Ball	1200
Big Shooting Gallery	539	Pinch Hitter	555	Big Red Ball	1200
Big Shooting Gallery	540	Pinch Hitter	556	Big Red Ball	1200
Big Shooting Gallery	541	Pinch Hitter	557	Big Red Ball	1200
Big Shooting Gallery	542	Pinch Hitter	558	Big Red Ball	1200
Big Shooting Gallery	543	Pinch Hitter	559	Big Red Ball	1200
Big Shooting Gallery	544	Pinch Hitter	560	Big Red Ball	1200
Big Shooting Gallery	545	Pinch Hitter	561	Big Red Ball	1200
Big Shooting Gallery	546	Pinch Hitter	562	Big Red Ball	1200
Big Shooting Gallery	547	Pinch Hitter	563	Big Red Ball	1200
Big Shooting Gallery	548	Pinch Hitter	564	Big Red Ball	1200
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Big Shooting Gallery	550	Pinch Hitter	566	Big Red Ball	1200
Big Shooting Gallery	551	Pinch Hitter	567	Big Red Ball	1200
Big Shooting Gallery	552	Pinch Hitter	568	Big Red Ball	1200
Big Shooting Gallery	553	Pinch Hitter	569	Big Red Ball	1200
Big Shooting Gallery	554	Pinch Hitter	570	Big Red Ball	1200
Big Shooting Gallery	555	Pinch Hitter	571	Big Red Ball	1200
Big Shooting Gallery	556	Pinch Hitter	572	Big Red Ball	1200
Big Shooting Gallery	557	Pinch Hitter	573	Big Red Ball	1200
Big Shooting Gallery	558	Pinch Hitter	574	Big Red Ball	1200
Big Shooting Gallery	559	Pinch Hitter	575	Big Red Ball	1200
Big Shooting Gallery	560	Pinch Hitter	576	Big Red Ball	1200
Big Shooting Gallery	561	Pinch Hitter	577	Big Red Ball	1200
Big Shooting Gallery	562	Pinch Hitter	578	Big Red Ball	1200
Big Shooting Gallery	563	Pinch Hitter	579	Big Red Ball	1200
Big Shooting Gallery	564	Pinch Hitter	580	Big Red Ball	1200
Big Shooting Gallery	565	Pinch Hitter	581	Big Red Ball	1200
Big Shooting Gallery	566	Pinch Hitter	582	Big Red Ball	1200
Big Shooting Gallery	567	Pinch Hitter	583	Big Red Ball	1200
Big Shooting Gallery	568	Pinch Hitter	584	Big Red Ball	1200
Big Shooting Gallery	569	Pinch Hitter	585	Big Red Ball	1200
Big Shooting Gallery	570	Pinch Hitter	586	Big Red Ball	1200
Big Shooting Gallery	571	Pinch Hitter	587	Big Red Ball	1200
Big Shooting Gallery	572	Pinch Hitter	588	Big Red Ball	1200
Big Shooting Gallery	573	Pinch Hitter	589	Big Red Ball	1200
Big Shooting Gallery	574	Pinch Hitter	590	Big Red Ball	1200
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Big Shooting Gallery	579	Pinch Hitter	595	Big Red Ball	1200
Big Shooting Gallery	580	Pinch Hitter	596	Big Red Ball	1200
Big Shooting Gallery	581	Pinch Hitter	597	Big Red Ball	1200
Big Shooting Gallery	582	Pinch Hitter	598	Big Red Ball	1200
Big Shooting Gallery	583	Pinch Hitter	599	Big Red Ball	1200
Big Shooting Gallery	584	Pinch Hitter	600	Big Red Ball	1200

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1 Originally... \$275

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Stereo Panel

• Continued from page 129

Falls, urged operators unfamiliar with stereo to find out all they can about it. One good way is to visit a local sound equipment store and hear home equipment demonstrated, he said.

Ted Nichols, in opening the forum for discussion, explained that stereo was probably the most important subject for operators to talk about now. Questions and discussion indicated this was true. Questions raised and answered centered on speaker placement, record wear and availability and stereo installation.

Taking an active part in the discussion, besides panel members mentioned, were John Haddock, AMI president; Al Mason, AMI stereo expert, and Norman Lever, of England's Ditchburn Organization, who explained that the firm is now in the process of building a stereo juke box.

Gelbe stressed the importance of quality speakers in getting the most from stereo, pointing out that he uses a total of 500 speakers on 100 musical juke boxes. He mentioned this as an indication of the importance he gives to speakers in any sound system.

Ops Discuss

• Continued from page 129

leads to another until the operator winds up with a full line. Packer also operates kiddie rides.

Joe Joseph, a Delmar, Ala., operator, warned that operators who rush into diversified vending may discover that some equipment isn't paying for itself. He said that he once operated cigarettes, but sold the route when it conflicted with his music machine operation.

6 Per Cent Return

Harry Snodgrass, who has a diversified operation in New Mexico, said that of all his equipment, music machines are the only ones which are not pulling their weight. He pointed out that a man is entitled to 6 per cent on his investment, and that while his games and vending machines are giving him that 6 per cent, music machines are not.

Snodgrass added that he is making a profit on music—pro rating administrative expenses and figuring his own salary—but that the profit is less than 6 per cent on his investment. He also said that operators who do not figure in their own salaries as part of their operating expenses are not getting a true picture of the effectiveness of their operation.

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Hi-Fi Exec

Continued from page 129

music on home radio sets), and that when a system is approved, the public's appetite for this music will gain be whetted.

Schwartzman also predicted that by the end of the year, major re-

ording labels will have available—45 r.p.m. records—some 400 to 500 stereo records, all featuring major artists.

He said that the installation of stereo juke boxes poses no special problems so long as the two speakers are located in such a position that the crossover point is where most of the people on the location congregate.

Cue 5 Speakers

Continued from page 125

is scheduled Friday noon. A party hosted by charm manufacturers Paul Price, Karl Guggenheim, Sam Epply, Plastic Processors, Penny King, and Ringmaster Charms, will be staged Friday night.

Three manufacturers—Northwestern, Oak, and Victor Vending, are sponsoring a free luncheon Saturday noon. The party finale will be Leaf Brand's traditional buffet dinner-dance Saturday night at the Glau Hat room. Leaf's theme: "April in Paris."

A final run on exhibits from 11 a.m. to 1 p.m. Sunday will round out the 1959 get-together.

The vending industry movie, "The Lion With a Miracle," presented by the Coca-Cola Company, will be shown conveners Saturday afternoon at 1:45 p.m., before the day's main business—the election.

A final run on exhibits Sunday

new will round out th. 1959 get-together.

Capitol Gets

Continued from page 134

show progress of each of two or more drivers in competition. The game is played on a board with the Plymouth auto organ anti automobile show demonstrations in Detroit, Chicago, and Milwaukee, the Auto-Tel units, according to the firm, seated 69,120 contestants in 24 days without a single breakdown. (Details on the Chicago Auto Show demonstration appeared in The Billboard, February 2.)

Coin Rides

Continued from page 134

stagecoach, Fire Chief fire engine, Pony Twins horse unit and the new Bally Merry-Go-Round.

Trisko showed its newly designed Bally Tuko elephant ride and the Baby Babu pony ride.

United Tool displayed its coin horse ride, Sandy, and Paydun showed the Jet midger, razor, Twin midger horses and coin-operated pony ride.

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Seeburg 100 G 475
Rock-Ola Comet 1438 325
Rock-Ola 1448 475
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Kooney Century 155
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BINGO GAMES

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BOWLING LANES

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MOA Seeks Confab Support

Continued from page 139

strengthen the recorded music phase of the convention and which would draw to it large numbers of people in the industry they would want to see during an annual convention.

(Editor's Note: The record industry has no special annual convention of its own. Apparently, neither the annual convention of the National Association of Music Merchants nor the annual MOA convention has answered their obvious need and desire for one. It is clear now—as it has been to some well-placed traders for some time—that the record industry wants an annual convention. A combined one with MOA is an idea which the special committee to be named by Miller will have the responsibility of discussing with record industry representatives.)

It is also clear that juke box

manufacturer exhibits will be arranged in future years to enable each to demonstrate their equipment properly and talk business with their customers more easily. Manufacturers were also located adjacently this year as they have been in past years. A new arrangement may call for each to have one corner of the main exhibit room.

Why Drop

Actually, the reasons for a drop in operator attendance at this year's show are not hard to find. A main one is that April is right in the middle of income tax preparation for large numbers, a fact verified by a number of operators who did attend.

A second principal reason is the effect of bad publicity resulting from newspaper coverage of the Senate rackets committee. Many apparently were reluctant to attend a convention which might stir more publicity. It was apparent that operator attendance from many sections of the country had dropped. Attendance in the number of operators from Ohio, Illinois and Wisconsin, for example, appeared to have been diminished. A third explanation some traders suggest is that following a poor winter, some operators are reluctant to spend the money.

Next year, the convention will again be held in May, the traditional time, and the one which apparently suits most operators better since income tax preparation is over by then.

Vending Exhibits

In addition, MOA will make a special drive to attract vending exhibitors to succeeding conventions. According to association officials, vending companies exhibiting this year expressed satisfaction in business and interest aroused. And at least several amusement machine exhibitors who showed new products this year indicated that they did record business. One pointed out to this writer that he did "10 times as business" this year than any year previous.

Miller also announced to The Billboard that he had named a three-man public relations committee to work with music machine manufacturers. They are Clint Pierce, Broadhead, Wis.; Lou Casola, Rockford, Ill.; and Les Montooth, Peoria, Ill.

Board Chairman

He also announced that the board of directors approved a change in the bylaws calling for the election by directors of a chairman of the board. The change will be submitted to the membership and the first chairman will be elected at next year's board meeting.

Miller will continue to serve as president and managing director of MOA at a "substantial increase" in salary voted unanimously by the board. He made it clear he was in full accord with the naming of a board chairman, as he was with other decisions reached at the board meet—some of which he introduced. Details of the duties of board chairman were not available at press time, but it was assumed that the new elective post would lift some of the policy and administrative load from Miller, a fact which would enable him to devote more time to MOA's expanding activities in providing more service for operators.

Also discussed at the board meet last week was a new convention site for next year. Miami Beach was specifically mentioned, but no decision has yet been reached. Miller planned to leave Chicago Monday (13) evening for Oakland, Calif. He then plans to leave on a trip shortly thereafter for Florida, Washington, D. C., and New York City. He expects to be in New York the first week in May.

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1650A	249.50
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AMI W-200	89.50
Seeburg 3W1	
"100" chrome	49.50

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National 9ML	99.50
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